



Annual Report 2004



Volume II

# Financial Report

# EIB Group: key data

## European Investment Bank

| <i>Activity in 2004</i>                | <i>(EUR million)</i> |
|--|----------------------|
| <b>Loans signed</b>                    | <b>43 204</b>        |
| European Union                         | 39 661               |
| Partner Countries                      | 3 543                |
| <b>Loans approved</b>                  | <b>45 780</b>        |
| European Union                         | 41 037               |
| Partner Countries                      | 4 743                |
| <b>Loans disbursed</b>                 | <b>38 640</b>        |
| From the Bank's resources              | 38 383               |
| From budgetary resources               | 257                  |
| of which Investment Facility           | 93                   |
| <b>Resources raised (after swaps)</b>  | <b>49 865</b>        |
| Community currencies                   | 28 868               |
| Non-Community currencies               | 20 997               |
| <i>Situation as at 31.12.2004</i>      |                      |
| <b>Outstandings</b>                    |                      |
| Loans from the Bank's resources        | 265 833              |
| Guarantees provided                    | 268                  |
| Financing from budgetary resources     | 2 326                |
| Short, medium and long-term borrowings | 214 825              |
| <b>Own funds</b>                       | <b>29 638</b>        |
| <b>Balance sheet total</b>             | <b>257 772</b>       |
| <b>Net profit for year</b>             | <b>1 381</b>         |
| <b>Subscribed capital</b>              | <b>163 654</b>       |
| of which paid in                       | 8 183                |

## European Investment Fund

| <i>Activity in 2004</i>           | <i>(EUR million)</i> |
|-----------------------------------|----------------------|
| Venture capital (15 funds)        | 358                  |
| Guarantees (40 operations)        | 1 447                |
| <i>Situation as at 31.12.2004</i> |                      |
| Venture capital (199 funds)       | 2 770                |
| Guarantees (151 operations)       | 7 686                |
| <b>Subscribed capital</b>         | <b>2 000</b>         |
| of which paid in                  | 400                  |
| <b>Net profit for year</b>        | <b>27</b>            |
| <b>Reserves and provisions</b>    | <b>191</b>           |

## Contents

|                                   |            |
|-----------------------------------|------------|
| <b>Message from the President</b> | <b>4</b>   |
| <b>EIB Governing Bodies</b>       | <b>6</b>   |
| <b>EIB Lending Activity</b>       | <b>8</b>   |
| <b>EIB Borrowing Activity</b>     | <b>10</b>  |
| <b>EIF Governing Bodies</b>       | <b>14</b>  |
| <b>EIF Activity</b>               | <b>15</b>  |
| <br>                              |            |
| <b>EIB Group</b>                  |            |
| Results for the Year              | 19         |
| Financial Statements              | 20         |
| Report of the Auditor             | 50         |
| Statement by the Audit Committee  | 51         |
| <br>                              |            |
| <b>EIB</b>                        |            |
| Results for the Year              | 54         |
| Financial Statements              | 56         |
| Liquidity Management              | 86         |
| Liquidity Management Results      | 87         |
| Report of the Auditor             | 88         |
| Statement by the Audit Committee  | 89         |
| <br>                              |            |
| <b>Investment Facility</b>        |            |
| Financial Statements              | 92         |
| Report of the Auditor             | 96         |
| Statement by the Audit Committee  | 97         |
| <br>                              |            |
| <b>EIF</b>                        |            |
| Financial Statements              | 100        |
| Report of the Auditor             | 110        |
| Report of the Audit Board         | 111        |
| <br>                              |            |
| <b>Risk Management</b>            | <b>113</b> |
| <b>Audit and Control</b>          | <b>119</b> |
| <br>                              |            |
| <b>Addresses</b>                  | <b>120</b> |

**The EIB Group's 2004 Annual Report consists of three separate volumes:**

- The Activity Report presenting the EIB Group's activity over the past year and future prospects;
- The Financial Report presenting the financial statements of the EIB Group, the EIB, the Cotonou Investment Facility and the EIF, along with the related explanatory annexes;
- The Statistical Report presenting in list form the projects financed, and the borrowings undertaken, by the EIB in 2004 together with a listing of the EIF's projects. It also includes summary tables for the year and for 5 years back.

The Annual Report is also available on the Bank's website [www.eib.org/report](http://www.eib.org/report).



## Message from the President

For the European Investment Bank, 2004 was a year of enlargement: we welcomed ten new shareholders. It was also a year of evolution: we took another step forward in the ongoing drive to increase our operational efficiency and maximise our relevance as the financing arm of the European Union.

### Operational priorities

We continued to deploy our loans with the purpose of fostering the objectives of the European Union, as translated into five main operational priorities, namely to:

- strengthen **economic and social cohesion** in the enlarged Union;
- contribute to the so-called **Lisbon Strategy**, promoting the knowledge-based society;
- connect Europe, via the **Trans-European Networks**;
- protect and improve the urban and natural **environments**;
- support the **development policy** of the European Union by granting loans in Partner Countries.

Underpinned by a strong fund-raising performance, our total lending volume reached EUR 43.2 billion. Within the European Union, we directed 72% of our loans to regions qualifying as assisted areas and fulfilled our goals in terms of financing innovation (EUR 7 billion), TENs (EUR 7.9 billion) and the environment (EUR 10.9 billion). Outside the Union, we stepped up our efforts in support of the Euro-Mediterranean partnership (EUR 2.2 billion).

### Enlargement

As the single most important source of external funding for the new Member States, the EIB lent EUR 3.8 billion in 2004. The Bank also supports the development of domestic capital markets in the region, issuing in local currencies, and is the largest non-sovereign issuer of bonds in the local markets of Central and Eastern Europe.

Now that they have become shareholders of the Bank, the new Member States have full access to its funding. The Bank's governance and capital structures have been adjusted accordingly. To maximise the future impact of its lending, the EIB has further intensified its cooperation with the European Commission's Regional Policy Directorate-General, particularly in order to improve coordination of the EIB's activities with the operations of the Structural Funds, which are now also available to the new Member States.

### Value added

In 2004, we tested new ways of measuring the value added of our operations. This new approach is structured around three pillars, each of which must be demonstrated at project approval stage: eligibility (i.e. the contribution to an EU objective); quality; and financial value added. This is an important development for the Bank. It shows how we translate our public policy-driven *raison d'être* into practice and will allow us to better tailor our future action to the requirements of our shareholders, the expectations of stakeholders at large, and the needs of our customers.

### Transparency

Updating our transparency and accountability policies, we took several measures. These include:

- increased information on corporate governance and remuneration;
- publication of a wider range of documents concerning financial reporting and controls;
- release of more information about the Bank's lending activity, including a project pipeline;
- strengthening of the control and evaluation functions, notably through the creation of a Compliance Office (to be operational in 2005).

As the EU's financing institution, the EIB feels duty-bound to be highly transparent and provides a maximum of information. As a bank, however, the EIB also has to protect the legitimate commercial and market-sensitive interests of its customers. Between these two imperatives, the EIB has to strike the right balance.

### Overall outlook

The EIB does not strive for growth for the sake of growth. Rather, it will intensify its strategy of focusing on value added, i.e. more quality than quantity. In operational terms, this means that we expect the stabilisation or even reduction of our lending volume within the EU-15, while lending in the new Member States should continue to increase. Likewise, lending to Accession and Candidate Countries as well as to the Mediterranean and ACP States will continue to grow, in line with the orientations given by the European Council.



Philippe Maystadt  
President

# EIB Governing Bodies

The composition of the Bank's governing bodies, the curriculum vitae of their members and additional information on the remuneration arrangements are regularly updated and posted on the EIB's website: [www.eib.org](http://www.eib.org).

## Board of Governors

|                       |                                  |   |
|-----------------------|----------------------------------|---|
| <b>Chairman</b>       | <b>Pedro SOLBES MIRA (Spain)</b> |   |
| <b>Belgium</b>        | <b>Didier REYNDERS</b>           | Ministre des Finances   |
| <b>Czech Republic</b> | <b>Bohuslav SOBOTKA</b>          | Ministr financí   |
| <b>Denmark</b>        | <b>Bendt BENDTSEN</b>            | Økonomi- og erhvervsminister  |
| <b>Germany</b>        | <b>Hans EICHEL</b>               | Bundesminister der Finanzen   |
| <b>Estonia</b>        | <b>Taavi VESKIMÄGI</b>           | Rahandusminister  |
| <b>Greece</b>         | <b>Georgios ALOGOSKOUFIS</b>     | Minister of Economy and Finance                                       |
| <b>Spain</b>          | <b>Pedro SOLBES MIRA</b>         | Vicepresidente Segundo del Gobierno y Ministro de Economía y Hacienda |
| <b>France</b>         | <b>Thierry BRETON</b>            | Ministre de l'Économie, des Finances et de l'Industrie                |
| <b>Ireland</b>        | <b>Brian COWEN</b>               | Minister for Finance  |
| <b>Italy</b>          | <b>Domenico SINISCALCO</b>       | Ministro dell'Economia e delle Finanze                                |
| <b>Cyprus</b>         | <b>Makis KERAVNOS</b>            | Minister of Finance   |
| <b>Latvia</b>         | <b>Oskars SPURDZIŅŠ</b>          | Finanšu ministrs  |
| <b>Lithuania</b>      | <b>Algirdas BUTKEVIČIUS</b>      | Finansų ministras   |
| <b>Luxembourg</b>     | <b>Jean-Claude JUNCKER</b>       | Premier Ministre, Ministre d'État, Ministre des Finances              |
| <b>Hungary</b>        | <b>Tibor DRASKOVICS</b>          | Pénzügyminiszter  |
| <b>Malta</b>          | <b>Lawrence GONZI</b>            | Prim Ministru   |
| <b>Netherlands</b>    | <b>Gerrit ZALM</b>               | Minister van Financiën  |
| <b>Austria</b>        | <b>Karl-Heinz GRASSER</b>        | Bundesminister für Finanzen   |
| <b>Poland</b>         | <b>Mirosław GRONICKI</b>         | Minister Finansów   |
| <b>Portugal</b>       | <b>Antonio BAGÃO FELIX</b>       | Ministro de Estado e das Finanças                                     |
| <b>Slovenia</b>       | <b>Andrej BAJUK</b>              | Minister za finance   |
| <b>Slovakia</b>       | <b>Ivan MIKLOŠ</b>               | Minister financí  |
| <b>Finland</b>        | <b>Ulla-Maj WIDEROOS</b>         | Ministeri, Valtiovarainministeriö                                     |
| <b>Sweden</b>         | <b>Pär NUDER</b>                 | Finansminister  |
| <b>United Kingdom</b> | <b>Gordon BROWN</b>              | Chancellor of the Exchequer   |

## Audit Committee

|                  |                               |   |
|------------------|-------------------------------|---|
| <b>Chairman</b>  | <b>Marc COLAS</b>             | Premier Conseiller de Gouvernement, Luxembourg  |
| <b>Members</b>   | <b>Michael P. HARALABIDIS</b> | Deputy Director, Group Risk Management, National Bank of Greece, Athens   |
|                  | <b>Raimundo POVEDA ANADÓN</b> | Former Director General, Banking Policy Directorate, Bank of Spain, Madrid  |
| <b>Observers</b> | <b>Maurizio DALLOCCHIO</b>    | Dean, SDA Bocconi School of Management, Holder of Lehman Brothers Chair of Corporate Finance, Bocconi University, Milan |
|                  | <b>Karl SEVELDA</b>           | Member of the Board of Managing Directors, Raiffeisen Zentralbank Österreich AG, Vienna                                 |
|                  | <b>Solvita ZVIDRIŅA</b>       | Deputy State Secretary, Ministry of Finance, Riga   |

## Management Committee

|                        |   |   |
|------------------------|---|---|
| <b>President</b>       | <b>Philippe MAYSTADT</b>                | The EIB's President also chairs the Bank's Board of Directors |
| <b>Vice-Presidents</b> | <b>Wolfgang ROTH</b>                    |   |
|                        | <b>Peter SEDGWICK</b>                   |   |
|                        | <b>Isabel MARTÍN CASTELLÁ</b>           |   |
|                        | <b>Gerlando GENUARDI</b>                |   |
|                        | <b>Philippe de FONTAINE VIVE CURTAZ</b> |   |
|                        | <b>Sauli NIINISTÖ</b>                   |   |
|                        | <b>Ivan PILIP</b>                       |   |
|                        | <b>Torsten GERSFELT</b>                 |   |

## Board of Directors

### Directors

|  |  |
|--|--|
| <b>Jean-Pierre ARNOLDI</b> .....           | Administrateur général de la Trésorerie, Service Public Fédéral Finances, Brussels   |
| <b>Lorenzo BINI SMAGHI</b> .....           | Dirigente Generale, Capo della Direzione III, Dipartimento del Tesoro, Ministero dell'Economia e delle Finanze, Rome                                 |
| <b>M. - Alexandra da COSTA GOMES</b> ..... | Member of the Board of Directors of the EIB, Lisbon  |
| <b>János ERŐS</b> .....                    | Chief Executive Officer, Magyar Fejlesztési Bank Rt., Budapest   |
| <b>Vince GRECH</b> .....                   | Director General (Financial Administration), Ministry of Finance and Economic Affairs, Valetta   |
| <b>Kurt Arne HALL</b> .....                | Finansråd, Internationella avdelningen, Finansdepartementet, Stockholm   |
| <b>Zdeněk HRUBÝ</b> .....                  | Deputy Minister of Finance, Ministry of Finance of the Czech Republic, Prague  |
| <b>Aare JÄRVAN</b> .....                   | Secretary General, Department of EU and International Affairs, Ministry of Finance, Tallinn  |
| <b>Jan Willem van der KAAIJ</b> .....      | Plaatsvervangend Directeur van de Directie Buitenlandse Financiële Betrekkingen, Ministerie van Financiën, The Hague                                 |
| <b>Kyriacos KAKOURIS</b> .....             | Senior Economic Officer, Ministry of Finance, Nicosia  |
| <b>John KINGMAN</b> .....                  | Enterprise and Growth Unit Director, H.M. Treasury, London   |
| <b>Irena KRUMANE</b> .....                 | Treasurer, The Treasury of the Republic of Latvia, Riga  |
| <b>Vilma MACERAUSKIENE</b> .....           | Undersecretary of the Ministry, Ministry of Finance, Vilnius   |
| <b>Tytti NORAS</b> .....                   | Lainsäädäntöneuvos, valtiovarainministeriö, Helsinki   |
| <b>Klaus OEHLER</b> .....                  | Stellvertretender Abteilungsleiter für Internationale Finanzinstitutionen, Bundesministerium für Finanzen, Vienna                                    |
| <b>Noel Thomas O'GORMAN</b> .....          | Second Secretary-General, Banking, Finance and International Division, Department of Finance, Dublin   |
| <b>Ioannis PAPADAKIS</b> .....             | Senior Management Advisor, Emporiki Bank, Athens   |
| <b>María PÉREZ RIBES</b> .....             | Subdirectora General de Instituciones Financieras Europeas, Dirección General de Financiación Internacional, Ministerio de Economía, Madrid          |
| <b>Klaus REGLING</b> .....                 | Directeur général des Affaires économiques et financières, Commission européenne, Brussels   |
| <b>Gaston REINESCH</b> .....               | Directeur général, Ministère des Finances, Luxembourg  |
| <b>Odile RENAUD-BASSO</b> .....            | Chef du service des Affaires multilatérales et du Développement, Direction du Trésor, Ministère de l'Économie, des Finances et de l'Industrie, Paris |
| <b>Sigrid SELZ</b> .....                   | Ministerialdirektorin, Bundesministerium der Finanzen, Berlin  |
| <b>Sibil SVILAN</b> .....                  | State Secretary, Ministry of Finance, Ljubljana  |
| <b>Jacek TOMOROWICZ</b> .....              | Director, Foreign Policy Department, Ministry of Finance, Warsaw   |
| <b>Vladimír TVAROŠKA</b> .....             | State Secretary, Ministry of Finance, Bratislava   |
| <b>(DK)</b> .....                          | ...  |

### Experts

|                                    |   |
|------------------------------------|---|
| <b>Ingrid MATTHÄUS-MAIER</b> ..... | Mitglied des Vorstandes, Kreditanstalt für Wiederaufbau, Frankfurt/Main |
| <b>Pierre RICHARD</b> .....        | Administrateur délégué, DEXIA, Paris                                    |
| <b>Rainer MASERA</b> .....         | Presidente, Rete Ferroviaria Italiana, Rome                             |

### Alternates

|                                      |  |
|--------------------------------------|--|
| <b>Stefania BAZZONI</b> .....        | Dirigente, Direzione Rapporti Finanziari Internazionali, Dipartimento del Tesoro, Ministero dell'Economia e delle Finanze, Rome    |
| <b>Giampaolo BOLOGNA</b> .....       | Dirigente, Direzione del Contenzioso Comunitario, Dipartimento del Tesoro, Ministero dell'Economia e delle Finanze, Rome           |
| <b>Karl-Ernst BRAUNER</b> .....      | Ministerialdirektor, Bundesministerium für Wirtschaft und Arbeit, Berlin   |
| <b>Kevin CARDIFF</b> .....           | Assistant Secretary-General, Finance and International Division, Department of Finance, Dublin                                     |
| <b>Stewart JAMES</b> .....           | Head of European Union Coordination and Strategy, H.M. Treasury, London  |
| <b>Rudolf de KORTE</b> .....         | Alternate Member of the Board of Directors of the EIB, Wassenaar   |
| <b>Graham MEADOWS</b> .....          | Directeur Général, Direction générale de la Politique régionale, Commission européenne, Brussels                                   |
| <b>Ralph MÜLLER</b> .....            | Leiter des Referats Haushalt der Europäischen Union, Bundesministerium der Finanzen, Berlin  |
| <b>Wolfgang NITSCHKE</b> .....       | Deputy Head of the Division for Coordination of European Integration Matters and Trade Policy, Federal Ministry of Finance, Vienna |
| <b>Mário Manuel PINTO LOBO</b> ..... | Director-Geral de Assuntos Europeus e Relações Internacionais, DGAERI, Ministério das Finanças, Lisbon                             |
| <b>Juraj RENČKO</b> .....            | Advisor to the Deputy Prime Minister and Minister of Finance, Ministry of Finance, Bratislava                                      |
| <b>Frixos SOROKOS</b> .....          | Director, Finance and Investments Division, Ministry of Finance, Nicosia   |
| <b>Rachel TURNER</b> .....           | Head of International Division Advisory Department and Senior Economist, Department for International Development, London          |
| <b>Madis ÜURIKE</b> .....            | Advisor to the Ministry of Finance, Ministry of Finance, Tallinn   |
| <b>Jean-Michel SEVERINO</b> .....    | Directeur général, Groupe Agence Française de Développement, Paris   |
| <b>Claire WAYSAND</b> .....          | Sous-directrice "Affaires européennes", Direction du Trésor, Ministère de l'Économie, des Finances et de l'Industrie, Paris        |

### Alternate experts

|                            |   |
|----------------------------|---|
| <b>Óscar FANJUL</b> .....  | Vicepresidente, Omega Capital S.L., Madrid                                    |
| <b>Antoni SALA</b> .....   | Vice-President, Bank Gospodarstwa Krajowego, Warsaw                           |
| <b>Timothy STONE</b> ..... | International Chairman, PPP Advisory Services, KPMG Corporate Finance, London |

## EIB Lending Activity

In 2004, the EIB's total lending amounted to EUR 43.2 billion<sup>1</sup> (2003: EUR 42.3 billion). Its financing in the Member Countries of the European Union reached EUR 39.7 billion, including EUR 3.8 billion in the new Member States, while EUR 3.5 billion went towards underpinning EU development aid and cooperation policies in the Partner Countries.

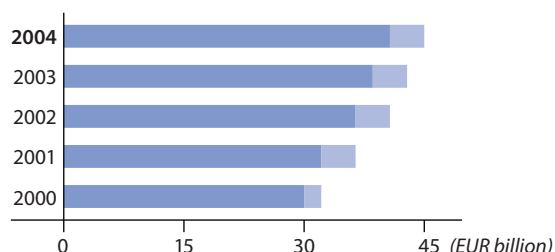
During 2004, the EIB pressed ahead with the operational priorities set in its Corporate Operational Plan for the period 2004-2006.

- Fostering **economic and social cohesion** and **regional development** is the Bank's prime task. The Union's eastward enlargement has given further weight to this priority, since all the new Member States qualify as designated assisted areas. In 2004, 72 % of loans extended within the enlarged Union were directed towards reducing imbalances between the regions. Individual loans in these regions came to EUR 21.5 billion and global loans to an estimated figure of around EUR 7 billion, thereby bringing the EIB's contribution to fostering regional development to nearly EUR 28.5 billion in 2004 (2003: EUR 27.4 billion).
- With its **Innovation 2010 Initiative** (i2i), the Bank extended its commitment to promoting the development of a knowledge-based, innovation-driven economy to the end of 2010. In 2004, loans totalling EUR 7.1 billion (2003: EUR 6.2 billion) were signed in the three areas targeted by the initiative: EUR 4.1 billion for innovation and research & development; EUR 1.7 billion for education and training; and EUR 1.3 billion for the creation and dissemination of Information and Communications Technologies. Since the initiative's launch in May 2000, the Bank has already signed loans worth EUR 24.1 billion, or nearly half its target figure of EUR 50 billion for the decade. Research & development and innovative projects absorbed 40% of the total investment. The European Investment Fund also supports i2i, by acquiring holdings in venture capital funds. In 2004, it channelled EUR 358 million into 15 funds.
- Efficient communications, energy transfer and information networks constitute an essential element for economic integration. Financing for **Trans-European Networks** (TENs) and corridors in the Union totalled EUR 8 billion (2003: EUR 6.9 billion). Loans in the Balkans region were signed totalling EUR 209 million. As part of the European Action for Growth, the EIB will reaffirm its financial support for TENs by dedicating some EUR 50 billion for this purpose over the period 2004-2010.
- In 2004, individual loans for investment projects relating to **the environment and the quality of life** ran to EUR 10.9 billion, EUR 10.4 billion of this in the European Union. Environmental projects accounted for 36 % of the Bank's total individual loans. Within the Union, this financing centred on the urban environment (EUR 6.1 billion), water treatment and air quality improvement (EUR 2 billion), energy saving and sustainable transport (EUR 1.7 billion) and the natural environment (EUR 424 million). In the Partner Countries, such loans (EUR 558 million) focused mainly on investment in water treatment and enhancement of the urban environment.

<sup>1</sup> Unless otherwise indicated, all amounts are expressed in EUR.



## 2000-2004 : EUR 198 billion



- EIB backing for EU development aid and cooperation policies towards the **Partner Countries** amounted to EUR 3.5 billion in 2004.

In the *Mediterranean Partner Countries*, loans signed under the Facility for Euro-Mediterranean Investment and Partnership (FEMIP) rose to EUR 2.2 billion (from EUR 2.1 billion in 2003). Created following the Barcelona European Council (2002), FEMIP fosters development of the private sector.

EUR 440 million was provided in the *African, Caribbean and Pacific (ACP) countries*, EUR 100 million in *South Africa* and EUR 233 million in *Asia and Latin America*.

In *South-East Europe*, the Bank maintained its support for reconstruction and development, contributing EUR 580 million.

In its multi-annual Corporate Operational Plan (COP), the Bank continues to cater for financing for SMEs and the human capital sector.

- **Support for SME investment** takes various forms: global loans or grouped loans (credit lines granted to financial intermediaries), equity stakes or guarantees. In 2004, around half the total global loans signed in the Union served to assist SMEs, namely EUR 5.4 billion (2003: EUR 4.9 billion). The EIF ploughed EUR 358 million into venture capital funds that invest in fledgling SMEs and provided EUR 1.4 billion in guarantees covering 40 SME portfolios.
- Financing for **human capital** in the European Union rose to EUR 4.4 billion.

Overall activity in 2004 was once again dominated by lending for transport and telecommunications infrastructure (30%) and support for SMEs and small-scale local infrastructure (27%). One quarter of aggregate loans went towards environmental schemes, while the share taken by health and education remained stable (7%).

# EIB Borrowing Activity

A leading international debt issuer

## 2004 highlights

The Bank strengthened recognition for its position as a sovereign class bond issuer and further developed its role in the international bond markets. The effectiveness of the funding strategy facilitated growth, with issuance increasing by 18% to EUR 50bn over 2003. It also helped enable the Bank to play a pathfinder role, notably in developing new areas of long-dated issuance, inaugurating AAA-rated issuance in new currencies and giving fresh impetus to issuance in selected market segments. Continuing support from an enlarged base of sovereign EU shareholders, a key underpinning for the Bank's top rank AAA credit standing, remained the cornerstone of the positioning as the Consolidated European Sovereign Issuer.

## Consistent and innovative borrowing strategy

In its funding strategy, the EIB continued to demonstrate consistency and innovation. In benchmark programmes this involved sustained close attention to quality of execution and secondary market performance, which supported continued issuance of large liquid benchmarks in the Bank's three core currencies. In addition, the Bank remained responsive to opportunities for targeted plain vanilla and structured issuance across a wide array of currencies. The strategy permitted innovation in terms of maturity, product, currency and market segment.

## Overview of results

The Bank raised EUR 50bn via 282 transactions in 15 currencies. Issuance in EUR and USD accounted for the largest share (respectively EUR 17.4bn or 35% of total funding, and USD 22bn / EUR 17.9bn equivalent or 36%). In GBP the volume reached GBP 6.5bn / EUR 9.6bn (19% of total funding). The Bank's three core currencies (EUR, GBP, USD) therefore accounted for 90% of funding. Strong currency diversification continued, with issuance in 12 additional currencies (10% of funding), involving those of new EU Member States (HUF, MTL, PLN, SIT), one Accession Country (BGN), a further European market (SEK), Japan (JPY), Asia/Pacific (AUD, HKD, NZD), Canada (CAD) and Africa (ZAR). The average maturity of total issuance was 7.8 years (vs. 8.6 years in 2003).

In EUR, overall issuance volume was stable (EUR 17.4bn), but decreased proportionally in relation to GBP and USD. There was strong growth in targeted issuance to EUR 4.7bn (vs. EUR 0.8bn in 2003). The sizeable growth in overall funding volume was mainly due to growth in issuance in USD and in GBP (respectively +62% in USD terms to USD 22bn, and +33% in GBP terms to GBP 6.5bn). In USD the largest source of growth was benchmark issuance, reaching USD 14.5bn, around double last year's volume. In USD growth of struc-

ured issuance was also substantial, roughly doubling to USD 5.1bn. Overall structured issuance increased to EUR 9.9bn equivalent via 147 transactions (2003: EUR 9.3bn equivalent).

In a ranking of the top 250 international borrowers conducted by IFR (for the year to 30.4.2004), the EIB was in the top 10 by volume and number 1 by frequency.<sup>2</sup>

## Strong progress in core currencies

Benchmark issuance in the Bank's three core currencies in 2004 reinforced liquidity and offered a wider range of maturities. The EIB remains the only supranational issuer to offer comprehensive yield curves in EUR, USD and GBP.

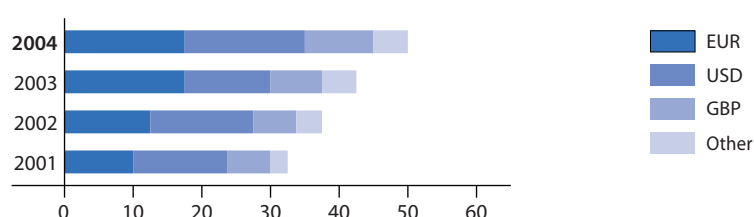
In 2004 EUR issuance amounted to EUR 17.4bn via 54 transactions, a similar level to 2003. The Bank's euro benchmark or 'EARN' (Euro Area Reference Note) programme continued to offer the most comprehensive yield curve among quasi-sovereign issuers (2005–2020). At end-2004 the EARN benchmark curve comprised 13 benchmarks with an aggregate amount of EUR 63bn outstanding. The entire yield curve is traded on the leading electronic platform MTS, with 11 benchmarks also trading on the highly liquid EuroMTS segment alongside the largest sovereign issuers, where the threshold for participation is a size of EUR 5bn.

EARNs offer a complement to government issues as well as diversified exposure, thanks to the Bank's ownership by all EU sovereigns. The Bank's sovereign class is visible in terms of liquidity, trading levels relative to sovereigns and the Bank's ability to issue in segments, which are typically the preserve of sovereigns. The liquidity is evident in tight bid-offer spreads and secondary turnover, with EIB bonds being among the most heavily traded quasi-sovereign issues on MTS<sup>3</sup>.

<sup>2</sup> Survey focusing on public international issuance, as detailed in the International Financing Review "250" of June 2004.

<sup>3</sup> As per MTS documentation for the period 2004.

## Evolution of borrowing 2001-2004



In 2004 there were two EUR benchmark issues in global format, a 3-year EUR 5bn issue and a groundbreaking 15-year EUR 4bn issue. The latter further extended the Bank's EUR yield curve, thus reaffirming the Bank's complementary status alongside sovereigns, particularly given that benchmark issues of such size with a 15-year maturity have otherwise been the preserve of sovereigns.

Complementing benchmark issuance, targeted plain vanilla and structured ('non-benchmark') issuance in EUR increased in 2004, amounting to EUR 8.4bn (via 52 transactions, vs. EUR 4.3bn in 2003). Highlights included the EUR 3bn Floating Rate Note issue, one of the largest issues of its kind, and the new impetus given to the TEC10-linked market with a EUR 1bn 15-year issue. The TEC10 segment is one originally developed by the French Treasury. There was innovative structured issuance including substantial issuance in sticky floater and Target Redemption Note (TARN) formats, for amounts of EUR 1.2bn and EUR 0.6bn respectively.

In GBP, issuance amounted to GBP 6.5bn (EUR 9.6bn equivalent via 46 transactions), representing growth of 33% vs. 2003 (in GBP terms). The Bank remains the leading gilt complement and largest non-gilt issuer, with a market share at end-2004 of around 12% and around one third of quasi-sovereign issuance<sup>4</sup>. At end-2004 the Bank had around GBP 35.2bn outstanding. There are strong market-making arrangements, with two dedicated GBP Dealer Groups, one oriented towards wholesale markets and the other towards retail markets. Eligibility as collateral at the Bank of England also continues to play a significant role.

In the GBP market, the EIB continues to implement the strategy of strengthening its sterling curve with new maturities and by supplementing liquidity in existing issues. In 2004 a wide range of maturities were tapped – 16 different dates from 2005 to 2054. This comprehensive and proactive tap policy illustrates the EIB's commitment to providing liquidity across its sterling curve.

There was a strong level of activity in long-dated issuance in GBP, with issues in eight different maturities of 10-years or more. This reinforced market penetration among long-dated investors including pension funds and insurers. Among the highlights was a new GBP 200m 2054 issue, which at that time was the longest plain vanilla issue outstanding in the market - including gilts. The issue was also the first plain vanilla 50-year issue since 2002, as well as the longest issue

launched by the EIB. The Bank also increased its presence in the GBP inflation-linked market, via 3 issues for a total of GBP 350m (vs. GBP 185m in 2003), the majority for back-to-back lending to PPP projects in the UK.

2004 was a record year for the EIB's USD issuance, with overall volume reaching over USD 22bn (EUR 17.9bn equivalent via 43 transactions), compared with USD 14bn in 2003 (+62% in USD terms). However, the weakening of the US currency meant that growth was significantly lower in EUR equivalent terms (+44%). In 2004, the EIB roughly doubled both its benchmark and structured USD issuance. The 2004 volume represented 36% of total funding in EUR equivalent terms (29% in 2003).

The Bank is the largest supranational issuer of USD benchmarks, raising USD 14.5bn in 2004 via six global issues, with five plain vanilla issues in maturities of 2, 3, 5 and 10 years as well as a callable bond. Highlights of 2004's benchmark issuance included the USD 1.5bn 10-year issue, which was well received by investors and increased in size to meet the strength of demand.

Total outstandings of EIB USD global bonds amounted to around USD 34.5bn at end-2004. The EIB is the only issuer in its class to offer such a comprehensive yield curve, covering key maturities from two to ten years. All EIB USD benchmark issues are traded on leading electronic platforms.

The Bank increased tailor-made plain vanilla and structured issuance in USD to a combined USD 8.5bn (vs. USD 6.6bn in 2003), with large private placements as a key feature. Here structured issuance was the source of growth, roughly doubling to USD 5.1bn (2003: USD 2.6bn), with issuance in callable format accounting for the largest volume of structured issuance. The accessibility for US institutional investors of tailor-made plain vanilla and structured issuance has benefited from amendments to the Bank's EMTN programme made in 2004. This programme now allows for issuance under Rule 144A, whereby securities may in certain cases be offered and sold in the United States to "qualified institutional buyers".

<sup>4</sup> Source: Dealogic Bondware for the year 2004, including only comparable non-gilt fixed-rate securities.

## Development and diversification

EIB's funding strategy not only helped facilitate substantial growth of its issuance in 2004, but also development of new areas of long-dated issuance, diversification into new currencies and products as well as re-opening issuance in certain segments. This entailed a broadly based improvement in geographic market penetration in the US, selected European markets and Asia, as well as enhanced reach among market segments including long-dated investors, such as pension funds and insurers.

### *Flourishing long-dated issuance*

Long-dated issuance played a developmental role by addressing segments with limited sovereign presence or a shortage of high-quality alternatives for investors. About 25% of total funding was in maturities of ten years or longer, and was raised across 10 currencies. The highlights included the 15-year EUR benchmark issue, a 10-year USD benchmark issue, a GBP 50-year, a CAD 40-year, a JPY 10-year inflation-linked issue and a Slovenian tolar 10-year issue.

### *Product diversification*

Among the highlights of diversification in 2004 in terms of product were a global floating rate note for EUR 3bn, among the largest issue of its type in EUR; the new impetus provided for the TEC10 market by the EUR 1bn 15-year transaction; and, the first JPY inflation-linked issue other than those from the Japanese government.

### *Leading role in new EU Member States*

Another important area of development was once more in currencies of new EU Member States and Accession Countries, where the EIB added to the range of currencies already offered. Since 1996, when the EIB launched its first issue in such markets, the Bank has become the largest non-government bond issuer in these markets. Here the Bank has also built a reputation for innovation, both in terms of product and maturity, as well as for building up issues to liquid size across a range of maturities, where market conditions permit. Furthermore, the EIB is unique amongst multilateral banks in maintaining liquidity pools in the Bank's treasury in currencies of four new Member States (CZK, HUF, PLN and SKK). This not only facilitates on-lending in local currency but also enhances the EIB's ability to respond to investor demand.

Issuance in 2004 amounted to EUR 1.2bn equivalent, again making the Bank the largest issuer in these markets other than local sovereigns, with a market share<sup>5</sup> of around a quarter (among bond issuers other than local sovereigns) compared with a share of about 13% for the next largest non-government bond issuer. The Bank not only strengthened liquidity and offered a wider range of maturities, but also issued in three new currencies (Maltese lira, Slovenian tolar

and Bulgarian lev), in each case being the first AAA-rated or sovereign class issuer other than local governments. The bulk of issuance in the new Member States currencies was in HUF (75% or EUR 880m equivalent) and PLN (17% or EUR 203m equivalent). There was innovation in long-dated issuance, where the SIT 4bn (EUR 17m) 2014 issue was the longest dated SIT bond in the international markets at that time, while the PLN 240m (EUR 55m) 10-year issue provided the market with a new long-dated alternative. The Bank's existing presence in other markets of the new Member States is also extensive in CZK and SKK. Furthermore, the EIB contributed to market liquidity by building selected issues towards benchmark size. This included a new HUF benchmark (HUF 50.5bn / EUR 179m 3-year issue), consequently giving the EIB the three largest issues in the HUF international market (at end-2004) and a strong maturity range (2006-12). Also, a new PLN 5-year issue was built up towards a liquid size (PLN 700m / EUR 148m).

### *Other European currencies*

Diversification was further evidenced by activities in a further European currency - SEK. The Bank extended its presence in the SEK market, building the then largest 10-year SEK eurobond (SEK 2.5bn / EUR 274m equivalent). This complements the 2009 benchmark issue launched in 2003, which was the largest SEK eurobond overall (as of end-2004 - SEK 4.05bn / EUR 421m equivalent). The Bank also has an existing presence across a range of maturities in CHF, as well as a presence in the DKK and NOK markets.

### *Other currencies*

JPY remains an important market for the Bank, with JPY 191bn (EUR 1.4bn) issued in 2004. JPY issuance volumes in 2004 diminished by around 34% in JPY terms compared to 2003 (JPY 291bn / EUR 2.2bn), mainly due to the fact that call options were not exercised and existing investments were rolled over, sustaining attractive funding for the Bank. In JPY, the focus continues to be on structured issuance in domestic (Samurai) and international (Euroyen) formats. A highlight of 2004 was the Bank's first JPY inflation-linked issue. This was also the first inflation-linked issue other than those by the Japanese government.

Funding for an amount of EUR 1.5bn equivalent was raised in other Asia/Pacific currencies (AUD, HKD, NZD). In AUD, there was a strengthening of domestic issuance, with two benchmark Kangaroo issues, and further 'Uridashi' issuance (foreign currency issuance targeting Japanese investors). AUD issuance raised AUD 1.8bn (EUR 1.1bn) overall. NZD issuance also included an issue in Uridashi format. In previous years there has been extensive Uridashi issuance in USD and EUR.

<sup>5</sup> Source: Dealogic Bondware for the year 2004, covering bond issuance in currencies of new EU Member States and Accession Countries.

In the Canadian dollar market, a 40-year CAD 300m (EUR 193m) issue revived the EIB's issuance in this currency and innovated by offering the longest maturity at that time for any CAD issue (including the government sector).

In South African rand the Bank remained the largest foreign issuer in 2004. In 2004 the Bank more than doubled its issuance volume to ZAR 3.9bn (EUR 474m equivalent in 20 transactions) from ZAR 1.3bn (EUR 153m equivalent in 9 transactions) in 2003. The issuance was in a broad spectrum of maturities ranging as long as ten years. Also, an issue in synthetic Turkish lira, where cash flows are denominated in USD, provided a new source of diversification.

#### *Investor diversification*

The international breadth and depth of demand for EIB bonds reached new heights in 2004, as reflected in the evolution of primary market demand for the Bank's bonds in core markets in Europe, the US and Asia.

For EUR benchmarks, the Bank built on the existing strength in depth across European markets, which remained the largest source of EUR benchmark demand in geographic terms. The new 3-year and 15-year EUR benchmark issues contributed significantly to diversification of the investor base in Europe. The 3-year issue achieved exceptionally balanced distribution in Europe, including improved market penetration in France, Benelux and Germany. The 15-year issue delivered enhanced reach among long-dated investors such as insurers and pension funds, helping pave the way for structured issuance at the long end of the curve.

In GBP issuance, the largest source of demand in geographic terms continued to be UK investors. A significant development was the increased strength of demand from long-dated investors such as insurers. This complemented strong demand from central banks, retail investors and, in particular, asset management companies.

The highlight in placement of USD benchmarks was the strengthening of US demand. Responsiveness to investor needs, involving judicious execution and attention to secondary market performance, once again helped boost distribution in 2004. In a demonstration of the global breadth and depth of the Bank's investor base, the USD 1.5bn 10-year benchmark issue saw demand split in a highly balanced way between the US, Asia and Europe.

### **Borrowings signed in 2004 (EUR million)**

|                     | Before swaps: |             | After swaps:  |             |
|---------------------|---------------|-------------|---------------|-------------|
| EUR                 | 17 373        | 34.8%       | 22 355        | 44.8%       |
| CZK                 |               |             | 522           | 1.0%        |
| GBP                 | 9 583         | 19.2%       | 5 497         | 11.0%       |
| HUF                 | 880           | 1.8%        | 77            | 0.2%        |
| MTL                 | 23            | 0.0%        |               |             |
| PLN                 | 203           | 0.4%        | 251           | 0.5%        |
| SEK                 | 329           | 0.7%        | 165           | 0.3%        |
| SIT                 | 17            | 0.0%        |               |             |
| <b>Total EU-25</b>  | <b>28 408</b> | <b>57%</b>  | <b>28 868</b> | <b>58%</b>  |
| AUD                 | 1 065         | 2.1%        |               |             |
| BGN                 | 51            | 0.1%        |               |             |
| CAD                 | 193           | 0.4%        |               |             |
| HKD                 | 67            | 0.1%        |               |             |
| JPY                 | 1 418         | 2.8%        |               |             |
| NZD                 | 329           | 0.7%        |               |             |
| USD                 | 17 863        | 35.8%       | 20 777        | 41.7%       |
| ZAR                 | 474           | 0.9%        | 220           | 0.4%        |
| <b>Total non-EU</b> | <b>21 460</b> | <b>43%</b>  | <b>20 997</b> | <b>42%</b>  |
| <b>TOTAL</b>        | <b>49 868</b> | <b>100%</b> | <b>49 865</b> | <b>100%</b> |

#### **Market recognition**

Market recognition for the funding strategy and results was illustrated by awards for the Bank's borrowing activities in 2004. In awards from the publication IFR, reflecting extensive feedback from market participants, the EIB received the top award among all borrowers across all asset classes globally, 'Borrower of the Year 2004', as well as separate awards for best borrower in Europe and among agencies/supranationals globally. In addition, the Bank's 15-year EUR benchmark received an IFR award for best bond issue among supranationals/sovereigns/agencies. Furthermore, the Bank garnered multiple awards in the poll conducted among market participants by Euroweek, including the awards for 'Most Impressive Borrower' and 'Most Innovative Borrower' as well as 'Deal of the Year' (EUR 4bn 15-year issue ranked first, with the USD 1.5bn 10-year issue also ranking in the top five). The Bank also received the 'Best Supranational Borrower in Western Europe' award from Euromoney, as well as the 'Innovation and Achievement Award' from MTN-I, who additionally rated two structured EUR bonds and the JPY inflation-linked bond among the top '10 Deals of the Year'.

# EIF Governing Bodies

The composition of the Fund's governing bodies, the curriculum vitae of their members and additional information on the remuneration arrangements are regularly updated and posted on the EIF's website: [www.eif.org](http://www.eif.org)

The EIF is managed and administered by the following three authorities:

- General Meeting of all shareholders (EIB, European Commission, 34 financial institutions);
- Board of Directors;
- Chief Executive, Mr Francis CARPENTER.

## Board of Directors

### Chairman

**Giovanni RAVASIO**

Former Director General, Economic and Financial Affairs Directorate General, European Commission, Brussels

### Members

**Detlef LEINBERGER**

Mitglied des Vorstandes, Kreditanstalt für Wiederaufbau, Frankfurt

**Ralph MÜLLER**

Leiter des Referats Haushalt der Europäischen Union, Bundesministerium der Finanzen, Berlin

**Sauli NIINISTÖ**

Vice-President, European Investment Bank, Luxembourg

**María PÉREZ RIBES**

Subdirectora General de Instituciones Financieras Europeas, Dirección General de Financiación Internacional, Ministerio de Economía, Madrid

**Peter SEDGWICK**

Vice-President, European Investment Bank, Luxembourg

**Heinz ZOUREK**

Directeur général adjoint, Direction générale Entreprises, Commission européenne, Brussels

### Alternates

**Jean-Pierre ARNOLDI**

Administrateur général de la Trésorerie, Service Public Fédéral Finances, Brussels

**Terence BROWN**

Director General, Directorate for Lending Operations - Europe, European Investment Bank, Luxembourg

**Mauro CICCHINÈ**

President, Dexia Crediop, Rome

**Rémy JACOB**

Deputy Secretary General, General Administration Department, General Secretariat, European Investment Bank, Luxembourg

**David MCGLUE**

Director, Directorate for "Financial Operations, Programme Management and Liaison with the EIB Group", Economic and Financial Affairs Directorate General, European Commission, Luxembourg

**Graham MEADOWS**

Directeur Général, Direction générale de la Politique régionale, Commission européenne, Brussels

**Jacek TOMORWICZ**

Director, Foreign Policy Department, Polish Ministry of Finance, Warsaw

## Audit Board

### Chairman

**Michael P. HARALABIDIS**

Deputy Director, Group Risk Management, National Bank of Greece, Athens

### Members

**Hannu LIPPONEN**

Director of Finance, Finnvera plc, Kuopio

**Sylvain SIMONETTI**

Head of Unit, Accounting and Administration, Economic and Financial Affairs Directorate General, European Commission, Luxembourg



# European Investment Fund Activity

The European Investment Fund (EIF) is the EIB Group's specialised financial institution for the creation and development of SMEs in Europe. It operates in the EU and, since its reform in 2000, in the future Member States. The EIF provides support by means of venture capital, acting as a fund of funds, and guarantee instruments made available through financial intermediaries. In addition, the EIF offers an advisory services activity, consisting of the provision of strategic and technical advice on the design, implementation and evaluation of financial policies, projects and structures to a range of counterparties, e.g. governments, local authorities and regional development agencies as well as the European Commission. The EIF's tripartite shareholding structure comprises the European Investment Bank as its main shareholder (59.15%), the European Commission (30%) and 34 financial institutions (10.85%).

## Venture capital operations

As at 31/12/2004, the EIF's venture capital portfolio amounted to EUR 2.8 billion in some 200 funds. In 2004, investments reached EUR 358 million spread over 15 funds, representing a good range of operations in Italy, Spain, France, the UK and Germany, as well as in the new Member States. It should be noted that 9 out of the 15 funds are seeking investment opportunities across a number of countries, in line with the EIF's aim to act as a pan-European operator, contributing to the spread of best industry practice. The EIF's participation in these funds, which target early to mid-stage companies, is in accordance with the core drivers of EIF strategy and the EIB's Innovation 2010 Initiative. While the bulk of EIF resources for venture capital is provided by the EIB, the European Commission makes available additional sums under the Multiannual Programme for Enterprise 2001/2005 (MAP). In addition, included in its 2004 commitments are the first 2 operations signed under the "ERP-EIF Dachfonds", a new investment mandate targeting the high-tech sector in Germany, which the EIF is operating on behalf of the German Ministry of Economics and Labour (BMWA) and the European Recovery Programme (ERP).

## Portfolio guarantee activity

EIF portfolio guarantee activity comprises two main products: credit insurance (essentially through MAP) and credit enhancement for securitisation (from own resources). These guarantee products provide effective support for SMEs through their leverage effect on the volume of loans. In addition, guarantee products are particularly attractive for financial institutions, which are able to benefit from the provision of financial capital relief thanks to the EIF's status as a Multilateral Development Bank (recognition by Basel Committee) as well as its triple A rating. In 2004, the EIF concluded 40 guarantee transactions for a total amount of EUR 1 447m, which includes EUR 697m in own risk credit enhancement deals and EUR 750m in trust (MAP) activity for the European Commission. The emphasis in the past year was on smaller banks, and on expanding activity in countries where the guarantees market is less developed. 13 out of the 28 MAP agreements signed were first-time operations in the new EU Member States and Accession Countries. A first guarantee operation was also signed in Greece, as well as for the first time in an EFTA (European Free Trade Agreement) country, Norway. The EIF's cumulative guarantee portfolio amounts to EUR 7 686m in 151 operations.

## Advisory services activity

EIF has undertaken 4 advisory services and technical assistance assignments in 2004 with private organisations, regional and EU institutions, including the Commission's DG Transport/Energy and DG Research, as well as completing a second cooperative agreement on technical advice for financial engineering in regions. Advisory assignments have high added value for the beneficiaries concerned, which are able to benefit from the transfer of EIF experience as a pan-European market operator.





EIB Group

# Financial Statements



## Results for the Year

2004 was marked by the accession of ten new Member States to the European Union. Hence, since 1 May Poland, the Czech Republic, Hungary, Slovakia, Slovenia, Lithuania, Cyprus, Latvia, Estonia and Malta have participated in the capital of the European Investment Bank. On the same day Spain also increased its participation in the capital of the Bank. On 1 May 2004, the subscribed capital therefore increased by EUR 13 653 737 000, corresponding to their subscriptions, lifting total EIB capital from EUR 150 000 000 000 to EUR 163 653 737 000. Other salient features of the financial year are summarised below.

The consolidated reserves rose to EUR 16 923 million from EUR 13 862 million in 2003. Total own funds including paid-in capital and reserves increased from EUR 26 112 million to EUR 27 532 million.

As far as the profit and loss account is concerned, the main data for 2004 are the following:

- Net surplus of EUR 1 174 million, down 11.8% on 2003.
- Surplus before provisions and write-downs of EUR 1 237 million, down 14.7% on 2003.

Several factors influenced the results either positively or negatively, the main ones being the following:

- Income from interest, commissions and similar items of EUR 9 215 million, up EUR 433 million on 2003.
- Expenses for interest, commissions and similar items of EUR 7 464 million, up EUR 382 million on 2003.
- Net result from these activities of EUR 1 751 million, up EUR 51 million on 2003.
- A release from the Fund for general banking risks of EUR 135 million for 2004, against a release of EUR 55 million in 2003 (Note L).
- Value adjustments, provisions and impairments of EUR 197 million, against EUR 173 million in 2003 (Notes D.2., E and L).
- Negative result of EUR 160 million on financial operations, against a surplus of EUR 14 million in 2003 (Note N).

## CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2004

(in EUR '000)

| <i>ASSETS</i>  | <b>31.12.2004</b>         | <i>31.12.2003</i>  |
|--|---------------------------|--------------------|
| <b>1. Cash in hand, balances with central banks and post office banks</b> .....          | <b>30 667</b>             | 11 555             |
| <b>2. Treasury bills eligible for refinancing with central banks</b><br>(Note B) .....   | <b>2 848 658</b>          | 1 682 920          |
| <b>3. Loans and advances to credit institutions</b>                                      |                           |                    |
| a) repayable on demand .....   | 198 171                   | 219 757            |
| b) other loans and advances (Note C) .....   | 18 006 219                | 13 311 000         |
| c) loans (Note D) .....  | <u>103 474 340</u>        | <u>96 524 079</u>  |
|  | <b>121 678 730</b>        | 110 054 836        |
| <b>4. Loans and advances to customers</b>  |                           |                    |
| a) loans (Note D) .....  | 121 917 721               | 111 982 273        |
| b) specific provisions (Note A.10.) .....  | <u>- 239 000</u>          | <u>- 179 000</u>   |
|  | <b>121 678 721</b>        | 111 803 273        |
| <b>5. Debt securities including fixed-income securities</b> (Note B)                     |                           |                    |
| a) issued by public bodies   | 1 339 988                 | 2 708 705          |
| b) issued by other borrowers   | <u>7 968 522</u>          | <u>6 469 389</u>   |
|  | <b>9 308 510</b>          | 9 178 094          |
| <b>6. Shares and other variable-yield securities</b> (Note E) .....                      | <b>1 048 108</b>          | 954 824            |
| <b>7. Intangible assets</b> (Note F) .....   | <b>6 569</b>              | 8 075              |
| <b>8. Property, furniture and equipment</b> (Note F) .....                               | <b>138 791</b>            | 125 666            |
| <b>9. Other assets</b>   |                           |                    |
| a) sundry debtors (Note H) .....   | 406 856                   | 461 487            |
| b) positive replacement values (Note S) .....  | <u>9 519 791</u>          | <u>8 592 046</u>   |
|  | <b>9 926 647</b>          | 9 053 533          |
| <b>10. Subscribed capital and receivable reserve, called but not paid</b> (Note Y) ..... | <b>1 917 869</b>          | 0                  |
| <b>11. Prepayments and accrued income</b> .....  | <b>6 373</b>              | 6 933              |
|  | <u><b>268 589 643</b></u> | <u>242 879 709</u> |

The bracketed notes refer to the notes to the Consolidated Financial Statements

LIABILITIES

31.12.2004

31.12.2003

|  |                      |                    |               |
|--|----------------------|--------------------|---------------|
| <b>1. Amounts owed to credit institutions</b> (Note I)   |                      |                    |               |
| a) with agreed maturity dates or periods of notice .....                                       | <b>396 043</b>       |                    | 325 078       |
|  |                      | <b>396 043</b>     | 325 078       |
| <b>2. Debts evidenced by certificates</b> (Note J)   |                      |                    |               |
| a) debt securities in issue .....  | <b>217 740 896</b>   |                    | 196 227 103   |
| b) others .....  | <b>1 192 101</b>     |                    | 1 203 079     |
|  |                      | <b>218 932 997</b> | 197 430 182   |
| <b>3. Other liabilities</b>  |                      |                    |               |
| a) interest subsidies received in advance (Note G) .....                                       | <b>247 493</b>       |                    | 260 207       |
| b) sundry creditors (Note H) .....   | <b>1 148 644</b>     |                    | 972 384       |
| c) sundry liabilities .....  | <b>22 275</b>        |                    | 19 089        |
| d) negative replacement values (Note S) .....  | <b>17 296 794</b>    |                    | 16 789 634    |
|  |                      | <b>18 715 206</b>  | 18 041 314    |
| <b>4. Accruals and deferred income</b> .....   |                      | <b>99 612</b>      | 100 439       |
| <b>5. Provisions for liabilities and charges</b>   |                      |                    |               |
| a) staff pension fund (Note K) .....   | <b>682 883</b>       |                    | 595 817       |
| b) provision for guarantees issued in respect of loans granted by third parties (note L) ..... | <b>22 000</b>        |                    | 0             |
| c) provision for guarantees issued in respect of venture capital operations (Note L) .....     | <b>51 249</b>        |                    | 45 396        |
|  |                      | <b>756 132</b>     | 641 213       |
| <b>6. Minority interests</b> .....   |                      | <b>239 621</b>     | 229 180       |
| <b>7. Capital</b> (Note Y)   |                      |                    |               |
| - Subscribed .....   | <b>163 653 737</b>   |                    | 150 000 000   |
| - Uncalled .....   | <b>- 155 471 050</b> |                    | - 142 500 000 |
|  |                      | <b>8 182 687</b>   | 7 500 000     |
| <b>8. Consolidated reserves</b>  |                      |                    |               |
| a) reserve fund .....  | <b>16 365 374</b>    |                    | 13 641 249    |
| b) additional reserves .....   | <b>558 079</b>       |                    | 220 738       |
|  |                      | <b>16 923 453</b>  | 13 861 987    |
| <b>9. Funds allocated to structured finance facility</b> .....                                 |                      | <b>500 000</b>     | 500 000       |
| <b>10. Funds allocated to venture capital operations</b> .....                                 |                      | <b>1 755 067</b>   | 1 868 769     |
| <b>11. Fund for general banking risks after appropriation</b> (Note L)                         |                      | <b>915 000</b>     | 1 050 000     |
| <b>12. Profit for the financial year:</b>  |                      |                    |               |
| Before appropriation from Fund for general banking risks                                       | <b>1 038 825</b>     |                    | 1 276 547     |
| Appropriation for the year from Fund for general banking risks                                 | <b>135 000</b>       |                    | 55 000        |
|  |                      | <b>1 173 825</b>   | 1 331 547     |
| Profit to be appropriated  |                      | <b>268 589 643</b> | 242 879 709   |

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2004  
(In EUR '000)

|  | <b>31.12.2004</b>  | <b>31.12.2003</b> |
|--|--------------------|-------------------|
| <b>1. Interest and similar income</b> (Note M) .....                         | <b>9 158 771</b>   | 8 715 739         |
| <b>2. Interest and similar charges</b> .....                                 | <b>- 7 463 862</b> | - 7 081 687       |
| <b>3. Commission income</b> (Note O) .....                                   | <b>56 358</b>      | 66 457            |
| <b>4. Commission expense</b> .....   | <b>- 73</b>        | - 282             |
| <b>5. Result on financial operations</b> (Note N) .....                      | <b>- 159 526</b>   | 14 148            |
| <b>6. Other operating income</b> .....                                       | <b>17 811</b>      | 16 036            |
| <b>7. General administrative expenses</b> (Note P) .....                     | <b>- 343 225</b>   | - 254 072         |
| a) staff costs .....   | - 272 131          | - 185 176         |
| b) other administrative costs .....  | - 71 094           | - 68 896          |
| <b>8. Depreciation and amortization</b> (Note F) .....                       | <b>- 18 632</b>    | - 18 407          |
| a) intangible assets .....   | - 3 778            | - 3 658           |
| b) tangible assets .....   | - 14 854           | - 14 749          |
| <b>9. Credit loss expense</b> (Note D.2.) .....                              | <b>- 60 000</b>    | - 44 627          |
| <b>10. Impairment on shares and other variable yield securities</b> (Note E) | <b>- 27 305</b>    | 0                 |
| <b>11. Impairment on venture capital operations</b> (Note E) .....           | <b>- 81 554</b>    | - 119 657         |
| <b>12. Provision for guarantees issued</b> (Note L) .....                    | <b>- 28 825</b>    | - 9 127           |
| <b>13. Net profit from ordinary activities</b> .....                         | <b>1 049 938</b>   | 1 284 521         |
| <b>14. Minority interests</b> .....  | <b>- 11 113</b>    | - 7 974           |
| <b>15. Profit for the financial year</b> .....                               | <b>1 038 825</b>   | 1 276 547         |
| <b>16. Appropriation from Fund for general banking risks</b> (Note L) .....  | <b>135 000</b>     | 55 000            |
| <b>17. Profit to be appropriated</b> .....                                   | <b>1 173 825</b>   | 1 331 547         |

# STATEMENT OF MOVEMENTS IN CONSOLIDATED OWN FUNDS

(In EUR '000)

|  | <b>31.12.2004</b> | 31.12.2003        |
|--|-------------------|-------------------|
| <b>Share Capital</b>   |                   |                   |
| Subscribed capital   | 163 653 737       | 150 000 000       |
| Uncalled   | - 155 471 050     | - 142 500 000     |
| <b>Called Capital</b>  | <b>8 182 687</b>  | <b>7 500 000</b>  |
| Less: Capital called but not paid  | - 543 738         | 0                 |
| <b>Paid-in capital</b>   | <b>7 638 949</b>  | <b>7 500 000</b>  |
| <b>Reserves and profit for the year:</b>   |                   |                   |
| <b>Reserve Fund</b>  |                   |                   |
| Balance at beginning of the year   | 13 641 249        | 10 000 000        |
| Appropriation of prior year's profit (*)   | 998 846           | 1 424 189         |
| Transfer from Additional reserves  | 0                 | 2 217 060         |
| Payable by Member States   | 1 725 279         | 0                 |
| Balance at end of the year   | 16 365 374        | 13 641 249        |
| Less: Receivable from Member States  | - 1 374 131       | 0                 |
| <b>Paid-in balance at end of the year</b>  | <b>14 991 243</b> | <b>13 641 249</b> |
| <b>Additional reserves</b>   |                   |                   |
| Balance at beginning of the year without IFRS adjustments                              | - 131 182         | 3 711 915         |
| Cumulative adjustments arising from the application of IAS 39                          | - 234 032         | - 140 592         |
| Adjustment arising from re-measurement of ERI in application of IAS 39 (Note A 24)     | 585 952           | 585 952           |
| Balance at beginning of the year with IFRS adjustments                                 | 220 738           | 4 157 275         |
| Appropriation of prior year's profit (*)   | 562 171           | - 126 037         |
| Adjustment arising from re-measurement of ERI in application of IAS 39 (*) (Note A 24) | - 115 768         | 0                 |
| Transfer to Paid in capital  | 0                 | - 1 500 000       |
| Transfer to Reserve Fund   | 0                 | - 2 217 060       |
| Present value adjustment for paid in capital and receivable reserves                   | - 234 468         | 0                 |
| Changes in fair value during the year  | 39 943            | - 8 217           |
| Net losses transferred to net profit due to impairment                                 | 9 744             | - 528             |
| Changes in cash flow hedges during the year  | 75 719            | - 84 695          |
| <b>Balance at end of the year</b>  | <b>558 079</b>    | <b>220 738</b>    |
| <b>Special supplementary reserves</b>  |                   |                   |
| Balance at beginning of the year   | 0                 | 750 000           |
| Appropriation of prior year's profit   | 0                 | 0                 |
| Transfer to structured finance facility  | 0                 | - 250 000         |
| Transfer to venture capital operations   | 0                 | - 500 000         |
| <b>Balance at end of the year</b>  | <b>0</b>          | <b>0</b>          |
| <b>Fund for general banking risks</b>  |                   |                   |
| Balance at end of prior year   | 1 105 000         | 1 080 000         |
| Appropriation of prior year's profit (*)   | - 55 000          | 25 000            |
| <b>Balance at beginning of the year</b> (Notes A.15 and L)                             | <b>1 050 000</b>  | <b>1 105 000</b>  |
| <b>Funds allocated to structured finance facility</b>                                  |                   |                   |
| Balance at beginning of the year   | 500 000           | 250 000           |
| Appropriation of prior year's profit (*)   | 0                 | 0                 |
| Transfer from special supplementary reserves   | 0                 | 250 000           |
| <b>Balance at end of the year</b>  | <b>500 000</b>    | <b>500 000</b>    |
| <b>Funds allocated to venture capital operations</b>                                   |                   |                   |
| Balance at beginning of the year   | 1 868 769         | 1 499 091         |
| Appropriation of prior year's profit (*)   | - 113 702         | - 130 322         |
| Transfer from special supplementary reserves   | 0                 | 500 000           |
| <b>Balance at end of the year</b>  | <b>1 755 067</b>  | <b>1 868 769</b>  |
| <b>Profit for the financial year</b>   | <b>1 038 825</b>  | <b>1 276 547</b>  |
| <b>Consolidated reserves and profit for the year</b>                                   | <b>19 893 214</b> | <b>18 612 303</b> |
| <b>Total consolidated own funds</b>  | <b>27 532 163</b> | <b>26 112 303</b> |

(\*) An amount of EUR 113 702 592 resulting from the value adjustment on venture capital operations at 31 December 2003 has been transferred from the Funds allocated to venture capital operations to the Additional Reserves.

As at 1 May 2004, the subscribed capital has increased from EUR 150 000 000 000 to EUR 163 653 737 000, by virtue of the contributions of ten new Member States: Poland, Czech Republic, Hungary, Slovak Republic, Slovenia, Lithuania, Cyprus, Latvia, Estonia and Malta, and the increase of the subscribed capital for Spain. As a

consequence of this capital increase, the ten new Member States and Spain had to contribute to their share of Paid-in capital (EUR 682 686 850) and also to their share of the Reserves and General Provisions (EUR 1 725 279 309) for the amounts outstanding as of 30 April 2004.

# CONSOLIDATED CASH FLOW STATEMENT AS AT 31 DECEMBER 2004

(in EUR '000)

**31.12.2004**

31.12.2003

## A. Cash flows from operating activities:

|  |                     |                    |
|--|---------------------|--------------------|
| Profit for the financial year.....   | 1 038 825           | 1 276 547          |
| Adjustments:   |                     |                    |
| Unwinding of the discount relating to capital and reserve called, but not paid in.....                       | -48 725             | 0                  |
| Allowance to provision for guarantees issued.....  | 27 853              | 3 039              |
| Depreciation and amortisation on tangible and intangible assets.....   | 18 632              | 18 407             |
| Impairment on shares and other variable yield securities.....  | 27 305              | 0                  |
| Impairment on venture capital operations.....  | 81 554              | 119 657            |
| Decrease in accruals and deferred income.....  | - 827               | - 18 451           |
| Increase in prepayments and accrued income.....  | 7 915               | 128                |
| Investment portfolio amortisation.....   | 55 407              | 15 841             |
| Changes in replacement values on fair value hedges<br>(others than derivatives on borrowing's activity)..... | - 519 659           | - 44 007           |
| Profit on operating activities.....  | 688 280             | 1 371 161          |
| Net loans disbursements.....   | - 39 711 694        | - 36 305 299       |
| Repayments.....  | 21 224 461          | 16 772 520         |
| Effects of exchange rate changes on loans.....   | 2 533 185           | 8 709 571          |
| Decrease in prepayments and accrued income on loans.....   | 61 736              | 165 939            |
| Adjustment of loans (fair value hedge relationship).....   | - 993 396           | 112 400            |
| Net balance on NCI operations.....   | 0                   | 57 779             |
| Increase in operational portfolio.....   | - 576 369           | - 218 348          |
| Increase in venture capital operations.....  | - 162 051           | - 148 287          |
| Specific provisions on loans and advances.....   | 60 000              | 4 000              |
| Increase in shares and other variable yield securities.....  | - 402               | - 13 124           |
| Decrease in securitised loans.....   | 296 983             | 626 373            |
| Decrease in other assets.....  | 35 489              | 139 496            |
| <b>Net cash from operating activities</b>  | <b>- 16 543 778</b> | <b>- 8 725 819</b> |

## B. Cash flows from investing activities:

|   |                 |                 |
|---|-----------------|-----------------|
| EBRD shares paid up (Note E).....                       | 0               | - 25 312        |
| Sales of securities.....                                | 324 247         | 366 050         |
| Purchases of securities.....                            | - 370 919       | - 396 493       |
| Purchase of land, buildings and furniture (Note F)..... | - 27 979        | - 22 770        |
| Purchase of intangible fixed assets (Note F).....       | - 2 272         | - 1 885         |
| <b>Net cash from investing activities</b>               | <b>- 76 923</b> | <b>- 80 410</b> |

## C. Cash flows from financing activities:

|   |                   |                   |
|---|-------------------|-------------------|
| Issue of borrowings.....  | 49 887 623        | 42 519 785        |
| Redemption of borrowings.....   | - 24 745 466      | - 21 192 285      |
| Effects of exchange rate changes on borrowings and swaps.....                 | - 3 331 176       | - 9 282 546       |
| Adjustments of borrowings (fair value hedge relationship).....                | 1 017 949         | - 6 447 690       |
| Changes in replacement values on fair value hedge.....                        | - 947 091         | 6 466 748         |
| Increase/Decrease in accrual and deferred income on borrowings and swaps..... | 45 784            | - 443 225         |
| Paid In by Member States, including IFRS adjustments.....                     | 304 354           | 0                 |
| Decrease/Increase in commercial paper.....                                    | - 230 806         | 1 705 163         |
| Increase/Decrease in amounts owed to credit institutions.....                 | 70 965            | - 859 491         |
| Increase/Decrease in other liabilities.....                                   | 264 239           | - 35 127          |
| <b>Net cash from financing activities</b>                                     | <b>22 336 375</b> | <b>12 431 332</b> |

## Summary statement of cash flows

|  |                   |                   |
|--|-------------------|-------------------|
| Cash and cash equivalents at beginning of financial year.....        | 17 580 747        | 13 955 644        |
| Net cash from:   |                   |                   |
| (1) operating activities.....  | - 16 543 778      | - 8 725 819       |
| (2) investing activities.....  | - 76 923          | - 80 410          |
| (3) financing activities.....  | 22 336 375        | 12 431 332        |
| Cash and cash equivalents at end of the financial year.....          | <b>23 296 421</b> | <b>17 580 747</b> |
| <b>Cash analysis</b> (excluding investment and hedging portfolios)   |                   |                   |
| Cash in hand, balances with central banks and post office banks..... | 30 667            | 11 555            |
| Bills maturing within three months of issue.....                     | 5 061 364         | 4 038 435         |
| Loans and advances to credit institutions:                           |                   |                   |
| - accounts repayable on demand.....                                  | 198 171           | 219 757           |
| - term deposit accounts.....   | 18 006 219        | 13 311 000        |
| <b>23 296 421</b>  | <b>17 580 747</b> |                   |



# EUROPEAN INVESTMENT BANK GROUP

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 DECEMBER 2004

### Note A – Significant accounting policies

#### A.1. Consolidation principles and accounting standards

A.1.1. The Group's consolidated financial statements (the "Financial Statements") have been prepared in accordance with international financial reporting standards (IFRS).

The accounting policies applied are in conformity, in all material respects, with the general principles of the Directive 86/635/EEC of the Council of the European Communities of 8 December 1986 on the annual accounts and consolidated accounts of banks and other financial institutions, as amended by Directive 2001/65/EC of 27 September 2001 and by Directive 2003/51/EC of 18 June 2003 on the annual and consolidated accounts of certain types of companies, banks and other financial institutions and insurance undertakings (the "Directives").

A.1.2. The Financial Statements comprise those of the European Investment Bank (the "Bank" or the "EIB") and those of its subsidiary, the European Investment Fund (the "EIF"), having its registered office at 43, avenue J.F. Kennedy, Luxembourg.

Minority interests represent the interests in the EIF not held by the Group. Equity and net income attributable to minority interests are shown separately in the Balance sheet and profit and loss account, respectively.

Assets held in an agency or fiduciary capacity are not assets of the Group and are reported in Note X.

#### A.1.3. Restatement and intra-group transactions

Prior to consolidation, the EIF's accounts have been restated in order to ensure conformity with the Group's accounting policies. After aggregation of the balance sheets and profit and loss accounts, intra-group balances and profits or losses arising on transactions between the two entities have been eliminated.

#### A.1.4. Use of estimates in the preparation of the Financial Statements

In preparing the Financial Statements, the Management Committee is required to make estimates and assumptions that affect reported income, expenses, assets, liabilities and disclosure of contingent assets and liabilities. Use of available information and application of judgement are inherent in the formation of estimates. Actual results in the future could differ from such estimates and the differences may be material to the Financial Statements.

#### A.2. Foreign currency translation

The Group uses the euro, the single currency of the Member States participating in the third stage of Economic and Monetary Union, as the unit of measure for the capital accounts and for presenting its Financial Statements.

The Group conducts its operations in the currencies of the Member States, in euro and in non-Community currencies.

Its resources are derived from its capital, borrowings and accumulated earnings in various currencies and are held, invested or lent in the same currencies.

Foreign currency transactions are translated, in accordance with IAS 21, at the exchange rate prevailing on the date of the transaction. The Group's monetary assets and liabilities denominated in currencies other than in euro are translated into euro at closing exchange rates prevailing at the balance sheet date. The gain or loss arising from such translation is recorded in the profit and loss account.

Exchange differences arising on the settlement of transactions at rates different from those at the date of the transaction, and unrealized foreign exchange differences on unsettled foreign currency monetary assets and liabilities, are recognized in the profit and loss account.

The elements of the profit and loss accounts are translated into euro monthly on the basis of the exchange rates prevailing at the end of each month.

Exchange differences on non-monetary financial assets are a component of the change in their fair value. Depending on the classification

of a non-monetary financial asset, exchange differences are either recognized in the profit and loss account (applicable for example for equity securities held for trading), or within Shareholders' equity (for non-monetary financial assets classified as available-for-sale financial investments).

#### A.3. Derivatives

All derivative instruments of the Group are carried at fair value on the balance sheet and are reported as positive or negative replacement values. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models, which consider current market and contractual prices for the underlying instrument, as well as time value of money, yield curve and volatility of the underlying.

The Group uses derivative instruments as part of its asset and liability management activities to manage exposures to interest rate and foreign currency, including exposures arising from forecast transactions. The Group either applies fair value or cash flow hedge accounting when it meets the specified criteria for hedge accounting treatment.

At the time a financial instrument is designated as a hedge, the Group formally documents the relationship between the hedging instrument(s) and hedged item(s), including its risk management objectives and its strategy in undertaking the hedge transaction, which must be in accordance with the Group's risk management policies, together with the methods that will be used to assess the effectiveness of the hedging relationship. Accordingly, the Group formally assesses, both at the inception of the hedge and on an ongoing basis, whether the hedging derivatives are expected to be and have been "highly effective" in offsetting changes in the fair value or cash flows of the hedged items. At the inception of the hedge and in subsequent periods, the hedge is expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. (Such an expectation can be demonstrated in various ways, including a comparison of past changes in the fair value or cash flows of the hedged item that are attributable to the hedged risk with past changes in the fair value or cash flows of the hedging instrument, or by demonstrating a high statistical correlation between the fair value or cash flows of the hedged item and those of the hedging instrument.) On an ongoing basis, the hedge is regarded as highly effective if the actual results are within a range of 80% to 125%. In the case of hedging a forecast transaction, the transaction must be highly probable and must present an exposure to variations in cash flows that could ultimately affect reported net profit or loss. The Group discontinues hedge accounting when it is determined that a derivative is not, or has ceased to be, highly effective as a hedge; when the derivative expires, or is sold, terminated, or exercised; when the hedged item matures or is sold or repaid; or when a forecast transaction is no longer deemed highly probable.

"Hedge ineffectiveness" represents the amount by which the changes in the fair value of the hedging derivative differ from changes in the fair value of the hedged item or the amount by which changes in the cash flows of the hedging derivative differ from changes (or expected changes) in the cash flows of the hedged item. Such gains and losses are recorded in current period earnings, as gains and losses on components of a hedging derivative that are excluded from assessing hedge effectiveness.

In a qualifying hedge of exposures to changes in fair value, the change in fair value of the hedging derivative is recognized in net profit or loss. The change in fair value of the hedged item attributable to the hedged risks adjusts the carrying value of the hedged item and is also recognised in net profit or loss.

If the hedge relationship is terminated for reasons other than the derecognition of the hedged item, the difference between the carrying value of the hedged item at that point and the value at which it would have been carried had the hedge never existed (the "unamortized fair value adjustment"), is, in the case of interest bearing instruments, amortized to net profit or loss over the remaining term of the original hedge. If the hedged instrument is derecognized, e.g. is sold or repaid, the unamortized fair value adjustment is recognised immediately in net profit and loss.

In a qualifying cash flow hedge, the effective portion of the gain or loss on the hedging derivative is recognised in equity while the ineffective portion is reported in net profit or loss. When the cash flows that the derivative is hedging (including cash flows from transactions that were only forecast when the derivative hedge was effected) materialise, resulting in income or expense, then the associated gain or loss on the hedging derivative is simultaneously transferred from Shareholders' equity to the corresponding income or expense line item.

If a cash flow hedge for a forecast transaction is deemed to be no longer effective, or the hedge relationship is terminated, the cumulative gain or loss on the hedging derivative previously reported in Shareholders' equity remains in Shareholders' equity until the committed or forecast transaction occurs, at which point it is transferred from Shareholders' equity to the profit and loss account.

The majority of the Group's swaps are concluded with a view to hedging specific bond issues. The Group enters into currency swaps, in which, at inception, the proceeds of a borrowing are converted into a different currency, mainly as part of its resource-raising operations and, thereafter, the Group will obtain the amounts needed to service the borrowing in the original currency.

The Group also enters into interest rate swaps as part of its hedging operations. The corresponding interest is accounted for on a prorata temporis basis.

Macro-hedging swaps used as part of asset/liability management are marked to market (fair value) using internal valuation models and are not the subject of hedge accounting. In general, derivative instruments transacted as economic hedges but not qualifying for hedge accounting are treated in the same way as derivative instruments used for trading purposes, i.e. realized and unrealized gains and losses are recognized in Result on financial operations. Interest on derivatives bearing interest legs is recorded in the consolidated profit and loss account and in the consolidated balance sheet on an accrual basis.

A derivative may be embedded in a "host contract". Such combinations are known as hybrid instruments and arise predominantly from the issuance of certain structured debt instruments. If the host contract is not carried at fair value with changes in fair value reported in net profit or loss, the embedded derivative is separated from the host contract and accounted for as a stand-alone derivative instrument at fair value if, and only if, the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract and the embedded derivative actually meets the definition of a derivative.

#### **A.4. Financial assets**

Financial assets are accounted for using the settlement date basis.

#### **A.5. Cash and Cash Equivalents**

The Group defines cash equivalents as short-term, highly liquid securities and interest-earning deposits with original maturities of 90 days or less.

#### **A.6. Fee income**

EIB earns fee income from a diverse range of services it provides to its customers. Fee income can be divided into two broad categories:

- income earned from services that are provided over a certain period of time, for which customers are generally billed on an annual or semi-annual basis, and
- income earned from providing transaction-type services.

Fees earned from services that are provided over a certain period of time are recognised on an accrual basis over the service period. Fees earned from providing transaction-type services are recognized when the service has been completed. Fees or components of fees that are performance linked are recognized when the performance criteria are fulfilled. Issuance fees and redemption premiums or discounts are amortised over the period to maturity of the related borrowings.

#### **A.7. Securities borrowing and lending**

In April 2003, the Group signed an agreement for securities lending with Northern Trust Global Investment acting as an agent to lend securities from the Investment Portfolio and B3 'Global Fixed income' portfolio.

Securities borrowed and securities lent are recorded at the amount of cash collateral advanced or received, plus accrued interest. Securities borrowed and securities received as collateral under securities lending transactions are not recognized in the balance sheet unless control of the contractual rights that comprise these securities received is gained. Securities lent and securities provided as collateral under securities borrowing transactions are not derecognised from the balance sheet unless control of the contractual rights that comprise these securities transferred is relinquished. The Group monitors the market value of the securities borrowed and lent on a daily basis and provides or requests additional collateral in accordance with the underlying agreements.

Fees and interest received or paid are recorded as interest income or interest expense, on an accrual basis.

#### **A.8. Treasury bills and other bills eligible for refinancing with central banks and debt securities including fixed-income securities and other variable-yield securities**

With a view to clarifying management of its liquid assets and consolidating its solvency, the Group has established the following portfolio categories:

##### *A.8.1. Held for trading portfolio*

The held for trading portfolio (see Operational portfolio B3 in Note B) comprises listed debt securities issued and guaranteed by financial establishments, which are owned by the Group ("long" positions). Securities held in this portfolio are marked to market in the balance sheet, any gain or loss arising from a change in fair value being included in the profit and loss account in the period in which it arises.

Gains and losses realized on disposal or redemption and unrealized gains and losses from changes in the fair value of trading portfolio assets are reported as Net trading income in the account "Result on financial operations". Interest income on trading portfolio assets is included in interest income.

The determination of fair values of trading portfolio assets is based on quoted market prices in active markets or dealer price quotations, pricing models (using assumptions based on market and economic conditions), or management's estimates, as applicable.

##### *A.8.2. Held-to-maturity portfolio*

The held-to-maturity portfolio comprises the Group's Investment portfolio and the Operational portfolios A1 and A2 (see Note B).

The Investment portfolio consists of securities purchased with the intention of holding them to maturity in order to ensure the Group's solvency. These securities are issued or guaranteed by:

- governments of the European Union, G10 countries and their agencies;
- supranational public institutions, including multinational development banks.

These securities are initially recorded at the purchase price, or more exceptionally the transfer price. The difference between entry price and redemption value is amortised prorata temporis over the remaining life of the securities.

The Operational portfolios A1 and A2 are held for the purpose of maintaining an adequate level of liquidity in the Group and comprise money market products with a maximum maturity of twelve months, in particular Treasury bills and negotiable debt securities issued by credit institutions. The securities are held until their final maturity and presented in the Financial Statements at their amortized cost.

##### *A.8.3. Available for sale portfolio*

The available for sale portfolio comprises the securities of the operational money market portfolio A2AFS and of the operational bond portfolio B1 (see Note B), the operational portfolio from the Fund, shares, other variable yield securities and participating interests (see Note E). Securities are classified as available for sale where they do not appropriately belong to one of the other categories of financial instruments recognised under IAS39, i.e. "held for trading" or "buy and hold". The Management Committee determines the appropriate classification of its investments at the time of the constitution of a portfolio, financial instruments within one portfolio have always the same classification. Available-for-sale financial investments may be sold in response to or in anticipation of needs for liquidity or changes in interest rates, foreign exchange rates or equity prices.

Available for sale financial investments are carried at fair value. Unrealised gains or losses are reported in Shareholders' equity until such investment is sold, collected or otherwise disposed of, or until such investment is determined to be impaired. If an available for sale investment is determined to be impaired, the cumulative unrealised gain or loss previously recognised in own funds is included in net profit or loss for the period. A financial investment is considered impaired if its carrying value exceeds the recoverable amount. Quoted financial investments are considered impaired if the decline in market price below cost is of such a magnitude that recovery of the cost value cannot be reasonably expected within the foreseeable future. For non-quoted equity investments, the recoverable amount is determined by applying recognized valuation techniques.

On disposal of an available for sale investment, the accumulated unrealised gain or loss included in own funds is transferred to net profit or loss for the period. Gains and losses on disposal are determined using the average cost method. Interest and dividend income on available-for-sale financial investments is included in "interest and similar income" and "income from participating interests".

The determination of fair values of available for sale financial investments is generally based on quoted market rates in active markets, dealer price quotations, discounted expected cash flows using market rates commensurate with the credit quality and maturity of the investment or based upon review of the investee's financial results, condition and prospects including comparisons to similar companies for which quoted market prices are available.

Venture capital operations and participating interests held represent medium and long-term investments and are accounted for at cost when the fair value cannot be reliably measured. The estimated fair value of a venture capital investment may vary significantly in the course of the holding period and the nature of such investments is such that an accurate fair value can be determined only upon realization of the investment. The estimation by the Group of a fair value for venture capital investments for which the method and timing of realization have not yet been determined is therefore considered to be inappropriate in most instances. Those venture capital operations are subject to review for impairment (see A.10).

#### **A.9. Loans and advances to credit institutions and customers**

Loans originated by the Group include loans where money is provided directly to the borrower. A participation in a loan from another lender is considered to be originated by the Group, provided it is funded on the date the loan is originated by the lender.

Loans originated by the Group are recognized in the assets of the Group when cash is advanced to borrowers. They are initially recorded at cost (their net disbursed amounts), which is the fair value of the cash given to originate the loan, including any transaction costs, and are subsequently measured at amortized cost using the effective interest rate method. Where loans are hedged by derivatives, they are measured at their fair value.

##### *A.9.1. Interest on loans*

Interest on loans originated by the Group is recorded in the consolidated profit and loss account (interest and similar income) and on the consolidated balance sheet (loans and advances) on an accruals basis, i.e. over the life of the loans.

##### *A.9.2. Reverse repurchase and repurchase operations (reverse repos and repos)*

A reverse repurchase (repurchase) operation is one under which the Group lends (borrows) liquid funds to (from) a credit institution which provides (receives) collateral in the form of securities. The two parties enter into an irrevocable commitment to complete the operation on a date and at a price fixed at the outset.

The operation is based on the principle of delivery against payment: the borrower (lender) of the liquid funds transfers the securities to the Group's (counterparty's) custodian in exchange for settlement at the agreed price, which generates a return (cost) for the Group linked to the money market.

This type of operation is considered for the purposes of the Group to be a loan (borrowing) at a guaranteed rate of interest. Generally treated as collateralized financing transactions, they are carried at the amounts of cash advanced or received, plus accrued interest and are entered on the assets side of the balance sheet under item 3. *Loans and advances to credit institutions - b)* other loans and

advances (on the liabilities side of the balance sheet under item 1. *Amounts owed to credit institutions - b)* with agreed maturity dates or periods of notice). The securities provided as collateral are maintained in the balance sheet accounts.

Securities received under reverse repurchase agreements and securities delivered under repurchase agreements are not recognized in the balance sheet or derecognized from the balance sheet, unless control of the contractual rights that comprise these securities is relinquished. The Group monitors the market value of the securities received or delivered on a daily basis, and provides or requests additional collateral in accordance with the underlying agreements.

Interest earned on reverse repurchase agreements and interest incurred on repurchase agreements is recognized as interest income or interest expense, over the life of each agreement.

##### *A.9.3. Fees on loans*

Front-end fees and commitment fees are deferred in accordance with IAS 18, together with the related direct costs of originating and maintaining the commitment, and are recognised as an adjustment to the effective yield, being recorded in the income statement over the period from disbursement to repayment of the related loan. If the commitment expires without the loan being drawn down, the fee is recognised as income on expiry.

#### **A.10. Allowance and provision for credit losses**

An allowance for credit losses is established if there is objective evidence that the Group will be unable to collect all amounts due on a claim according to the original contractual terms or the equivalent value. A "claim" means a loan, a commitment such as a letter of credit, a guarantee, a commitment to extend credit, or other credit product.

An allowance for credit losses is reported as a reduction of the carrying value of a claim on the balance sheet, whereas for an off-balance sheet item such as a commitment a provision for credit loss is reported in Other liabilities. Additions to the allowances and provisions for credit losses are made through credit loss expense.

##### *A.10.1. Credit losses related to loans and advances*

Specific provisions have been made for loans and advances outstanding at the end of the financial year and presenting objective evidence of risks of non-recovery of all or part of their amounts according to the original contractual terms or the equivalent value. Changes to these provisions are entered on the profit and loss account as "Credit loss expense". Allowances and provisions for credit losses are evaluated on the following counterparty specific based principle.

A claim is considered impaired when Management determines that it is probable that the Group will not be able to collect all amounts due according to the original contractual terms or the equivalent value. Individual credit exposures are evaluated based upon the borrower's character, overall financial condition, resources and payment record, the prospects for support from any financially responsible guarantors and, where applicable, the realizable value of any collateral. The estimated recoverable amount is the present value of expected future cash flows, which may result from restructuring or liquidation. Impairment is measured and allowances for credit losses are established for the difference between the carrying amount and its estimated recoverable amount of any claim considered as impaired. The amount of the loss is the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rate.

All impaired claims are reviewed and analysed at least semi-annually. Any subsequent changes to the amounts and timing of the expected future cash flows compared to the prior estimates will result in a change in the provision for credit losses and be charged or credited to credit loss expense. An allowance for impairment is reversed only when the credit quality has improved such that there is reasonable assurance of timely collection of principal and interest in accordance with the original contractual terms of the claim agreement. A write-off is made when all or part of a claim is deemed uncollectible or forgiven. Write-offs are charged against previously established provisions for credit losses or directly to credit loss expense and reduce the principal amount of a claim. Recoveries in part or in full of amounts previously written off are credited to credit loss expense.

Upon impairment the accrual of interest income based on the original terms of the claim is discontinued, and is replaced by an accrual



based upon the impaired value; in addition, the increase of the present value of impaired claims due to the passage of time is reported as interest income.

#### A.10.2. Provisions for guarantees issued

In the normal course of business, the Group issues various forms of guarantees to support some institutions. These guarantees are kept off-balance sheet unless a provision is needed to cover probable losses. Provisions for credit losses related to financial guarantees in respect of loans granted by third parties are intended to cover risks inherent in the Group's activity of issuing guarantees in favour of financial intermediaries. A provision for credit losses is established, in compliance with IAS 37, if there is objective evidence that the Group will have to incur a credit loss in respect of a given guarantee granted.

### A.11. Property, furniture and equipment

Property, furniture and equipment include land, Group-occupied properties and other machines and equipment.

Property, furniture and equipment are carried at cost less accumulated depreciation and accumulated impairment losses.

Property, furniture and equipment are reviewed periodically for impairment.

Land and buildings are stated at acquisition cost less initial write-down and accumulated depreciation. The value of the Group's headquarters building in Luxembourg-Kirchberg and its buildings in Luxembourg-Hamm, Luxembourg-Weimershof and Lisbon is depreciated on the straight-line basis as set out below.

Office furniture and equipment were, until end-1997, depreciated in full in the year of acquisition. With effect from 1998, permanent equipment, fixtures and fittings, furniture, office equipment and vehicles have been recorded in the balance sheet at their acquisition cost, less accumulated depreciation.

Depreciation is calculated on the straight-line basis over the estimated life of each item purchased, as set out below:

|   |          |
|---|----------|
| – Buildings in Kirchberg, Hamm and Weimershof | 30 years |
| – Building in Lisbon                          | 25 years |
| – Permanent equipment, fixtures and fittings  | 10 years |
| – Furniture                                   | 5 years  |
| – Office equipment and vehicles               | 3 years  |

Works of art are depreciated in full in the year of acquisition.

### A.12. Intangible assets

Intangible assets comprise computer software. Software development costs are capitalized if they meet certain criteria relating to identifiability, to the probability that future economic benefits will flow to the enterprise, and to the reliability of cost measurement.

Intangible assets are recognized as assets and are amortized using the straight-line basis over their estimated useful economic life. At each balance sheet date, intangible assets are reviewed for indications of impairment or changes in estimated future benefits. If such indications exist, an analysis is performed to assess whether the carrying amount is fully recoverable. A write-down is made if the carrying amount exceeds the recoverable amount.

Internally developed software meeting these criteria is carried at cost less accumulated depreciation calculated on the straight-line basis over three years from completion.

Software purchased is depreciated on the straight-line basis over its estimated life (2 to 5 years).

### A.13. Staff pension fund and health insurance scheme

The Group operates defined benefit pension schemes to provide retirement benefits to substantially all of its staff. The Group also provides certain additional post-employment healthcare benefits to employees in EIB. These benefits are unfunded, as defined by IFRS. The cost of providing benefits under the plans is determined separately for each plan using the projected unit credit actuarial valuation method. Actuarial gains and losses are recognised as income or expense over the expected average remaining working lives of the employees participating in the plans. The charge to the profit and

loss account in respect of the defined benefit pension schemes is based on the current service cost and other actuarial adjustments as determined by qualified external actuaries.

#### A.13.1. Pension fund

The Bank's main pension scheme is a defined benefit pension scheme funded by contributions from staff and from the Bank which covers all employees. All contributions of the Bank and its staff are invested in the assets of the Bank. The related provision shown on the liability side of the Bank's balance sheet is determined in conformity with IAS19. Benefits are based on years of service and a percentage of final gross base salary as defined in the scheme.

Commitments for retirements benefits are valued at least every year using the projected unit credit method, in order to ensure that the provision entered in the accounts is adequate. The results of the latest valuation are as at 30 September, 2004, with an extrapolation to 31 December, 2004. The main actuarial assumptions used by the actuary are set out in Note K. Actuarial surpluses and deficits are spread forward over a certain period based on the average expected remaining service lives of staff.

The main pension scheme of the EIF is a defined benefit scheme funded by contributions from staff and from the EIF which covers all employees. The scheme entered into force in March 2003, replacing the previous defined contribution scheme. All contributions of the EIF and its members of staff are transferred to the EIF for management. The transferred funds allocated to the pension scheme are invested by the Group, following the rules and principles applied by EIB for its own pension scheme.

#### A.13.2. Health insurance scheme

The Bank has set up its own health insurance scheme for the benefit of staff, financed by contributions from the Bank and its employees. The health insurance scheme is subject to actuarial calculations as per the same dates as the pension fund. A specific provision is set aside on the liabilities side of the balance sheet.

The EIF has set up its own health care coverage by subscribing to an external insurance plan provided by an insurance company.

### A.14. Debts evidenced by certificates

Debts evidenced by certificates initially are measured at cost, which is the fair value of the consideration received. Transaction costs and net premiums (discounts) are included in the initial measurement. Subsequent measurement is at amortised cost, and any difference between net proceeds and the redemption value is recognised in the income statement over the period of the borrowings using the effective yield method. Where borrowings have associated derivatives and qualify for hedge accounting in line with IAS 39, the amortised cost value is adjusted by the fair value of the hedged risks.

Combined debt instruments that are related to non-EIB equity instruments, foreign exchange or indices are considered structured instruments. For all the debt instruments including embedded derivatives, the Bank has concluded a reversed swap agreement to fully hedge the exposure.

It is the Group policy to hedge the fixed interest rate risk on debt issues and apply fair value hedge accounting. The effect is such that when such hedge accounting is applied to fixed rate debt instruments, the carrying value of debt issues is adjusted for changes in fair value related to the hedged exposure rather than carried at cost. (see Note A.3. Derivatives for further discussion)

Interest expense on debt instruments is included in the account "interest and similar charges" in the consolidated profit and loss account and in the liabilities caption including the underlying debt instruments in the consolidated balance sheet.

### A.15. Fund for general banking risks

This item includes those amounts which the Group decides to put aside to cover risks associated with loans and other financial operations, having regard to the particular risks attaching to such operations.

International financial reporting standards require that the transfer to this reserve form part of the appropriation of the profit.

## **A.16. Funds allocated to venture capital operations and to the Structured Finance Facility**

### *A.16.1. Funds allocated to venture capital operations*

This item comprises the amount of appropriations from the annual result of the EIB, determined each year by the Board of Governors to facilitate instruments providing venture capital in the context of implementing the European Council Resolution on Growth and Employment.

### *A.16.2. Funds allocated to the Structured Finance Facility*

This item comprises the amount of appropriations from the annual result of the EIB, determined each year by the Board of Governors to facilitate implementation of operations with a greater degree of risk for this new type of instrument.

Value adjustments on venture capital and structured finance operations are deducted from these two accounts upon appropriation of the Group's result.

## **A.17. Taxation**

The Protocol on the Privileges and Immunities of the European Communities, appended to the Treaty of 29 October 2004 establishing a Constitution for Europe, stipulates that the assets, revenues and other property of the Group are exempt from all direct taxes.

## **A.18. Prepayments and accrued income – Accruals and deferred income**

These accounts comprise:

**Prepayments and accrued income:** Expenditure incurred during the financial year but relating to a subsequent financial year, together with any income not disclosed in the reporting value of the underlying financial instrument which, though relating to the financial year in question, is not due until after its expiry.

**Accruals and deferred income:** Income received before the balance sheet date but relating to a subsequent financial year, together with any charges not disclosed in the reporting value of the underlying financial instrument which, though relating to the financial year in question, will be paid only in the course of a subsequent financial year (principally interest on borrowings).

## **A.19. Interest and similar income**

In addition to interest and commission on loans, deposits and other revenue from the securities portfolio, this heading includes the indemnities received by the Group in respect of early loan reimbursements prepayments made by its borrowers (Note A.24).

Interest is recorded on an accruals basis using the effective yield method. Interest is recognised on impaired loans through unwinding the discount used in the present value calculations applied to expected future cash flows.

## **A.20. Assets held for third parties (Note X)**

Assets held for third parties, as set out below, represent trust accounts opened and maintained in the name of the Group entities but for the benefit of the Commission. Sums held in these accounts remain the property of the Commission so long as they are not disbursed for the purposes set out in relation to each project.

- Under the Growth and Environment Pilot Project, the EIF provides a free guarantee to the financial intermediaries for loans extended to SMEs with the purpose of financing environmentally friendly investments. The ultimate risk from the guarantee rests with the EIF and the guarantee fee is paid out of European Union budget funds.
- Under the SME Guarantee Facility and the MAP Guarantee programme, the EIF is empowered to issue guarantees in its own name but on behalf of and at the risk of the Commission.
- Under the ETF Start-Up Facility and the MAP Equity programme, the EIF is empowered to acquire, manage and dispose of ETF start-up investments, in its own name but on behalf of and at the risk of the Commission.

The support provided by the Seed Capital Action is aimed at the long-term recruitment of additional investment managers by the venture capital funds to increase the number of qualified personnel and to reinforce the capacity of the venture capital and incubator industries to cater for investments in seed capital.

The Investment Facility, which is managed by the EIB, has been established within the framework of the Cotonou Agreement on cooperation and development of the African, Caribbean and Pacific Group of States and the European Union and its Member States on 23 June 2000. The EIB prepares separate financial statements for the Investment Facility.

The Commission entrusted financial management of the Guarantee Fund to the EIB under an agreement signed between the two parties in November 1994.

## **A.21. Fiduciary operations**

Pursuant to Article 28 of its Statutes, the EIF acquires, manages and disposes of investments in venture capital enterprises, in its own name but on behalf and at the risk of the European Community, according to Fiduciary and Management Agreements concluded with the European Community ("ETF Start-up Facility").

The EIF is also empowered to issue guarantees in its own name but on behalf and at the risk of the European Community according to the Fiduciary and Management Agreement concluded with the European Community ("SME Guarantee Facility").

## **A.22. Commitment to purchase EIF shares**

Under the terms of a put option in respect of the remaining 817 EIF shares, the EIB is offering to buy these shares from the EIF's other shareholders on 30 June 2005 for a price of EUR 315 000 per share. This purchase price represents an annual appreciation of 3% compared with the purchase offer made in 2000.

## **A.23. Reclassification of prior year figures**

Where necessary, certain prior-year figures have been reclassified to conform with changes to the current year's presentation for comparative purpose.

## **A.24. Impact on measurement of early loan reimbursement indemnities ("ERI")**

In accordance with the provisions of the International Accounting Standard (IAS) 39 – Financial Instruments: Recognition and Measurement – the Group now takes immediately into the profit and loss account the indemnities received for early reimbursement of loans at the time of derecognition of those related loans instead of depreciating the indemnities over the remaining life of those loans. Following this new accounting treatment, the revised measurement of the indemnities has been included in the consolidated profit and loss account with effect from the date of recognition of the indemnities as required by the IAS, and accordingly the comparative figures have been restated.

The restatement has resulted in a reduction of previously reported profit and interest income for the financial year ended 31 December, 2003 by EUR 115.7 million and an increase of the previously reported additional reserve as of 31 December, 2003 by EUR 585.9 million.

## **A.25. Accounting for operating leases**

Leases of assets under which all the risks and benefits of ownership are effectively retained by the lessor are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which the termination takes place.

## Note B – Debt securities portfolio (in EUR '000)

In addition to the securitised loans, which represent acquisitions of interest pools of loans or receivables in connection with securitization transactions, the debt securities portfolio is made up of trading financial assets (Portfolio B 3), available-for-sale financial assets (Portfolios A2 AFS, B1 and operational portfolio-EIF) and financial assets held-to-maturity (Portfolios A1, A2 and Investment Portfolio). The detail is as follows as at December 31, 2004 and 2003:

|   | 31.12.2004               | 31.12.2003        |
|---|--------------------------|-------------------|
| Treasury bills eligible for refinancing with central banks<br>(of which EUR 12 691 unlisted in 2004 and EUR 12 681 in 2003) | 2 848 658                | 1 682 920         |
| Debt securities including fixed-income securities (listed)  | 9 308 510                | 9 178 094         |
|   | <b>12 157 168</b>        | <b>10 861 014</b> |
| <b>At 31.12.2004</b>  | Book value               | Market value      |
| <b>Investment portfolio</b>   | 2 958 238                | 3 061 492         |
| <b>Operational money market portfolios:</b>   |                          |                   |
| - money market securities with a max. 3 month maturity A1   | 5 061 364                | 5 061 364         |
| - money market securities with a max. 18 month maturity A2  | 394 507                  | 391 897           |
| - money market securities with a max. 18 month maturity A2 AFS  | 1 589 477 <sup>(1)</sup> | 1 589 477         |
| <b>Operational bond portfolios:</b>   |                          |                   |
| - B1 - Credit Spread  | 720 946 <sup>(2)</sup>   | 720 946           |
| - B3 - Global Fixed Income  | 460 992                  | 460 992           |
| <b>Operational portfolio - EIF</b>  | 48 982 <sup>(3)</sup>    | 48 982            |
| <b>Securitised loans [note D]</b>   | 922 662                  | 922 662           |
|   | <b>12 157 168</b>        |                   |

(1) including unrealised gain of EUR 515

(2) including unrealised gain of EUR 6 491

(3) including unrealised gain of EUR 631

|  | Book value             | Market value |
|--|------------------------|--------------|
| <b>At 31.12.2003</b>                                       |                        |              |
| <b>Investment portfolio</b>                                | 2 974 329              | 2 991 604    |
| <b>Operational money market portfolio:</b>                 |                        |              |
| - money market securities with a max. 3 month maturity A1  | 4 038 435              | 4 038 435    |
| - money market securities with a max. 18 month maturity A2 | 1 475 565              | 1 478 542    |
| <b>Operational bond portfolios:</b>                        |                        |              |
| - B1 - Credit Spread                                       | 673 139 <sup>(1)</sup> | 673 139      |
| - B3 - Global Fixed Income                                 | 426 527                | 426 527      |
| <b>Operational portfolio - EIF</b>                         | 53 374 <sup>(2)</sup>  | 53 374       |
| <b>Securitised loans [note D]</b>                          | 1 219 645              | 1 219 645    |
|  | <b>10 861 014</b>      |              |

(1) including unrealised gain of EUR 6 641

(2) including unrealised gain of EUR 529

The Group enters into collateralized securities lending transactions that may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligations. The Group controls credit risk associated with these activities by monitoring counterparty credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned to the Group when deemed necessary.

The security lending activity amounts to EUR 461 278 at the end of December 2004 (2003: EUR 385 023).

## Note C – Loans and advances to credit institutions (other loans and advances) (in EUR '000)

The Group enters into collateralized reverse repurchase and repurchase agreements transactions that may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligations. The Group controls credit risk associated with these activities by monitoring counterparty credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned to the Group when deemed necessary.

|                              | 31.12.2004        | 31.12.2003        |
|------------------------------|-------------------|-------------------|
| Term deposits                | 10 640 761        | 7 862 276         |
| Tripartite reverse repos (*) | 7 365 458         | 5 448 724         |
|                              | <b>18 006 219</b> | <b>13 311 000</b> |

(\*)These operations are carried out with a third-party custodian who undertakes, on the basis of a framework contract, to guarantee compliance with the contractual terms and conditions, notably with respect to:

- delivery against payment,
- verification of collateral,
- the collateral margin required by the lender which must always be available and adequate, with the market value of the securities being verified daily by the said custodian,
- organisation of substitute collateral provided that this meets all the contractual requirements.

**Note D – Summary statement of loans** (in EUR '000)

**D.1. Aggregate loans granted**

Aggregate loans granted comprise both the disbursed and undisbursed portions of loans. The analysis is as follows:

|   | To intermediary credit institutions | Directly to final beneficiaries | Total 2004         | Total 2003         |
|---|-------------------------------------|---------------------------------|--------------------|--------------------|
| Disbursed portion   | 103 474 340                         | 121 917 721                     | 225 392 061        | 208 506 352        |
| Undisbursed loans   | 9 957 261                           | 32 981 176                      | 42 938 437         | 40 364 432         |
| <b>Aggregate loans granted</b>                            | <b>113 431 601</b>                  | <b>154 898 897</b>              | <b>268 330 498</b> | <b>248 870 784</b> |
|   |                                     |                                 | <b>31.12.2004</b>  | <b>31.12.2003</b>  |
| Aggregate loans granted                                   |                                     |                                 | 268 330 498        | 248 870 784        |
| Securitised loans (Note B)                                |                                     |                                 | 922 662            | 1 219 645          |
| <b>Aggregate loans including securised loans (Note T)</b> |                                     |                                 | <b>269 253 160</b> | <b>250 090 429</b> |

**D.2. Specific provision for credit losses**

Movements in the specific provision are tabulated below:

|  | 31.12.2004     | 31.12.2003     |
|--|----------------|----------------|
| Credit losses at beginning of the year | 179 000        | 175 000        |
| Use during the year                    | 0              | - 40 627       |
| Allowance during the year              | 60 000         | 44 627         |
| Credit losses at end of the year       | <b>239 000</b> | <b>179 000</b> |

The unwinding of the net present value discount relating to provisions for the impairment of identified assets has added EUR 6 036 (2003: EUR 10 069) of income to the consolidated profit and loss account in interest income from loans.

**Note E – Shares and other variable-yield securities** (in EUR '000)

This item comprises:

|  | Venture Capital Operations | EBRD Shares            | Shares acquired to guarantee recovery of loans and advances | Total            |
|--|----------------------------|------------------------|---|------------------|
| <b>Cost</b>                                      |                            |                        |   |                  |
| At 1 January 2004                                | 1 025 335                  | 157 500 <sup>(1)</sup> | 41 121  | 1 223 956        |
| Net additions                                    | 163 934                    | 0                      | 0   | 163 934          |
| Foreign exchange adjustment                      | - 1 883                    | 0                      | 403   | - 1 480          |
| <b>At 31 December 2004</b>                       | <b>1 187 386</b>           | <b>157 500</b>         | <b>41 524</b>   | <b>1 386 410</b> |
| <b>Unrealised Gains / Losses</b>                 |                            |                        |   |                  |
| At 1 January 2004                                | 0                          | 0                      | - 9 744   | - 9 744          |
| Net additions / releases                         | 0                          | 29 945                 | 0   | 29 945           |
| Transfer to Profit and Loss Account - Impairment | 0                          | 0                      | 9 744   | 9 744            |
| <b>At 31 December 2004</b>                       | <b>0</b>                   | <b>29 945</b>          | <b>0</b>  | <b>29 945</b>    |
| <b>Impairment</b>                                |                            |                        |   |                  |
| At 1 January 2004                                | - 259 388                  | 0                      | 0   | - 259 388        |
| Net additions                                    | - 81 554                   | 0                      | - 27 305  | - 108 859        |
| <b>At 31 December 2004</b>                       | <b>- 340 942</b>           | <b>0</b>               | <b>- 27 305</b>   | <b>- 368 247</b> |
| <b>Net book value</b>                            |                            |                        |   |                  |
| <b>At 31 December 2004</b>                       | <b>846 444</b>             | <b>187 445</b>         | <b>14 219 <sup>(2)</sup></b>                                | <b>1 048 108</b> |
| At 31 December 2003                              | 765 947                    | 157 500 <sup>(1)</sup> | 31 377  | 954 824          |

(1): The actual capital paid in by the Group in respect of its subscription of EUR 600 000 000 to the capital of the EBRD amounts to EUR 149 062 500 as at 31 December 2004 (2003: EUR 140 265 000). An amount of EUR 8 437 500 remains to be paid by the Group according to the payable instalments schedule defined by the EBRD for the capital called as of December 31, 2004 (2003: EUR 16 875 000).

The Group holds 3.03 % of the subscribed capital.

(2): The total number of Eurotunnel shares held by the Group as at 31 December 2004 is 58 971 193, equivalent to EUR 14 219 021. On the 31 December 2003, a partial conversion of EIB's Eurotunnel debt has taken place, as foreseen in the 1998 EUT Restructuring Agreement. The Group has received, in exchange for Eurotunnel denominated debt, 27 029 893 Eurotunnel shares at a price per share of GBP 0.375 which have been added to the 31 941 300 Eurotunnel shares owned by the Group before this conversion.

As at 31 December 2004, the depreciation in fair market value of the shares held in Eurotunnel is recognised in the Profit and Loss Account as this investment is considered impaired.

The following table shows the evolution of the revaluation reserve on available for sale investments between December 2003 and December 2004.

| Revaluation reserve – available-for-sale investments (in EUR '000) | 2004            | 2003             |
|--|-----------------|------------------|
| At 1 January 2004  | - 9 015.2       | - 268.6          |
| Net gains/losses from changes in fair value                        | 39 943.0        | - 8 218.6        |
| Net gains/losses transferred to net profit due to impairment       | 9 744.0         | - 528.0          |
| Net losses transferred to net profit on disposal                   | - 89.2          | —                |
| <b>At 31 December</b>  | <b>40 582.6</b> | <b>- 9 015.2</b> |

**Note F – Property, furniture, equipment and intangible assets** (in EUR '000)

|                                 | Land          | Luxembourg buildings | Lisbon building | Furniture and equipment | Total Property, furniture and equipment | Total intangible assets |
|---------------------------------|---------------|----------------------|-----------------|-------------------------|---|-------------------------|
| <i>Historical cost</i>          |               |                      |                 |                         |   |                         |
| At 1 January 2004               | 10 415        | 156 878              | 349             | 34 115                  | 201 757                                 | 10 733                  |
| Additions                       | 0             | 11 162               | 0               | 16 831                  | 27 993                                  | 2 272                   |
| Disposals                       | 0             | 0                    | 0               | - 8 193                 | - 8 193                                 | - 2 988                 |
| <b>At 31 December 2004</b>      | <b>10 415</b> | <b>168 040</b>       | <b>349</b>      | <b>42 753</b>           | <b>221 557</b>                          | <b>10 017</b>           |
| <i>Accumulated depreciation</i> |               |                      |                 |                         |   |                         |
| At 1 January 2004               | 0             | 62 495               | 252             | 13 344                  | 76 091                                  | 2 658                   |
| Depreciation                    | 0             | 4 895                | 14              | 9 945                   | 14 854                                  | 3 778                   |
| Disposals                       | 0             | 0                    | 0               | - 8 179                 | - 8 179                                 | - 2 988                 |
| <b>At 31 December 2004</b>      | <b>0</b>      | <b>67 390</b>        | <b>266</b>      | <b>15 110</b>           | <b>82 766</b>                           | <b>3 448</b>            |
| <i>Net book value</i>           |               |                      |                 |                         |   |                         |
| <b>At 31 December 2004</b>      | <b>10 415</b> | <b>100 650</b>       | <b>83</b>       | <b>27 643</b>           | <b>138 791</b>                          | <b>6 569</b>            |
| At 31 December 2003             | 10 415        | 94 383               | 97              | 20 771                  | 125 666                                 | 8 075                   |

All of the land and buildings are used by the Group for its own activities. The Luxembourg buildings category includes cost relating to the construction of the new building for an amount of EUR 21 201 (2003: EUR 10 039), expected to be completed in 2007.

In March 2001, an independent expert carried out a valuation of the Luxembourg Kirchberg premises and estimated the market value at approximately EUR 125 million (as at December 31, 2004, the net book value is EUR 48.9 million). No more recent market valuation has been performed since March 2001.

**Note G – Interest subsidies paid and received in advance**

Part of the amounts received from the European Commission through EMS (European Monetary System) arrangements has been made available as a long-term advance which is entered on the liabilities side under item 3. Other liabilities – a) interest subsidies received in advance, and comprises:

- amounts in respect of interest subsidies for loans granted for projects outside the Union, under Conventions signed with the ACP States and Protocols concluded with the Mediterranean Countries;
- interest subsidies, concerning certain lending operations mounted within the Union from the Group's own resources, made available in conjunction with the EMS under Council Regulation (EEC) No. 1736/79 of 3 August 1979 and in conjunction with the financial mechanism established by the EFTA Countries under the EFTA Agreement signed on 2 May 1992;
- amounts received in respect of interest subsidies for loans granted from EC resources under Council Decisions 78/870/EEC of 16 October 1978 (New Community Instrument), 82/169/EEC of 15 March 1982 and 83/200/EEC of 19 April 1983 and under Council Regulation (EEC) No. 1736/79 of 3 August 1979 as amended by Council Regulation (EEC) No. 2790/82 of 18 October 1982.

**Note H – Other balance sheet accounts** (in EUR '000)

| <b>Sundry debtors</b>  | <b>31.12.2004</b> | <b>31.12.2003</b> |
|--|-------------------|-------------------|
| – Staff housing loans and advances                             | 47 640            | 58 212            |
| – Borrowing proceeds to be received                            | 0                 | 19 141            |
| – Loan instalments receivable                                  | 22 502            | 66 801            |
| – End payment receivable on swap                               | 238 344           | 256 790           |
| – Other  | 98 370            | 60 543            |
|  | <b>406 856</b>    | <b>461 487</b>    |
| <b>Sundry creditors</b>  | <b>31.12.2004</b> | <b>31.12.2003</b> |
| – European Community accounts:                                 |                   |                   |
| • for Special Section operations and related unsettled amounts | 323 544           | 296 128           |
| • deposit accounts   | 532 721           | 394 707           |
| – Optional Supplementary Provident Scheme (note K)             | 169 739           | 161 024           |
| – Health Insurance Plan (Note K)                               | 64 298            | 25 024            |
| – Other  | 58 342            | 95 501            |
|  | <b>1 148 644</b>  | <b>972 384</b>    |

**Note I – Amounts owed to credit institutions with agreed maturity dates or periods of notice** (in EUR '000)

|   | <b>31.12.2004</b> | <b>31.12.2003</b> |
|---|-------------------|-------------------|
| Short-term borrowings   | 377 480           | 298 078           |
| Amounts due to EBRD including promissory notes issued in respect of paid-in capital of EBRD | 18 563            | 27 000            |
|   | <b>396 043</b>    | <b>325 078</b>    |



**Note J – Debts evidenced by certificates as at 31 December** (in EUR '000)

| Payable in                      | Borrowings                |              |                           |              |           | Currency swaps                        |              |              |              | Net amount                |                           |
|---------------------------------|---------------------------|--------------|---------------------------|--------------|-----------|---------------------------------------|--------------|--------------|--------------|---------------------------|---------------------------|
|                                 | Outstanding at 31.12.2003 | Average rate | Outstanding at 31.12.2004 | Average rate | Due dates | amounts payable (+) or receivable (-) |              |              |              | Outstanding at 31.12.2003 | Outstanding at 31.12.2004 |
|                                 |                           |              |                           |              |           | 31.12.2003                            | Average rate | 31.12.2004   | Average rate |                           |                           |
| EUR                             | 85 203 015                | 4.75         | 92 999 717                | 4.36         | 2005/2040 | 34 511 322 +                          | 2.36         | 33 909 793 + | 2.31         | 119 714 337               | 126 909 510               |
| GBP                             | 45 444 668                | 5.81         | 49 929 812                | 5.65         | 2005/2054 | 3 290 559 -                           | 3.72         | 8 943 846 -  | 4.55         | 42 154 109                | 40 985 965                |
| DKK                             | 228 341                   | 6.00         | 107 544                   | 6.00         | 2005/2010 | 70 454 +                              | 1.95         | 257 221 +    | 1.94         | 298 795                   | 364 765                   |
| SEK                             | 568 833                   | 4.43         | 816 465                   | 4.25         | 2007/2014 | 1 438 342 +                           | 2.68         | 1 035 759 +  | 1.97         | 2 007 175                 | 1 852 224                 |
| USD                             | 46 992 345                | 4.20         | 51 991 353                | 3.93         | 2005/2034 | 16 382 818 -                          | 1.10         | 10 700 087 - | 2.23         | 30 609 527                | 41 291 267                |
| CHF                             | 2 599 653                 | 3.56         | 2 527 059                 | 3.52         | 2005/2015 | 52 314 -                              | 5.85         | 209 208 +    | 0.00         | 2 547 339                 | 2 736 267                 |
| JPY                             | 5 269 663                 | 4.01         | 5 850 827                 | 4.25         | 2005/2034 | 3 725 850 -                           | -0.16        | 1 815 968 -  | -0.16        | 1 543 813                 | 4 034 859                 |
| NOK                             | 724 974                   | 6.00         | 546 349                   | 6.14         | 2005/2008 | 595 429 -                             | 2.57         | 392 438 -    | 1.78         | 129 545                   | 153 911                   |
| CAD                             | 369 595                   | 8.15         | 426 413                   | 6.69         | 2005/2045 | 307 996 -                             | 0.00         | 365 497 -    | 0.00         | 61 599                    | 60 916                    |
| AUD                             | 2 169 385                 | 4.91         | 3 095 825                 | 5.14         | 2005/2013 | 2 169 385 -                           | 0.00         | 3 095 825 -  | 0.00         | 0                         | 0                         |
| CZK                             | 1 130 570                 | 4.83         | 1 204 390                 | 4.86         | 2005/2028 | 70 843 +                              | 1.82         | 530 000 +    | 2.35         | 1 201 413                 | 1 734 390                 |
| HKD                             | 780 222                   | 6.16         | 683 790                   | 5.75         | 2005/2019 | 780 222 -                             | 0.00         | 683 790 -    | 0.00         | 0                         | 0                         |
| NZD                             | 103 928                   | 6.50         | 382 598                   | 6.06         | 2006/2014 | 103 928 -                             | 0.00         | 382 598 -    | 0.00         | 0                         | 0                         |
| ZAR                             | 769 477                   | 11.23        | 1 281 999                 | 9.94         | 2005/2018 | 416 795 -                             | 7.32         | 845 129 -    | 9.74         | 352 682                   | 436 870                   |
| HUF                             | 489 524                   | 7.70         | 1 300 972                 | 7.78         | 2005/2012 | 82 225 -                              | 12.02        | 1 046 975 -  | 9.29         | 407 299                   | 253 997                   |
| PLN                             | 442 779                   | 8.60         | 602 054                   | 6.56         | 2005/2017 | 153 592 -                             | 5.36         | 202 239 -    | 6.39         | 289 187                   | 399 815                   |
| TWD                             | 1 122 754                 | 4.14         | 885 409                   | 3.50         | 2005/2013 | 1 122 754 -                           | 0.00         | 885 409 -    | 0.00         | 0                         | 0                         |
| BGN                             | 0                         | 0.00         | 51 127                    | 4.88         | 2009/2009 | 0 +                                   | 0.00         | 51 127 -     | 0.00         | 0                         | 0                         |
| MTL                             | 0                         | 0.00         | 23 026                    | 3.80         | 2009/2009 | 0 +                                   | 0.00         | 23 026 -     | 0.00         | 0                         | 0                         |
| SIT                             | 0                         | 0.00         | 16 683                    | 4.75         | 2014/2014 | 0 +                                   | 0.00         | 16 683 -     | 0.00         | 0                         | 0                         |
| SKK                             | 94 792                    | 5.00         | 101 718                   | 5.00         | 2023/2028 | 114 161 +                             | 8.29         | 86 153 +     | 8.29         | 208 953                   | 187 871                   |
| Fair value adjustment (IAS 39): | <b>2 925 664</b>          |              | <b>4 107 867</b>          |              |           |                                       |              |              |              |                           |                           |
| <b>Total</b>                    | <b>197 430 182</b>        |              | <b>218 932 997</b>        |              |           |                                       |              |              |              |                           |                           |

The redemption of certain borrowings is indexed to stock exchange indexes (historical value: EUR 699 million). All such borrowings are hedged in full through swap operations.

In addition the Group uses interest rate and foreign exchange derivatives to manage the risks inherent in certain debt issues. In the case of interest rate risk management, the Group applies hedge accounting as discussed in Note A – Summary of Significant Accounting Policies and Note S – Derivatives. As a result of applying hedge accounting, the carrying value of debt issued is EUR 4 107 million higher than its nominal value, reflecting changes in fair value due to interest rate movements.

**Note K – Staff pension fund** (in EUR '000)

The Group operates 3 defined benefit pension schemes. The Group also provides certain additional post-employment healthcare benefits to employees in EIB. These benefits are unfunded as defined by IFRS. The cost of providing benefits under the plans is determined separately for each plan using the projected unit credit actuarial valuation method. Actuarial valuation took place at 30.09.2004 and was rolled forward to 31.12.2004.

Net benefit expense (recognized in Profit and Loss Account) as at 31.12.2004:

|  | EIB Pension    | Management Committee Pension | EIF Pension  | Health Insurance | Total 2004     |
|--|----------------|------------------------------|--------------|------------------|----------------|
| Net current service cost <sup>(1)</sup>                  | 14 355         | 1 015                        | 395          | 2 201            | 17 966         |
| Interest cost on benefit obligation <sup>(2)</sup>       | 36 307         | 1 311                        | 259          | 3 542            | 41 419         |
| Specific provision recognised in the year <sup>(1)</sup> | 54 111         | - 10 124                     | 1 012        | 35 015           | 80 014         |
| <b>Net benefit expense</b>                               | <b>104 773</b> | <b>- 7 798</b>               | <b>1 666</b> | <b>40 758</b>    | <b>139 399</b> |

(1) Recognised in General administrative expenses (2) Recognised in Interest and similar charges

Benefit liabilities as at 31.12.2004:

|                                   | EIB Pension    | Management Committee Pension | EIF Pension  | Health Insurance | Total 2004     |
|-----------------------------------|----------------|------------------------------|--------------|------------------|----------------|
| Benefit obligation                | 791 496        | 25 511                       | 6 176        | 84 806           | 907 989        |
| Unrecognised net actuarial losses | - 137 499      | - 1 983                      | - 818        | - 20 508         | - 160 808      |
| <b>Net liability</b>              | <b>653 997</b> | <b>23 528</b>                | <b>5 358</b> | <b>64 298</b>    | <b>747 181</b> |

Unrecognised net actuarial losses will be recognised, from 2005 onwards, according to the average remaining service life of the participants of each scheme, in accordance with IAS 19.

Movements in the benefit asset/(liability) during the year ended 31 December 2004 are as follows (in EUR '000):

|  | EIB Staff<br>Pension Plan | Management<br>Committee<br>Pension Plan | EIF Staff<br>Pension Plan | Health<br>Insurance Plan    |
|--|---------------------------|---|---------------------------|-----------------------------|
| At 1 January 2004                              | 560 499                   | 32 616                                  | 2 702                     | 25 024                      |
| Benefit expense                                | 104 773                   | - 7 798                                 | 1 666                     | 40 758                      |
| Benefit payments net of employee contributions | - 11 275                  | - 1 290                                 | 990                       | - 1 484                     |
| <b>At 31 December 2004</b>                     | <b>653 997</b>            | <b>23 528</b>                           | <b>5 358</b>              | <b>64 298<sup>(1)</sup></b> |

(1) The obligation for the Health Insurance Plan is entered under "Sundry Creditors" (Note H).

The above figures do not include the liability towards members of staff in respect of the Optional Supplementary Provident Scheme (a contributory defined benefit pension scheme). The corresponding amount of EUR 170 million (2003: EUR 161 million) is entered under "Sundry creditors" [Note H].

The principal assumptions used in determining pension and post-employment benefit obligations for the Group's plans are shown below:

|  | 2004     | 2003         |
|--|----------|--------------|
|  | %        | %            |
| Discount rate for pension plans              | 4.90     | 6.00         |
| Discount rate for health insurance plans     | 4.70     | 6.00         |
| Future salary increase (including inflation) | 3.50     | 4.00         |
| Future pension increases                     | 1.50     | 1.50         |
| Healthcare cost increase rate                | 3.50     | 4.00         |
| Actuarial tables                             | LPP 2000 | EVK/Prasa 90 |

#### Note L – Fund for general banking risks and provision for guarantees issued (in EUR '000)

##### L.1. Fund for general banking risks

Movements in the Fund for general banking risks are tabulated below:

|                                | 31.12.2004     | 31.12.2003       |
|--------------------------------|----------------|------------------|
| Fund at beginning of the year  | 1 050 000      | 1 105 000        |
| Appropriated for the year      | - 135 000      | - 55 000         |
| <b>Fund at end of the year</b> | <b>915 000</b> | <b>1 050 000</b> |

The Fund has been reduced by the amount of EUR 135 million by transfer to profit to be appropriated for the 2004 financial year (see Note A.15).

##### L.2. Provision for guarantees issued in respect of loans granted by third parties

Movements in the provision for guarantees issued are tabulated below:

|   | 31.12.2004    | 31.12.2003 |
|---|---------------|------------|
| Provision at beginning of the year      | 0             | 0          |
| Allowance for the year                  | 22 000        | 0          |
| Use for the year                        | 0             | 0          |
| <b>Provision at the end of the year</b> | <b>22 000</b> | <b>0</b>   |

##### L.3. Provision for guarantees issued in respect of venture capital operations

Movements in the provision for guarantees issued are tabulated below:

|   | 31.12.2004    | 31.12.2003    |
|---|---------------|---------------|
| Provision at beginning of the year      | 45 396        | 42 357        |
| Allowance for the year                  | 6 825         | 9 127         |
| Use for the year                        | - 972         | - 6 088       |
| <b>Provision at the end of the year</b> | <b>51 249</b> | <b>45 396</b> |

#### Note M – Geographical analysis of "Interest and similar income" (in EUR '000)

|  | 31.12.2004       | 31.12.2003        |
|--|------------------|-------------------|
| Germany .....  | 1 406 159        | 1 375 053         |
| United Kingdom.....  | 1 060 356        | 1 031 690         |
| France .....   | 1 017 467        | 1 031 485         |
| Spain .....  | 935 441          | 890 401           |
| Italy.....   | 886 485          | 980 345           |
| Portugal .....   | 531 281          | 500 826           |
| Greece.....  | 469 867          | 434 357           |
| Denmark.....   | 152 637          | 143 551           |
| Belgium.....   | 136 666          | 151 943           |
| Finland.....   | 134 036          | 128 942           |
| Austria.....   | 128 000          | 120 551           |
| Poland.....  | 113 510          | 0 <sup>(**)</sup> |
| Netherlands.....   | 109 089          | 113 646           |
| Sweden.....  | 106 667          | 123 277           |
| Czech Republic.....  | 98 743           | 0 <sup>(**)</sup> |
| Ireland.....   | 83 066           | 84 806            |
| Hungary.....   | 70 279           | 0 <sup>(**)</sup> |
| Slovak Republic.....   | 40 552           | 0 <sup>(**)</sup> |
| Slovenia.....  | 34 430           | 0 <sup>(**)</sup> |
| Luxembourg.....  | 24 475           | 26 287            |
| Cyprus.....  | 17 009           | 0 <sup>(**)</sup> |
| Lithuania.....   | 8 619            | 0 <sup>(**)</sup> |
| Latvia.....  | 4 781            | 0 <sup>(**)</sup> |
| Estonia.....   | 4 527            | 0 <sup>(**)</sup> |
| Malta.....   | 525              | 0 <sup>(**)</sup> |
|  | <b>7 574 667</b> | <b>7 137 160</b>  |
| Outside the European Union   | 641 546          | 971 552           |
|  | <b>8 216 213</b> | <b>8 108 712</b>  |
| Income not analysed <sup>(1)</sup> .....   | 942 558          | 607 027           |
|  | <b>9 158 771</b> | <b>8 715 739</b>  |
| <b>(1) Income not analysed:</b>  |                  |                   |
| Revenue from investment portfolio securities   | 189 798          | 192 779           |
| Revenue from short-term securities   | 184 845          | 159 007           |
| Revenue from money-market operations   | 616 711          | 361 147           |
| EIF guarantee commission (*)   |                  |                   |
| [EIB counterguarantee]   | 7 682            | 9 862             |
| Unwinding of interest income from the present value adjustment of paid-in capital and reserve receivable | 48 725           | 0                 |
| IFRS adjustment on early repayments of loans   | - 105 203        | - 115 768         |
|  | <b>942 558</b>   | <b>607 027</b>    |

(\*) net of annual amortisation

(\*\*) the interest and similar income of the ten New Member States in 2003 were included in "Outside the European Union".

## Note N – Result on financial operations

The result comprises the following components (in EUR '000):

|   | 31.12.2004       | 31.12.2003    |
|---|------------------|---------------|
| Net result on ALM swaps                     | - 131 823        | - 335         |
| Net result on fair value hedging operations | - 23 850         | 19 047        |
|   | - 155 673        | 18 712        |
| Other financial operations                  | - 3 853          | - 4 564       |
|   | <b>- 159 526</b> | <b>14 148</b> |

## Note O – Geographical analysis of "Commission income"

(in EUR '000)

|  | 31.12.2004    | 31.12.2003    |
|--|---------------|---------------|
| Investment Facility – Cotonou                          | 18 000        | 29 799        |
| Other European Community institutions and EU countries | 38 358        | 36 658        |
|  | <b>56 358</b> | <b>66 457</b> |

## Note P – General administrative expenses (in EUR '000)

|  | 31.12.2004     | 31.12.2003     |
|--|----------------|----------------|
| Salaries and allowances (*)                  | 138 561        | 123 707        |
| Welfare contributions and other social costs | 133 570        | 61 469         |
| <b>Staff costs</b>                           | <b>272 131</b> | <b>185 176</b> |
| Other general and administrative expenses    | 71 094         | 68 896         |
|  | <b>343 225</b> | <b>254 072</b> |

(\*) Of which the amount for members of the Management Committee is EUR 2 557 at 31 December 2004 and EUR 2 239 at 31 December 2003.

The number of persons employed by the Group was 1 318 at 31 December 2004 (1 253 at 31 December 2003).

### R.1.1. Loans

In order to limit the credit risk on its loan portfolio, the Group lends only to counterparties with demonstrated creditworthiness over the longer term and sound guarantees.

In order to efficiently measure and manage credit risk on loans, the Group has graded its lending operations according to generally accepted criteria, based on the quality of the borrower, the guarantee and, where appropriate, the guarantor.

The structure of guarantees relating to the loan portfolio as at 31 December 2004 is analysed below (in EUR million), excluding IAS 39 fair value adjustment:

Within the European Union

| Borrower \ Guarantor (1) | Member states | Public institutions | Zone "A" banks | Corporates    | Total 2004     | Total 2003     |
|--------------------------|---------------|---------------------|----------------|---------------|----------------|----------------|
| Member States            | 20 835        | 0                   | 0              | 0             | <b>20 835</b>  | 11 405         |
| Public institutions      | 23 173        | 23 226              | 2 518          | 652           | <b>49 569</b>  | 40 093         |
| Zone "A" banks           | 30 428        | 19 411              | 37 268         | 16 429        | <b>103 536</b> | 91 469         |
| Corporates               | 12 577        | 3 582               | 22 379         | 28 056        | <b>66 594</b>  | 66 665         |
| <b>Total 2004 (1)</b>    | <b>87 013</b> | <b>46 219</b>       | <b>62 165</b>  | <b>45 137</b> | <b>240 534</b> |                |
| <b>Total 2003 (1)(2)</b> | 54 208        | 56 631              | 49 949         | 48 844        |                | <b>209 632</b> |

(1) These amounts include loans for which no formal guarantee was required for a total of EUR 58 305 million as at 31 December 2004 (2003: EUR 32 548 million), the borrower's level of solvency itself representing adequate security. In the event of certain occurrences, appropriate contractual clauses ensure the Group's right of access to independent security.

(2) Loans of the ten new Member States are not included in 2003 figures.

Outside the European Union

| Secured by:      | 31.12.2004       | 31.12.2003    |
|------------------|------------------|---------------|
| Member States    | 1 420            | 1 596         |
| Community budget | 23 304 (*)       | 22 666 (*)    |
| Facilities       | 575              | 13 707        |
| <b>Total</b>     | <b>25 299(*)</b> | <b>37 969</b> |

(\*) of which EUR 2 484 million in risk-sharing operations as explained below (2003: EUR 2 557 million).

(\*) which includes EUR 3 599 million of loans in the 10 new Member States which remain under the EC Mandates.

Loans outside the Community (apart from those under the Pre-Accession Facility and the Mediterranean Partnership Facility – "The Facilities") are, in the last resort, secured by guarantees of the Community budget or the Member States (loans in the ACP Countries

## Note Q – Special deposits for service of borrowings

This item (Note X) represents the amount of coupons and bonds due, paid by the Group to the paying agents, but not yet presented for payment by the holders of bonds issued by the Group.

## Note R – Risk management

This section presents information about the Group's exposure to and its management and control of risks, in particular the primary risks associated with its use of financial instruments. These are:

- market risk – exposure to observable market variables such as interest rates, exchange rates and equity market prices
- credit risk – the risk of loss resulting from client or counterparty default and arising on credit exposure in all forms, including settlement risk
- liquidity and funding risk – the risk that the Group is unable to fund assets or meet obligations at a reasonable price or, in extreme situations, at any price.

### R.1. Credit risk

Credit risk concerns mainly the Group's lending activity and, to a lesser extent, treasury instruments such as fixed-income securities held in the investment and operational portfolios, certificates of deposit and interbank term deposits.

The credit risk associated with the use of derivatives is also analysed hereafter in the "Derivatives" section (Note S).

Management of credit risk is based, firstly, on the degree of credit risk vis-à-vis counterparties and, secondly, on an analysis of the solvency of counterparties.

As regards lending, treasury and derivatives operations, credit risk is managed by an independent Risk Management Directorate under the direct responsibility of the Management Committee. The Group has thus established an operationally independent structure for determining and monitoring credit risk.

and the OCT). In all regions (South Africa, non-member Mediterranean Countries, Central and Eastern Europe, Asia and Latin America), apart from the ACP Countries and the OCT, in the case of loans secured by a sovereign guarantee, all risks are, in the last resort, covered by the Community budget.

The agreements decided by the Council of the European Union on 14 April 1997 (Decision 97/256/EC) introduced the concept of risk sharing whereby certain Group loans are secured by third-party guarantees with respect to the commercial risk, the budgetary guarantee applying in the case of political risks solely arising from currency non-transferability, expropriation, war and civil disturbance. To date, finance contracts for EUR 4 186 million in risk-sharing loans have been signed under these agreements.

Loans granted under the Facilities (EUR 575 million) are not secured by guarantees of the Community budget or the Member States.

**LOANS FOR PROJECTS OUTSIDE THE UNION (in EUR million)**  
(Including loans in the new Member States before accession)  
**BREAKDOWN OF LOANS BY GUARANTEE AS AT 31 DECEMBER**

| Agreement  | Outstanding<br>31.12.2004 | Outstanding<br>31.12.2003 | Agreement  | Outstanding<br>31.12.2004 | Outstanding<br>31.12.2003 |
|--|---------------------------|---------------------------|--|---------------------------|---------------------------|
| <b>100 % Member States guarantee</b>   |                           |                           | <b>70 % Community budget guarantee</b>                 |                           |                           |
| - ACP/OCT Group 3 <sup>rd</sup> Lomé Convention  | 48                        | 76                        | - South Africa – 375 m – Decision 29.01.97             | 239                       | 259                       |
| - ACP/OCT Group 4 <sup>th</sup> Lomé Convention  | 433                       | 529                       | - ALA II – 900 m                                       | 480                       | 657                       |
| - ACP/OCT Group 4 <sup>th</sup> Lomé Convention/<br>2 <sup>nd</sup> Financial Protocol | 871                       | 985                       | - ALA interim<br>(70% guarantee: risk sharing) – 122 m | 57                        | 73                        |
| <b>Total 100 % Member States guarantee</b>   | <b>1 352</b>              | <b>1 590</b>              | - Bosnia-Herzegovina – 100 m 99/2001                   | 99                        | 99                        |
| <b>75 % Member States guarantee</b>  |                           |                           | - Euromed (EIB) – 2 310 m –<br>Decision 29.01.97       | 1 628                     | 1 899                     |
| - Cotonou partnership agreement  | 68                        | 6                         | - FYROM – 150 m – 1998/2000                            | 143                       | 148                       |
| <b>Total 75 % Member States guarantee</b>  | <b>68</b>                 | <b>6</b>                  | - CEEC – 3 520 m – Decision 29.01.97                   | 2 512                     | 2 730                     |
| <b>Total Member States guarantee</b>   | <b>1 420</b>              | <b>1 596</b>              | <b>Total 70 % Community budget guarantee</b>           | <b>5 158</b>              | <b>5 865</b>              |
| <b>100 % Community budget guarantee</b>  |                           |                           | <b>65 % Community budget guarantee</b>                 |                           |                           |
| - South Africa – 300 m – BG Decision 19.06.95  | 130                       | 160                       | - South Africa – 825 m – Decision –<br>7/2000-7/2007   | 580                       | 485                       |
| - ALA I – 750 m  | 253                       | 312                       | - ALA III – 2/2000-7/2007                              | 1 172                     | 1 111                     |
| - ALA interim (100% guarantee) – 153 m   | 66                        | 75                        | - Euromed II – 2/2000-7/2007                           | 6 306                     | 4 526                     |
| - CEEC – 1 bn – BG Decision 29.11.89   | 265                       | 323                       | - CEEC – 8 680 m – 2/2000-7/2007                       | 4 203                     | 3 815                     |
| - CEEC – 3 bn – BG Decision 02.05.94   | 1 298                     | 1 870                     | - Turkey special action – 2001                         | 437                       | 223                       |
| - CEEC – 700 m – BG Decision 18.04.91  | 117                       | 194                       | - Turkey – TERRA – 11/1999-11/2002                     | 600                       | 600                       |
| - Russia – 100 m – 2/2002-2/2004   | 25                        | 25                        | <b>Total 65 % Community budget guarantee</b>           | <b>13 298</b>             | <b>10 760</b>             |
| <b>Total 100 % Community budget guarantee</b>  | <b>2 154</b>              | <b>2 959</b>              | <b>Total Community budget guarantee</b>                | <b>23 304</b>             | <b>22 666</b>             |
| <b>75 % Community budget guarantee</b>   |                           |                           | <b>Facilities</b>                                      |                           |                           |
| - Mediterranean Protocols  | 2 460                     | 2 806                     | - Pre-Accession Facility                               | 575                       | 13 555                    |
| - Yugoslavia – Art. 18 (1984)  | 5                         | 10                        | - Mediterranean Partnership Facility                   | 0                         | 152                       |
| - Yugoslavia – 1 <sup>st</sup> Protocol  | 8                         | 13                        | <b>Total Facilities</b>                                | <b>575</b>                | <b>13 707</b>             |
| - Yugoslavia – 2 <sup>nd</sup> Protocol  | 120                       | 142                       | <b>TOTAL</b>   | <b>25 299</b>             | <b>37 969</b>             |
| - Slovenia – 1 <sup>st</sup> Protocol  | 101                       | 111                       |  |                           |                           |
| <b>Total 75 % Community budget guarantee</b>   | <b>2 694</b>              | <b>3 082</b>              |  |                           |                           |

Collateral on loans (EUR million)

Among other credit mitigant instruments, the Bank also uses pledge of financial securities. These pledges are formalised through a Pledge Agreement, enforceable in the relevant jurisdiction. The portfolio of collateral received in pledge contracts amounts to EUR 8 414 million, with the following composition:

| Loan Financial Collateral (in EUR million) <sup>(1)</sup> |              |               |            |   |                                |              |                     |            |              |
|---|--------------|---------------|------------|---|--------------------------------|--------------|---------------------|------------|--------------|
| Moody's or<br>equivalent<br>rating                        | Bonds        |               |            |   | Bank and<br>Corporate<br>Bonds | ABS          | Equities &<br>Funds | Cash       | Total 2004   |
|   | Govt         | Supranational | Agency     | Secured Bonds<br>(Pfandbriefe<br>Cedulas) |                                |              |                     |            |              |
| Aaa   | 1 395        | 181           | 88         | 116                                       | 41                             | 2 069        | 0                   | 0          | 3 890        |
| Aa1 to Aa3  | 2 136        | 0             | 495        | 13  | 76                             | 0            | 3                   | 0          | 2 723        |
| A1  | 236          | 0             | 0          | 0   | 0                              | 0            | 5                   | 0          | 241          |
| Below A1  | 959          | 0             | 0          | 0   | 0                              | 0            | 11                  | 0          | 970          |
| Non-Rated   | 0            | 0             | 0          | 0   | 230                            | 0            | 200                 | 160        | 590          |
| <b>Total 2004</b>   | <b>4 726</b> | <b>181</b>    | <b>583</b> | <b>129</b>                                | <b>347</b>                     | <b>2 069</b> | <b>219</b>          | <b>160</b> | <b>8 414</b> |

| Loan Financial Collateral (in EUR million) <sup>(1)</sup> |              |               |           |   |                                |              |                     |           |              |
|---|--------------|---------------|-----------|---|--------------------------------|--------------|---------------------|-----------|--------------|
| Moody's or<br>equivalent<br>rating                        | Bonds        |               |           |   | Bank and<br>Corporate<br>Bonds | ABS          | Equities &<br>Funds | Cash      | Total 2003   |
|   | Govt         | Supranational | Agency    | Secured Bonds<br>(Pfandbriefe<br>Cedulas) |                                |              |                     |           |              |
| Aaa   | 1 004        | 109           | 98        | 65  | 10                             | 1 763        | 0                   | 0         | 3 049        |
| Aa1 to Aa3  | 2 245        | 0             | 0         | 0   | 0                              | 0            | 18                  | 0         | 2 263        |
| A1  | 790          | 0             | 0         | 0   | 0                              | 0            | 10                  | 0         | 800          |
| Below A1  | 23           | 0             | 0         | 0   | 0                              | 0            | 8                   | 0         | 31           |
| Non-Rated   | 0            | 0             | 0         | 0   | 222                            | 0            | 229                 | 34        | 485          |
| <b>Total 2003</b>   | <b>4 062</b> | <b>109</b>    | <b>98</b> | <b>65</b>                                 | <b>232</b>                     | <b>1 763</b> | <b>265</b>          | <b>34</b> | <b>6 628</b> |

<sup>(1)</sup> Bonds are valued at their market value.

A breakdown of disbursed loans outstanding (in EUR million) at 31 December according to the sectors in which borrowers are engaged is set out below:

| Sector:                                 | Maturity             |                   |                   | Total 2004     | Total 2003     |
|---|----------------------|-------------------|-------------------|----------------|----------------|
|   | not more than 1 year | 1 year to 5 years | more than 5 years |                |                |
| Energy                                  | 2 080                | 9 412             | 12 460            | <b>23 952</b>  | 23 850         |
| Transport                               | 3 029                | 13 828            | 51 645            | <b>68 502</b>  | 60 585         |
| Telecommunications                      | 891                  | 4 824             | 1 335             | <b>7 050</b>   | 8 766          |
| Water, sewerage                         | 1 120                | 4 628             | 8 394             | <b>14 142</b>  | 14 042         |
| Miscellaneous infrastructure            | 539                  | 4 063             | 8 719             | <b>13 321</b>  | 11 517         |
| Agriculture, forestry, fisheries        | 22                   | 174               | 100               | <b>296</b>     | 327            |
| Industry                                | 1 889                | 7 351             | 5 321             | <b>14 561</b>  | 13 770         |
| Services                                | 137                  | 2 228             | 2 072             | <b>4 437</b>   | 3 261          |
| Global loans                            | 5 236                | 23 598            | 38 094            | <b>66 928</b>  | 63 982         |
| Health, education                       | 192                  | 1 205             | 8 309             | <b>9 706</b>   | 7 136          |
| <b>TOTAL 2004</b>                       | <b>15 135</b>        | <b>71 311</b>     | <b>136 449</b>    | <b>222 895</b> |                |
| <b>TOTAL 2003</b>                       | <b>17 173</b>        | <b>64 814</b>     | <b>125 249</b>    |                | <b>207 236</b> |
| Positive fair value adjustment (IAS 39) |                      |                   |                   | <b>3 420</b>   | 2 490          |
| <b>TOTAL 2004</b>                       |                      |                   |                   | <b>226 315</b> |                |
| <b>TOTAL 2003</b>                       |                      |                   |                   |                | <b>209 726</b> |

#### R.1.2. Treasury

The credit risk associated with treasury (the securities portfolio, commercial paper, term accounts, etc.) is rigorously managed through selecting first-class counterparties and issuers.

Limits governing the structure of the securities portfolio and outstanding treasury instruments have been laid down by Management, in particular on the basis of the ratings awarded to counterparties by the rating agencies (these limits are reviewed regularly by the Risk Management Directorate).

The table below provides a percentage breakdown of the credit risk associated with the securities portfolio and treasury instruments in terms of the credit rating of counterparties and issuers (as at 31 December):

| Moody's or equivalent rating | Securities portfolio % |            | Treasury instruments % |            |
|------------------------------|------------------------|------------|------------------------|------------|
|                              | 2004                   | 2003       | 2004                   | 2003       |
| <b>Long-term rating:</b>     |                        |            |                        |            |
| Aaa                          | <b>59</b>              | 74         | <b>13</b>              | 15         |
| Aa1 to Aa3                   | <b>30</b>              | 12         | <b>54</b>              | 51         |
| A1                           | <b>3</b>               | 7          | <b>10</b>              | 10         |
| Below A1                     | <b>5</b>               | 1          | <b>14</b>              | 12         |
| <b>Short-term rating:</b>    |                        |            |                        |            |
| A-1+P-1                      | <b>3</b>               | 6          | <b>9</b>               | 12         |
| <b>Total</b>                 | <b>100</b>             | <b>100</b> | <b>100</b>             | <b>100</b> |

#### Collateral on Treasury transactions (EUR million)

Part of the Treasury transactions are tripartite reverse repos, for an amount of EUR 7 351 million. These transactions are governed by a Tripartite Agreement, the exposure is fully collateralised, with daily margin calls. The classification of the collateral portfolio at the end of the year amounts to EUR 7 528 million, with the following classification:

| Tripartite Agreements Collateral (in EUR million) |              |               |            |                                     |                          |            |              |
|---|--------------|---------------|------------|-------------------------------------|--------------------------|------------|--------------|
| Moody's or equivalent rating                      | Bonds        |               |            |                                     |                          |            |              |
|   | Govt         | Supranational | Agency     | Secured Bonds (Pfandbriefe Cedulas) | Bank and Corporate Bonds | ABS        | Total 2004   |
| Aaa   | 1 218        | 1 368         | 252        | 7                                   | 533                      | 188        | <b>3 566</b> |
| Aa1 to Aa3  | 1 971        | 0             | 205        | 6                                   | 754                      | 3          | <b>2 939</b> |
| A1  | 19           | 0             | 0          | 0                                   | 134                      | 0          | <b>153</b>   |
| Below A1  | 391          | 0             | 0          | 0                                   | 479                      | 0          | <b>870</b>   |
| Non-Rated   | 0            | 0             | 0          | 0                                   | 0                        | 0          | <b>0</b>     |
| <b>Total 2004</b>                                 | <b>3 599</b> | <b>1 368</b>  | <b>457</b> | <b>13</b>                           | <b>1 900</b>             | <b>191</b> | <b>7 528</b> |

| Tripartite Agreements Collateral (in EUR million) |              |               |            |                                     |                          |           |              |
|---|--------------|---------------|------------|-------------------------------------|--------------------------|-----------|--------------|
| Moody's or equivalent rating                      | Bonds        |               |            |                                     |                          |           |              |
|   | Govt         | Supranational | Agency     | Secured Bonds (Pfandbriefe Cedulas) | Bank and Corporate Bonds | ABS       | Total 2003   |
| Aaa   | 1 742        | 1 063         | 538        | 7                                   | 103                      | 73        | <b>3 526</b> |
| Aa1 to Aa3  | 1 012        | 0             | 412        | 1                                   | 232                      | 0         | <b>1 657</b> |
| A1  | 199          | 0             | 0          | 0                                   | 75                       | 0         | <b>274</b>   |
| Below A1  | 1            | 0             | 0          | 0                                   | 89                       | 0         | <b>90</b>    |
| Non-Rated   | 28           | 0             | 0          | 0                                   | 8                        | 0         | <b>36</b>    |
| <b>Total 2003</b>                                 | <b>2 982</b> | <b>1 063</b>  | <b>950</b> | <b>8</b>                            | <b>507</b>               | <b>73</b> | <b>5 583</b> |

### R.2. Interest rate risk

The Group has established an organisational structure for the asset-liability function, applying best practices in the financial industry, and, in particular, an Asset-Liability Management Committee (ALCO) under the direct responsibility of the Group's Management Committee. Accordingly, it has decided on an asset-liability management strategy which involves maintaining an own funds duration of around 5 years, thereby safeguarding the Group against substantial fluctuations in its long-term revenues.

Given a notional own funds portfolio in line with the above objective of an own funds duration equal to around 5 years, an increase in interest rates of 0.01% on all currencies would result in an increase of EUR 211 000 in the net present value of the Group's own funds.

The following table illustrates the Group's exposure to interest rate risk. It presents the nominal amounts according to maturities affected by the incidence of interest rate changes, as regards the main balance sheet items subject to reindexation:

Reindexation interval (in EUR million)

| <b>At 31.12.2004</b>      | not more than<br>3 months | 3 months<br>to 6 months | 6 months<br>to 1 year | 1 year to<br>5 years | more than<br>5 years | <b>Total<br/>31.12.2004</b> |
|---------------------------|---------------------------|-------------------------|-----------------------|----------------------|----------------------|-----------------------------|
| <b>Assets</b>             |                           |                         |                       |                      |                      |                             |
| Loans (gross)             | 140 251                   | 2 922                   | 4 105                 | 37 071               | 41 966               | <b>226 315</b>              |
| Net liquidity             | 20 434                    | 66                      | 184                   | 1 491                | 1 145                | <b>23 320</b>               |
|                           | 160 685                   | 2 988                   | 4 289                 | 38 562               | 43 111               | <b>249 635</b>              |
| <b>Liabilities</b>        |                           |                         |                       |                      |                      |                             |
| Borrowings and swaps      | 156 032                   | 5 715                   | 1 553                 | 28 857               | 27 569               | <b>219 726</b>              |
| <b>Interest rate risk</b> | <b>4 653</b>              | <b>- 2 727</b>          | <b>2 736</b>          | <b>9 705</b>         | <b>15 542</b>        |                             |

| <b>At 31.12.2003</b>      | not more than<br>3 months | 3 months<br>to 6 months | 6 months<br>to 1 year | 1 year to<br>5 years | more than<br>5 years | <b>Total<br/>31.12.2003</b> |
|---------------------------|---------------------------|-------------------------|-----------------------|----------------------|----------------------|-----------------------------|
| <b>Assets</b>             |                           |                         |                       |                      |                      |                             |
| Loans (gross)             | 120 466                   | 4 236                   | 4 969                 | 34 525               | 45 530               | <b>209 726</b>              |
| Net liquidity             | 13 439                    | 488                     | 146                   | 1 542                | 1 420                | <b>17 035</b>               |
|                           | 133 905                   | 4 724                   | 5 115                 | 36 067               | 46 950               | <b>226 761</b>              |
| <b>Liabilities</b>        |                           |                         |                       |                      |                      |                             |
| Borrowings and swaps      | 138 990                   | 7 321                   | 3 703                 | 27 146               | 31 792               | <b>208 952</b>              |
| <b>Interest rate risk</b> | <b>- 5 085</b>            | <b>- 2 597</b>          | <b>1 412</b>          | <b>8 921</b>         | <b>15 158</b>        |                             |

### R.3. Liquidity risk

The table hereafter analyses assets and liabilities by maturity on the basis of the period remaining between the balance sheet date and the contractual maturity date.

Assets and liabilities for which there is no contractual maturity date are classified under "Maturity undefined".

Liquidity Risk (in EUR million)

| <b>Maturity at 31.12.2004</b>                              | Not more<br>than 3 months | 3 months<br>to 1 year | 1 year<br>to 5 years | More<br>than 5 years | maturity<br>undefined | <b>Total<br/>2004</b> |
|--|---------------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|
| <b>Assets</b>  |                           |                       |                      |                      |                       |                       |
| Cash in hand, central banks and post office banks          | 31                        | 0                     | 0                    | 0                    | 0                     | <b>31</b>             |
| Treasury bills eligible for refinancing with central banks | 110                       | 241                   | 1 319                | 1 102                | 77                    | <b>2 849</b>          |
| Other loans and advances:                                  |                           |                       |                      |                      |                       |                       |
| • Current accounts   | 198                       | 0                     | 0                    | 0                    | 0                     | <b>198</b>            |
| • Others   | 18 006                    | 0                     | 0                    | 0                    | 0                     | <b>18 006</b>         |
|  | 18 204                    | 0                     | 0                    | 0                    | 0                     | <b>18 204</b>         |
| Loans:   |                           |                       |                      |                      |                       |                       |
| • Credit institutions                                      | 2 316                     | 5 192                 | 33 975               | 61 203               | 788                   | <b>103 474</b>        |
| • Customers  | 1 554                     | 6 072                 | 37 335               | 74 088               | 2 630                 | <b>121 679</b>        |
|  | 3 870                     | 11 264                | 71 310               | 135 291              | 3 418                 | <b>225 153</b>        |
| Debt securities including fixed-income securities          | 5 710                     | 972                   | 1 426                | 1 185                | 16                    | <b>9 309</b>          |
| Positive replacement value                                 |                           |                       |                      |                      | 9 520                 | <b>9 520</b>          |
| Other assets   |                           |                       |                      |                      | 3 524                 | <b>3 524</b>          |
| <b>Total assets</b>  | <b>27 925</b>             | <b>12 477</b>         | <b>74 055</b>        | <b>137 578</b>       | <b>16 555</b>         | <b>268 590</b>        |
| <b>Liabilities</b>   |                           |                       |                      |                      |                       |                       |
| Amounts owed to credit institutions                        | 378                       | 8                     | 10                   |                      |                       | <b>396</b>            |
| Debts evidenced by certificates                            | 12 340                    | 20 226                | 111 181              | 71 078               | 4 108                 | <b>218 933</b>        |
| Negative replacement value                                 |                           |                       |                      |                      | 17 297                | <b>17 297</b>         |
| Capital, reserves and profit                               |                           |                       |                      |                      | 29 450                | <b>29 450</b>         |
| Other liabilities  |                           |                       |                      |                      | 2 514                 | <b>2 514</b>          |
| <b>Total liabilities</b>                                   | <b>12 718</b>             | <b>20 234</b>         | <b>111 191</b>       | <b>71 078</b>        | <b>53 369</b>         | <b>268 590</b>        |



| <b>Maturity at 31.12.2003</b>                              | Not more than 3 months | 3 months to 1 year | 1 year to 5 years | More than 5 years | Maturity undefined | <b>Total 2003</b> |
|--|------------------------|--------------------|-------------------|-------------------|--------------------|-------------------|
| <b>Assets</b>  |                        |                    |                   |                   |                    |                   |
| Cash in hand, central banks and post office banks          | 12                     | 0                  | 0                 | 0                 | 0                  | <b>12</b>         |
| Treasury bills eligible for refinancing with central banks | 88                     | 72                 | 852               | 599               | 72                 | <b>1 683</b>      |
| Other loans and advances:                                  |                        |                    |                   |                   |                    |                   |
| • Current accounts   | 220                    | 0                  | 0                 | 0                 | 0                  | <b>220</b>        |
| • Others   | 13 287                 | 0                  | 0                 | 0                 | 24                 | <b>13 311</b>     |
|  | 13 507                 | 0                  | 0                 | 0                 | 24                 | <b>13 531</b>     |
| Loans:   |                        |                    |                   |                   |                    |                   |
| • Credit institutions                                      | 2 212                  | 7 245              | 29 920            | 56 357            | 790                | <b>96 524</b>     |
| • Customers  | 1 767                  | 5 948              | 34 893            | 67 500            | 1 695              | <b>111 803</b>    |
|  | 3 979                  | 13 193             | 64 813            | 123 857           | 2 485              | <b>208 327</b>    |
| Debt securities including fixed-income securities          | 4 127                  | 1 304              | 1 634             | 2 084             | 29                 | <b>9 178</b>      |
| Positive replacement value                                 | 0                      | 0                  | 0                 | 0                 | 8 592              | <b>8 592</b>      |
| Other assets   | 0                      | 0                  | 0                 | 0                 | 1 557              | <b>1 557</b>      |
| <b>Total assets</b>  | <b>21 713</b>          | <b>14 569</b>      | <b>67 299</b>     | <b>126 540</b>    | <b>12 759</b>      | <b>242 880</b>    |
| <b>Liabilities</b>   |                        |                    |                   |                   |                    |                   |
| Amounts owed to credit institutions                        | 298                    | 4                  | 6                 | 0                 | 17                 | <b>325</b>        |
| Debts evidenced by certificates                            | 8 351                  | 20 928             | 96 759            | 68 467            | 2 925              | <b>197 430</b>    |
| Negative replacement value                                 | 0                      | 0                  | 0                 | 0                 | 16 790             | <b>16 790</b>     |
| Capital, reserves and profit                               | 0                      | 0                  | 0                 | 0                 | 26 112             | <b>26 112</b>     |
| Other liabilities  | 0                      | 0                  | 0                 | 0                 | 2 223              | <b>2 223</b>      |
| <b>Total liabilities</b>                                   | <b>8 649</b>           | <b>20 932</b>      | <b>96 765</b>     | <b>68 467</b>     | <b>48 067</b>      | <b>242 880</b>    |

A securities portfolio, termed an "investment portfolio" (Note B), has been created in order to ensure the Group's solvency and to contend with unforeseen liquidity needs. This securities portfolio consists mainly of fixed-income securities issued by first-class counterparties, largely bonds issued by Member States, acquired with the intention of holding them until final maturity.

Some of the borrowings and associated swaps include early termination triggers or call options granted to the investors or the hedging swap counterparties. Certain liabilities could therefore be redeemed at an earlier stage than their maturity date. If all calls were to be exercised at their next contractual exercise date, cumulated early redemptions for the period 2005-2007 would amount to EUR 11.4 billion.

#### R.4. Foreign exchange risk

The sources of foreign exchange rate risk are to be found in the margins on operations and in general expenses incurred in non-euro currencies. The Group's objective is to eliminate exchange risk by reducing net positions per currency through operations on the international foreign exchange markets.

An FX hedging program has been set up in 2004 in order to protect the known loan margins in USD and in GBP for the next 3 years.

Exchange position (in EUR million)

| <b>Currency at 31.12.2004</b>                              | EURO           | Pounds Sterling | US Dollars    | Other currencies | Sub-Total except Euros | <b>Total 2004</b> |
|--|----------------|-----------------|---------------|------------------|------------------------|-------------------|
| <b>Assets</b>  |                |                 |               |                  |                        |                   |
| Cash in hand, central banks and post office banks          | 1              | 30              | 0             | 0                | 30                     | <b>31</b>         |
| Treasury bills eligible for refinancing with central banks | 2 849          | 0               | 0             | 0                | 0                      | <b>2 849</b>      |
| Other loans and advances:                                  |                |                 |               |                  |                        |                   |
| • Current accounts   | 143            | 6               | 21            | 28               | 55                     | <b>198</b>        |
| • Others   | 7 051          | 1 691           | 6 301         | 2 963            | 10 955                 | <b>18 006</b>     |
|  | 7 194          | 1 697           | 6 322         | 2 991            | 11 010                 | <b>18 204</b>     |
| Loans:   |                |                 |               |                  |                        |                   |
| • Credit institutions                                      | 57 913         | 21 619          | 22 155        | 1 787            | 45 561                 | <b>103 474</b>    |
| • Customers  | 87 392         | 16 433          | 11 161        | 6 693            | 34 287                 | <b>121 679</b>    |
|  | 145 305        | 38 052          | 33 316        | 8 480            | 79 848                 | <b>225 153</b>    |
| Debt securities including fixed-income securities          | 5 017          | 1 600           | 1 801         | 891              | 4 292                  | <b>9 309</b>      |
| Positive replacement value                                 | 8 123          | 341             | 348           | 708              | 1 397                  | <b>9 520</b>      |
| Other assets   | 2 818          | 300             | 342           | 64               | 706                    | <b>3 524</b>      |
| <b>Total assets</b>  | <b>171 307</b> | <b>42 020</b>   | <b>42 129</b> | <b>13 134</b>    | <b>97 283</b>          | <b>268 590</b>    |
| <b>Liabilities</b>   |                |                 |               |                  |                        |                   |
| Amounts owed to credit institutions                        | 396            | 0               | 0             | 0                | 0                      | <b>396</b>        |
| Debts evidenced by certificates                            |                |                 |               |                  |                        |                   |
| • Debts securities in issue                                | 94 675         | 50 165          | 52 807        | 20 094           | 123 066                | <b>217 741</b>    |
| • Others   | 305            | 571             | 0             | 316              | 887                    | <b>1 192</b>      |
|  | 94 980         | 50 736          | 52 807        | 20 410           | 123 953                | <b>218 933</b>    |
| Negative replacement value                                 | 44 858         | - 8 975         | - 10 899      | - 7 687          | - 27 561               | <b>17 297</b>     |
| Capital, reserves and profit                               | 29 450         |                 |               |                  |                        | <b>29 450</b>     |
| Other liabilities  | 1 634          | 259             | 214           | 407              | 880                    | <b>2 514</b>      |
| <b>Total liabilities</b>                                   | <b>171 318</b> | <b>42 020</b>   | <b>42 122</b> | <b>13 130</b>    | <b>97 272</b>          | <b>268 590</b>    |
| <b>Net position as at 31.12.2004</b>                       | <b>- 11</b>    | <b>0</b>        | <b>7</b>      | <b>4</b>         |                        |                   |

| <b>Currency at 31.12.2003</b>                              | EURO           | Pounds Sterling | US Dollars    | Other currencies | Sub-Total except Euros | <b>Total 2003</b> |
|--|----------------|-----------------|---------------|------------------|------------------------|-------------------|
| <b>Assets</b>  |                |                 |               |                  |                        |                   |
| Cash in hand, central banks and post office banks          | 3              | 9               | 0             | 0                | 9                      | <b>12</b>         |
| Treasury bills eligible for refinancing with central banks | 1 683          | 0               | 0             | 0                | 0                      | <b>1 683</b>      |
| Other loans and advances:                                  |                |                 |               |                  |                        |                   |
| • Current accounts   | 125            | 7               | 17            | 71               | 95                     | <b>220</b>        |
| • Others   | 6 209          | 1 832           | 3 267         | 2 003            | 7 102                  | <b>13 311</b>     |
|  | 6 334          | 1 839           | 3 284         | 2 074            | 7 197                  | <b>13 531</b>     |
| Loans:   |                |                 |               |                  |                        |                   |
| • Credit institutions                                      | 56 093         | 22 984          | 15 825        | 1 622            | 40 431                 | <b>96 524</b>     |
| • Customers  | 79 692         | 15 773          | 10 227        | 6 111            | 32 111                 | <b>111 803</b>    |
|  | 135 785        | 38 757          | 26 052        | 7 733            | 72 542                 | <b>208 327</b>    |
| Debt securities including fixed-income securities          | 6 089          | 1 753           | 1 310         | 26               | 3 089                  | <b>9 178</b>      |
| Positive replacement value                                 | 7 296          | 305             | 471           | 520              | 1 296                  | <b>8 592</b>      |
| Other assets   | 687            | 377             | 413           | 80               | 870                    | <b>1 557</b>      |
| <b>Total assets</b>  | <b>157 877</b> | <b>43 040</b>   | <b>31 530</b> | <b>10 433</b>    | <b>85 003</b>          | <b>242 880</b>    |
| <b>Liabilities</b>   |                |                 |               |                  |                        |                   |
| Amounts owed to credit institutions                        | 255            | 4               | 42            | 24               | 70                     | <b>325</b>        |
| Debts evidenced by certificates                            |                |                 |               |                  |                        |                   |
| • Debts securities in issue                                | 85 873         | 45 563          | 47 826        | 16 965           | 110 354                | <b>196 227</b>    |
| • Others   | 305            | 571             | 0             | 327              | 898                    | <b>1 203</b>      |
|  | 86 178         | 46 134          | 47 826        | 17 292           | 111 252                | <b>197 430</b>    |
| Negative replacement value                                 | 43 964         | - 3 402         | - 16 569      | - 7 203          | - 27 174               | <b>16 790</b>     |
| Capital, reserves and profit                               | 26 112         | 0               | 0             | 0                | 0                      | <b>26 112</b>     |
| Other liabilities  | 1 334          | 336             | 234           | 319              | 889                    | <b>2 223</b>      |
| <b>Total liabilities</b>                                   | <b>157 843</b> | <b>43 072</b>   | <b>31 533</b> | <b>10 432</b>    | <b>85 037</b>          | <b>242 880</b>    |
| <b>Net position as at 31.12.2003</b>                       | <b>34</b>      | <b>- 32</b>     | <b>- 3</b>    | <b>1</b>         |                        |                   |

## Note 5 – Derivatives

Derivatives are contractual financial instruments, the value of which fluctuates according to trends in the underlying assets, interest rates, exchange rates or indices.

### 5.1. As part of funding activity

The Group uses derivatives mainly as part of its funding strategy in order to bring the characteristics, in terms of currencies and interest rates, of the funds raised into line with those of loans granted and also to reduce funding costs.

Long-term derivatives transactions are not used for trading, but only in connexion with fund-raising and for the reduction of market risk exposure.

All interest rate and currency swaps linked to the borrowing portfolio have maturities matching the corresponding borrowings and are therefore of a long-term nature.

The derivatives most commonly used are:

- Currency swaps
- Interest rate swaps
- Asset swaps

#### 5.1.1. Currency swaps

Currency swaps are contracts under which it is agreed to convert funds raised through borrowings into another currency and, simultaneously, a forward exchange contract is concluded to re-exchange the two currencies in the future in order to be able to repay the funds raised on the due dates.

#### 5.1.2. Interest rate swaps

Interest rate swaps are contracts under which, generally, it is agreed to exchange floating-rate interest for fixed-rate interest or vice versa.

#### 5.1.3. Asset swaps

Asset swaps are arranged for investments in bonds that do not have the desired cash-flow features. Specifically, swaps are used to convert

investments into floating-rate instruments with 3-month coupon payment and reset frequency. Thus, the Group eliminates interest-rate and/or exchange risk, while retaining, as intended, the credit risk.

Interest rate or currency swaps allow the Group to modify the interest rates and currencies of its borrowing portfolio in order to accommodate requests from its clients and also to reduce funding costs by exchanging its advantageous access conditions to certain capital markets with its counterparties.

- Derivatives credit risk mitigation policy:

The credit risk with respect to derivatives lies in the loss which the Group would incur were a counterparty unable to honour its contractual obligations.

In view of the special nature and complexity of the derivatives transactions, a series of procedures has been put in place to safeguard the Group against losses arising out of the use of such instruments.

- Contractual framework:

All Group long-term derivatives transactions are concluded in the contractual framework of Master Swap Agreements and, where non-standard structures are covered, of Credit Support Annexes, which specify the conditions of exposure collateralisation. These are generally accepted and practised contract types.

- Counterparty selection:

The minimum rating at the outset is set at A1, the Group having the right of early termination if the rating drops below a certain level.

- Limits have been set in terms of:

- total net present value of derivatives exposure with a counterparty;
- unsecured exposure to a counterparty;
- specific concentration limits expressed as nominal amount.

All limits are dynamically adapted to the credit quality of the counterparty.



• Monitoring:

The derivatives portfolio is regularly valued and compared against limits.

• Collateralisation:

- Derivatives exposure exceeding the limit for unsecured exposure is collateralised by cash and first-class bonds.
- Very complex and illiquid transactions require collateralisation over and above the current market value.
- Both the derivatives portfolio with individual counterparties and the collateral received are regularly valued, with a subsequent call for additional collateral or release.

The credit risk associated with derivatives varies according to a number of factors (such as interest and exchange rates) and generally corresponds to only a small portion of their notional amount.

The notional amount is a derivative's underlying contract amount and is the basis upon which changes in the value of derivatives are measured. It provides an indication of the underlying volume of business transacted by the Group but does not provide any measure of

risk. The majority of derivatives are negotiated as to amount, tenor and price, between the Group and its counterparty, whether other professionals or customers (OTC).

In the Group's case, where only mutually agreed derivatives are negotiated, the credit risk is evaluated on the basis of the "current exposure" method recommended by the Bank for International Settlements (BIS). Hence, the credit risk is expressed in terms of the positive "fair value" or replacement value of the contracts, increased by the potential risks (add-on), contingent on the duration and type of transaction, weighted by a coefficient linked to the category of counterparty (BIS I weighted risk).

Positive replacement value represents the cost to the Group of replacing all transactions with a fair value in the Group's favour if all the relevant counterparties of the Group were to default at the same time, and transactions could be replaced instantaneously. Negative replacement value is the cost to the Group's counterparties of replacing all their transactions with the Group where the fair value is in their favour if the Group were to default. The total positive and negative replacement values are included in the balance sheet separately.

The following tables show the maturities of currency swaps (excluding short-term currency swaps – see S.2. below) and interest rate swaps plus DRS combined, subdivided according to their notional amount and the associated credit risk:

| <b>Currency swaps at 31.12.2004 (in EUR million)</b> | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2004</b> |
|--|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount                                      | 9 302               | 22 419                  | 2 622                  | 6 137                 | <b>40 480</b>         |
| Net discounted value                                 | - 1 825             | - 3 968                 | - 134                  | - 125                 | <b>- 6 052</b>        |
| Credit risk (BIS I weighted)                         | 40                  | 249                     | 50                     | 148                   | <b>487</b>            |

| <b>Currency swaps at 31.12.2003 (in EUR million)</b> | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2003</b> |
|--|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount                                      | 7 430               | 27 044                  | 1 222                  | 5 035                 | <b>40 731</b>         |
| Net discounted value                                 | - 1 458             | - 4 589                 | - 157                  | 17                    | <b>- 6 187</b>        |
| Credit risk (BIS I weighted)                         | 41                  | 300                     | 22                     | 206                   | <b>569</b>            |

| <b>Interest rate swaps at 31.12.2004 (in EUR million)</b> | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2004</b> |
|---|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount   | 17 289              | 86 748                  | 42 789                 | 41 011                | <b>187 837</b>        |
| Net discounted value                                      | 52                  | 1 926                   | 692                    | 2 206                 | <b>4 876</b>          |
| Credit risk (BIS I weighted)                              | 71                  | 949                     | 472                    | 898                   | <b>2 390</b>          |

| <b>Interest rate swaps at 31.12.2003 (in EUR million)</b> | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2003</b> |
|---|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount   | 13 312              | 70 306                  | 37 796                 | 33 651                | <b>155 065</b>        |
| Net discounted value                                      | 287                 | 2 561                   | 203                    | 1 902                 | <b>4 953</b>          |
| Credit risk (BIS I weighted)                              | 116                 | 967                     | 562                    | 757                   | <b>2 402</b>          |

The Group does not generally enter into any options contracts in conjunction with its risk hedging policy. However, as part of its strategy of raising funds on the financial markets at least cost, the Group enters

into borrowing contracts encompassing notably interest rate or stock exchange index options. Such borrowings are covered entirely by swap contracts to hedge the corresponding market risk.

Tabulated below are the number and notional amounts of the various types of options embedded in borrowings:

|                                       | <b>Option embedded</b> |        | <b>Stock exchange index</b> |       | <b>Special structure coupon or similar</b> |       |
|---------------------------------------|------------------------|--------|-----------------------------|-------|--|-------|
|                                       | <b>2004</b>            | 2003   | <b>2004</b>                 | 2003  | <b>2004</b>                                | 2003  |
| Number of transactions                | <b>384</b>             | 306    | <b>10</b>                   | 16    | <b>109</b>                                 | 71    |
| Notional amount (in EUR million)      | <b>16 641</b>          | 12 503 | <b>699</b>                  | 1 328 | <b>8 504</b>                               | 5 134 |
| Net discounted value (in EUR million) | <b>- 123</b>           | - 160  | <b>- 64</b>                 | - 94  | <b>340</b>                                 | 213   |

The "fair value" of "plain vanilla" swap transactions is their market value. For structured deals, the "fair value" is computed using the income approach, using valuation techniques to convert future amounts to a single present amount (discounted). The estimate of fair value is based on the value indicated by marketplace expectations about those future amounts. Internal estimates and assumptions might be used in the valuation techniques when the market inputs are not directly available.

All options contracts embedded in, or linked with, borrowings are negotiated over the counter.

From the portfolio of structured deals with embedded options, 252 swaps amounting to EUR 3 829 million of notional are Power Reverse Dual Currency. Their "fair value" is EUR - 318 million. These transactions are very dependent on the exchange rate USD/JPY. An appreciation of 5 % of the USD with respect to JPY will imply a "fair value" of EUR - 309 million and an increase of EUR 9 million as well as an increase of the probability of their early exercise. The rest of structured deals include a variety of transactions dependent on interest rates, FX rates, inflation rates, stock indexes and IR volatilities.

Collateral (EUR million)

The collateral received for derivatives business amounts to EUR 4 142 million, with the following composition:

| Swap Collateral (in EUR million) |              |               |            |                             |            |              |  |
|----------------------------------|--------------|---------------|------------|-----------------------------|------------|--------------|--|
| Bonds                            |              |               |            |                             |            |              |  |
| Moody's or equivalent rating     | Govt         | Supranational | Agency     | Secured Bonds (Pfandbriefe) | Cash       | Total 2004   |  |
| Aaa                              | 1 902        | 20            | 397        | 66                          | 0          | 2 385        |  |
| Aa1 to Aa3                       | 1 337        | 0             | 0          | 0                           | 0          | 1 337        |  |
| A1                               | 49           | 0             | 0          | 0                           | 0          | 49           |  |
| Below A1                         | 0            | 0             | 0          | 0                           | 0          | 0            |  |
| Non-rated                        | 0            | 0             | 0          | 0                           | 371        | 371          |  |
| <b>Total 2004</b>                | <b>3 288</b> | <b>20</b>     | <b>397</b> | <b>66</b>                   | <b>371</b> | <b>4 142</b> |  |

| Swap Collateral (in EUR million) |              |               |            |                             |                          |            |              |
|----------------------------------|--------------|---------------|------------|-----------------------------|--------------------------|------------|--------------|
| Bonds                            |              |               |            |                             |                          |            |              |
| Moody's or equivalent rating     | Govt         | Supranational | Agency     | Secured Bonds (Pfandbriefe) | Bank and Corporate Bonds | Cash       | Total 2003   |
| Aaa                              | 1 006        | 30            | 365        | 109                         | 78                       | 0          | 1 588        |
| Aa1 to Aa3                       | 785          | 0             | 0          | 39                          | 0                        | 0          | 824          |
| A1                               | 46           | 0             | 0          | 0                           | 0                        | 0          | 46           |
| Below A1                         | 0            | 0             | 0          | 0                           | 0                        | 0          | 0            |
| Non-rated                        | 0            | 0             | 0          | 0                           | 0                        | 272        | 272          |
| <b>Total 2003</b>                | <b>1 837</b> | <b>30</b>     | <b>365</b> | <b>148</b>                  | <b>78</b>                | <b>272</b> | <b>2 730</b> |

Ratings exposure table:

The major part of new derivatives transactions are concluded with counterparties rated at least A1. With exceptional conditions of over-collateralisation, counterparties rated A2 or A3 have been also accepted. Consequently, most of the portfolio is concentrated on counterparties rated A1 or above.

| Grouped Ratings              | Percentage of Nominal |             | Net Market Exposure (in EUR million) |            | CRE BIS Swaps |              |
|------------------------------|-----------------------|-------------|--------------------------------------|------------|---------------|--------------|
|                              | 2004                  | 2003        | 2004                                 | 2003       | 2004          | 2003         |
| Moody's or equivalent rating |                       |             |                                      |            |               |              |
| Aaa                          | 6.3 %                 | 7.2 %       | 139                                  | 302        | 615           | 772          |
| Aa1 to Aa3                   | 59.3 %                | 55.9 %      | 190                                  | 329        | 2 159         | 1 882        |
| A1                           | 27.7 %                | 30.7 %      | 3                                    | 16         | 1 638         | 1 284        |
| A2 to A3                     | 6.5 %                 | 5.8 %       | 1                                    | 7          | 806           | 570          |
| Non-rated                    | 0.2 %                 | 0.4 %       | 1                                    | 0          | 241           | 208          |
| <b>Total</b>                 | <b>100%</b>           | <b>100%</b> | <b>334</b>                           | <b>654</b> | <b>5 459</b>  | <b>4 716</b> |

The Net Market Exposure is the net present value of a swap portfolio net of collateral, if positive (zero if negative). It represents a measure of the losses the Group could incur in case of default of the counterparty, after application of netting and using the collateral.

The BIS Credit Risk Equivalent is the sum of the Net Present Value of the swap plus an Add-On equal to the Notional Amount multiplied by a coefficient dependent on the structure of the swap and its maturity (according to the Basel Agreement), meant to cover potential future increases in exposures due to changing market conditions over the residual life of the swap.

## S.2. As part of liquidity management

The Group enters into short-term currency swap contracts in order to adjust currency positions in its operational treasury in relation to its benchmark currency, the euro, and to cater for demand for currencies in conjunction with loan disbursements.

The notional amount of short-term currency swaps stood at EUR 4 590 million at 31 December 2004, as against EUR 2 482 million at 31 December 2003.

## S.3. ALM and hedging derivatives

### S.3.1. ALM derivatives

The Group's policy aims to maintain a high and stable level of income as well as to safeguard the economic value of the Group. Accordingly, the Group:

- has adopted an own funds investment profile ensuring a stable and high flow of income

- manages residual interest rate risks in relation to this investment profile.

With a view to managing residual interest rate risks, the Group operates natural hedges in respect of loans and borrowings or concludes global hedging operations (interest rate swaps).

Macro-hedging swaps used as part of asset/liability management are marked to market (fair value) in accordance with IAS 39.

Changes in "fair value" are recorded in the profit and loss account.

### S.3.2. Hedging derivatives

The vast majority of the Group's swaps are concluded with the aim of hedging bond issues. These derivatives as well as borrowings hedged are measured at fair value.

The table below shows a summary of hedged items, the nature of the risk being hedged, the hedged instrument and its fair value.

Table of hedging derivatives as at 31.12.2004 (in EUR million)

| Hedging Instrument             |   |                     |                     | Hedged item                             |                |
|--------------------------------|---|---------------------|---------------------|---|----------------|
| Hedging Instrument             | Description   | Positive fair value | Negative fair value | Description of hedged item              | Carrying value |
| Interest rate Swap             | Receive fixed - pay variable                            | 7 203               | - 952               | Fixed interest rate debt                | 6 251          |
| Interest rate Swap             | Receive structured - pay variable                       | 827                 | - 170               | Structured debt                         | 657            |
| Interest rate Swap             | Receive structured - pay fixed                          | 514                 | - 34                | Structured terms of debt                | 480            |
| Interest rate Swap             | Receive variable - pay fixed                            | 63                  | - 2 606             | Fixed interest rate loans               | - 2 543        |
| Currency Swap                  | Receive currency A - pay currency B                     | 136                 | - 4 462             | Fixed interest rate debt in currency B  | - 4 326        |
| Currency Swap                  | Receive fixed currency A - pay variable currency B      | 709                 | - 2 005             | Fixed interest rate debt in currency A  | - 1 296        |
| Currency Swap                  | Receive structured currency A - pay variable currency B | 45                  | - 362               | Structured debt in currency A           | - 317          |
| Currency Swap                  | Receive currency B - pay currency A                     | 5                   | - 137               | Fixed interest rate loans in currency A | - 132          |
| <b>Sub-total</b>               |   | <b>9 502</b>        | <b>- 10 728</b>     |   | <b>- 1 226</b> |
| <b>Foreign exchange impact</b> |   | <b>18</b>           | <b>- 6 569</b>      |   | <b>- 6 551</b> |
| <b>Total</b>                   |   | <b>9 520</b>        | <b>- 17 297</b>     |   | <b>- 7 777</b> |

As at December 31, 2004, the nature of risk being hedged by the derivatives is the fair value.

Table of hedging derivatives as at 31.12.2003 (in EUR million)

| Hedging Instrument             |   |                     |                     | Hedged item                             |                |
|--------------------------------|---|---------------------|---------------------|---|----------------|
| Hedging Instrument             | Description   | Positive fair value | Negative fair value | Description of hedged item              | Carrying value |
| Interest rate Swap             | Receive fixed - pay variable                            | 6 983               | - 988               | Fixed interest rate debt                | 5 995          |
| Interest rate Swap             | Receive structured - pay variable                       | 468                 | - 190               | Structured debt                         | 278            |
| Interest rate Swap             | Receive structured - pay fixed                          | 219                 | - 72                | Structured terms of debt                | 147            |
| Interest rate Swap             | Receive variable - pay fixed                            | 122                 | - 1 607             | Fixed interest rate loans               | - 1 485        |
| Currency Swap                  | Receive currency A - pay currency B                     | 146                 | - 3 915             | Fixed interest rate debt in currency B  | - 3 769        |
| Currency Swap                  | Receive fixed currency A - pay variable currency B      | 592                 | - 2 665             | Fixed interest rate debt in currency A  | - 2 073        |
| Currency Swap                  | Receive structured currency A - pay variable currency B | 44                  | - 236               | Structured debt in currency A           | - 192          |
| Currency Swap                  | Receive currency B - pay currency A                     | 4                   | - 132               | Fixed interest rate loans in currency A | - 128          |
| <b>Sub-total</b>               |   | <b>8 578</b>        | <b>- 9 805</b>      |   | <b>- 1 227</b> |
| <b>Foreign exchange impact</b> |   | <b>14</b>           | <b>- 6 985</b>      |   | <b>- 6 971</b> |
| <b>Total</b>                   |   | <b>8 592</b>        | <b>- 16 790</b>     |   | <b>- 8 198</b> |

As at December 31, 2003, the nature of risk being hedged by the derivatives is the fair value, except for five swaps (with a negative fair value of EUR 76 million), which are cash flow hedges.

## Note T – Geographical breakdown of lending by country in which projects are located

### T.1. Loans for projects within the Union and related loans

| Countries and territories in which projects are located | Number of loans | Aggregate loans granted | Undisbursed portion | Disbursed portion  | % of total 2004 before IAS 39 | % fin. year 2003     |
|---|-----------------|-------------------------|---------------------|--------------------|-------------------------------|----------------------|
| Germany   | 827             | 39 456 286              | 1 019 544           | 38 436 742         | 14.85%                        | 14.87%               |
| France  | 344             | 28 683 819              | 3 128 902           | 25 554 917         | 10.79%                        | 11.16%               |
| Italy   | 802             | 35 612 635              | 3 867 884           | 31 744 751         | 13.40%                        | 13.49%               |
| United Kingdom  | 246             | 23 311 272              | 4 237 741           | 19 073 531         | 8.77%                         | 9.12%                |
| Spain   | 535             | 36 708 558              | 3 481 739           | 33 226 819         | 13.82%                        | 13.34%               |
| Belgium   | 71              | 3 970 341               | 868 418             | 3 101 923          | 1.49%                         | 1.60%                |
| Netherlands   | 52              | 3 474 567               | 993 281             | 2 481 286          | 1.31%                         | 1.35%                |
| Sweden  | 108             | 4 716 543               | 1 208 412           | 3 508 131          | 1.77%                         | 1.77%                |
| Denmark   | 88              | 4 954 242               | 1 113 414           | 3 840 828          | 1.86%                         | 2.20%                |
| Austria   | 168             | 4 870 265               | 12                  | 4 870 253          | 1.83%                         | 1.79%                |
| Poland  | 85              | 7 433 859               | 3 899 755           | 3 534 104          | 2.80%                         | 2.62% <sup>(*)</sup> |
| Finland   | 87              | 4 755 482               | 580 004             | 4 175 478          | 1.79%                         | 1.64%                |
| Greece  | 128             | 11 855 952              | 1 776 510           | 10 079 442         | 4.46%                         | 4.32%                |
| Portugal  | 233             | 16 156 436              | 1 986 283           | 14 170 153         | 6.08%                         | 6.07%                |
| Czech Republic  | 51              | 4 863 032               | 1 444 589           | 3 418 443          | 1.83%                         | 1.74% <sup>(*)</sup> |
| Hungary   | 58              | 3 182 707               | 900 955             | 2 281 752          | 1.20%                         | 1.03% <sup>(*)</sup> |
| Ireland   | 59              | 2 709 931               | 623 703             | 2 086 228          | 1.02%                         | 0.95%                |
| Slovak Republic   | 30              | 1 259 639               | 273 000             | 986 639            | 0.47%                         | 0.47% <sup>(*)</sup> |
| Slovenia  | 29              | 1 312 804               | 322 573             | 990 231            | 0.49%                         | 0.51% <sup>(*)</sup> |
| Lithuania   | 17              | 304 682                 | 146 342             | 158 340            | 0.11%                         | 0.13% <sup>(*)</sup> |
| Luxembourg  | 35              | 698 073                 | 183 750             | 514 323            | 0.26%                         | 0.28%                |
| Cyprus  | 23              | 1 080 905               | 535 000             | 545 905            | 0.41%                         | 0.35% <sup>(*)</sup> |
| Latvia  | 17              | 301 641                 | 97 205              | 204 436            | 0.11%                         | 0.13% <sup>(*)</sup> |
| Estonia   | 14              | 265 654                 | 77 000              | 188 654            | 0.10%                         | 0.08% <sup>(*)</sup> |
| Malta   | 3               | 6 357                   | 0                   | 6 357              | 0.00%                         | 0.01% <sup>(*)</sup> |
| Related loans <sup>(**)</sup>                           | 30              | 2 187 276               | 473 544             | 1 713 732          | 0.82%                         | 0.72%                |
| <b>Total</b>  | <b>4 140</b>    | <b>244 132 958</b>      | <b>33 239 560</b>   | <b>210 893 398</b> | <b>91.84%</b>                 | <b>91.74%</b>        |

(\*): Countries classified in 2003 under "acceding countries".

(\*\*): Loans authorised under the second paragraph of Article 18 (1) of the Statute for projects located outside the territory of Member States of the Union but offering benefits for the Union are considered as related to loans within the Union.

### T.2. Loans for projects outside the Union

#### T.2.1. ACP Countries/OCT

| Countries and territories in which projects are located | Number of loans | Aggregate loans granted | Undisbursed portion | Disbursed portion | % of total 2004 before IAS 39 | % fin. year 2003 |
|---|-----------------|-------------------------|---------------------|-------------------|-------------------------------|------------------|
| Mauritius.....  | 13              | 135 726                 | 84 416              | 51 310            |                               |                  |
| Namibia.....  | 10              | 126 257                 | 5 000               | 121 257           |                               |                  |
| Mozambique.....   | 6               | 102 392                 | 10 000              | 92 392            |                               |                  |
| Kenya.....  | 8               | 95 892                  | 11 337              | 84 555            |                               |                  |
| Dominican Republic.....                                 | 6               | 93 746                  | 80 000              | 13 746            |                               |                  |
| Regional – Africa.....                                  | 3               | 84 697                  | 33 000              | 51 697            |                               |                  |
| Jamaica.....  | 9               | 65 572                  | 0                   | 65 572            |                               |                  |
| ACP Group.....  | 3               | 56 051                  | 0                   | 56 051            |                               |                  |
| Barbados.....   | 5               | 53 263                  | 1 500               | 51 763            |                               |                  |
| Swaziland.....  | 3               | 52 460                  | 36 000              | 16 460            |                               |                  |
| Lesotho.....  | 3               | 51 561                  | 0                   | 51 561            |                               |                  |
| Botswana.....   | 7               | 50 694                  | 12 500              | 38 194            |                               |                  |
| Regional – Central Africa.....                          | 1               | 50 509                  | 44 636              | 5 873             |                               |                  |
| Ghana.....  | 4               | 46 668                  | 3 966               | 42 702            |                               |                  |
| Senegal.....  | 1               | 46 000                  | 0                   | 46 000            |                               |                  |
| Regional – West Africa.....                             | 2               | 40 849                  | 25 000              | 15 849            |                               |                  |
| Zimbabwe.....   | 7               | 35 257                  | 0                   | 35 257            |                               |                  |
| Mauritania.....   | 3               | 33 796                  | 0                   | 33 796            |                               |                  |
| Trinidad and Tobago.....                                | 4               | 32 922                  | 0                   | 32 922            |                               |                  |
| Cape Verde.....   | 1               | 20 000                  | 0                   | 20 000            |                               |                  |
| Cameroon.....   | 1               | 18 189                  | 0                   | 18 189            |                               |                  |
| Bahamas.....  | 2               | 17 717                  | 0                   | 17 717            |                               |                  |
| Côte-d'Ivoire.....                                      | 4               | 14 218                  | 0                   | 14 218            |                               |                  |
| Gabon.....  | 2               | 11 111                  | 0                   | 11 111            |                               |                  |
| Saint Vincent and The Grenadines.....                   | 3               | 10 891                  | 8 300               | 2 591             |                               |                  |
| Saint Lucia.....  | 4               | 10 554                  | 5 000               | 5 554             |                               |                  |
| Papua New Guinea.....                                   | 3               | 9 820                   | 0                   | 9 820             |                               |                  |

| Countries and territories<br>in which projects are located | Number<br>of loans | Aggregate<br>loans<br>granted | Undisbursed<br>portion | Disbursed<br>portion | % of total 2004<br>before IAS 39 | % fin.<br>year 2003 |
|--|--------------------|-------------------------------|------------------------|----------------------|----------------------------------|---------------------|
| Nigeria .....  | 1                  | 8 919                         | 0                      | 8 919                |                                  |                     |
| Regional – Caribbean .....                                 | 1                  | 7 657                         | 0                      | 7 657                |                                  |                     |
| Fiji Islands .....   | 1                  | 6 000                         | 6 000                  | 0                    |                                  |                     |
| French Polynesia .....                                     | 2                  | 5 733                         | 0                      | 5 733                |                                  |                     |
| Malawi .....   | 4                  | 5 019                         | 0                      | 5 019                |                                  |                     |
| British Virgin Islands .....                               | 3                  | 3 774                         | 0                      | 3 774                |                                  |                     |
| Guinea .....   | 1                  | 3 713                         | 0                      | 3 713                |                                  |                     |
| Uganda .....   | 1                  | 3 234                         | 0                      | 3 234                |                                  |                     |
| Chad .....   | 1                  | 3 136                         | 0                      | 3 136                |                                  |                     |
| New Caledonia and Dependencies .....                       | 2                  | 2 422                         | 0                      | 2 422                |                                  |                     |
| Surinam .....  | 1                  | 1 990                         | 0                      | 1 990                |                                  |                     |
| OCT Group .....  | 1                  | 1 989                         | 0                      | 1 989                |                                  |                     |
| Grenada .....  | 1                  | 1 887                         | 0                      | 1 887                |                                  |                     |
| Cayman Islands .....                                       | 2                  | 1 813                         | 0                      | 1 813                |                                  |                     |
| Falkland Islands .....                                     | 2                  | 1 651                         | 0                      | 1 651                |                                  |                     |
| Belize .....   | 1                  | 1 193                         | 0                      | 1 193                |                                  |                     |
| Tonga .....  | 2                  | 1 105                         | 0                      | 1 105                |                                  |                     |
| Netherlands Antilles .....                                 | 1                  | 124                           | 0                      | 124                  |                                  |                     |
| <b>Sub-total</b>   | <b>146</b>         | <b>1 428 171</b>              | <b>366 655</b>         | <b>1 061 516</b>     | <b>0.54 %</b>                    | <b>0.64 %</b>       |

#### T.2.2. South Africa

|                  |           |                |                |                |               |               |
|------------------|-----------|----------------|----------------|----------------|---------------|---------------|
| <b>Sub-total</b> | <b>28</b> | <b>940 675</b> | <b>254 612</b> | <b>686 063</b> | <b>0.35 %</b> | <b>0.37 %</b> |
|------------------|-----------|----------------|----------------|----------------|---------------|---------------|

#### T.2.3. Euro-Mediterranean Partnership Countries and the Balkans

|                             |            |                   |                  |                  |               |               |
|-----------------------------|------------|-------------------|------------------|------------------|---------------|---------------|
| Turkey .....                | 35         | 3 114 146         | 1 207 293        | 1 906 853        |               |               |
| Egypt .....                 | 34         | 1 986 464         | 1 108 757        | 877 707          |               |               |
| Tunisia .....               | 50         | 1 792 698         | 867 159          | 925 539          |               |               |
| Morocco .....               | 40         | 1 655 672         | 739 500          | 916 172          |               |               |
| Algeria .....               | 35         | 1 499 049         | 550 164          | 948 885          |               |               |
| Serbia and Montenegro ..... | 23         | 766 247           | 526 667          | 239 580          |               |               |
| Croatia .....               | 16         | 670 172           | 486 530          | 183 642          |               |               |
| Syria .....                 | 7          | 592 564           | 448 120          | 144 444          |               |               |
| Lebanon .....               | 15         | 484 009           | 225 032          | 258 977          |               |               |
| Jordan .....                | 23         | 395 711           | 165 897          | 229 814          |               |               |
| Albania .....               | 8          | 187 493           | 124 000          | 63 493           |               |               |
| Bosnia-Herzegovina .....    | 4          | 183 844           | 99 152           | 84 692           |               |               |
| FYROM .....                 | 7          | 170 623           | 61 794           | 108 829          |               |               |
| Gaza-West Bank .....        | 8          | 144 006           | 106 270          | 37 736           |               |               |
| Israel .....                | 3          | 31 475            | 0                | 31 475           |               |               |
| <b>Sub-total</b>            | <b>308</b> | <b>13 674 173</b> | <b>6 716 335</b> | <b>6 957 838</b> | <b>5.14 %</b> | <b>4.85 %</b> |

#### T.2.4. Russian Federation

|                  |          |               |               |               |               |               |
|------------------|----------|---------------|---------------|---------------|---------------|---------------|
| <b>Sub-Total</b> | <b>1</b> | <b>25 000</b> | <b>14 000</b> | <b>11 000</b> | <b>0.01 %</b> | <b>0.00 %</b> |
|------------------|----------|---------------|---------------|---------------|---------------|---------------|

#### T.2.5. Acceding and Accession Countries

|                  |           |                  |                  |                  |               |               |
|------------------|-----------|------------------|------------------|------------------|---------------|---------------|
| Romania .....    | 45        | 2 803 498        | 1 263 710        | 1 539 788        |               |               |
| Bulgaria .....   | 25        | 800 286          | 502 782          | 297 504          |               |               |
| <b>Sub-total</b> | <b>70</b> | <b>3 603 784</b> | <b>1 766 492</b> | <b>1 837 292</b> | <b>1.36 %</b> | <b>1.49 %</b> |

## T.2.6. Asia and Latin American Countries

| Countries and territories in which projects are located | Number of loans | Aggregate loans granted          | Undisbursed portion | Disbursed portion  | % of total 2004 before IAS 39 | % fin. year 2003 |
|---|-----------------|----------------------------------|---------------------|--------------------|-------------------------------|------------------|
| Brazil .....  | 24              | 668 814                          | 162 475             | 506 339            |                               |                  |
| Argentina .....   | 8               | 203 467                          | 11 313              | 192 154            |                               |                  |
| Philippines .....                                       | 6               | 184 539                          | 66 832              | 117 707            |                               |                  |
| Indonesia .....   | 4               | 161 881                          | 48 794              | 113 087            |                               |                  |
| Mexico .....  | 3               | 130 176                          | 92 521              | 37 655             |                               |                  |
| China .....   | 3               | 99 425                           | 29 681              | 69 744             |                               |                  |
| Panama .....  | 3               | 95 949                           | 4 881               | 91 068             |                               |                  |
| Regional – Central America .....                        | 3               | 79 514                           | 59 037              | 20 477             |                               |                  |
| Pakistan .....  | 3               | 73 494                           | 18 528              | 54 966             |                               |                  |
| India .....   | 2               | 72 300                           | 50 000              | 22 300             |                               |                  |
| Peru .....  | 2               | 50 998                           | 0                   | 50 998             |                               |                  |
| Vietnam .....   | 1               | 44 278                           | 0                   | 44 278             |                               |                  |
| Thailand .....  | 1               | 40 803                           | 0                   | 40 803             |                               |                  |
| Sri Lanka .....   | 1               | 38 013                           | 15 000              | 23 013             |                               |                  |
| Bangladesh .....  | 1               | 31 999                           | 21 721              | 10 278             |                               |                  |
| Costa Rica .....  | 1               | 25 671                           | 0                   | 25 671             |                               |                  |
| Regional – Andean Pact .....                            | 1               | 22 108                           | 0                   | 22 108             |                               |                  |
| Uruguay .....   | 1               | 4 833                            | 0                   | 4 833              |                               |                  |
| <b>Sub-total</b>  | <b>68</b>       | <b>2 028 262</b>                 | <b>580 783</b>      | <b>1 447 479</b>   | <b>0.76 %</b>                 | <b>0.90 %</b>    |
| <b>Total</b>  | <b>621</b>      | <b>21 700 065</b>                | <b>9 698 877</b>    | <b>12 001 188</b>  | <b>8.16 %<sup>(1)</sup></b>   | <b>8.26 %</b>    |
| <b>IAS 39</b>   |                 | <b>3 420 137</b>                 |                     | <b>3 420 137</b>   |                               |                  |
| <b>TOTAL 2004</b>                                       | <b>4 761</b>    | <b>269 253 160<sup>(2)</sup></b> | <b>42 938 437</b>   | <b>226 314 723</b> | <b>100.00 %</b>               |                  |
| <b>TOTAL 2003</b>                                       | <b>4 799</b>    | <b>250 090 429<sup>(2)</sup></b> | <b>40 364 432</b>   | <b>209 725 997</b> |                               | <b>100.00 %</b>  |

<sup>(1)</sup>: 7.95 % excluding Pre-Accession Facility.

<sup>(2)</sup>: including securitised loans (Notes B and D.1).

### Note U – Segment reporting

The Group considers that lending constitutes its main business segment: its organisation and entire management systems are designed to support the lending business.

Consequently, the determining factors for segment reporting are:

- primary determining factor: lending as the main business segment;
- secondary determining factor: lending in terms of geographical spread.

Information to be disclosed under the heading of geographical segment reporting is given in the following notes:

- interest and similar income by geographical area (Note M);
- lending by country in which projects are located (Note T);
- tangible and intangible assets by country of location (Note F).

### Note V – Conversion rates

The following conversion rates were used for establishing the balance sheets at 31 December 2004 and 31 December 2003:

|  | 31.12.2004 | 31.12.2003 |
|--|------------|------------|
| <b>NON-EURO CURRENCIES OF EU MEMBER STATES :</b> |            |            |
| Pound sterling                                   | 0.70505    | 0.704800   |
| Danish kroner                                    | 7.43880    | 7.4450     |
| Swedish kronor                                   | 9.02060    | 9.0800     |
| Cyprus pound                                     | 0.58000    | 0.58637    |
| Czech koruna                                     | 30.464     | 32.410     |
| Estonian kroon                                   | 15.6466    | 15.6466    |
| Hungarian forint                                 | 245.97     | 262.50     |
| Lithuanian litas                                 | 3.4528     | 3.4524     |
| Latvian lats                                     | 0.6979     | 0.6725     |
| Maltese lira                                     | 0.4343     | 0.4317     |
| Polish zloty                                     | 4.0845     | 4.7019     |
| Slovenian tolar                                  | 239.76     | 236.70     |
| Slovak koruna                                    | 38.745     | 41.170     |

### NON-COMMUNITY CURRENCIES:

|                       |         |         |
|-----------------------|---------|---------|
| United States dollars | 1.3621  | 1.2630  |
| Swiss francs          | 1.5429  | 1.5579  |
| Japanese yen          | 139.65  | 135.05  |
| Canadian dollars      | 1.6416  | 1.6234  |
| Australian dollars    | 1.7459  | 1.6802  |
| CFA francs            | 655.957 | 655.957 |
| Hong Kong dollars     | 10.5881 | 9.8049  |
| New Zealand dollars   | 1.8871  | 1.9244  |
| South African rand    | 7.6897  | 8.3276  |

### Note W – Post-Balance Sheet Events

There have been no material post-balance sheet events which would require disclosure or adjustment to the 31 December 2004 Consolidated Financial Statements.

On a proposal from the Management Committee, the Board of Directors reviewed these consolidated Financial Statements on 3 March 2005 and decided to submit them to the Governors for approval at their meeting to be held on 7 June 2005.

### Note X – Commitments, Contingent Liabilities and other memorandum items (in EUR '000)

The Group utilizes various lending-related financial instruments in order to meet the financial needs of its customers. The Group issues commitments to extend credit, standby and other letters of credit, guarantees, commitments to enter into repurchase agreements, note issuance facilities and revolving underwriting facilities. Guarantees represent irrevocable assurances, subject to the satisfaction of certain conditions, that the Group will make payment in the event that the customer fails to fulfill its obligation to third parties.

The contractual amount of these instruments is the maximum amount at risk for the Group if the customer fails to meet its obligations. The risk is similar to the risk involved in extending loan facilities and is monitored with the same risk control processes and specific credit risk policies.

As at December 31, 2004 and 2003, commitments, contingent liabilities and other memorandum items were as follows (in nominal amounts):

|  | 31.12.2004         | 31.12.2003        |
|--|--------------------|-------------------|
| <b>Commitments</b>   |                    |                   |
| - <b>EBRD capital</b> (Note E)   |                    |                   |
| . uncalled   | 442 500            | 442 500           |
| - <b>Undisbursed loans</b> (Note D)                                    |                    |                   |
| . credit institutions  | 9 957 261          | 8 772 897         |
| . customers  | <u>32 981 176</u>  | <u>31 591 535</u> |
|  | <b>42 938 437</b>  | 40 364 432        |
| - Undisbursed venture capital operations                               | <b>1 123 697</b>   | 1 088 993         |
| <b>Guarantees:</b>   |                    |                   |
| - In respect of loans granted by third parties                         | <b>2 306 555</b>   | 1 983 741         |
| - In respect of venture capital operations                             | <b>35 238</b>      | 60 526            |
| <b>Fiduciary operations</b> (Note A.21.)                               | <b>5 313 846</b>   | 4 552 056         |
| <b>Assets held on behalf of third parties</b> (Note A.20.)             |                    |                   |
| - Growth and Environment Pilot Project                                 | <b>0</b>           | 5 192             |
| - SME Guarantee Facility   | <b>101 578</b>     | 113 121           |
| - European Technology Facility   | <b>105 053</b>     | 98 044            |
| - Map Equity   | <b>40 978</b>      | 29 725            |
| - Guarantee Fund treasury management                                   | <b>1 612 856</b>   | 1 600 474         |
| - Investment Facility – Cotonou  | <b>170 502</b>     | 204 653           |
| - Map guarantee  | <b>58 715</b>      | 17 966            |
| - Seed Capital Action  | <b>175</b>         | 103               |
| - Special Section  | <u>2 325 690</u>   | <u>2 496 988</u>  |
|  | <b>4 415 547</b>   | 4 566 266         |
| <b>Special deposits for service of borrowings</b> (Note Q)             | <b>168 254</b>     | 160 176           |
| <b>Securities portfolio</b> (Note A.4.)                                |                    |                   |
| - securities receivable  | <b>11 000</b>      | 18 309            |
| - securities payable   | <b>18 000</b>      | 4 894             |
| <b>Interest-rate swap and deferred rate-setting contracts</b> (Note S) | <b>187 837 168</b> | 155 065 118       |
| <b>Currency swap contracts payable</b>                                 | <b>51 620 888</b>  | 50 172 472        |
| <b>Currency swap contracts receivable</b>                              | <b>45 070 041</b>  | 43 213 019        |
| <b>Put option granted to EIF minority shareholders</b> (Note A.22.)    | <b>257 355</b>     | 254 520           |
| <b>Borrowings arranged but not yet signed</b>                          | <b>216 168</b>     | 77 749            |
| <b>Swaps arranged but not yet signed</b>                               | <b>120</b>         | 69                |
| <b>Securities lent</b> (Note A.7)                                      | <b>461 278</b>     | 385 023           |

#### Note Y – Subscribed capital and receivable reserves, called but not paid

As described in the table 'Statement of Movements in consolidated Own Funds', the subscribed capital has increased from EUR 150 000 000 000 to EUR 163 653 737 000 as at 1 May, 2004.

As a consequence of the increase in subscribed capital, the total amount to be paid to capital and reserves by the ten new Member States and Spain of EUR 2 407 966 159 (composed of an amount of EUR 682 686 850 for the capital and EUR 1 725 279 309 for the reserve) has been equally spread over 8 instalments: 30 September 2004, 30 September 2005, 30 September 2006, 31 March 2007, 30 September 2007, 31 March 2008, 30 September 2008 and 31 March 2009.

The instalment of 30 September 2004 has been entirely settled. It has to be noted that as at 31 December 2004, Latvia has already settled its instalment of 30 September 2005 for the amount of EUR 3 358 215.

The related net receivable from the Member States is shown in the balance-sheet as follows under the caption Subscribed capital and receivable reserves, called but not paid:

In EUR '000

|   |                  |
|---|------------------|
| Subscribed capital called but not paid (nominal value)  | 596 398          |
| Net present value adjustment                            | - 52 660         |
|   | <hr/>            |
| Subscribed capital called but not paid (carrying value) | 543 738          |
| Receivable reserve called but not paid (nominal value)  | 1 507 214        |
| Net present value adjustment                            | - 133 083        |
|   | <hr/>            |
| Receivable reserve called but not paid (carrying value) | 1 374 131        |
|   | <hr/>            |
|   | <b>1 917 869</b> |



**ADDITIONAL INFORMATION**  
**STATEMENT OF SPECIAL SECTION <sup>(1)</sup> AS AT 31 DECEMBER 2004**

(in EUR '000)

| ASSETS   | <b>31.12.2004</b> | 31.12.2003 |
|--|-------------------|------------|
| <b>Member States</b>   |                   |            |
| <i>From resources of the European Community</i>                                    |                   |            |
| <i>(New Community Instrument for borrowing and lending)</i>                        |                   |            |
| Disbursed loans outstanding <sup>(2)</sup> .....                                   | —                 | 16 317     |
| <b>Turkey</b>  |                   |            |
| <i>From resources of Member States</i>   |                   |            |
| Disbursed loans outstanding <sup>(3)</sup> .....                                   | <b>23 013</b>     | 31 219     |
| <b>Mediterranean Countries</b>   |                   |            |
| <i>From resources of the European Community</i>                                    |                   |            |
| Disbursed loans outstanding .....  | 181 950           | 191 884    |
| Risk capital operations  |                   |            |
| - amounts to be disbursed .....  | 103 381           | 103 217    |
| - amounts disbursed .....  | 226 959           | 222 644    |
|  | 330 340           | 325 861    |
| Total <sup>(4)</sup>   | <b>512 290</b>    | 517 745    |
| <b>African, Caribbean and Pacific State and Overseas Countries and Territories</b> |                   |            |
| <i>From resources of the European Community</i>                                    |                   |            |
| <b>Yaoundé Conventions</b>   |                   |            |
| Loans disbursed .....  | 25 868            | 40 303     |
| <i>Contributions to the formation of risk capital</i>                              |                   |            |
| - amounts disbursed .....  | 419               | 419        |
| Total <sup>(5)</sup>   | <b>26 287</b>     | 40 722     |
| <b>Lomé Conventions</b>  |                   |            |
| <i>Operations from risk capital resources:</i>                                     |                   |            |
| - amounts to be disbursed .....  | 380 666           | 539 164    |
| - amounts disbursed .....  | 1 375 434         | 1 343 821  |
|  | 1 756 100         | 1 882 985  |
| <i>Operations from other resources:</i>  |                   |            |
| - amounts to be disbursed .....  | 5 444             | 6 813      |
| - amounts disbursed .....  | 2 556             | 1 187      |
|  | 8 000             | 8 000      |
| Total <sup>(6)</sup>   | <b>1 764 100</b>  | 1 890 985  |
| <b>TOTAL</b>   | <b>2 325 690</b>  | 2 496 988  |

**For information:**

Total amounts disbursed and not yet repaid on loans on special conditions made available by the Commission in respect of which the Bank has accepted an EC mandate for recovering principal and interest:

- a) Under the First, Second and Third Lomé Conventions: at 31.12.2004 = 1 103 349 (at 31.12.2003: 1 238 261)  
b) Under Financial Protocols signed with the Mediterranean Countries: at 31.12.2004 = 140 128 (at 31.12.2003: 146 256)

Note (1): The Special Section was set up by the Board of Governors on 27 May 1963. Under a Decision taken on 4 August 1977 its purpose was redefined as being that of recording operations carried out by the European Investment Bank for the account of and under mandate from third parties. However, for the Investment Facility under the Cotonou Agreement separate Financial Statements are presented.

The Statement of Special Section reflects amounts disbursed or to be disbursed, less cancellations and repayments, under mandate from the European Communities and the Member States. No account is taken in the Statement of Special Section of provisions or value adjustments, which may be required to cover risks associated with such operations. Amounts in foreign currency are translated at exchange rates prevailing on 31 December.

Note (2): Initial amount of contracts signed under Council Decisions: 78/870/EEC of 16 October 1978 (New Community Instrument),

82/169/EEC of 15 March 1982, 83/200/EEC of 19 April 1983 and 87/182/EEC of 9 March 1987 for promoting investment within the Community, as well as 81/19/EEC of 20 January 1981 for reconstructing areas of Campania and Basilicata (Italy) struck by an earthquake on 23 November 1980 and 81/1013/EEC of 14 December 1981 for reconstructing areas in Greece struck by earthquakes in February and March 1981, under mandate, for the account and at the risk of the European Community:

|                             |                    |
|-----------------------------|--------------------|
| Initial amount:             | 6 399 145          |
| add: - exchange adjustments | 119 076            |
| less: - cancellations       | 201 991            |
| - repayments                | 6 316 230          |
|                             | <b>- 6 518 221</b> |

**0**



LIABILITIES

31.12.2004

31.12.2003

**Funds under trust management**

*Under mandate from the European Communities*

|  |                  |                  |
|--|------------------|------------------|
| - New Community Instrument .....                             | —                | 16 317           |
| - Financial Protocols with the Mediterranean Countries ..... | 408 909          | 414 528          |
| - Yaoundé Conventions .....                                  | 26 287           | 40 722           |
| - Lomé Conventions .....                                     | 1 375 434        | 1 343 821        |
| - Other resources under the Lomé Conventions .....           | 2 556            | 1 187            |
|  | <u>1 813 186</u> | <u>1 816 575</u> |

|   |        |        |
|---|--------|--------|
| <i>Under mandate from Member States .....</i> | 23 013 | 31 219 |
|---|--------|--------|

Total **1 836 199** 1 847 794

**Funds to be disbursed**

|  |         |         |
|--|---------|---------|
| On loans and risk capital operations in the Mediterranean Countries .....  | 103 381 | 103 217 |
| On operations from risk capital resources under the Lomé Conventions ..... | 380 666 | 539 164 |
| On operations from other resources under the Lomé Conventions .....        | 5 444   | 6 813   |

Total **489 491** 649 194

**TOTAL** **2 325 690** 2 496 988

Note (3): Initial amount of contracts signed for financing projects in Turkey under mandate, for the account and at the risk of Member States.

|                             |                  |
|-----------------------------|------------------|
| Initial amount:             | 405 899          |
| add: - exchange adjustments | 22 136           |
| less: - cancellations       | 215              |
| - repayments                | <u>404 807</u>   |
|                             | <u>- 405 022</u> |
|                             | <b>23 013</b>    |

|  |                  |
|--|------------------|
| - loans on special conditions                    | 139 483          |
| - contributions to the formation of risk capital | <u>2 503</u>     |
| Initial amount:                                  | 141 986          |
| add: - capitalised interest                      | 1 178            |
| - exchange adjustments                           | <u>9 839</u>     |
| less:  | 11 017           |
| - cancellations                                  | 1 574            |
| - repayments                                     | <u>125 142</u>   |
|  | <u>- 126 716</u> |
|  | <b>26 287</b>    |

Note (4): Initial amount of contracts signed for financing projects in the Maghreb and Mashreq countries, Malta, Cyprus, Turkey and Greece (EUR 10 million lent prior to accession to EC on 1 January 1981) under mandate, for the account and at the risk of the European Community.

|                              |                  |
|------------------------------|------------------|
| Initial amount:              | 699 507          |
| less: - exchange adjustments | 1 009            |
| - cancellations              | 37 989           |
| - repayments                 | <u>148 219</u>   |
|                              | <u>- 187 217</u> |
|                              | <b>512 290</b>   |

Note (6): Initial amount of contracts signed for financing projects in the African, Caribbean and Pacific States and the Overseas Countries and Territories (ACP-OCT) under mandate, for the account and at the risk of the European Community:

|                                      |                    |
|--------------------------------------|--------------------|
| Loans from risk capital resources:   |                    |
| - conditional and subordinated loans | 3 084 497          |
| - equity participations              | <u>117 584</u>     |
| Initial amount:                      | 3 202 081          |
| add: - capitalised interest          | 5 226              |
| less: - cancellations                | 455 042            |
| - repayments                         | 947 155            |
| - exchange adjustments               | <u>49 010</u>      |
|                                      | <u>- 1 451 207</u> |

Note (5): Initial amount of contracts signed for financing projects in the Associated African States, Madagascar and Mauritius and the Overseas Countries, Territories and Departments (AASMM-OCTD) under mandate, for the account and at the risk of the European Community:

|                            |                  |
|----------------------------|------------------|
| Loans from other resources | <u>1 756 100</u> |
|                            | <u>8 000</u>     |
|                            | <b>1 764 100</b> |

# Report of the Auditor

The Chairman of the Audit Committee  
EUROPEAN INVESTMENT BANK  
Luxembourg

We have audited the consolidated financial statements, as identified below, of the European Investment Bank for the year ended 31 December 2004. These consolidated financial statements are the responsibility of the management of the European Investment Bank. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements identified below give, in accordance with International Financial Reporting Standards and with the general principles of the Directives of the European Union on the annual accounts and consolidated accounts of banks and other financial institutions, a true and fair view of the financial position of the European Investment Bank as at 31 December 2004 and of the results of its operations and its cash flows for the year then ended.

The consolidated financial statements on which our opinion is expressed comprise:

- Consolidated balance sheet
- Consolidated profit and loss account
- Statement of movements in consolidated own funds
- Consolidated cash flow statement
- Notes to the consolidated financial statements.

ERNST & YOUNG  
Société Anonyme



Kenneth A. HAY

*Luxembourg, 3 March 2005*

# The Audit Committee

The Audit Committee reports to the Board of Governors, the following statement being communicated to the Governors prior to their approval of the Annual Report and the consolidated financial statements for the past financial year.

## Statement by the Audit Committee

The Committee, instituted in pursuance of Article 14 of the Statute and Article 25 of the Rules of Procedure of the European Investment Bank for the purpose of verifying that the operations of the Bank are conducted and its books kept in a proper manner, having

- designated Ernst & Young as external auditors, reviewed their audit planning process, examined and discussed their reports and noted that their opinion on the consolidated financial statements is unqualified,
- convened on a regular basis with the Heads of Directorates and relevant services, met regularly the Head of Internal Audit and discussed the relevant internal audit reports, and studied the documents which it deemed necessary to examine in the discharge of its duties,
- received assurance from the Management Committee concerning the effectiveness of the internal control structure and internal administration,

and considering

- the consolidated financial statements for the financial year ending on 31 December 2004 as drawn up by the Board of Directors at its meeting on 3 March 2005,
- that the foregoing provides a reasonable basis for its statement and,
- Articles 22, 23 & 24 of the Rules of Procedure,

to the best of its knowledge and judgement:

confirms that the consolidated financial statements, comprising the consolidated balance sheet, the statement of special section, the consolidated profit and loss account, the consolidated own funds, the consolidated cash flow statement and the notes to the consolidated financial statements give a true and fair view of the financial position of the Bank as at 31 December 2004 in respect of its assets and liabilities, and of the results of its operations and cash flows for the year then ended.

*Luxembourg, 3 March 2005*

The Audit Committee



M. COLAS



M. HARALABIDIS



R. POVEDA ANADÓN



EIB

# Financial Statements

# Results for the Year

2004 was marked by the accession of ten new Member States to the European Union. Hence, since 1 May Poland, the Czech Republic, Hungary, Slovakia, Slovenia, Lithuania, Cyprus, Latvia, Estonia and Malta have participated in the capital of the European Investment Bank. On the same day Spain also increased its participation in the capital of the Bank. On 1 May 2004, the subscribed capital therefore increased by EUR 13 653 737 000, corresponding to their subscriptions, lifting total EIB capital from EUR 150 000 000 000 to EUR 163 653 737 000. Other salient features of the financial year are summarised below.

## The main data for the 2004 profit and loss account are:

- Net surplus of EUR 1 381 million, down 3.0% on 2003.
- Surplus before provisions and write-downs of EUR 1 492 million, down 2.1% on 2003.

## Several factors influenced the results either positively or negatively, the main ones being the following:

- The average interest rate on outstanding loans was 3.82%, 0.24% less than in 2003, whereas the average interest rate on outstanding debt was 3.38%, 0.21% less than in 2003.
- Interest, commissions and similar income ran to EUR 9 228 million, an increase of EUR 372 million on 2003.
- Interest, commissions and similar expenses ran to EUR 7 471 million, an increase of EUR 384 million on 2003.
- The net result of these income and expense elements came to EUR 1 757 million, a decrease of EUR 12 million on 2003.
- Value adjustment on loans of EUR 60 million, up 47.7% on 2003 (Note A.8.1. and D.3.).
- Extraordinary charges of EUR 68 million (nil in 2003) (Note L).
- An amount of EUR 135 million was appropriated from the Fund for general banking risks, against EUR 55 million in 2003 (Note M).
- Value adjustments on venture capital operations and provisions for guarantees issued amounted to EUR 101 million, 11.8% less than in 2003 (Note E).

## Other salient facts:

Receipts of interest and commission on loans totalled EUR 8 254 million, an increase of EUR 111 million on 2003, while interest and commission on borrowings amounted to EUR 7 269 million, an increase of EUR 334 million on 2003.

Treasury operations yielded net income of EUR 788 million, an increase of EUR 235 million on 2003. The overall return was 3.00%, an increase of 0.07% on 2003.

The balance sheet total increased to EUR 257 772 million, up 10.1% on 2003.

## Capital situation:

As a consequence of the capital increase mentioned above, the ten new Member States and Spain had to contribute their share of paid-in capital (EUR 682 686 850) and also their share of the Reserves and General Provisions (EUR 1 725 279 309) for the amounts outstanding as at 30 April 2004.

#### Appropriation in 2004:

In summary:

- EUR 999 million of net surplus to the Reserve Fund
- EUR 425 million of net surplus to the Additional Reserves
- EUR 114 million of Funds allocated to venture capital operations to the Additional Reserves

On 2 June 2004, the Board of Governors decided to appropriate the balance of the profit and loss account for the year ended 31 December 2003 – which, after release of EUR 55 000 000 from the Fund for general banking risks, amounted to EUR 1 423 504 110 – as follows:

- (i) an amount of EUR 998 845 716, as an increase to the Reserve Fund
- (ii) an amount of EUR 424 658 394, as an increase to the Additional Reserves

*An amount of EUR 113 702 592 resulting from the value adjustment on venture capital operations was also transferred from the Funds allocated to venture capital operations to the Additional Reserves. Following this transfer, the Funds allocated to venture capital operations amount to EUR 1 755 066 872 and the Additional Reserves EUR 538 360 986.*

#### Appropriation in 2005:

In summary:

- EUR 1 381 million of net surplus to the Additional Reserves
- EUR 76 million of Funds allocated to venture capital operations to the Additional Reserves

*Acting on a proposal from the Management Committee, the Board of Directors is recommending that the Governors appropriate the balance of the profit and loss account for the year ended 31 December 2004 – which, after release of EUR 135 000 000 from the Fund for general banking risks, amounted to EUR 1 381 016 840 – to the Additional Reserves.*

An amount of EUR 75 733 832 resulting from the value adjustment on venture capital operations will also be transferred from the Funds allocated to venture capital operations to the Additional Reserves. Following this transfer, the Funds allocated to venture capital operations will amount to EUR 1 679 333 040 and the Additional Reserves EUR 1 995 111 658. It is emphasised that the statutory reserve already represents 10% of subscribed capital or EUR 16 365 373 700.

## BALANCE SHEET AS AT 31 DECEMBER 2004

(In EUR '000)

| ASSETS  | 31.12.2004                | 31.12.2003         |
|---|---------------------------|--------------------|
| <b>1. Cash in hand, balances with central banks and post office banks</b> .....           | <b>30 667</b>             | 11 555             |
| <b>2. Treasury bills eligible for refinancing with central banks</b><br>(Note B) .....    | <b>2 641 892</b>          | 1 482 176          |
| <b>3. Loans and advances to credit institutions</b>                                       |                           |                    |
| a) repayable on demand .....  | 163 320                   | 195 633            |
| b) other loans and advances (Note C) .....  | 17 908 212                | 13 257 301         |
| c) loans (Note D) .....   | <u>102 686 478</u>        | <u>95 734 289</u>  |
|   | <b>120 758 010</b>        | 109 187 223        |
| <b>4. Loans and advances to customers</b>   |                           |                    |
| a) loans (Note D) .....   | 119 288 495               | 110 286 636        |
| b) specific provisions (Notes A.8.1 and D.3) .....  | <u>- 235 000</u>          | <u>- 175 000</u>   |
|   | <b>119 053 495</b>        | 110 111 636        |
| <b>5. Debt securities including fixed-income securities</b> (Note B)                      |                           |                    |
| a) issued by public bodies .....  | 1 185 116                 | 2 533 369          |
| b) issued by other borrowers .....  | <u>7 783 332</u>          | <u>6 269 895</u>   |
|   | <b>8 968 448</b>          | 8 803 264          |
| <b>6. Shares and other variable-yield securities</b> (Note E) .....                       | <b>939 371</b>            | 878 079            |
| <b>7. Participating Interests</b> (Note E) .....  | <b>262 832</b>            | 264 832            |
| <b>8. Intangible assets</b> (Note F) .....  | <b>6 569</b>              | 8 075              |
| <b>9. Property, furniture and equipment</b> (Note F) .....                                | <b>132 822</b>            | 119 958            |
| <b>10. Other assets</b>   |                           |                    |
| a) sundry debtors (Note H) .....  | 416 153                   | 476 053            |
|   | <b>416 153</b>            | 476 053            |
| <b>11. Subscribed capital and receivable reserves, called but not paid</b> (Note X) ..... | <b>2 103 612</b>          | 0                  |
| <b>12. Prepayments and accrued income</b> (Note I) .....                                  | <b>2 457 824</b>          | 2 735 527          |
|   | <u><b>257 771 695</b></u> | <u>234 078 378</u> |

### OFF-BALANCE-SHEET ITEMS

|  | 31.12.2004        | 31.12.2003        |
|--|-------------------|-------------------|
| <b>Commitments</b>                                   |                   |                   |
| - EBRD capital (Note E)                              |                   |                   |
| . uncalled .....                                     | 442 500           | 442 500           |
| . to be paid in .....                                | 8 438             | 16 875            |
| - EIF capital (Note E)                               |                   |                   |
| . uncalled .....                                     | 946 400           | 953 600           |
| - Undisbursed loans (Note D)                         |                   |                   |
| . credit institutions .....                          | 9 957 261         | 8 772 897         |
| . customers .....                                    | <u>32 981 176</u> | <u>31 591 535</u> |
|  | <b>42 938 437</b> | 40 364 432        |
| - Undisbursed venture capital operations             | <b>1 019 484</b>  | 1 006 246         |
| <b>Guarantees</b> (Note D)                           |                   |                   |
| - In respect of loans granted by third parties ..... | 232 350           | 331 417           |
| - In respect of venture capital operations .....     | <b>35 238</b>     | 60 526            |
| <b>EIF treasury management</b> .....                 | <b>519 164</b>    | 517 217           |
| <b>Guarantee Fund treasury management</b>            | <b>1 612 856</b>  | 1 600 474         |

The bracketed notes refer to the Notes to the Financial Statements.



**LIABILITIES**

|   | <b>31.12.2004</b>    | <b>31.12.2003</b> |
|---|----------------------|-------------------|
| <b>1. Amounts owed to credit institutions</b> (Note J)                                |                      |                   |
| a) with agreed maturity dates or periods of notice .....                              | <b>387 605</b>       | 308 203           |
|   | <b>387 605</b>       | 308 203           |
| <b>2. Debts evidenced by certificates</b> (Note K)                                    |                      |                   |
| a) debt securities in issue .....   | <b>213 633 029</b>   | 193 301 439       |
| b) others .....   | <b>1 192 101</b>     | 1 203 079         |
|   | <b>214 825 130</b>   | 194 504 518       |
| <b>3. Other liabilities</b>   |                      |                   |
| a) interest subsidies received in advance (Note G) .....                              | <b>247 493</b>       | 260 207           |
| b) sundry creditors (Note H) .....  | <b>1 149 268</b>     | 974 110           |
| c) sundry liabilities .....   | <b>16 422</b>        | 15 354            |
| d) currency swap contracts adjustment account .....                                   | <b>6 577 497</b>     | 6 970 428         |
|   | <b>7 990 680</b>     | 8 220 099         |
| <b>4. Accruals and deferred income</b> (Note I) .....                                 | <b>4 204 725</b>     | 4 450 980         |
| <b>5. Provisions for liabilities and charges</b>                                      |                      |                   |
| a) staff pension fund (Note L) .....  | <b>683 457</b>       | 593 115           |
| b) provision for guarantees issued in respect of loans granted by third parties ..... | <b>22 000</b>        | 0                 |
| c) provision for guarantees issued in respect of venture capital operations .....     | <b>20 592</b>        | 17 941            |
|   | <b>726 049</b>       | 611 056           |
| <b>6. Fund for general banking risks</b> (Note M) .....                               | <b>915 000</b>       | 1 050 000         |
| <b>7. Capital</b> (Note X)  |                      |                   |
| - Subscribed .....  | <b>163 653 737</b>   | 150 000 000       |
| - Uncalled .....  | <b>- 155 471 050</b> | - 142 500 000     |
|   | <b>8 182 687</b>     | 7 500 000         |
| <b>8. Reserves</b>  |                      |                   |
| a) reserve fund .....   | <b>16 365 374</b>    | 13 641 249        |
| b) additional reserves .....  | <b>538 361</b>       | 0                 |
|   | <b>16 903 735</b>    | 13 641 249        |
| <b>9. Funds allocated to structured finance facility</b> .....                        | <b>500 000</b>       | 500 000           |
| <b>10. Funds allocated to venture capital operations</b> .....                        | <b>1 755 067</b>     | 1 868 769         |
| <b>11. Profit for the financial year</b> .....  | <b>1 381 017</b>     | 1 423 504         |
|   | <b>257 771 695</b>   | 234 078 378       |

**OFF-BALANCE-SHEET ITEMS**

|   | <b>31.12.2004</b>  | <b>31.12.2003</b> |
|---|--------------------|-------------------|
| <b>Special deposits for service of borrowings</b> (Note Q) .....              | <b>168 254</b>     | 160 176           |
| <b>Securities portfolio</b>   |                    |                   |
| - securities receivable .....   | <b>11 000</b>      | 18 309            |
| - securities payable .....  | <b>18 000</b>      | 4 894             |
| <b>Nominal value of interest-rate swap contracts</b> (Note T) ..              | <b>187 837 168</b> | 155 065 118       |
| <b>Nominal value of currency swap contracts payable</b> .....                 | <b>51 620 888</b>  | 50 172 472        |
| <b>Nominal value of currency swap contracts receivable</b> ...                | <b>45 070 041</b>  | 43 213 019        |
| <b>Nominal value of put option granted to EIF minority shareholders</b> ..... | <b>257 355</b>     | 254 520           |
| <b>Borrowings arranged but not yet signed</b> .....                           | <b>216 168</b>     | 77 749            |
| <b>Swaps arranged but not yet signed</b> .....                                | <b>120</b>         | 69                |
| <b>Securities lending</b> .....   | <b>458 761</b>     | 383 127           |

# STATEMENT OF SPECIAL SECTION <sup>(1)</sup> AS AT 31 DECEMBER 2004

(In EUR '000)

| ASSETS   | <b>31.12.2004</b> | 31.12.2003 |
|--|-------------------|------------|
| <b>Member States</b>   |                   |            |
| <i>From resources of the European Community</i>                                    |                   |            |
| <i>(New Community Instrument for borrowing and lending)</i>                        |                   |            |
| Disbursed loans outstanding <sup>(2)</sup> .....                                   | —                 | 16 317     |
| <b>Turkey</b>  |                   |            |
| <i>From resources of Member States</i>   |                   |            |
| Disbursed loans outstanding <sup>(3)</sup> .....                                   | <b>23 013</b>     | 31 219     |
| <b>Mediterranean Countries</b>   |                   |            |
| <i>From resources of the European Community</i>                                    |                   |            |
| Disbursed loans outstanding .....  | 181 950           | 191 884    |
| Risk capital operations  |                   |            |
| - amounts to be disbursed .....  | 103 381           | 103 217    |
| - amounts disbursed .....  | 226 959           | 222 644    |
|  | 330 340           | 325 861    |
| Total <sup>(4)</sup>   | <b>512 290</b>    | 517 745    |
| <b>African, Caribbean and Pacific State and Overseas Countries and Territories</b> |                   |            |
| <i>From resources of the European Community</i>                                    |                   |            |
| <b>Yaoundé Conventions</b>   |                   |            |
| Loans disbursed .....  | 25 868            | 40 303     |
| <i>Contributions to the formation of risk capital</i>                              |                   |            |
| - amounts disbursed .....  | 419               | 419        |
|  | 26 287            | 40 722     |
| Total <sup>(5)</sup>   | <b>26 287</b>     | 40 722     |
| <b>Lomé Conventions</b>  |                   |            |
| <i>Operations from risk capital resources:</i>                                     |                   |            |
| - amounts to be disbursed .....  | 380 666           | 539 164    |
| - amounts disbursed .....  | 1 375 434         | 1 343 821  |
|  | 1 756 100         | 1 882 985  |
| <i>Operations from other resources:</i>  |                   |            |
| - amounts to be disbursed .....  | 5 444             | 6 813      |
| - amounts disbursed .....  | 2 556             | 1 187      |
|  | 8 000             | 8 000      |
| Total <sup>(6)</sup>   | <b>1 764 100</b>  | 1 890 985  |
| <b>TOTAL</b>   | <b>2 325 690</b>  | 2 496 988  |

**For information:**

Total amounts disbursed and not yet repaid on loans on special conditions made available by the Commission in respect of which the Bank has accepted an EC mandate for recovering principal and interest:

- a) Under the First, Second and Third Lomé Conventions: at 31.12.2004 = 1 103 349 (at 31.12.2003: 1 238 261)  
 b) Under Financial Protocols signed with the Mediterranean Countries: at 31.12.2004 = 140 128 (at 31.12.2003: 146 256)

Note (1): The Special Section was set up by the Board of Governors on 27 May 1963: under a Decision taken on 4 August 1977 its purpose was redefined as being that of recording operations carried out by the European Investment Bank for the account of and under mandate from third parties. However, for the Investment Facility under the Cotonou Agreement separate Financial Statements are presented.

The Statement of Special Section reflects amounts disbursed or to be disbursed, less cancellations and repayments, under mandate from the European Communities and the Member States. No account is taken in the Statement of Special Section of provisions or value adjustments, which may be required to cover risks associated with such operations. Amounts in foreign currency are translated at exchange rates prevailing on 31 December.

Note (2): Initial amount of contracts signed under Council Decisions: 78/870/EEC of 16 October 1978 (New Community Instrument), 82/169/EEC of 15 March 1982, 83/200/EEC of 19 April 1983 and 87/182/EEC of 9 March 1987 for promoting investment within the Community, as well as 81/19/EEC of 20 January 1981 for reconstructing areas of Campania and Basilicata (Italy) struck by an earthquake on 23 November 1980 and 81/1013/EEC of 14 December 1981 for reconstructing areas in Greece struck by earthquakes in February and March 1981, under mandate, for the account and at the risk of the European Community:

|                             |                    |
|-----------------------------|--------------------|
| Initial amount:             | 6 399 145          |
| add: - exchange adjustments | 119 076            |
| less: - cancellations       | 201 991            |
| - repayments                | 6 316 230          |
|                             | <b>- 6 518 221</b> |
|                             | <b>0</b>           |

Note (3): Initial amount of contracts signed for financing projects in Turkey under mandate, for the account and at the risk of Member States.

|                             |                  |
|-----------------------------|------------------|
| Initial amount:             | 405 899          |
| add: - exchange adjustments | 22 136           |
| less: - cancellations       | 215              |
| - repayments                | 404 807          |
|                             | <b>- 405 022</b> |
|                             | <b>23 013</b>    |

LIABILITIES

31.12.2004

31.12.2003

**Funds under trust management**

*Under mandate from the European Communities*

|  |           |           |
|--|-----------|-----------|
| - New Community Instrument .....                             | —         | 16 317    |
| - Financial Protocols with the Mediterranean Countries ..... | 408 909   | 414 528   |
| - Yaoundé Conventions .....                                  | 26 287    | 40 722    |
| - Lomé Conventions .....                                     | 1 375 434 | 1 343 821 |
| - Other resources under the Lomé Conventions .....           | 2 556     | 1 187     |

1 813 186 1 816 575

*Under mandate from Member States .....*

23 013 31 219

Total 1 836 199 1 847 794

**Funds to be disbursed**

|  |         |         |
|--|---------|---------|
| On loans and risk capital operations in the Mediterranean Countries .....  | 103 381 | 103 217 |
| On operations from risk capital resources under the Lomé Conventions ..... | 380 666 | 539 164 |
| On operations from other resources under the Lomé Conventions .....        | 5 444   | 6 813   |

Total 489 491 649 194

**TOTAL 2 325 690 2 496 988**

Note (4): Initial amount of contracts signed for financing projects in the Maghreb and Mashreq countries, Malta, Cyprus, Turkey and Greece (EUR 10 million lent prior to accession to the EC on 1 January 1981) under mandate, for the account and at the risk of the European Community.

|                              |         |                  |
|------------------------------|---------|------------------|
| Initial amount:              |         | 699 507          |
| less: - exchange adjustments | 1 009   |                  |
| - cancellations              | 37 989  |                  |
| - repayments                 | 148 219 |                  |
|                              |         | <u>- 187 217</u> |
|                              |         | <b>512 290</b>   |

Note (5): Initial amount of contracts signed for financing projects in the Associated African States, Madagascar and Mauritius and the Overseas Countries, Territories and Departments (AASMM-OCTD) under mandate, for the account and at the risk of the European Community:

|  |         |                  |
|--|---------|------------------|
| - loans on special conditions                    | 139 483 |                  |
| - contributions to the formation of risk capital | 2 503   |                  |
| Initial amount:                                  |         | 141 986          |
| add: - capitalised interest                      | 1 178   |                  |
| - exchange adjustments                           | 9 839   |                  |
|  |         | <u>11 017</u>    |
| less: - cancellations                            | 1 574   |                  |
| - repayments                                     | 125 142 |                  |
|  |         | <u>- 126 716</u> |
|  |         | <b>26 287</b>    |

Note (6): Initial amount of contracts signed for financing projects in the African, Caribbean and Pacific States and the Overseas Countries and Territories (ACP-OCT) under mandate, for the account and at the risk of the European Community:

|                                      |           |                    |
|--------------------------------------|-----------|--------------------|
| Loans from risk capital resources:   |           |                    |
| - conditional and subordinated loans | 3 084 497 |                    |
| - equity participations              | 117 584   |                    |
| Initial amount:                      |           | 3 202 081          |
| add: - capitalised interest          |           | 5 226              |
| less: - cancellations                | 455 042   |                    |
| - repayments                         | 947 155   |                    |
| - exchange adjustments               | 49 010    |                    |
|                                      |           | <u>- 1 451 207</u> |
|                                      |           | 1 756 100          |
| Loans from other resources           |           | <u>8 000</u>       |
|                                      |           | <b>1 764 100</b>   |

## PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2004  
(in EUR '000)

|   | <b>31.12.2004</b>  | <i>31.12.2003</i> |
|---|--------------------|-------------------|
| <b>1. Interest and similar income</b> (Note N) .....                                | <b>9 191 751</b>   | 8 806 415         |
| <b>2. Interest and similar charges</b> .....  | <b>- 7 463 862</b> | - 7 079 942       |
| <b>3. Income from participating interests</b> .....                                 | <b>4 771</b>       | 4 556             |
| <b>4. Commission income</b> (Note O) .....  | <b>35 867</b>      | 49 607            |
| <b>5. Commission expense</b> .....  | <b>- 7 431</b>     | - 7 618           |
| <b>6. Result on financial operations</b> .....                                      | <b>- 3 880</b>     | - 4 631           |
| <b>7. Other operating income</b> .....  | <b>17 966</b>      | 22 827            |
| <b>8. General administrative expenses</b> (Note P) .....                            | <b>- 264 404</b>   | - 249 372         |
| a) staff costs .....  | - 195 919          | - 177 515         |
| b) other administrative costs .....   | - 68 485           | - 71 857          |
| <b>9. Depreciation and amortization</b> (Note F) .....                              | <b>- 18 032</b>    | - 18 059          |
| a) intangible assets .....  | - 3 778            | - 3 658           |
| b) tangible assets .....  | - 14 254           | - 14 401          |
| <b>10. Value adjustments on loans and advances</b> (Notes A.8.1 and D.3.) ..        | <b>- 60 000</b>    | - 40 627          |
| <b>11. Value adjustments on venture capital operations</b> (Note E) .....           | <b>- 76 162</b>    | - 108 734         |
| <b>12. Allocation to provision for guarantees issued</b> .....                      | <b>- 24 535</b>    | - 5 390           |
| <b>13. Value adjustments on shares and other variable yield securities</b> (Note E) | <b>- 17 561</b>    | - 528             |
| <b>14. Extraordinary charges</b> (Note L) .....                                     | <b>- 68 471</b>    | 0                 |
| <b>15. Transfer from Fund for general banking risks</b> (Note M) .....              | <b>135 000</b>     | 55 000            |
| <b>16. Profit for the financial year</b> .....                                      | <b>1 381 017</b>   | 1 423 504         |

## OWN FUNDS AND APPROPRIATION OF PROFIT

As at 1 May 2004, the subscribed capital has increased from EUR 150 000 000 000 to EUR 163 653 737 000, by virtue of the contributions of ten new Member States: Poland, Czech Republic, Hungary, Slovak Republic, Slovenia, Lithuania, Cyprus, Latvia, Estonia and Malta, and the increase of the subscribed capital for Spain. As a consequence of this capital increase, the ten new Member States and Spain had to contribute to their share of Paid-in capital (EUR 682 686 850) and also to their share of the Reserves and General Provisions (EUR 1 725 279 309) for the amounts outstanding as of 30 April 2004.

At its annual meeting on 2 June 2004, the Board of Governors decided the following appropriation of the balance of the profit and loss

account for the year ended 31 December 2003, which, after release of EUR 55 000 000 from the account "Fund for general banking risks", amounted to EUR 1 423 504 110:

- EUR 998 845 716, as an increase to the account "Reserve Fund";
- EUR 424 658 394, as an increase to the account "Additional Reserves".

An amount of EUR 113 702 592 resulting from the value adjustment on venture capital operations has also been transferred from the Funds allocated to venture capital operations to the Additional Reserves. Following this transfer, the Funds allocated to venture capital operations amount to EUR 1 755 066 872 and the Additional Reserves EUR 538 360 986.

| Statement of movements in own funds (in EUR '000)     | 31.12.2004        | 31.12.2003        |
|---|-------------------|-------------------|
| <b>Share Capital</b>                                  |                   |                   |
| Subscribed capital                                    | 163 653 737       | 150 000 000       |
| Uncalled  | - 155 471 050     | - 142 500 000     |
| <b>Called Capital</b>                                 | <b>8 182 687</b>  | <b>7 500 000</b>  |
| Less: Capital called but not paid                     | - 596 399         | 0                 |
| <b>Paid-in capital</b>                                | <b>7 586 288</b>  | <b>7 500 000</b>  |
| <b>Reserves and profit for the year:</b>              |                   |                   |
| <b>Reserve Fund</b>                                   |                   |                   |
| Balance at beginning of the year                      | 13 641 249        | 10 000 000        |
| Appropriation of prior year's profit                  | 998 846           | 1 424 189         |
| Transfer from Additional reserves                     | 0                 | 2 217 060         |
| Payable by Member States                              | 1 725 279         | 0                 |
| Balance at the end of the year                        | 16 365 374        | 13 641 249        |
| Less: Receivable from Member States                   | - 1 507 213       | 0                 |
| <b>Paid-in balance at end of the year</b>             | <b>14 858 161</b> | <b>13 641 249</b> |
| <b>Additional reserves</b>                            |                   |                   |
| Balance at beginning of the year                      | 0                 | 3 717 060         |
| Appropriation of prior year's profit                  | 538 361           | 0                 |
| Transfer to Paid in capital                           | 0                 | - 1 500 000       |
| Transfer to Reserve Fund                              | 0                 | - 2 217 060       |
| <b>Balance at end of the year</b>                     | <b>538 361</b>    | <b>0</b>          |
| <b>Special supplementary reserves</b>                 |                   |                   |
| Balance at beginning of the year                      | 0                 | 750 000           |
| Appropriation of prior year's profit                  | 0                 | - 750 000         |
| <b>Balance at end of the year</b>                     | <b>0</b>          | <b>0</b>          |
| <b>Fund for general banking risks</b>                 |                   |                   |
| Balance at end of prior year                          | 1 050 000         | 1 105 000         |
| Appropriation of current year's profit                | - 135 000         | - 55 000          |
| <b>Balance at end of the year</b>                     | <b>915 000</b>    | <b>1 050 000</b>  |
| <b>Funds allocated to structured finance facility</b> |                   |                   |
| Balance at beginning of the year                      | 500 000           | 250 000           |
| Appropriation of prior year's profit                  | 0                 | 250 000           |
| <b>Balance at end of the year</b>                     | <b>500 000</b>    | <b>500 000</b>    |
| <b>Funds allocated to venture capital operations</b>  |                   |                   |
| Balance at beginning of the year                      | 1 868 769         | 1 499 091         |
| Appropriation of prior year's profit                  | - 113 702         | - 130 322         |
| Transfer from special supplementary reserves          | 0                 | 500 000           |
| <b>Balance at end of the year</b>                     | <b>1 755 067</b>  | <b>1 868 769</b>  |
| <b>Profit for the financial year</b>                  | <b>1 381 017</b>  | <b>1 423 504</b>  |
| <b>Reserves and profit for the year</b>               | <b>19 947 606</b> | <b>18 483 522</b> |
| <b>Total own funds</b>                                | <b>27 533 894</b> | <b>25 983 522</b> |

**STATEMENT OF SUBSCRIPTIONS TO THE CAPITAL OF THE BANK AS AT 31 DECEMBER 2004** In EUR

| Member States   | Subscribed capital     | Uncalled capital (*)   | Paid-in and to be paid-in capital at 31.12.2004 (*) |
|-----------------|------------------------|------------------------|---|
| GERMANY         | 26 649 532 500         | 25 316 065 017         | 1 333 467 483                                       |
| FRANCE          | 26 649 532 500         | 25 316 065 017         | 1 333 467 483                                       |
| ITALY           | 26 649 532 500         | 25 316 065 017         | 1 333 467 483                                       |
| UNITED KINGDOM  | 26 649 532 500         | 25 316 065 017         | 1 333 467 483                                       |
| SPAIN           | 15 989 719 500         | 15 191 419 977         | 798 299 523   |
| NETHERLANDS     | 7 387 065 000          | 7 018 606 548          | 368 458 452   |
| BELGIUM         | 7 387 065 000          | 7 018 606 548          | 368 458 452   |
| SWEDEN          | 4 900 585 500          | 4 655 556 231          | 245 029 269   |
| DENMARK         | 3 740 283 000          | 3 553 721 865          | 186 561 135   |
| AUSTRIA         | 3 666 973 500          | 3 483 624 843          | 183 348 657   |
| POLAND          | 3 411 263 500          | 3 240 700 325          | 170 563 175   |
| FINLAND         | 2 106 816 000          | 2 001 475 188          | 105 340 812   |
| GREECE          | 2 003 725 500          | 1 903 781 233          | 99 944 267  |
| PORTUGAL        | 1 291 287 000          | 1 226 879 033          | 64 407 967  |
| CZECH REPUBLIC  | 1 258 785 500          | 1 195 846 225          | 62 939 275  |
| HUNGARY         | 1 190 868 500          | 1 131 325 075          | 59 543 425  |
| IRELAND         | 935 070 000            | 888 429 814            | 46 640 186  |
| SLOVAK REPUBLIC | 428 490 500            | 407 065 975            | 21 424 525  |
| SLOVENIA        | 397 815 000            | 377 924 250            | 19 890 750  |
| LITHUANIA       | 249 617 500            | 237 136 625            | 12 480 875  |
| LUXEMBOURG      | 187 015 500            | 177 687 377            | 9 328 123   |
| CYPRUS          | 183 382 000            | 174 212 900            | 9 169 100   |
| LATVIA          | 152 335 000            | 144 718 250            | 7 616 750   |
| ESTONIA         | 117 640 000            | 111 758 000            | 5 882 000   |
| MALTA           | 69 804 000             | 66 313 800             | 3 490 200   |
|                 | <b>163 653 737 000</b> | <b>155 471 050 150</b> | <b>8 182 686 850</b>                                |

(\*): Could be called by decision of the Board of Directors to such extent as may be required for the Bank to meet its obligations towards those who have made loans to it.

(\*\*): Refer to Note X for details on the payment schedule on capital to be paid-in.

## CASH FLOW STATEMENT AS AT 31 DECEMBER 2004

(In EUR '000)

|   | <b>31.12.2004</b>   | 31.12.2003         |
|---|---------------------|--------------------|
| <b>A. Cash flows from operating activities:</b>                       |                     |                    |
| Profit for the financial year .....                                   | 1 381 017           | 1 423 504          |
| Adjustments:  |                     |                    |
| Transfer from Fund for general banking risks .....                    | - 135 000           | - 55 000           |
| Value adjustments on tangible and intangible assets .....             | 18 032              | 18 059             |
| Value adjustment on shares and other variable yield securities .....  | 17 561              | 528                |
| Value adjustment on venture capital operations .....                  | 76 162              | 108 734            |
| Decrease in accruals and deferred income .....                        | - 246 255           | - 148 563          |
| Decrease in prepayments and accrued income .....                      | 277 703             | 156 988            |
| Investment portfolio amortisation .....                               | 55 585              | 15 957             |
| Profit on operating activities .....                                  | 1 444 805           | 1 520 207          |
| Net loan disbursements .....  | - 43 570 752        | - 36 305 299       |
| Repayments .....  | 25 133 685          | 16 772 520         |
| Effects of exchange rate changes on loans .....                       | 2 483 019           | 8 709 571          |
| Net balance on NCI operations .....                                   | 0                   | 57 779             |
| Increase in treasury portfolios .....                                 | - 611 170           | - 181 658          |
| Increase in venture capital operations .....                          | - 146 174           | - 127 652          |
| Specific provisions on loans and advances .....                       | 60 000              | 0                  |
| Increase in shares and other variable yield securities .....          | - 403               | - 13 124           |
| Decrease in securitised loans .....                                   | 296 004             | 625 331            |
| Decrease in other assets .....  | 40 759              | 144 421            |
| <b>Net cash from operating activities</b>                             | <b>- 14 870 227</b> | <b>- 8 797 904</b> |
| <b>B. Cash flows from investing activities:</b>                       |                     |                    |
| EBRD shares paid up (Note E) .....                                    | - 8 438             | - 8 437            |
| Sales of EIF shares .....   | 2 000               | 5 110              |
| Sales of securities .....   | 280 188             | 307 436            |
| Purchases of securities .....   | - 331 980           | - 334 158          |
| Increases in land, buildings and furniture (Note F) .....             | - 27 118            | - 21 654           |
| Increases in intangible fixed assets .....                            | - 2 272             | - 1 884            |
| <b>Net cash from investing activities</b>                             | <b>- 87 620</b>     | <b>- 53 587</b>    |
| <b>C. Cash flows from financing activities:</b>                       |                     |                    |
| Issue of borrowings .....   | 49 887 556          | 42 519 785         |
| Redemption of borrowings .....  | - 24 745 466        | - 21 192 285       |
| Effects of exchange rate changes on borrowings & swaps .....          | - 3 331 176         | - 9 282 545        |
| Decrease in currency swaps payable .....                              | - 1 633 286         | - 311 759          |
| Paid in by Member States .....  | 304 354             | 0                  |
| Decrease/Increase in commercial paper .....                           | - 230 806           | 1 705 163          |
| Increase/Decrease in amounts owed to credit institutions .....        | 79 402              | - 874 464          |
| Increase/Decrease in other liabilities .....                          | 278 505             | - 44 958           |
| <b>Net cash from financing activities</b>                             | <b>20 609 083</b>   | <b>12 518 937</b>  |
| <b>Summary statement of cash flows</b>                                |                     |                    |
| Cash and cash equivalents at beginning of financial year .....        | 17 479 778          | 13 812 332         |
| Net cash from:  |                     |                    |
| (1) operating activities .....  | - 14 870 227        | - 8 797 904        |
| (2) investing activities .....  | - 87 620            | - 53 587           |
| (3) financing activities .....  | 20 609 083          | 12 518 937         |
| Cash and cash equivalents at end of financial year .....              | <b>23 131 014</b>   | <b>17 479 778</b>  |
| <b>Cash analysis (excluding investment and hedging portfolios):</b>   |                     |                    |
| Cash in hand, balances with central banks and post office banks ..... | 30 667              | 11 555             |
| Bills maturing within three months of issue (Note B) .....            | 5 028 815           | 4 015 289          |
| Loans and advances to credit institutions:                            |                     |                    |
| Accounts repayable on demand .....                                    | 163 320             | 195 633            |
| Term deposit accounts .....   | 17 908 212          | 13 257 301         |
|   | <b>23 131 014</b>   | <b>17 479 778</b>  |



# EUROPEAN INVESTMENT BANK

## NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 2004

### Note A – Significant accounting policies

#### A.1. Accounting standards

The unconsolidated financial statements (the "Financial Statements") have been prepared in accordance with the general principles of the Directive 86/635/EEC of the Council of the European Communities of 8 December 1986 on the annual accounts and consolidated accounts of banks and other financial institutions (the "Directive"), as amended by Directive 2001/65/EC of 27 September 2001 and by Directive 2003/51/EC of 18 June 2003 on the annual and consolidated accounts of certain types of companies, banks and other financial institutions and insurance undertakings (the "Directives").

On a proposal from the Management Committee, the Board of Directors decided on 3 March 2005 to submit the Financial Statements to the Governors for approval at their meeting on 7 June 2005.

In preparing the Financial Statements, the Management Committee is required to make estimates and assumptions that affect reported income, expenses, assets, liabilities and disclosure of contingent assets and liabilities. Use of available information and application of judgement are inherent in the formation of estimates. Actual results in the future could differ from such estimates and the resulting differences may be material to the Financial Statements.

The Bank also publishes consolidated Financial Statements.

#### A.2. Foreign currency translation

In accordance with Article 4(1) of its Statute, the EIB uses the euro, the single currency of the Member States participating in the third stage of Economic and Monetary Union, as the unit of measure for the capital accounts of Member States and for presenting its Financial Statements.

The Bank conducts its operations in the currencies of its Member States, in euro and in non-Community currencies.

Its resources are derived from its capital, borrowings and accumulated earnings in various currencies and are held, invested or lent in the same currencies.

Foreign currency transactions are translated at the exchange rate prevailing on the date of the transaction.

The Bank's assets and liabilities denominated in currencies other than in euro are translated at closing exchange rates prevailing at the balance sheet date. The gain or loss arising from such translation is recorded in the profit and loss account.

The elements of the profit and loss accounts are translated into euro monthly on the basis of the exchange rates prevailing at the end of each month.

#### A.3. Derivatives

The Bank uses derivative instruments, i.e. mainly currency and interest rate swaps, as part of its asset and liability management activities to manage exposures to interest rate and foreign currency risks, including exposures arising from forecast transactions.

The majority of the Bank's swaps are concluded with a view to hedging specific bond issues. The Bank enters into currency swaps, in which, at inception the proceeds of a borrowing are converted into a different currency, mainly as part of its resource-raising operations, and, thereafter, the Bank will obtain the amounts needed to service the borrowing in the original currency. The amounts corresponding to these operations are booked as off-balance sheet items at the date of the transaction.

The Bank also enters into interest rate swaps as part of its hedging operations. The corresponding interest is accounted for on a pro-rata temporis basis. The nominal amounts of interest rate swaps are booked as off-balance sheet items at the date of the transaction.

#### A.4. Financial assets

Financial assets are accounted for using the settlement date basis.

#### A.5. Cash and Cash Equivalents

The Bank defines cash equivalents as short-term, highly liquid securities and interest-earning deposits with original maturities of 90 days or less.

#### A.6. Treasury bills and other bills eligible for refinancing with central banks and debt securities including fixed-income securities

With a view to clarifying management of its liquid assets and consolidating its solvency, the Bank has established the following portfolio categories:

##### A.6.1. Investment portfolio

The investment portfolio consists of securities purchased with the intention of holding them to maturity in order to ensure the Bank's solvency. These securities are issued or guaranteed by:

- Governments of the European Union, G10 countries and their agencies;
- supranational public institutions, including multinational development banks.

These securities are initially recorded at purchase price or more exceptionally at transfer price. The difference between entry price and redemption value is accounted for pro-rata temporis over the remaining life of the securities.

##### A.6.2. Operational portfolios

- *Operational money market portfolios A1, A2 and A2AFS*

In order to maintain an adequate level of liquidity, the Bank purchases money market products with a maximum maturity of twelve months, in particular Treasury bills and negotiable debt securities issued by credit institutions. The securities in the A1 and A2 portfolio are held until their final maturity and presented in the accounts at their nominal value. The securities in the A2AFS portfolio are available for sale and presented in the accounts at the lower of cost (including amortised premium or discount) and market value. Value adjustments are recorded under item 6. *Result on financial operations* in the profit and loss account.

Treasury bills appear on the assets side of the balance sheet under item 2) *Treasury bills eligible for refinancing with central banks*.

Negotiable debt securities issued by credit institutions appear on the assets side of the balance sheet under item 5. *Debt securities including fixed-income securities - b) issued by other borrowers*.

- *Operational bond portfolios B1 and B3*

The B1 "Credit Spread" portfolio comprises floating-rate and fixed-rate bonds issued or guaranteed by national governments, supranational institutions, financial institutions and corporations with a maximum residual maturity of 5 years. The securities are held until their final maturity and presented in the accounts at their amortised cost.

The B3 "Global Fixed income" portfolio comprises listed securities with a maximum residual maturity of 10 years, issued and guaranteed by financial institutions. Securities held in this portfolio are marked to market value in the balance sheet; the corresponding value adjustment is recorded under item 6. *Result on financial operations* in the profit and loss account.

#### A.7. Securities borrowing and lending

In April 2003, the Bank signed an agreement for securities lending with Northern Trust Global Investment acting as an agent to lend securities from the Investment Portfolio and the B3 "Global Fixed income" portfolio.

Securities borrowed and securities lent are recorded at the amount of cash collateral advanced or received, plus accrued interest. Securities borrowed and securities received as collateral under securities lending transactions are not recognized in the balance sheet unless control of the contractual rights that comprise these securities received is gained. Securities lent and securities provided as collateral under



securities borrowing transactions are not derecognised from the balance sheet unless control of the contractual rights that comprise these securities transferred is relinquished. The Bank monitors the market value of the securities borrowed and lent on a daily basis and provides or requests additional collateral in accordance with the underlying agreements.

Fees and interest received or paid are recorded as interest income or interest expense, on an accrual basis.

## **A.8. Loans and advances to credit institutions and customers**

### *A.8.1. Loans and advances*

Loans and advances are included in the assets of the Bank at their net disbursed amounts. Specific value adjustments have been made for loans and advances outstanding at the end of the financial year and presenting risks of non-recovery of all or part of their amounts. Such value adjustments are held in the same currency as the asset to which they relate. Value adjustments are accounted for in the profit and loss account as "Value adjustments on loans and advances" and are deducted from the appropriate asset items on the balance sheet

### *A.8.2. Interest on loans*

Interest on loans is recorded in the profit and loss account on an accruals basis, i.e. over the life of the loans. On the balance sheet, accrued interest is included in the account "Prepayments and accrued income" under assets. Value adjustments to interest on these loans are determined on a case-by-case basis by the Bank's Management.

### *A.8.3. Reverse repurchase and repurchase operations (reverse repos and repos)*

A reverse repurchase (repurchase) operation is one under which the Bank lends (borrows) liquid funds to (from) a credit institution which provides (receives) collateral in the form of securities. The two parties enter into an irrevocable commitment to complete the operation on a date and at a price fixed at the outset.

The operation is based on the principle of delivery against payment: the borrower (lender) of the liquid funds transfers the securities to the Bank's (counterparty's) custodian in exchange for settlement at the agreed price, which generates a return (cost) for the Bank linked to the money market.

This type of operation is considered for the purposes of the Bank to be a loan (borrowing) at a guaranteed rate of interest. Generally treated as collateralized financing transactions, they are carried at the amounts of cash advanced or received, plus accrued interest and are entered on the assets side of the balance sheet under *item 3. Loans and advances to credit institutions – b) other loans and advances* (on the liabilities side of the balance sheet under *item 1. Amounts owed to credit institutions – b) with agreed maturity dates or periods of notice*). The securities received as collateral are accounted for off balance sheet in the account "Securities received as collateral with respect to derivatives exposure". The securities provided as collateral are maintained in the balance sheet accounts.

Securities received under reverse repurchase agreements and securities delivered under repurchase agreements are not recognized in the balance sheet or derecognised from the balance sheet, unless control of the contractual rights that comprise these securities is relinquished. The Group monitors the market value of the securities received or delivered on a daily basis, and provides or requests additional collateral in accordance with the underlying agreements.

Interest earned on reverse repurchase agreements and interest incurred on repurchase agreements is recognized as interest income or interest expense, over the life of each agreement.

## **A.9. Shares, other variable-yield securities and participating interests**

### *A.9.1. Shares and other variable-yield securities*

Shares and other variable-yield securities are recorded at acquisition cost. At the balance sheet date, their carrying value is adjusted to the lower of cost or market value.

Investments in venture capital enterprises represent shares and other variable-yield securities acquired for the longer term in the normal course of the Bank's activities and are shown in the balance sheet at their original purchase cost. Based on the reports received from fund managers up to the balance sheet date, the portfolio of Venture

Capital Investments is valued on a line-by-line basis at the lower of cost or attributable net asset value ("NAV"), thus excluding any attributable unrealised gain that may be prevailing in the portfolio. The attributable NAV is determined through applying either the Bank's percentage ownership in the underlying vehicle to the NAV reflected in the most recent report or, to the extent available, the value per share at the same date, submitted by the respective Fund Manager. The attributable NAV is adjusted for events having occurred between the date of the latest available NAV and the balance sheet date to the extent that such adjustment is considered to be material. Unrealised losses due solely to administrative expenses and management fees of venture capital funds in existence for less than two years at the balance sheet date are not taken into consideration in determining the attributable NAV.

### *A.9.2. Participating interests*

Participating interests held represent medium and long-term investments and are accounted for at cost. Value impairments are accounted for, if these are other than temporary.

## **A.10. Property, furniture and equipment**

Property, furniture and equipment include land, Bank-occupied properties, other machines and equipment.

Land and buildings are stated at acquisition cost less initial write-down of the Kirchberg headquarters and accumulated depreciation. The value of the Bank's headquarters building in Luxembourg-Kirchberg and its buildings in Luxembourg-Hamm, Luxembourg-Weimershof and Lisbon is depreciated on the straight-line basis as set out below.

Office furniture and equipment were, until end-1997, depreciated in full in the year of acquisition. With effect from 1998, permanent equipment, fixtures and fittings, furniture, office equipment and vehicles have been recorded in the balance sheet at their acquisition cost, less accumulated depreciation.

Depreciation is calculated on the straight-line basis over the estimated life of each item purchased, as set out below:

|   |          |
|---|----------|
| – Buildings in Kirchberg, Hamm and Weimershof | 30 years |
| – Building in Lisbon                          | 25 years |
| – Permanent equipment, fixtures and fittings  | 10 years |
| – Furniture                                   | 5 years  |
| – Office equipment and vehicles               | 3 years  |

Works of art are depreciated in full in the year of acquisition.

## **A.11. Intangible assets**

Intangible assets comprise computer software. Software development costs are capitalized if they meet certain criteria relating to identifiability, to the probability that future economic benefits will flow to the enterprise and to the reliability of cost measurement.

Internally developed software meeting these criteria is carried at cost less accumulated depreciation calculated on the straight-line basis over three years from completion.

Software purchased is depreciated on the straight-line basis over its estimated life (2 to 5 years).

## **A.12. Staff pension fund and health insurance scheme**

### *A.12.1. Pension fund*

The Bank's main pension scheme is a defined benefit pension scheme funded by contributions from staff and from the Bank which covers all employees. All contributions of the Bank and its staff are invested in the assets of the Bank. These annual contributions are set aside and accumulated as a specific provision on the liabilities side of the Bank's balance sheet, together with annual interest.

Commitments for retirement benefits are valued at least every year using the projected unit credit method, in order to ensure that the provision entered in the accounts is adequate. The latest valuation was carried out as at 30 September 2004. The main actuarial assumptions used by the actuary are set out in Note L. Actuarial surpluses do not influence provisioning and deficits result in an additional specific provision.

The main pension scheme of the European Investment Fund ("EIF") is a defined benefit scheme funded by contributions from staff and

from the EIF which covers all employees. The scheme entered into force in March 2003, replacing the previous defined contribution scheme. The funds allocated to the pension scheme are in the custody of and invested by the EIB, following the rules and principles applied by EIB for its own pension scheme.

#### *A.12.2. Health insurance scheme*

The Bank has set up its own health insurance scheme for the benefit of staff, financed by contributions from the Bank and its employees. The health insurance scheme is managed under the same principles as the pension scheme. In 2004, for the first time, an actuarial valuation has been performed also as at 30 September 2004.

### **A.13. Debts evidenced by certificates**

Debts evidenced by certificates are initially measured at cost, which is the fair value of the consideration received. Transaction costs and net premiums (discounts) are included in the initial measurement. Subsequent measurement is at amortised cost at inception on the straight line basis to the redemption value over the life of the debt.

Interest expense on debt instruments is included in the account "Interest and similar charges" in the profit and loss account.

### **A.14. Fund for general banking risks and provision for guarantees issued**

#### *A.14.1. Fund for general banking risks*

This item includes those amounts which the Bank decides to put aside to cover risks associated with loans and other financial operations, having regard to the particular risks attached to such operations.

Annual transfers from/to this account are shown separately in the profit and loss account under the caption "Transfer from/to Fund for general banking risks".

#### *A.14.2. Provision for guarantees issued*

This provision is intended to cover risks inherent in the Bank's activity of issuing guarantees in favour of financial intermediaries or issued in respect of loans granted by third parties. A provision for credit losses is established if there is objective evidence that the Bank will have to incur a credit loss in respect of a given guarantee granted.

### **A.15. Funds allocated to structured finance facility and to venture capital operations**

#### *A.15.1. Funds allocated to structured finance facility*

This item comprises the amount of appropriations from the annual result of the Bank, determined each year by the Board of Governors to facilitate the implementation of operations with a greater degree of risk for this new type of instrument.

#### *A.15.2. Funds allocated to venture capital operations*

This item comprises the amount of appropriations from the annual result of the Bank, determined each year by the Board of Governors to facilitate instruments providing venture capital in the context of implementing the European Council Resolution on Growth and Employment.

Value adjustments on venture capital and structured finance operations are deducted from these two accounts upon appropriation of the Bank's result.

### **A.16. Taxation**

The Protocol on the Privileges and Immunities of the European Union, appended to the Treaty of 29 October 2004 establishing a Constitution for Europe, stipulates that the assets, revenues and other property of the Institutions of the Union are exempt from all direct taxes.

### **A.17. Prepayments and accrued income – Accruals and deferred income**

These accounts comprise:

Prepayments and accrued income: Expenditure incurred during the financial year but relating to a subsequent financial year, together with any income which, though relating to the financial year in question, is not due until after its expiry (principally interest on loans).

Accruals and deferred income: Income received before the balance sheet date but relating to a subsequent financial year, together with any charges which, though relating to the financial year in question, will be paid only in the course of a subsequent financial year (principally interest on borrowings).

### **A.18. Interest and similar income**

In addition to interest and commission income on loans and deposits and other revenue from the securities portfolio, the account "Interest and similar income" includes the indemnities received by the Bank for prepayments made by its borrowers. In order to maintain equivalent accounting treatment between income on loans and the cost of borrowings, the Bank amortises prepayment indemnities received over the remaining life of the loans concerned.

### **A.19. Management of third-party funds**

#### *A.19.1. EIF treasury*

The EIF treasury is managed by the Bank in accordance with the treasury management agreement signed between the two parties in December 2000.

#### *A.19.2. Guarantee Fund treasury*

The Commission entrusted financial management of the Guarantee Fund to the EIB under an agreement signed between the two parties in November 1994.

### **A.20. Reclassification of prior year figures**

Certain prior-year figures have been reclassified to conform with the current year's presentation.

## Note B – Debt securities portfolio (in EUR '000)

In addition to securitised loans, which represent acquisitions of interests pools of loans or receivables in connection with securitisation transactions, the debt securities portfolio is comprised of the investment portfolio, the operational money market portfolios A1, A2 and A2AFS and the operational bonds B1 "Credit Spread" and B3 "Global Fixed income" portfolios. The detail of these portfolios as at December 31, 2004 and 2003 is as follows:

|   | 31.12.2004        | 31.12.2003        |
|---|-------------------|-------------------|
| Treasury bills eligible for refinancing with central banks<br>(of which EUR 12 691 unlisted in 2004 and EUR 12 681 in 2003) | 2 641 892         | 1 482 176         |
| Debt securities including fixed-income securities (listed)  | 8 968 448         | 8 803 264         |
|   | <b>11 610 340</b> | <b>10 285 440</b> |

| At 31.12.2004   | Purchase price    | Book value        | Amortisation to be accounted for | Value at final maturity | Market value |
|---|-------------------|-------------------|----------------------------------|-------------------------|--------------|
| <b>Investment portfolio</b>                                     | 2 551 974         | 2 512 865         | - 48 933                         | 2 463 932               | 2 671 610    |
| <b>Operational money market portfolios:</b>                     |                   |                   |                                  |                         |              |
| - A1: money market securities with a max. 3 month maturity      | 5 028 815         | 5 028 815         | 0                                | 5 028 815               | 5 028 815    |
| - A2: money market securities with a max. 18 month maturity     | 394 013           | 394 013           | 0                                | 394 013                 | 391 897      |
| - A2-AFS: money market securities with a max. 18 month maturity | 1 588 963         | 1 588 963         | 0                                | 1 589 188               | 1 589 339    |
| <b>Operational bond portfolios:</b>                             |                   |                   |                                  |                         |              |
| - B1: Credit Spread   | 714 437           | 714 355           | - 275                            | 714 080                 | 717 269      |
| - B3: Global Fixed Income                                       | 455 106           | 451 716           | 0                                | 439 560                 | 451 716      |
| <b>Securitised loans</b> (Note D)                               | 919 613           | 919 613           | 0                                | 919 613                 | 919 613      |
|   | <b>11 652 921</b> | <b>11 610 340</b> |                                  | <b>11 549 201</b>       |              |

| At 31.12.2003   | Purchase price    | Book value        | Amortisation to be accounted for | Value at final maturity | Market value |
|---|-------------------|-------------------|----------------------------------|-------------------------|--------------|
| <b>Investment portfolio</b>                                 | 2 500 182         | 2 516 657         | - 52 594                         | 2 464 063               | 2 605 493    |
| <b>Operational money market portfolios:</b>                 |                   |                   |                                  |                         |              |
| - A1: money market securities with a max. 3 month maturity  | 4 015 289         | 4 015 289         | 0                                | 4 015 289               | 4 015 289    |
| - A2: money market securities with a max. 18 month maturity | 1 454 827         | 1 454 827         | 0                                | 1 454 827               | 1 478 542    |
| <b>Operational bond portfolios:</b>                         |                   |                   |                                  |                         |              |
| - B1: Credit Spread   | 666 797           | 666 498           | 151                              | 666 649                 | 669 645      |
| - B3: Global Fixed Income                                   | 418 429           | 416 551           | 0                                | 400 482                 | 416 551      |
| <b>Securitised loans</b> (Note D)                           | 1 215 618         | 1 215 618         | 0                                | 1 215 618               | 1 215 618    |
|   | <b>10 271 142</b> | <b>10 285 440</b> |                                  | <b>10 216 928</b>       |              |

The Bank enters into collateralized securities lending transactions that may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligations. The Bank controls credit risk associated with these activities by monitoring counterparty credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned to the Bank when deemed necessary. The security lending activity amounts to EUR 458 761 at the end of December 2004 (2003 – EUR 383 127).

## Note C – Loans and advances to credit institutions – other loans and advances (in EUR '000)

The Bank enters into collateralized reverse repurchase and repurchase agreements transactions that may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligations. The Bank controls credit risk associated with these activities by monitoring counterparty credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned to the Bank when deemed necessary.

(\*) These operations are carried out with a third-party custodian who undertakes, on the basis of a framework contract, to guarantee compliance with the contractual terms and conditions, notably with respect to:

- delivery against payment,
- verification of collateral,
- the collateral margin required by the lender which must always be available and adequate, with the market value of the securities being verified daily by the said custodian,
- organisation of substitute collateral provided that this meets all the contractual requirements.

|                              | 31.12.2004        | 31.12.2003        |
|------------------------------|-------------------|-------------------|
| Term deposits                | 10 557 272        | 7 816 481         |
| Tripartite reverse repos (*) | 7 350 940         | 5 440 820         |
|                              | <b>17 908 212</b> | <b>13 257 301</b> |

## Note D – Summary statement of loans and guarantees

### D.1. Aggregate loans granted (in EUR '000)

Aggregate loans granted comprise both the disbursed and undisbursed portions of loans. The analysis is as follows:

|   | To intermediary credit institutions | Directly to final beneficiaries | Total 2004         | Total 2003         |
|---|-------------------------------------|---------------------------------|--------------------|--------------------|
| Disbursed portion   | 102 686 478                         | 119 288 495                     | 221 974 973        | 206 020 925        |
| Undisbursed loans   | 9 957 261                           | 32 981 176                      | 42 938 437         | 40 364 432         |
| <b>Aggregate loans granted</b>                              | <b>112 643 739</b>                  | <b>152 269 671</b>              | <b>264 913 410</b> | <b>246 385 357</b> |
| Securitised loans (Note B)                                  |                                     |                                 | 919 613            | 1 215 618          |
| <b>Aggregate loans including securitised loans (Note U)</b> |                                     |                                 | <b>265 833 023</b> | <b>247 600 975</b> |

### D.2. Statutory ceiling on lending and guarantee operations (in EUR million)

Under the terms of Article 18 (5) of the Statute, the aggregate amount outstanding at any time of loans and guarantees granted by the Bank must not exceed 250 % of its subscribed capital.

The present level of capital implies a ceiling of EUR 409 billion in relation to aggregate loans and guarantees furnished; these currently total EUR 268 billion and are broken down as follows:

|   | 31.12.2004     | 31.12.2003     |
|---|----------------|----------------|
| Aggregate loans granted   | 264 913        | 246 385        |
| Aggregate venture capital operations  | 2 106          | 1 946          |
| Aggregate guarantees furnished in respect of loans granted by third parties | 268            | 392            |
| Aggregate securitised loans   | 920            | 1 216          |
|   | <b>268 207</b> | <b>249 939</b> |

### D.3. Specific provision for loans (in EUR '000)

Movements in the specific provision are tabulated below:

|                                    | 31.12.2004     | 31.12.2003     |
|------------------------------------|----------------|----------------|
| Provision at beginning of the year | 175 000        | 175 000        |
| Use during the year                | 0              | - 40 627       |
| Allowance during the year          | 60 000         | 40 627         |
| Provision at end of the year       | <b>235 000</b> | <b>175 000</b> |

## Note E – Shares and other variable-yield securities and participating interests

### E.1. Shares and other variable-yield securities

This item comprises (in EUR '000):

|                             | Venture capital operations | EBRD shares                  | Shares acquired to guarantee recovery of loans and advances | Total            |
|-----------------------------|----------------------------|------------------------------|---|------------------|
| <i>Cost</i>                 |                            |                              |   |                  |
| At 1 of January 2004        | 940 278                    | 140 625                      | 41 121  | 1 122 024        |
| Net additions               | 146 174                    | 8 438                        | 0   | 154 612          |
| Foreign exchange adjustment | 0                          | 0                            | 403   | 403              |
| <b>At 31 December 2004</b>  | <b>1 086 452</b>           | <b>149 063</b>               | <b>41 524</b>   | <b>1 277 039</b> |
| <i>Value adjustments</i>    |                            |                              |   |                  |
| At 1 of January 2004        | - 234 201                  | 0                            | - 9 744   | - 243 945        |
| Net additions               | - 76 162                   | 0                            | - 17 561  | - 93 723         |
| <b>At 31 December 2004</b>  | <b>- 310 363</b>           | <b>0</b>                     | <b>- 27 305</b>   | <b>- 337 668</b> |
| <i>Net book value</i>       |                            |                              |   |                  |
| <b>At 31 December 2004</b>  | <b>776 089</b>             | <b>149 063<sup>(1)</sup></b> | <b>14 219<sup>(2)</sup></b>                                 | <b>939 371</b>   |
| <b>At 31 December 2003</b>  | <b>706 077</b>             | <b>140 625</b>               | <b>31 377</b>   | <b>878 079</b>   |

(1): The amount of EUR 149 062 500 (2003: EUR 140 625 000) corresponds to the capital paid in by the Bank as at 31 December 2004 with respect to its subscription of EUR 600 000 000 to the capital of the EBRD.

The Bank holds 3.03 % of the subscribed capital.

Neither the Bank's result nor its own funds would have been materially affected had these shares been accounted for using the equity method.

| In EUR million    | % held | Total own funds | Total net result | Balance sheet |
|-------------------|--------|-----------------|------------------|---------------|
| EBRD (31.12.2003) | 3.03   | 6 186.3         | 378.2            | 22 045.3      |
| EBRD (31.12.2002) | 3.03   | 5 857.8         | 108.1            | 20 112.2      |

(2): The total number of Eurotunnel shares held by the Bank as at 31.12.04 is 58 971 193, valued at EUR 14 219 021. As at 31 December 2003, a partial conversion of EIB's Eurotunnel debt had taken place, as foreseen in the 1998 EUT Restructuring Agreement. The Bank had received, in exchange for Eurotunnel denominated debt, 27 029 893 Eurotunnel shares at a price per share of GBP 0.375 which have been added to the 31 941 300 Eurotunnel shares owned by the Bank before this conversion.

## E.2. Participating interests

The account "participating interests" for an amount of EUR 262 832 217 (2003 – EUR 264 831 786) corresponds to the capital paid in by the Bank in respect of its subscription (EUR 1 183 000 000) to the capital of the European Investment Fund, with its registered office in Luxembourg.

The Bank holds 59.15% (2003 – 59.60%) of the subscribed capital of the EIF.

During 2004, the Bank sold a total of 9 EIF shares. The Management Committee agreed to such sales on the basis that the sales price was

derived from the price paid by the EIB for EIF shares at the time of the EIF Reform and the exercise price under the put option referred to below (which was also extended to the new EIF shareholders).

Under the terms of a put option in respect of the remaining 817 EIF shares, the EIB is offering to buy these shares from the EIF's other shareholders on 30 June 2005 for a price of EUR 315 000 per share. This purchase price represents an annual appreciation of 3% compared with the purchase offer made in 2000. The EIF's financial situation as at 31 December 2004 does not require any provision to be made by the Bank as a result of this commitment.

## Note F – Property, furniture, equipment and intangible assets (in EUR '000)

|                                 | Land          | Luxembourg buildings | Lisbon building | Furniture and equipment | Total Property, furniture and equipment | Total intangible assets |
|---------------------------------|---------------|----------------------|-----------------|-------------------------|---|-------------------------|
| <i>Historical cost</i>          |               |                      |                 |                         |   |                         |
| At 1 January 2004               | 10 085        | 152 046              | 349             | 31 551                  | 194 031                                 | 10 733                  |
| Additions                       | 0             | 11 162               | 0               | 15 956                  | 27 118                                  | 2 272                   |
| Disposals                       | 0             | 0                    | 0               | - 8 179                 | - 8 179                                 | - 2 988                 |
| <b>At 31 December 2004</b>      | <b>10 085</b> | <b>163 208</b>       | <b>349</b>      | <b>39 328</b>           | <b>212 970</b>                          | <b>10 017</b>           |
| <i>Accumulated depreciation</i> |               |                      |                 |                         |   |                         |
| At 1 January 2004               | 0             | 61 485               | 252             | 12 336                  | 74 073                                  | 2 658                   |
| Depreciation                    | 0             | 4 734                | 14              | 9 506                   | 14 254                                  | 3 778                   |
| Disposals                       | 0             | 0                    | 0               | - 8 179                 | - 8 179                                 | - 2 988                 |
| <b>At 31 December 2004</b>      | <b>0</b>      | <b>66 219</b>        | <b>266</b>      | <b>13 663</b>           | <b>80 148</b>                           | <b>3 448</b>            |
| <i>Net book value</i>           |               |                      |                 |                         |   |                         |
| <b>At 31 December 2004</b>      | <b>10 085</b> | <b>96 989</b>        | <b>83</b>       | <b>25 665</b>           | <b>132 822</b>                          | <b>6 569</b>            |
| At 31 December 2003             | 10 085        | 90 561               | 97              | 19 215                  | 119 958                                 | 8 075                   |

All of the land and buildings are used by the Bank for its own activities. The Luxembourg buildings category includes cost relating to the construction of the new building for EUR 21 201 (2003: EUR 10 039), expected to be completed in 2007.

## Note G – Interest subsidies paid and received in advance

Part of the amounts received from the European Commission through EMS (European Monetary System) arrangements has been made available as a long-term advance which is entered on the liabilities side under item 3. Other liabilities - a) interest subsidies received in advance, and comprises:

- amounts in respect of interest subsidies for loans granted for projects outside the Union, under Conventions signed with the ACP States and Protocols concluded with the Mediterranean Countries;

- interest subsidies, concerning certain lending operations mounted within the Union from the Group's own resources, made available in conjunction with the EMS under Council Regulation (EEC) No. 1736/79 of 3 August 1979 and in conjunction with the financial mechanism established by the EFTA Countries under the EFTA Agreement signed on 2 May 1992;
- amounts received in respect of interest subsidies for loans granted from EC resources under Council Decisions 78/870/EEC of 16 October 1978 (New Community Instrument), 82/169/EEC of 15 March 1982 and 83/200/EEC of 19 April 1983 and under Council Regulation (EEC) No. 1736/79 of 3 August 1979 as amended by Council Regulation (EEC) No. 2790/82 of 18 October 1982.

## Note H – Other balance sheet accounts (in EUR '000)

| <b>SUNDRY DEBTORS</b>  | <b>31.12.2004</b> | <b>31.12.2003</b> |
|--|-------------------|-------------------|
| – Staff housing loans and advances                             | 47 640            | 58 212            |
| – Borrowing proceeds to be received                            | 0                 | 19 141            |
| – Loan instalments receivable                                  | 22 502            | 66 801            |
| – End payment receivable on swap                               | 238 344           | 256 790           |
| – Other  | 107 667           | 75 109            |
|  | <b>416 153</b>    | <b>476 053</b>    |
| <b>SUNDRY CREDITORS</b>  |                   |                   |
| – European Community accounts:                                 |                   |                   |
| • for Special Section operations and related unsettled amounts | 323 544           | 296 128           |
| • deposit accounts   | 532 721           | 394 707           |
| – Optional Supplementary Provident Scheme (Note L)             | 169 477           | 161 024           |
| – Health Insurance Scheme (Note L)                             | 60 829            | 25 024            |
| – Other  | 62 697            | 97 227            |
|  | <b>1 149 268</b>  | <b>974 110</b>    |

## Note I – Prepayments and accrued income – Accruals and deferred income (in EUR '000)

|  | <b>31.12.2004</b> | <b>31.12.2003</b> |
|--|-------------------|-------------------|
| <b>Prepayments and accrued income:</b> |                   |                   |
| Interest and commission receivable     | 1 938 273         | 1 997 350         |
| Deferred borrowing charges             | 517 090           | 735 416           |
| Other                                  | 2 461             | 2 761             |
|  | <b>2 457 824</b>  | <b>2 735 527</b>  |
| <b>Accruals and deferred income:</b>   |                   |                   |
| Interest and commission payable        | 2 787 738         | 2 753 370         |
| Deferred loan proceeds                 | 364 981           | 470 184           |
| Deferred borrowing proceeds            | 964 035           | 1 137 261         |
| HIPC initiative                        | 55 145            | 57 624            |
| Personnel costs payable                | 4 144             | 4 207             |
| External mobility costs                | 1 826             | 4 611             |
| Other                                  | 26 856            | 23 723            |
|  | <b>4 204 725</b>  | <b>4 450 980</b>  |



**Note J – Amounts owed to credit institutions with agreed maturity dates or periods of notice** (in EUR '000)

|   | 31.12.2004     | 31.12.2003     |
|---|----------------|----------------|
| Short-term borrowings   | 377 480        | 298 078        |
| Promissory notes issued in respect of paid-in capital of EBRD | 10 125         | 10 125         |
|   | <b>387 605</b> | <b>308 203</b> |

**Note K – Debts evidenced by certificates as at 31 December** (in EUR '000)

| Payable in   | Borrowings                |              |                           |              |           | Currency swaps                        |              |              |              | Net amount                |                           |
|--------------|---------------------------|--------------|---------------------------|--------------|-----------|---------------------------------------|--------------|--------------|--------------|---------------------------|---------------------------|
|              | Outstanding at 31.12.2003 | Average rate | Outstanding at 31.12.2004 | Average rate | Due dates | Amounts payable (+) or receivable (-) |              |              |              | Outstanding at 31.12.2003 | Outstanding at 31.12.2004 |
|              |                           |              |                           |              |           | 31.12.2003                            | Average rate | 31.12.2004   | Average rate |                           |                           |
| EUR          | 85 203 015                | 4.75         | 92 999 717                | 4.36         | 2005/2040 | 34 511 322 +                          | 2.36         | 33 909 793 + | 2.31         | 119 714 337               | 126 909 510               |
| GBP          | 45 444 668                | 5.81         | 49 929 812                | 5.65         | 2005/2054 | 3 290 559 -                           | 3.72         | 8 943 846 -  | 4.55         | 42 154 109                | 40 985 966                |
| DKK          | 228 341                   | 6.00         | 107 544                   | 6.00         | 2005/2010 | 70 454 +                              | 1.95         | 257 221 +    | 1.94         | 298 795                   | 364 765                   |
| SEK          | 568 833                   | 4.43         | 816 465                   | 4.25         | 2007/2014 | 1 438 342 +                           | 2.68         | 1 035 759 +  | 1.97         | 2 007 175                 | 1 852 224                 |
| USD          | 46 992 345                | 4.20         | 51 991 353                | 3.93         | 2005/2034 | 16 382 818 -                          | 1.10         | 10 700 087 - | 2.23         | 30 609 527                | 41 291 266                |
| CHF          | 2 599 653                 | 3.56         | 2 527 059                 | 3.52         | 2005/2015 | 52 314 -                              | 5.85         | 209 208 +    | 0.00         | 2 547 339                 | 2 736 267                 |
| JPY          | 5 269 663                 | 4.01         | 5 850 827                 | 4.25         | 2005/2034 | 3 725 850 -                           | -0.16        | 1 815 968 -  | -0.16        | 1 543 813                 | 4 034 859                 |
| NOK          | 724 974                   | 6.00         | 546 349                   | 6.14         | 2005/2008 | 595 429 -                             | 2.57         | 392 438 -    | 1.78         | 129 545                   | 153 911                   |
| CAD          | 369 595                   | 8.15         | 426 413                   | 6.69         | 2005/2045 | 307 996 -                             | 0.00         | 365 497 -    | 0.00         | 61 599                    | 60 916                    |
| AUD          | 2 169 385                 | 4.91         | 3 095 825                 | 5.14         | 2005/2013 | 2 169 385 -                           | 0.00         | 3 095 825 -  | 0.00         | 0                         | 0                         |
| CZK          | 1 130 570                 | 4.83         | 1 204 390                 | 4.86         | 2005/2028 | 70 843 +                              | 1.82         | 530 000 +    | 2.35         | 1 201 413                 | 1 734 390                 |
| HKD          | 780 222                   | 6.16         | 683 790                   | 5.75         | 2005/2019 | 780 222 -                             | 0.00         | 683 790 -    | 0.00         | 0                         | 0                         |
| NZD          | 103 928                   | 6.50         | 382 598                   | 6.06         | 2006/2014 | 103 928 -                             | 0.00         | 382 598 -    | 0.00         | 0                         | 0                         |
| ZAR          | 769 477                   | 11.23        | 1 281 999                 | 9.94         | 2005/2018 | 416 795 -                             | 7.32         | 845 129 -    | 9.74         | 352 682                   | 436 870                   |
| HUF          | 489 524                   | 7.70         | 1 300 972                 | 7.78         | 2005/2012 | 82 225 -                              | 12.02        | 1 046 975 -  | 9.29         | 407 299                   | 253 997                   |
| PLN          | 442 779                   | 8.60         | 602 054                   | 6.56         | 2005/2017 | 153 592 -                             | 5.36         | 202 239 -    | 6.39         | 289 187                   | 399 815                   |
| TWD          | 1 122 754                 | 4.14         | 885 409                   | 3.50         | 2005/2013 | 1 122 754 -                           | 0.00         | 885 409 -    | 0.00         | 0                         | 0                         |
| BGN          | 0                         | 0.00         | 51 127                    | 4.88         | 2009/2009 | 0 +                                   | 0.00         | 51 127 -     | 0.00         | 0                         | 0                         |
| MTL          | 0                         | 0.00         | 23 026                    | 3.80         | 2009/2009 | 0 +                                   | 0.00         | 23 026 -     | 0.00         | 0                         | 0                         |
| SIT          | 0                         | 0.00         | 16 683                    | 4.75         | 2014/2014 | 0 +                                   | 0.00         | 16 683 -     | 0.00         | 0                         | 0                         |
| SKK          | 94 792                    | 5.00         | 101 718                   | 5.00         | 2023/2028 | 114 161 +                             | 8.29         | 86 153 +     | 8.29         | 208 953                   | 187 871                   |
| <b>Total</b> | <b>194 504 518</b>        |              | <b>214 825 130</b>        |              |           |                                       |              |              |              |                           |                           |

The redemption of certain borrowings is indexed to stock exchange indexes (historical value: EUR 699 million). All such borrowings are hedged in full through swap operations.

**Note L – Provisions for liabilities and charges – staff pension fund and health insurance scheme** (in EUR '000)

The Defined Benefit Obligation in respect of future retirement and health insurance benefits was valued as at 30 September 2004 by an independent actuary using the projected unit credit method. The actuarial valuation was updated as at 31 December 2004 with an extrapolation ("roll forward" method) for the last 3 months of 2004, using the prevailing market rates of 31 December 2004 and following assumptions:

- a discount rate of 4.9% for determining the actuarial present value of benefits accrued in the pension scheme, corresponding to a 16 year duration;
- a retirement age of 62;
- a combined average impact of the increase in the cost of living and career progression of 3.5%;
- probable resignation of 3% up to age 55;

- a rate of adjustment of pensions of 1.5% per annum;
- a remuneration of the reserves at a rate of 1.5% above the discount rate;
- use of the LPP 2000 actuarial tables.

For the Health Insurance Scheme, following a decision of the Management Committee in 2004, an actuarial valuation of the Defined Benefit Obligation has now been taken into account for the first time (see Note A.12.2). The specific assumptions for the Health Insurance scheme are:

- a discount rate of 4.7% for determining the actuarial present value of benefits accrued in the health insurance scheme, corresponding to a 14 year duration;
- a medical cost inflation rate of 3.5%.

The actuarial valuations have demonstrated an actuarial deficit for both schemes. These deficits have been provisioned and are disclosed in the Profit and Loss account under extraordinary charges.

The staff pension fund provision is as follows:

|  | 31.12.2004     | 31.12.2003     |
|--|----------------|----------------|
| <b>Staff Pension Plan:</b>                                 |                |                |
| Provision at beginning of the year                         | 560 499        | 517 205        |
| Payments made during the year                              | - 23 162       | - 20 793       |
| Provision for actuarial deficit*                           | 37 845         | 0              |
| Contribution arising from measures with a social character | 3 700          | 0              |
| Annual contributions and interest                          | 68 842         | 64 087         |
| <b>Sub Total</b>   | <b>647 724</b> | <b>560 499</b> |
| Management Committee Pension Plan:                         | 35 733         | 32 616         |
| <b>Provision at 31 December</b>                            | <b>683 457</b> | <b>593 115</b> |

The above figures do not include the liability towards members of staff in respect of the Optional Supplementary Provident Scheme (a

contributory defined benefit pension scheme). The corresponding amount of EUR 169 million (2003: EUR 161 million) is entered under "Sundry creditors" (Note H).

The movements in the health insurance scheme provision (Note H) were as follows:

|                                    | 31.12.2004    | 31.12.2003    |
|------------------------------------|---------------|---------------|
| Provision at beginning of the year | 25 024        | 22 385        |
| Payments made during the year      | - 5 113       | - 4 816       |
| Provision for actuarial deficit*   | 30 626        | 0             |
| Annual contributions and interest  | 10 292        | 7 455         |
| <b>Provision at 31 December</b>    | <b>60 829</b> | <b>25 024</b> |

\* The amounts of EUR 37 845 (provision for actuarial deficit) and EUR 30 626 (provision for actuarial deficit for the health insurance scheme) are shown in item 14 of the profit and loss account, as extraordinary charges.

#### Note M – Fund for general banking risks (in EUR '000)

Movements in the Fund for general banking risks are tabulated below:

|                                | 31.12.2004     | 31.12.2003       |
|--------------------------------|----------------|------------------|
| Fund at beginning of the year  | 1 050 000      | 1 105 000        |
| Transfer for the year          | - 135 000      | - 55 000         |
| <b>Fund at end of the year</b> | <b>915 000</b> | <b>1 050 000</b> |

#### Note N – Geographical analysis of "Interest and similar income" (in EUR '000)

| [item 1 of the profit and loss account] | 31.12.2004       | 31.12.2003       |
|---|------------------|------------------|
| Germany .....                           | 1 406 159        | 1 375 053        |
| United Kingdom.....                     | 1 060 356        | 1 031 690        |
| France .....                            | 1 017 467        | 1 031 485        |
| Spain .....                             | 935 441          | 890 401          |
| Italy.....                              | 886 485          | 980 345          |
| Portugal .....                          | 531 281          | 500 826          |
| Greece .....                            | 469 867          | 434 357          |
| Denmark.....                            | 152 637          | 143 551          |
| Belgium.....                            | 136 666          | 151 943          |
| Finland.....                            | 134 036          | 128 942          |
| Austria .....                           | 128 000          | 120 551          |
| Poland .....                            | 113 510          | 0 (**)           |
| Netherlands.....                        | 109 089          | 113 646          |
| Sweden .....                            | 106 667          | 123 277          |
| Czech Republic.....                     | 98 743           | 0 (**)           |
| Ireland .....                           | 83 066           | 84 806           |
| Hungary .....                           | 70 279           | 0 (**)           |
| Slovak Republic .....                   | 40 552           | 0 (**)           |
| Slovenia.....                           | 34 430           | 0 (**)           |
| Luxembourg .....                        | 24 475           | 26 287           |
| Cyprus .....                            | 17 009           | 0 (**)           |
| Lithuania.....                          | 8 619            | 0 (**)           |
| Latvia .....                            | 4 781            | 0 (**)           |
| Estonia.....                            | 4 527            | 0 (**)           |
| Malta .....                             | 525              | 0 (**)           |
|   | <b>7 574 667</b> | <b>7 137 160</b> |
| Outside the European Union              | 641 546          | 971 552          |
|   | <b>8 216 213</b> | <b>8 108 712</b> |
| Income not analysed <sup>(1)</sup>      | 975 538          | 697 703          |
|   | <b>9 191 751</b> | <b>8 806 415</b> |

#### (1) Income not analysed:

|  |                |                |
|--|----------------|----------------|
| Revenue from investment portfolio securities | 170 045        | 172 444        |
| Revenue from short-term securities           | 184 330        | 157 519        |
| Revenue from money-market operations         | 615 643        | 360 380        |
| EIF guarantee commission (*)                 |                |                |
| [EIB counterguarantee]                       | 5 520          | 7 360          |
|  | <b>975 538</b> | <b>697 703</b> |

(\*) net of annual amortisation

(\*\*) the interest and similar income of the ten New Member States in 2003 were included in "Outside the European Union".

#### Note O – Geographical analysis of "Commission income" (in EUR '000)

| [item 4 of the profit and loss account] | 31.12.2004    | 31.12.2003    |
|---|---------------|---------------|
| United Kingdom                          | 0             | 42            |
| Ireland                                 | 16            | 16            |
|   | 16            | 58            |
| Investment Facility / Cotonou           | 18 000        | 29 799        |
| Other Community institutions            | 17 851        | 19 750        |
|   | <b>35 867</b> | <b>49 607</b> |

#### Note P – General administrative expenses (in EUR '000)

| [item 8 of the profit and loss account]      | 31.12.2004     | 31.12.2003     |
|--|----------------|----------------|
| Salaries and allowances <sup>(*)</sup>       | 131 412        | 117 609        |
| Welfare contributions and other social costs | 64 507         | 59 906         |
| <b>Staff costs</b>                           | <b>195 919</b> | <b>177 515</b> |
| Other general administrative expenses        | 68 485         | 71 857         |
|  | <b>264 404</b> | <b>249 372</b> |

The number of persons employed by the Bank was 1 251 at 31 December 2004 (1 196 at 31 December 2003).

(\*) of which the amount for members of the Management Committee is EUR 2 557 at 31 December 2004 and EUR 2 239 at 31 December 2003.

#### Note Q – Special deposits for service of borrowings

This item represents the amount of coupons and bonds due, paid by the Bank to the paying agents, but not yet presented for payment by the holders of bonds issued by the Bank.



## Note R – Estimated present value of financial instruments

The Bank records balance sheet financial instruments on the basis of their historical cost in foreign currency (apart from the operational portfolio) representing the amount received in the case of a liability or the amount paid to acquire an asset. The present value of the financial instruments (mainly loans, treasury, securities and borrowings after long-term interest rate or currency swaps) entered under assets and liabilities compared with their accounting value is shown in the table below:

| At 31 December 2004 (In EUR million) | ASSETS               |                | LIABILITIES      |                |
|--------------------------------------|----------------------|----------------|------------------|----------------|
|                                      | net accounting value | present value  | accounting value | present value  |
| Loans                                | 222 660              | 229 168        |                  |                |
| Investment portfolio                 | 2 513                | 2 672          |                  |                |
| Liquid assets                        | 20 145               | 20 148         |                  |                |
| Borrowings after swaps               |                      |                | 216 151          | 220 912        |
| <b>Total 2004</b>                    | <b>245 318</b>       | <b>251 988</b> | <b>216 151</b>   | <b>220 912</b> |

| At 31 December 2003 (In EUR million) | ASSETS               |                | LIABILITIES      |                |
|--------------------------------------|----------------------|----------------|------------------|----------------|
|                                      | net accounting value | present value  | accounting value | present value  |
| Loans                                | 207 062              | 212 864        |                  |                |
| Investment portfolio                 | 2 517                | 2 605          |                  |                |
| Liquid assets                        | 13 869               | 13 898         |                  |                |
| Borrowings after swaps               |                      |                | 196 071          | 200 853        |
| <b>Total 2003</b>                    | <b>223 448</b>       | <b>229 367</b> | <b>196 071</b>   | <b>200 853</b> |

The method of calculation of the present value of the financial instruments making up the assets and liabilities is based on the cash flows of the instruments and of the funding curve of the Bank. The curve reflects the cost of financing of the Bank at the end of the year.

## Note S – Risk management

This section presents information about the Bank's exposure to and its management and control of risks, in particular the primary risks associated with its use of financial instruments. These are:

- credit risk,
- interest rate risk,
- liquidity risk,
- exchange risk.

### S.1. Credit risk

Credit risk concerns mainly the Bank's lending activity and, to a lesser extent, treasury instruments such as fixed-income securities held in the investment and operational portfolios, certificates of deposit and interbank term deposits.

The credit risk associated with the use of derivatives is also analysed hereafter in the "Derivatives" section (Note T).

Management of credit risk is based, firstly, on the degree of credit risk vis-à-vis counterparties and, secondly, on an analysis of the solvency of counterparties.

As regards lending, treasury and derivatives operations, credit risk is managed by an independent Risk Management Directorate under the direct responsibility of the Management Committee. The Bank has thus established an operationally independent structure for determining and monitoring credit risk.

### S.1.1. Loans

In order to limit the credit risk on its loan portfolio, the Bank lends only to counterparties with demonstrated creditworthiness over the longer term and sound guarantees.

In order efficiently to measure and manage credit risk on loans, the Bank has graded its lending operations according to generally accepted criteria, based on the quality of the borrower, the guarantee and, where appropriate, the guarantor.

The structure of guarantees relating to the loan portfolio as at 31 December 2004 is analysed below (In EUR million):

#### Within the European Union

| Borrower \ Guarantor <sup>(1)</sup> | Member states | Public institutions | Zone "A" banks | Corporates    | Total 2004     | Total 2003 |
|-------------------------------------|---------------|---------------------|----------------|---------------|----------------|------------|
| Member States                       | 20 835        | 0                   | 0              | 0             | 20 835         | 11 405     |
| Public institutions                 | 23 173        | 23 226              | 2 518          | 652           | 49 569         | 40 093     |
| Zone "A" banks                      | 30 428        | 19 411              | 37 268         | 16 429        | 103 536        | 91 469     |
| Corporates                          | 12 577        | 3 582               | 22 379         | 28 056        | 66 594         | 66 665     |
| <b>Total 2004 <sup>(1)</sup></b>    | <b>87 013</b> | <b>46 219</b>       | <b>62 165</b>  | <b>45 137</b> | <b>240 534</b> |            |
| Total 2003 <sup>(1)(2)</sup>        | 54 208        | 56 631              | 49 949         | 48 844        |                | 209 632    |

(1) This amount includes loans for which no formal guarantee was required for a total of EUR 58 305 million as at 31 December 2004 (2003: EUR 32 548 million), the borrower's level of solvency itself representing adequate security. In the event of certain occurrences, appropriate contractual clauses ensure the Bank's right to access independent security.

(2) Loans of the ten new Member States are not included in 2003 figures.

#### Outside the European Union

| Secured by:      | 31.12.2004                   | 31.12.2003            |
|------------------|------------------------------|-----------------------|
| Member States    | 1 420                        | 1 596                 |
| Community budget | 23 304 <sup>(*)</sup>        | 22 666 <sup>(*)</sup> |
| Facilities       | 575                          | 13 707                |
| <b>Total</b>     | <b>25 299 <sup>(*)</sup></b> | <b>37 969</b>         |

<sup>(\*)</sup> of which EUR 2 484 million in risk-sharing operations as explained below (2003: EUR 2 557 million).

<sup>(\*)</sup> which includes EUR 3 599 million of loans in the 10 new Member States which remain under the EC Mandates.

Loans outside the Community (apart from those under the Pre-Accession Facility and the Mediterranean Partnership Facility – "the Facilities") are, in the last resort, secured by guarantees of the Community budget or the Member States (loans in the ACP Countries

and the OCT). In all regions (South Africa, non-member Mediterranean Countries, Central and Eastern Europe, Asia and Latin America), apart from the ACP Countries and the OCT, in the case of loans secured by a sovereign guarantee, all risks are, in the last resort, covered by the Community budget.

The agreements decided by the Council of the European Union on 14 April 1997 (Decision 97/256/EC) introduced the concept of risk sharing whereby certain Bank loans are secured by third-party guarantees with respect to the commercial risk, the budgetary guarantee applying in the case of political risks solely arising from currency non-transferability, expropriation, war and civil disturbance. To date, finance contracts for EUR 4 186 million in risk-sharing loans have been signed under these agreements.

Loans granted under the Facilities (EUR 575 million) are not secured by guarantees of the Community budget or the Member States.

**LOANS FOR PROJECTS OUTSIDE THE UNION (in EUR million)**  
(Including loans in the new Member States before accession)  
**BREAKDOWN OF LOANS BY GUARANTEE AS AT 31 DECEMBER**

| Agreement  | Outstanding<br>31.12.2004 | Outstanding<br>31.12.2003 | Agreement   | Outstanding<br>31.12.2004 | Outstanding<br>31.12.2003 |
|--|---------------------------|---------------------------|---|---------------------------|---------------------------|
| <b>100 % Member States guarantee</b>   |                           |                           | <b>70 % Community budget guarantee</b>                  |                           |                           |
| - ACP/OCT Group 3 <sup>rd</sup> Lomé Convention  | 48                        | 76                        | - South Africa – 375 m – Decision 29.01.97              | 239                       | 259                       |
| - ACP/OCT Group 4 <sup>th</sup> Lomé Convention  | 433                       | 529                       | - ALA II – 900 m  | 480                       | 657                       |
| - ACP/OCT Group 4 <sup>th</sup> Lomé Convention/<br>2 <sup>nd</sup> Financial Protocol | 871                       | 985                       | - ALA interim<br>(70 % guarantee: risk sharing) – 122 m | 57                        | 73                        |
| <b>Total 100 % Member States guarantee</b>   | <b>1 352</b>              | <b>1 590</b>              | - Bosnia-Herzegovina – 100 m 99/2001                    | 99                        | 99                        |
| <b>75 % Member States guarantee</b>  |                           |                           | - Euromed (EIB) – 2 310 m –<br>Decision 29.01.97        | 1 628                     | 1 899                     |
| - Cotonou partnership agreement  | 68                        | 6                         | - FYROM – 150 m – 1998/2000                             | 143                       | 148                       |
| <b>Total 75 % Member States guarantee</b>  | <b>68</b>                 | <b>6</b>                  | - CEEC – 3 520 m – Decision 29.01.97                    | 2 512                     | 2 730                     |
| <b>Total Member States guarantee</b>   | <b>1 420</b>              | <b>1 596</b>              | <b>Total 70 % Community budget guarantee</b>            | <b>5 158</b>              | <b>5 865</b>              |
| <b>100 % Community budget guarantee</b>  |                           |                           | <b>65 % Community budget guarantee</b>                  |                           |                           |
| - South Africa – 300 m – BG Decision 19.06.95  | 130                       | 160                       | - South Africa – 825 m – Decision –<br>7/2000-7/2007    | 580                       | 485                       |
| - ALA I – 750 m  | 253                       | 312                       | - ALA III – 2480 m – 2/2000-7/2007                      | 1 172                     | 1 111                     |
| - ALA interim (100 % guarantee) – 153 m  | 66                        | 75                        | - Euromed II – 6425 m – 2/2000-7/2007                   | 6 306                     | 4 526                     |
| - CEEC – 1 bn – BG Decision 29.11.89   | 265                       | 323                       | - CEEC – 9280 m – 2/2000-7/2007                         | 4 203                     | 3 815                     |
| - CEEC – 3 bn – BG Decision 02.05.94   | 1 298                     | 1 870                     | - Turkey special action – 450 m – 2001-2006             | 437                       | 223                       |
| - CEEC – 700 m – BG Decision 18.04.91  | 117                       | 194                       | - Turkey TERRA – 600 m – 11/1999-11/2002                | 600                       | 600                       |
| - Russia – 100 m – 2/2002-2/2004   | 25                        | 25                        | <b>Total 65 % Community budget guarantee</b>            | <b>13 298</b>             | <b>10 760</b>             |
| <b>Total 100 % Community budget guarantee</b>  | <b>2 154</b>              | <b>2 959</b>              | <b>Total Community budget guarantee</b>                 | <b>23 304</b>             | <b>22 666</b>             |
| <b>75 % Community budget guarantee</b>   |                           |                           | <b>Facilities</b>                                       |                           |                           |
| - Mediterranean Protocols  | 2 460                     | 2 806                     | - Pre-Accession Facility II – 2000/2006                 | 575                       | 13 555                    |
| - Yugoslavia – Art. 18 (1984)  | 5                         | 10                        | - Mediterranean Partnership Facility                    | 0                         | 152                       |
| - Yugoslavia – 1 <sup>st</sup> Protocol  | 8                         | 13                        | <b>Total Facilities</b>                                 | <b>575</b>                | <b>13 707</b>             |
| - Yugoslavia – 2 <sup>nd</sup> Protocol  | 120                       | 142                       | <b>TOTAL</b>  | <b>25 299</b>             | <b>37 969</b>             |
| - Slovenia – 1 <sup>st</sup> Protocol  | 101                       | 111                       |   |                           |                           |
| <b>Total 75 % Community budget guarantee</b>   | <b>2 694</b>              | <b>3 082</b>              |   |                           |                           |

Collateral on loans (EUR million)

Among other credit mitigant instruments, the Bank also uses pledge of financial securities. These pledges are formalized through a Pledge Agreement, enforceable in the relevant jurisdiction. The portfolio of collateral received in pledge contracts amounts to EUR 8 414 million, with the following composition:

| Loan Financial Collateral (in EUR million) (1) |                    |            |                                      |            |            |                          |            |                  |            |              |
|--|--------------------|------------|--------------------------------------|------------|------------|--------------------------|------------|------------------|------------|--------------|
| Moody's or equivalent rating                   | Bonds              |            |                                      |            |            | Bank and Corporate Bonds | ABS        | Equities & Funds | Cash       | Total 2004   |
|  | Govt Supranational | Agency     | Secured Bonds (Pfandbriefe, Cedulas) |            |            |                          |            |                  |            |              |
| Aaa  | 1 395              | 181        | 88                                   | 116        | 41         | 2 069                    | 0          | 0                | 0          | 3 890        |
| Aa1 to Aa3                                     | 2 136              | 0          | 495                                  | 13         | 76         | 0                        | 3          | 0                | 0          | 2 723        |
| A1   | 236                | 0          | 0                                    | 0          | 0          | 0                        | 5          | 0                | 0          | 241          |
| Below A1                                       | 959                | 0          | 0                                    | 0          | 0          | 0                        | 11         | 0                | 0          | 970          |
| Non-Rated                                      | 0                  | 0          | 0                                    | 0          | 230        | 0                        | 200        | 160              | 0          | 590          |
| <b>Total 2004</b>                              | <b>4 726</b>       | <b>181</b> | <b>583</b>                           | <b>129</b> | <b>347</b> | <b>2 069</b>             | <b>219</b> | <b>160</b>       | <b>160</b> | <b>8 414</b> |

| Loan Financial Collateral (in EUR million) (1) |                    |            |                                      |           |            |                          |            |                  |           |              |
|--|--------------------|------------|--------------------------------------|-----------|------------|--------------------------|------------|------------------|-----------|--------------|
| Moody's or equivalent rating                   | Bonds              |            |                                      |           |            | Bank and Corporate Bonds | ABS        | Equities & Funds | Cash      | Total 2003   |
|  | Govt Supranational | Agency     | Secured Bonds (Pfandbriefe, Cedulas) |           |            |                          |            |                  |           |              |
| Aaa  | 1 004              | 109        | 98                                   | 65        | 10         | 1 763                    | 0          | 0                | 0         | 3 049        |
| Aa1 to Aa3                                     | 2 245              | 0          | 0                                    | 0         | 0          | 0                        | 18         | 0                | 0         | 2 263        |
| A1   | 790                | 0          | 0                                    | 0         | 0          | 0                        | 10         | 0                | 0         | 800          |
| Below A1                                       | 23                 | 0          | 0                                    | 0         | 0          | 0                        | 8          | 0                | 0         | 31           |
| Non-Rated                                      | 0                  | 0          | 0                                    | 0         | 222        | 0                        | 229        | 34               | 0         | 485          |
| <b>Total 2003</b>                              | <b>4 062</b>       | <b>109</b> | <b>98</b>                            | <b>65</b> | <b>232</b> | <b>1 763</b>             | <b>265</b> | <b>34</b>        | <b>34</b> | <b>6 628</b> |

<sup>(1)</sup> Bonds are valued at their market value.

A breakdown of disbursed loans outstanding (in EUR million) at 31 December according to the sectors in which borrowers are engaged is set out below:

| Sector:                          | Maturity             |                   |                   | Total 2004     | Total 2003 |
|----------------------------------|----------------------|-------------------|-------------------|----------------|------------|
|                                  | not more than 1 year | 1 year to 5 years | more than 5 years |                |            |
| Energy                           | 2 080                | 9 412             | 12 460            | <b>23 952</b>  | 23 850     |
| Transport                        | 3 029                | 13 828            | 51 645            | <b>68 502</b>  | 60 585     |
| Telecommunications               | 891                  | 4 824             | 1 335             | <b>7 050</b>   | 8 766      |
| Water, sewerage                  | 1 120                | 4 628             | 8 394             | <b>14 142</b>  | 14 042     |
| Miscellaneous infrastructure     | 539                  | 4 063             | 8 719             | <b>13 321</b>  | 11 517     |
| Agriculture, forestry, fisheries | 22                   | 174               | 100               | <b>296</b>     | 327        |
| Industry                         | 1 889                | 7 351             | 5 321             | <b>14 561</b>  | 13 770     |
| Services                         | 137                  | 2 228             | 2 072             | <b>4 437</b>   | 3 261      |
| Global loans                     | 5 236                | 23 598            | 38 094            | <b>66 928</b>  | 63 982     |
| Health, education                | 192                  | 1 205             | 8 309             | <b>9 706</b>   | 7 136      |
| <b>TOTAL 2004</b>                | <b>15 135</b>        | <b>71 311</b>     | <b>136 449</b>    | <b>222 895</b> |            |
| TOTAL 2003                       | 17 173               | 64 814            | 125 249           |                | 207 236    |

### 5.1.2. Treasury

The credit risk associated with treasury (securities, commercial paper, term accounts, etc.) is rigorously managed through selecting first-class counterparties and issuers.

Limits governing the structure of the securities portfolio and outstanding treasury instruments have been laid down by Management, in particular on the basis of the ratings awarded to counterparties by the rating agencies (these limits are reviewed regularly by the Risk Management Directorate).

The table below provides a percentage breakdown of the credit risk associated with the securities portfolio and treasury instruments in terms of the credit rating of counterparties and issuers (as at 31 December):

| Moody's or equivalent rating | Securities portfolio % |            | Treasury instruments % |            |
|------------------------------|------------------------|------------|------------------------|------------|
|                              | 2004                   | 2003       | 2004                   | 2003       |
| <b>Long-term rating:</b>     |                        |            |                        |            |
| Aaa                          | <b>59</b>              | 74         | <b>13</b>              | 15         |
| Aa1 to Aa3                   | <b>30</b>              | 12         | <b>54</b>              | 51         |
| A1                           | <b>3</b>               | 7          | <b>10</b>              | 10         |
| Below A1                     | <b>5</b>               | 1          | <b>14</b>              | 12         |
| <b>Short-term rating:</b>    |                        |            |                        |            |
| A-1+P-1                      | <b>3</b>               | 6          | <b>9</b>               | 12         |
| <b>Total</b>                 | <b>100</b>             | <b>100</b> | <b>100</b>             | <b>100</b> |

Collateral on Treasury transactions (EUR million)

Part of the Treasury transactions are tripartite reverse repos, for an amount of EUR 7 351 million. These transactions are governed by a Tripartite Agreement, the exposure is fully collateralised, with daily margin calls. The market value of the collateral portfolio at 31 December 2004 amounts to EUR 7 528 million, with the following classification:

| Tripartite Agreements Collateral (in EUR million) |              |               |            |                                      |                          |            |              |
|---|--------------|---------------|------------|--------------------------------------|--------------------------|------------|--------------|
| Moody's or equivalent rating                      | Bonds        |               |            | Secured Bonds (Pfandbriefe, Cedulas) | Bank and Corporate Bonds | ABS        | Total 2004   |
|   | Govt         | Supranational | Agency     |                                      |                          |            |              |
| Aaa   | 1 218        | 1 368         | 252        | 7                                    | 533                      | 188        | <b>3 566</b> |
| Aa1 to Aa3  | 1 971        | 0             | 205        | 6                                    | 754                      | 3          | <b>2 939</b> |
| A1  | 19           | 0             | 0          | 0                                    | 134                      | 0          | <b>153</b>   |
| Below A1  | 391          | 0             | 0          | 0                                    | 479                      | 0          | <b>870</b>   |
| Non-Rated   | 0            | 0             | 0          | 0                                    | 0                        | 0          | <b>0</b>     |
| <b>Total 2004</b>                                 | <b>3 599</b> | <b>1 368</b>  | <b>457</b> | <b>13</b>                            | <b>1 900</b>             | <b>191</b> | <b>7 528</b> |

| Tripartite Agreements Collateral (in EUR million) |              |               |            |                                      |                          |           |              |
|---|--------------|---------------|------------|--------------------------------------|--------------------------|-----------|--------------|
| Moody's or equivalent rating                      | Bonds        |               |            | Secured Bonds (Pfandbriefe, Cedulas) | Bank and Corporate Bonds | ABS       | Total 2003   |
|   | Govt         | Supranational | Agency     |                                      |                          |           |              |
| Aaa   | 1 742        | 1 063         | 538        | 7                                    | 103                      | 73        | <b>3 526</b> |
| Aa1 to Aa3  | 1 012        | 0             | 412        | 1                                    | 232                      | 0         | <b>1 657</b> |
| A1  | 199          | 0             | 0          | 0                                    | 75                       | 0         | <b>274</b>   |
| Below A1  | 1            | 0             | 0          | 0                                    | 89                       | 0         | <b>90</b>    |
| Non-Rated   | 28           | 0             | 0          | 0                                    | 8                        | 0         | <b>36</b>    |
| <b>Total 2003</b>                                 | <b>2 982</b> | <b>1 063</b>  | <b>950</b> | <b>8</b>                             | <b>507</b>               | <b>73</b> | <b>5 583</b> |

### 5.2. Interest rate risk

The Bank has established an organisational structure for the asset-liability function, applying best practices in the financial industry, and, in particular, an Asset-Liability Management Committee (ALCO) under the direct responsibility of the Bank's Management Committee. Accordingly, it has decided on an asset-liability management strategy which involves main-

taining an own funds duration of around 5 years, thereby safeguarding the Bank against substantial fluctuations in its long-term revenues.

Given a notional own funds portfolio in line with the above objective of an own funds duration equal to around 5 years, an increase in interest rates of 0.01 % on all currencies would result in an increase of EUR 211 000 in the net present value of the Bank's own funds.

The following table illustrates the Bank's exposure to interest rate risk. It presents the nominal amounts according to maturities affected by the incidence of interest rate changes, as regards the main balance sheet items subject to reindexation:

Reindexation interval (in EUR million)

| <b>At 31.12.2004</b>      | not more than<br>3 months | 3 months<br>to 6 months | 6 months<br>to 1 year | 1 year to<br>5 years | more than<br>5 years | <b>Total<br/>31.12.2004</b> |
|---------------------------|---------------------------|-------------------------|-----------------------|----------------------|----------------------|-----------------------------|
| <b>Assets</b>             |                           |                         |                       |                      |                      |                             |
| Loans (gross)             | 136 831                   | 2 922                   | 4 105                 | 37 071               | 41 966               | <b>222 895</b>              |
| Net liquidity             | 19 772                    | 66                      | 184                   | 1 491                | 1 145                | <b>22 658</b>               |
|                           | <u>156 603</u>            | <u>2 988</u>            | <u>4 289</u>          | <u>38 562</u>        | <u>43 111</u>        | <b>245 553</b>              |
| <b>Liabilities</b>        |                           |                         |                       |                      |                      |                             |
| Borrowings and swaps      | 152 457                   | 5 715                   | 1 553                 | 28 857               | 27 569               | <b>216 151</b>              |
| <b>Interest rate risk</b> | <b>4 146</b>              | <b>- 2 727</b>          | <b>2 736</b>          | <b>9 705</b>         | <b>15 542</b>        |                             |

| <b>At 31.12.2003</b>      | not more than<br>3 months | 3 months<br>to 6 months | 6 months<br>to 1 year | 1 year to<br>5 years | more than<br>5 years | <b>Total<br/>31.12.2003</b> |
|---------------------------|---------------------------|-------------------------|-----------------------|----------------------|----------------------|-----------------------------|
| <b>Assets</b>             |                           |                         |                       |                      |                      |                             |
| Loans (gross)             | 117 977                   | 4 236                   | 4 969                 | 34 525               | 45 530               | <b>207 237</b>              |
| Net liquidity             | 13 216                    | 481                     | 103                   | 1 332                | 1 254                | <b>16 386</b>               |
|                           | <u>131 193</u>            | <u>4 717</u>            | <u>5 072</u>          | <u>35 857</u>        | <u>46 784</u>        | <b>223 623</b>              |
| <b>Liabilities</b>        |                           |                         |                       |                      |                      |                             |
| Borrowings and swaps      | 126 109                   | 7 321                   | 3 703                 | 27 146               | 31 792               | <b>196 071</b>              |
| <b>Interest rate risk</b> | <b>5 084</b>              | <b>- 2 604</b>          | <b>1 369</b>          | <b>8 711</b>         | <b>14 992</b>        |                             |

### S.3. Liquidity risk

The table hereafter analyses assets and liabilities by maturity on the basis of the period remaining between the balance sheet date and the contractual maturity date.

Assets and liabilities for which there is no contractual maturity date are classified under "Maturity undefined".

Liquidity Risk (in EUR million)

| <b>Maturity at 31.12.2004</b>                              | not more<br>than 3 months | 3 months<br>to 1 year | 1 year<br>to 5 years | More<br>than 5 years | maturity<br>undefined | <b>Total<br/>2004</b> |
|--|---------------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|
| <b>Assets</b>  |                           |                       |                      |                      |                       |                       |
| Cash in hand, central banks and post office banks          | 31                        | 0                     | 0                    | 0                    | 0                     | <b>31</b>             |
| Treasury bills eligible for refinancing with central banks | 110                       | 208                   | 1 254                | 1 070                | 0                     | <b>2 642</b>          |
| Other loans and advances:                                  |                           |                       |                      |                      |                       |                       |
| • Current accounts   | 163                       | 0                     | 0                    | 0                    | 0                     | <b>163</b>            |
| • Others   | 17 880                    | 28                    | 0                    | 0                    | 0                     | <b>17 908</b>         |
|  | <u>18 043</u>             | <u>28</u>             | <u>0</u>             | <u>0</u>             | <u>0</u>              | <b>18 071</b>         |
| Loans:   |                           |                       |                      |                      |                       |                       |
| • Credit institutions                                      | 2 316                     | 5 192                 | 33 975               | 61 203               | 0                     | <b>102 686</b>        |
| • Customers  | 1 554                     | 6 072                 | 37 335               | 74 092               | 0                     | <b>119 053</b>        |
|  | <u>3 870</u>              | <u>11 264</u>         | <u>71 310</u>        | <u>135 295</u>       | <u>0</u>              | <b>221 739</b>        |
| Debt securities including fixed-income securities          | 5 661                     | 962                   | 1 298                | 1 047                | 0                     | <b>8 968</b>          |
| Other assets   | 0                         | 0                     | 0                    | 0                    | 6 321                 | <b>6 321</b>          |
| <b>Total assets</b>  | <b>27 715</b>             | <b>12 462</b>         | <b>73 862</b>        | <b>137 412</b>       | <b>6 321</b>          | <b>257 772</b>        |
| <b>Liabilities</b>   |                           |                       |                      |                      |                       |                       |
| Amounts owed to credit institutions                        | 378                       | 4                     | 6                    | 0                    | 0                     | <b>388</b>            |
| Debts evidenced by certificates                            | 12 340                    | 20 226                | 111 181              | 71 078               | 0                     | <b>214 825</b>        |
| Currency swap contracts adjustment                         | 1 129                     | 1 299                 | 4 434                | - 285                | 0                     | <b>6 577</b>          |
| Capital, reserves and profit                               | 0                         | 0                     | 0                    | 0                    | 29 638                | <b>29 638</b>         |
| Other liabilities  | 0                         | 0                     | 0                    | 0                    | 6 344                 | <b>6 344</b>          |
| <b>Total liabilities</b>                                   | <b>13 847</b>             | <b>21 529</b>         | <b>115 621</b>       | <b>70 793</b>        | <b>35 982</b>         | <b>257 772</b>        |

| <b>Maturity at 31.12.2003</b>                                 | not more<br>than 3 months | 3 months<br>to 1 year | 1 year<br>to 5 years | More<br>than 5 years | maturity<br>undefined | <b>Total<br/>2003</b> |
|---|---------------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|
| <b>Assets</b>   |                           |                       |                      |                      |                       |                       |
| Cash in hand, central banks and post office banks             | 12                        | 0                     | 0                    | 0                    | 0                     | <b>12</b>             |
| Treasury bills eligible for refinancing<br>with central banks | 81                        | 72                    | 757                  | 572                  | 0                     | <b>1 482</b>          |
| Other loans and advances:                                     |                           |                       |                      |                      |                       |                       |
| • Current accounts  | 196                       | 0                     | 0                    | 0                    | 0                     | <b>196</b>            |
| • Others  | 13 257                    | 0                     | 0                    | 0                    | 0                     | <b>13 257</b>         |
|   | <u>13 453</u>             | <u>0</u>              | <u>0</u>             | <u>0</u>             | <u>0</u>              | <b>13 453</b>         |
| Loans:  |                           |                       |                      |                      |                       |                       |
| • Credit institutions   | 2 212                     | 7 245                 | 29 920               | 56 357               | 0                     | <b>95 734</b>         |
| • Customers   | 1 767                     | 5 948                 | 34 893               | 67 504               | 0                     | <b>110 112</b>        |
|   | <u>3 979</u>              | <u>13 193</u>         | <u>64 813</u>        | <u>123 861</u>       | <u>0</u>              | <b>205 846</b>        |
| Debt securities including fixed-income securities             | 4 086                     | 1 254                 | 1 518                | 1 945                | 0                     | <b>8 803</b>          |
| Other assets  | 0                         | 0                     | 0                    | 0                    | 4 482                 | <b>4 482</b>          |
| <b>Total assets</b>   | <b>21 611</b>             | <b>14 519</b>         | <b>67 088</b>        | <b>126 378</b>       | <b>4 482</b>          | <b>234 078</b>        |
| <b>Liabilities</b>  |                           |                       |                      |                      |                       |                       |
| Amounts owed to credit institutions                           | 298                       | 4                     | 6                    | 0                    | 0                     | <b>308</b>            |
| Debts evidenced by certificates                               | 8 351                     | 20 928                | 96 759               | 68 467               | 0                     | <b>194 505</b>        |
| Currency swap contracts adjustment                            | 107                       | 1 509                 | 5 414                | - 60                 | 0                     | <b>6 970</b>          |
| Capital, reserves and profit                                  | 0                         | 0                     | 0                    | 0                    | 25 984                | <b>25 984</b>         |
| Other liabilities   | 0                         | 0                     | 0                    | 0                    | 6 311                 | <b>6 311</b>          |
| <b>Total liabilities</b>                                      | <b>8 756</b>              | <b>22 441</b>         | <b>102 179</b>       | <b>68 407</b>        | <b>32 295</b>         | <b>234 078</b>        |

An "investment portfolio" [note B] has been created in order to ensure the Bank's solvency and to contend with unforeseen liquidity needs. This securities portfolio consists mainly of fixed-income securities issued by first-class counterparties, largely bonds issued by Member States, acquired with the intention of holding them until final maturity.

Some of the borrowings and associated swaps include early termination triggers or call options granted to the investors or the hedging swap counterparties. Certain liabilities could therefore be redeemed at an earlier stage than their maturity date.

If all calls were to be exercised at their next contractual exercise date, cumulated early redemptions for the period 2005-2007 would amount to EUR 11.4 billion.

#### S.4. Foreign exchange rate risk

The sources of foreign exchange rate risk are to be found in the margins on operations and in general expenses incurred in non-euro currencies. The Bank's objective is to eliminate exchange risk by reducing net positions per currency through operations on the international foreign exchange markets.

An FX hedging program has been set up in 2004 in order to protect the known loan margins in USD and in GBP for the next 3 years.

Foreign exchange position (in EUR million)

| <b>Currency at 31.12.2004</b>                              | <b>EURO</b>    | <b>Pounds Sterling</b> | <b>US Dollars</b> | <b>Other currencies</b> | <b>Sub-Total except Euros</b> | <b>Total 2004</b> |
|--|----------------|------------------------|-------------------|-------------------------|-------------------------------|-------------------|
| <b>Assets</b>  |                |                        |                   |                         |                               |                   |
| Cash in hand, central banks and post office banks          | 1              | 30                     | 0                 | 0                       | 30                            | <b>31</b>         |
| Treasury bills eligible for refinancing with central banks | 2 642          | 0                      | 0                 | 0                       | 0                             | <b>2 642</b>      |
| Other loans and advances:                                  |                |                        |                   |                         |                               |                   |
| • Current accounts   | 115            | 3                      | 19                | 26                      | 48                            | <b>163</b>        |
| • Others   | 6 980          | 1 681                  | 6 287             | 2 960                   | 10 928                        | <b>17 908</b>     |
|  | <u>7 095</u>   | <u>1 684</u>           | <u>6 306</u>      | <u>2 986</u>            | <u>10 976</u>                 | <b>18 071</b>     |
| Loans:   |                |                        |                   |                         |                               |                   |
| • Credit institutions                                      | 57 393         | 21 425                 | 22 098            | 1 770                   | 45 293                        | <b>102 686</b>    |
| • Customers  | 85 066         | 16 253                 | 11 086            | 6 648                   | 33 987                        | <b>119 053</b>    |
|  | <u>142 459</u> | <u>37 678</u>          | <u>33 184</u>     | <u>8 418</u>            | <u>79 280</u>                 | <b>221 739</b>    |
| Debt securities including fixed-income securities          | 4 676          | 1 600                  | 1 801             | 891                     | 4 292                         | <b>8 968</b>      |
| Other assets   | 5 020          | 684                    | 489               | 128                     | 1 301                         | <b>6 321</b>      |
| <b>Total assets</b>  | <b>161 893</b> | <b>41 676</b>          | <b>41 780</b>     | <b>12 423</b>           | <b>95 879</b>                 | <b>257 772</b>    |
| <b>Liabilities</b>   |                |                        |                   |                         |                               |                   |
| Amounts owed to credit institutions                        | 388            | 0                      | 0                 | 0                       | 0                             | <b>388</b>        |
| Debts evidenced by certificates:                           |                |                        |                   |                         |                               |                   |
| • Debts securities in issue                                | 92 695         | 49 359                 | 51 991            | 19 588                  | 120 938                       | <b>213 633</b>    |
| • Others   | 305            | 571                    | 0                 | 316                     | 887                           | <b>1 192</b>      |
|  | <u>93 000</u>  | <u>49 930</u>          | <u>51 991</u>     | <u>19 904</u>           | <u>121 825</u>                | <b>214 825</b>    |
| Currency swap contracts adjustment                         | 33 910         | - 8 945                | - 10 700          | - 7 688                 | - 27 333                      | <b>6 577</b>      |
| Capital, reserves and profit                               | 29 638         | 0                      | 0                 | 0                       | 0                             | <b>29 638</b>     |
| Other liabilities  | 4 967          | 691                    | 482               | 204                     | 1 377                         | <b>6 344</b>      |
| <b>Total liabilities</b>                                   | <b>161 903</b> | <b>41 676</b>          | <b>41 773</b>     | <b>12 420</b>           | <b>95 869</b>                 | <b>257 772</b>    |
| <b>Net position as at 31.12.2004</b>                       | <b>- 10</b>    | <b>0</b>               | <b>7</b>          | <b>3</b>                |                               |                   |



| <b>Currency at 31.12.2003</b>                              | EURO           | Pounds Sterling | US Dollars    | Other currencies | Sub-Total except Euros | <b>Total 2003</b> |
|--|----------------|-----------------|---------------|------------------|------------------------|-------------------|
| <b>Assets</b>  |                |                 |               |                  |                        |                   |
| Cash in hand, central banks and post office banks          | 3              | 9               | 0             | 0                | 9                      | <b>12</b>         |
| Treasury bills eligible for refinancing with central banks | 1 482          | 0               | 0             | 0                | 0                      | <b>1 482</b>      |
| Other loans and advances:                                  |                |                 |               |                  |                        |                   |
| • Current accounts   | 106            | 3               | 16            | 71               | 90                     | <b>196</b>        |
| • Others   | 6 163          | 1 829           | 3 263         | 2 002            | 7 094                  | <b>13 257</b>     |
|  | <u>6 269</u>   | <u>1 832</u>    | <u>3 279</u>  | <u>2 073</u>     | <u>7 184</u>           | <b>13 453</b>     |
| Loans:   |                |                 |               |                  |                        |                   |
| • Credit institutions                                      | 55 549         | 22 796          | 15 787        | 1 602            | 40 185                 | <b>95 734</b>     |
| • Customers  | 78 293         | 15 601          | 10 155        | 6 063            | 31 819                 | <b>110 112</b>    |
|  | <u>133 842</u> | <u>38 397</u>   | <u>25 942</u> | <u>7 665</u>     | <u>72 004</u>          | <b>205 846</b>    |
| Debt securities including fixed-income securities          | 5 714          | 1 753           | 1 310         | 26               | 3 089                  | <b>8 803</b>      |
| Other assets   | 3 064          | 741             | 528           | 149              | 1 418                  | <b>4 482</b>      |
| <b>Total assets</b>  | <b>150 374</b> | <b>42 732</b>   | <b>31 059</b> | <b>9 913</b>     | <b>83 704</b>          | <b>234 078</b>    |
| <b>Liabilities</b>   |                |                 |               |                  |                        |                   |
| Amounts owed to credit institutions                        | 238            | 4               | 42            | 24               | 70                     | <b>308</b>        |
| Debts evidenced by certificates:                           |                |                 |               |                  |                        |                   |
| • Debts securities in issue                                | 84 898         | 44 874          | 46 993        | 16 537           | 108 404                | <b>193 302</b>    |
| • Others   | 305            | 571             | 0             | 327              | 898                    | <b>1 203</b>      |
|  | <u>85 203</u>  | <u>45 445</u>   | <u>46 993</u> | <u>16 864</u>    | <u>109 302</u>         | <b>194 505</b>    |
| Currency swap contracts adjustment                         | 34 012         | - 3 369         | - 16 491      | - 7 182          | - 27 042               | <b>6 970</b>      |
| Capital, reserves and profit                               | 25 984         | 0               | 0             | 0                | 0                      | <b>25 984</b>     |
| Other liabilities  | 4 898          | 688             | 519           | 206              | 1 413                  | <b>6 311</b>      |
| <b>Total liabilities</b>                                   | <b>150 335</b> | <b>42 768</b>   | <b>31 063</b> | <b>9 912</b>     | <b>83 743</b>          | <b>234 078</b>    |
| <b>Net position as at 31.12.2003</b>                       | <b>39</b>      | <b>- 36</b>     | <b>- 4</b>    | <b>1</b>         | <b>- 39</b>            |                   |

## Note T – Derivatives

Derivatives are contractual financial instruments, the value of which fluctuates according to trends in the underlying assets, interest rates, exchange rates or indices.

### T.1. As part of funding activity

The Bank uses derivatives mainly as part of its funding strategy in order to bring the characteristics of the funds raised, in terms of currencies and interest rates, into line with those of loans granted and also to reduce funding costs.

Long-term derivatives transactions are not used for trading, but only in connexion with fund-raising and for the reduction of market risk exposure.

All interest rate and currency swaps linked to the borrowing portfolio have maturities matching the corresponding borrowings and are therefore of a long-term nature.

The derivatives most commonly used are:

- Currency swaps
- Interest rate swaps
- Asset swaps.

#### T.1.1. Currency swaps

Currency swaps are contracts under which it is agreed to convert funds raised through borrowings into another currency and, simultaneously, a forward exchange contract is concluded to re-exchange the two currencies in the future in order to be able to repay the funds raised on the due dates.

#### T.1.2. Interest rate swaps

Interest rate swaps are contracts under which, generally, it is agreed to exchange floating-rate interest for fixed-rate interest or vice versa.

#### T.1.3. Asset swaps

Asset swaps are arranged for investments in bonds that do not have the desired cash-flow features. Specifically, swaps are used to convert

investments into floating-rate instruments with 3-month coupon payment and reset frequency. Thus, the Bank eliminates interest-rate and/or exchange risk, while retaining, as intended, the credit risk.

Interest rate or currency swaps allow the Bank to modify the interest rate and currency structure of its borrowing portfolio in order to accommodate requests from its clients and also to reduce funding costs by exchanging its advantageous access conditions to certain capital markets with its counterparties.

- Derivatives credit risk mitigation policy:

The credit risk with respect to derivatives lies in the loss which the Bank would incur were a counterparty unable to honour its contractual obligations.

In view of the special nature and complexity of the derivatives transactions, a series of procedures has been put in place to safeguard the Bank against losses arising out of the use of such instruments.

- Contractual framework:

All the EIB's long-term derivatives transactions are concluded in the contractual framework of Master Swap Agreements and, where non-standard structures are covered, of Credit Support Annexes, which specify the conditions of exposure collateralisation. These are generally accepted and practised contract types.

- Counterparty selection:

The minimum rating at the outset is set at A1, the EIB having the right of early termination if the rating drops below a certain level.

- Limits:

Limits have been set in terms of:

- total net present value of derivatives exposure with a counterparty;
- unsecured exposure to a counterparty;
- specific concentration limits expressed as nominal amount.

All limits are dynamically adapted to the credit quality of the counterparty.

- Monitoring:

The derivatives portfolio is regularly valued and compared against limits.

- Collateralisation:

- Derivatives exposure exceeding the limit for unsecured exposure is collateralised by cash and first-class bonds.
- Very complex and illiquid transactions require collateralisation over and above the current market value.
- Both the derivatives portfolio with individual counterparties and the collateral received are regularly valued, with a subsequent call for additional collateral or release.

The credit risk associated with derivatives varies according to a number of factors (such as interest and exchange rates) and generally corresponds to only a small portion of their notional value. In the Bank's case, where only mutually agreed derivatives are negotiated, the credit risk is evaluated on the basis of the "current exposure" method recommended by the Bank for International Settlements (BIS). Hence, the credit risk is expressed in terms of the positive "fair value" or replacement value of the contracts, increased by the potential risks, contingent on the duration and type of transaction, weighted by a coefficient linked to the category of counterparty (BIS I weighted risk).

The following tables show the maturities of currency swaps (excluding short-term currency swaps – see T.2 below) and interest rate swaps, subdivided according to their notional amount and the associated credit risk. The notional amounts are disclosed off balance sheet.

| <b>Currency swaps at 31.12.2004</b> (in EUR million) | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2004</b> |
|--|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount                                      | 9 302               | 22 419                  | 2 622                  | 6 137                 | <b>40 480</b>         |
| Net discounted value                                 | - 1 825             | - 3 968                 | - 134                  | - 125                 | <b>- 6 052</b>        |
| Credit risk (BIS I weighted)                         | 40                  | 249                     | 50                     | 148                   | <b>487</b>            |

| <b>Currency swaps at 31.12.2003</b> (in EUR million) | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2003</b> |
|--|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount                                      | 7 430               | 27 044                  | 1 222                  | 5 035                 | <b>40 731</b>         |
| Net discounted value                                 | - 1 458             | - 4 589                 | - 157                  | 17                    | <b>- 6 187</b>        |
| Credit risk (BIS I weighted)                         | 41                  | 300                     | 22                     | 206                   | <b>569</b>            |

| <b>Interest rate swaps at 31.12.2004</b> (in EUR million) | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2004</b> |
|---|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount   | 17 289              | 86 748                  | 42 789                 | 41 011                | <b>187 837</b>        |
| Net discounted value                                      | 52                  | 1 926                   | 692                    | 2 206                 | <b>4 876</b>          |
| Credit risk (BIS I weighted)                              | 71                  | 949                     | 472                    | 898                   | <b>2 390</b>          |

| <b>Interest rate swaps at 31.12.2003</b> (in EUR million) | less than<br>1 year | 1 year to<br>to 5 years | 5 years to<br>10 years | more than<br>10 years | <b>Total<br/>2003</b> |
|---|---------------------|-------------------------|------------------------|-----------------------|-----------------------|
| Notional amount   | 13 312              | 70 306                  | 37 796                 | 33 651                | <b>155 065</b>        |
| Net discounted value                                      | 287                 | 2 561                   | 203                    | 1 902                 | <b>4 953</b>          |
| Credit risk (BIS I weighted)                              | 116                 | 967                     | 562                    | 757                   | <b>2 402</b>          |

The Bank does not generally enter into any options contracts in conjunction with its risk hedging policy. However, as part of its strategy of raising funds on the financial markets at least cost, the Bank enters

into borrowing contracts encompassing notably interest rate or stock exchange index options. Such borrowings are entirely covered by swap contracts to hedge the corresponding market risk.

Tabulated below are the number and notional amounts of the various types of options embedded in borrowings:

|                                       | <b>Option embedded</b> |        | <b>Stock exchange index</b> |       | <b>Special structure coupon or similar</b> |       |
|---------------------------------------|------------------------|--------|-----------------------------|-------|--|-------|
|                                       | <b>2004</b>            | 2003   | <b>2004</b>                 | 2003  | <b>2004</b>                                | 2003  |
| Number of transactions                | <b>384</b>             | 306    | <b>10</b>                   | 16    | <b>109</b>                                 | 71    |
| Notional amount (in EUR million)      | <b>16 641</b>          | 12 503 | <b>699</b>                  | 1 328 | <b>8 504</b>                               | 5 134 |
| Net discounted value (in EUR million) | <b>- 123</b>           | - 160  | <b>- 64</b>                 | - 94  | <b>340</b>                                 | 213   |

The "fair value" of "plain vanilla" swap transactions is their market value. For structured deals, the "fair value" is computed using the income approach, using valuation techniques to convert future amounts to a single present amount (discounted). The estimate of fair value is based on the value indicated by marketplace expectations about those future amounts. Internal estimates and assumptions might be used in the valuation techniques when the market inputs are not directly available.

All option contracts embedded in, or linked with, borrowings are negotiated over the counter. From the portfolio of structured deals with embedded options, 252 swaps amounting to EUR 3 829 million

of notional are Power Reverse Dual Currency. Their "fair value" is EUR -318 million. These transactions are very dependent on the exchange rate USD/JPY. An appreciation of 5% of the USD with respect to JPY will imply a "fair value" of EUR - 309 million and an increase of EUR 9 million as well as an increase of the probability of their early exercise. The rest of structured deals include a variety of transactions dependent on interest rates, FX rates, inflation rates, stock indexes and IR volatilities.

Generally, there is a reduced credit risk on these swaps, because security exists in the form of regularly monitored collateral.

Collateral (EUR million)

The collateral received for derivatives business amounts to EUR 4 142 million, with the following composition:

**Swap Collateral (in EUR million)**

| Moody's or equivalent rating | Bonds        |               |            |                             |            | Cash | Total 2004   |
|------------------------------|--------------|---------------|------------|-----------------------------|------------|------|--------------|
|                              | Govt         | Supranational | Agency     | Secured Bonds (Pfandbriefe) |            |      |              |
| Aaa                          | 1 902        | 20            | 397        | 66                          | 0          |      | <b>2 385</b> |
| Aa1 to Aa3                   | 1 337        | 0             | 0          | 0                           | 0          |      | <b>1 337</b> |
| A1                           | 49           | 0             | 0          | 0                           | 0          |      | <b>49</b>    |
| Below A1                     | 0            | 0             | 0          | 0                           | 0          |      | <b>0</b>     |
| Non-rated                    | 0            | 0             | 0          | 0                           | 371        |      | <b>371</b>   |
| <b>Total 2004</b>            | <b>3 288</b> | <b>20</b>     | <b>397</b> | <b>66</b>                   | <b>371</b> |      | <b>4 142</b> |

**Swap Collateral (in EUR million)**

| Moody's or equivalent rating | Bonds        |               |            |                             |           | Bank and Corporate Bonds | Cash | Total 2003   |
|------------------------------|--------------|---------------|------------|-----------------------------|-----------|--------------------------|------|--------------|
|                              | Govt         | Supranational | Agency     | Secured Bonds (Pfandbriefe) |           |                          |      |              |
| Aaa                          | 1 006        | 30            | 365        | 109                         | 78        | 0                        |      | <b>1 588</b> |
| Aa1 to Aa3                   | 785          | 0             | 0          | 39                          | 0         | 0                        |      | <b>824</b>   |
| A1                           | 46           | 0             | 0          | 0                           | 0         | 0                        |      | <b>46</b>    |
| Below A1                     | 0            | 0             | 0          | 0                           | 0         | 0                        |      | <b>0</b>     |
| Non-rated                    | 0            | 0             | 0          | 0                           | 0         | 272                      |      | <b>272</b>   |
| <b>Total 2003</b>            | <b>1 837</b> | <b>30</b>     | <b>365</b> | <b>148</b>                  | <b>78</b> | <b>272</b>               |      | <b>2 730</b> |

Ratings exposure table: The major part of new derivatives transactions are concluded with counterparties rated at least A1. With exceptional conditions of over-collateralisation, counterparties rated A2 or A3 have been also accepted. Consequently, most of the portfolio is concentrated on counterparties rated A1 or above.

| Grouped Ratings              | Percentage of Nominal |       | Net Market Exposure (in EUR million) |      | CRE BIS2 Swaps |       |
|------------------------------|-----------------------|-------|--------------------------------------|------|----------------|-------|
|                              | 2004                  | 2003  | 2004                                 | 2003 | 2004           | 2003  |
| Moody's or equivalent rating |                       |       |                                      |      |                |       |
| Aaa                          | <b>6.3 %</b>          | 7.2%  | <b>139</b>                           | 302  | <b>615</b>     | 772   |
| Aa1 to Aa3                   | <b>59.3 %</b>         | 55.9% | <b>190</b>                           | 329  | <b>2 159</b>   | 1 882 |
| A1                           | <b>27.7 %</b>         | 30.7% | <b>3</b>                             | 16   | <b>1 638</b>   | 1 284 |
| A2 to A3                     | <b>6.5 %</b>          | 5.8%  | <b>1</b>                             | 7    | <b>806</b>     | 570   |
| Non-rated                    | <b>0.2 %</b>          | 0.4%  | <b>1</b>                             | 0    | <b>241</b>     | 208   |
| <b>Total</b>                 | <b>100 %</b>          | 100%  | <b>334</b>                           | 654  | <b>5 459</b>   | 4 716 |

The Net Market Exposure is the net present value of a swap portfolio net of collateral, if positive (zero if negative). It represents a measure of the losses the Bank could incur in case of default of the counterparty, after application of netting and using the collateral.

The BIS Credit Risk Equivalent is the sum of the Net Present Value of the swap plus an Add-On equal to the Notional Amount multiplied by a coefficient dependent on the structure of the swap and its maturity (according to the Basel Agreement), meant to cover potential future increases in exposures due to changing market conditions over the residual life of the swap.

**T.2. As part of liquidity management**

The Bank also enters into short-term currency swap contracts in order to adjust currency positions in its operational treasury in relation to its benchmark currency, the euro, and to cater for demand for currencies in conjunction with loan disbursements.

The notional amount of short-term currency swaps stood at EUR 4 590 million at 31 December 2004, against EUR 2 482 million at 31 December 2003.

**Note U – Geographical breakdown of lending by country in which projects are located** (in EUR '000)

**U.1. Loans for projects within the Union and related loans**

| Countries and territories<br>in which projects are located | Number<br>of loans | Aggregate loans<br>granted | Undisbursed<br>portion | Disbursed<br>portion | % of total<br>2004 | % fin.<br>year 2003   |
|--|--------------------|----------------------------|------------------------|----------------------|--------------------|-----------------------|
| Germany .....  | 827                | 39 456 286                 | 1 019 544              | 38 436 742           | 14.85 %            | 14.87 %               |
| France .....   | 344                | 28 683 819                 | 3 128 902              | 25 554 917           | 10.79 %            | 11.16 %               |
| Italy .....  | 802                | 35 612 635                 | 3 867 884              | 31 744 751           | 13.40 %            | 13.49 %               |
| United Kingdom .....                                       | 246                | 23 311 272                 | 4 237 741              | 19 073 531           | 8.77 %             | 9.12 %                |
| Spain .....  | 535                | 36 708 558                 | 3 481 739              | 33 226 819           | 13.82 %            | 13.34 %               |
| Belgium .....  | 71                 | 3 970 341                  | 868 418                | 3 101 923            | 1.49 %             | 1.60 %                |
| Netherlands .....  | 52                 | 3 474 567                  | 993 281                | 2 481 286            | 1.31 %             | 1.35 %                |
| Sweden .....   | 108                | 4 716 543                  | 1 208 412              | 3 508 131            | 1.77 %             | 1.77 %                |
| Denmark .....  | 88                 | 4 954 242                  | 1 113 414              | 3 840 828            | 1.86 %             | 2.20 %                |
| Austria .....  | 168                | 4 870 265                  | 12                     | 4 870 253            | 1.83 %             | 1.79 %                |
| Poland .....   | 85                 | 7 433 859                  | 3 899 755              | 3 534 104            | 2.80 %             | 2.62 % <sup>(*)</sup> |
| Finland .....  | 87                 | 4 755 482                  | 580 004                | 4 175 478            | 1.79 %             | 1.64 %                |
| Greece .....   | 128                | 11 855 952                 | 1 776 510              | 10 079 442           | 4.46 %             | 4.32 %                |
| Portugal .....   | 233                | 16 156 436                 | 1 986 283              | 14 170 153           | 6.08 %             | 6.07 %                |
| Czech Republic .....                                       | 51                 | 4 863 032                  | 1 444 589              | 3 418 443            | 1.83 %             | 1.74 % <sup>(*)</sup> |
| Hungary .....  | 58                 | 3 182 707                  | 900 955                | 2 281 752            | 1.20 %             | 1.03 % <sup>(*)</sup> |
| Ireland .....  | 59                 | 2 709 931                  | 623 703                | 2 086 228            | 1.02 %             | 0.95 %                |
| Slovak Republic .....                                      | 30                 | 1 259 639                  | 273 000                | 986 639              | 0.47 %             | 0.47 % <sup>(*)</sup> |
| Slovenia .....   | 29                 | 1 312 804                  | 322 573                | 990 231              | 0.49 %             | 0.51 % <sup>(*)</sup> |
| Lithuania .....  | 17                 | 304 682                    | 146 342                | 158 340              | 0.11 %             | 0.13 % <sup>(*)</sup> |
| Luxembourg .....   | 35                 | 698 073                    | 183 750                | 514 323              | 0.26 %             | 0.28 %                |
| Cyprus .....   | 23                 | 1 080 905                  | 535 000                | 545 905              | 0.41 %             | 0.35 % <sup>(*)</sup> |
| Latvia .....   | 17                 | 301 641                    | 97 205                 | 204 436              | 0.11 %             | 0.13 % <sup>(*)</sup> |
| Estonia .....  | 14                 | 265 654                    | 77 000                 | 188 654              | 0.10 %             | 0.08 % <sup>(*)</sup> |
| Malta .....  | 3                  | 6 357                      | 0                      | 6 357                | 0.00 %             | 0.01 % <sup>(*)</sup> |
| Related loans <sup>(**)</sup> .....                        | 30                 | 2 187 276                  | 473 544                | 1 713 732            | 0.82 %             | 0.72 %                |
| <b>Total</b>   | <b>4 140</b>       | <b>244 132 958</b>         | <b>33 239 560</b>      | <b>210 893 398</b>   | <b>91.84 %</b>     | <b>91.74 %</b>        |

(\*): Countries classified in 2003 under "acceding countries".

(\*\*): Loans authorised under the second paragraph of Article 18 (1) of the Statute for projects located outside the territory of Member States of the Union but offering benefits for the Union are considered as related to loans within the Union.

## U.2. Loans for projects outside the Union

### U.2.1. ACP Countries/OCT

| Countries and territories<br>in which projects are located | Number<br>of loans | Aggregate loans<br>granted | Undisbursed<br>portion | Disbursed<br>portion | % of total<br>2004 | % fin. year<br>2003 |
|--|--------------------|----------------------------|------------------------|----------------------|--------------------|---------------------|
| Mauritius.....   | 13                 | 135 726                    | 84 416                 | 51 310               |                    |                     |
| Namibia.....   | 10                 | 126 257                    | 5 000                  | 121 257              |                    |                     |
| Mozambique.....  | 6                  | 102 392                    | 10 000                 | 92 392               |                    |                     |
| Kenya.....   | 8                  | 95 892                     | 11 337                 | 84 555               |                    |                     |
| Dominican Republic.....                                    | 6                  | 93 746                     | 80 000                 | 13 746               |                    |                     |
| Regional – Africa.....                                     | 3                  | 84 697                     | 33 000                 | 51 697               |                    |                     |
| Jamaica.....   | 9                  | 65 572                     | 0                      | 65 572               |                    |                     |
| ACP Group.....   | 3                  | 56 051                     | 0                      | 56 051               |                    |                     |
| Barbados.....  | 5                  | 53 263                     | 1 500                  | 51 763               |                    |                     |
| Swaziland.....   | 3                  | 52 460                     | 36 000                 | 16 460               |                    |                     |
| Lesotho.....   | 3                  | 51 561                     | 0                      | 51 561               |                    |                     |
| Botswana.....  | 7                  | 50 694                     | 12 500                 | 38 194               |                    |                     |
| Regional – Central Africa.....                             | 1                  | 50 509                     | 44 636                 | 5 873                |                    |                     |
| Ghana.....   | 4                  | 46 668                     | 3 966                  | 42 702               |                    |                     |
| Senegal.....   | 1                  | 46 000                     | 0                      | 46 000               |                    |                     |
| Regional – West Africa.....                                | 2                  | 40 849                     | 25 000                 | 15 849               |                    |                     |
| Zimbabwe.....  | 7                  | 35 257                     | 0                      | 35 257               |                    |                     |
| Mauritania.....  | 3                  | 33 796                     | 0                      | 33 796               |                    |                     |
| Trinidad and Tobago.....                                   | 4                  | 32 922                     | 0                      | 32 922               |                    |                     |
| Cape Verde.....  | 1                  | 20 000                     | 0                      | 20 000               |                    |                     |
| Cameroon.....  | 1                  | 18 189                     | 0                      | 18 189               |                    |                     |
| Bahamas.....   | 2                  | 17 717                     | 0                      | 17 717               |                    |                     |
| Côte-d'Ivoire.....   | 4                  | 14 218                     | 0                      | 14 218               |                    |                     |
| Gabon.....   | 2                  | 11 111                     | 0                      | 11 111               |                    |                     |
| Saint Vincent and The Grenadines.....                      | 3                  | 10 891                     | 8 300                  | 2 591                |                    |                     |
| Saint Lucia.....   | 4                  | 10 554                     | 5 000                  | 5 554                |                    |                     |
| Papua New Guinea.....                                      | 3                  | 9 820                      | 0                      | 9 820                |                    |                     |
| Nigeria.....   | 1                  | 8 919                      | 0                      | 8 919                |                    |                     |
| Regional – Caribbean.....                                  | 1                  | 7 657                      | 0                      | 7 657                |                    |                     |
| Fiji Islands.....  | 1                  | 6 000                      | 6 000                  | 0                    |                    |                     |
| French Polynesia.....                                      | 2                  | 5 733                      | 0                      | 5 733                |                    |                     |
| Malawi.....  | 4                  | 5 019                      | 0                      | 5 019                |                    |                     |
| British Virgin Islands.....                                | 3                  | 3 774                      | 0                      | 3 774                |                    |                     |
| Guinea.....  | 1                  | 3 713                      | 0                      | 3 713                |                    |                     |
| Uganda.....  | 1                  | 3 234                      | 0                      | 3 234                |                    |                     |
| Chad.....  | 1                  | 3 136                      | 0                      | 3 136                |                    |                     |
| New Caledonia and Dependencies.....                        | 2                  | 2 422                      | 0                      | 2 422                |                    |                     |
| Surinam.....   | 1                  | 1 990                      | 0                      | 1 990                |                    |                     |
| OCT Group.....   | 1                  | 1 989                      | 0                      | 1 989                |                    |                     |
| Grenada.....   | 1                  | 1 887                      | 0                      | 1 887                |                    |                     |
| Cayman Islands.....  | 2                  | 1 813                      | 0                      | 1 813                |                    |                     |
| Falkland Islands.....                                      | 2                  | 1 651                      | 0                      | 1 651                |                    |                     |
| Belize.....  | 1                  | 1 193                      | 0                      | 1 193                |                    |                     |
| Tonga.....   | 2                  | 1 105                      | 0                      | 1 105                |                    |                     |
| Netherlands Antilles.....                                  | 1                  | 124                        | 0                      | 124                  |                    |                     |
| <b>Sub-total</b>   | <b>146</b>         | <b>1 428 171</b>           | <b>366 655</b>         | <b>1 061 516</b>     | <b>0.54%</b>       | <b>0.64%</b>        |

### U.2.2. South Africa

| Countries and territories in which projects are located | Number of loans | Aggregate loans granted | Undisbursed portion | Disbursed portion | % of total 2004 | % fin. year 2003 |
|---|-----------------|-------------------------|---------------------|-------------------|-----------------|------------------|
| <b>Sub-total</b>  | <b>28</b>       | <b>940 675</b>          | <b>254 612</b>      | <b>686 063</b>    | <b>0.35 %</b>   | <b>0.37 %</b>    |

### U.2.3. Euro-Mediterranean Partnership Countries and the Balkans

|                             |            |                   |                  |                  |               |               |
|-----------------------------|------------|-------------------|------------------|------------------|---------------|---------------|
| Turkey .....                | 35         | 3 114 146         | 1 207 293        | 1 906 853        |               |               |
| Egypt .....                 | 34         | 1 986 464         | 1 108 757        | 877 707          |               |               |
| Tunisia .....               | 50         | 1 792 698         | 867 159          | 925 539          |               |               |
| Morocco .....               | 40         | 1 655 672         | 739 500          | 916 172          |               |               |
| Algeria .....               | 35         | 1 499 049         | 550 164          | 948 885          |               |               |
| Serbia and Montenegro ..... | 23         | 766 247           | 526 667          | 239 580          |               |               |
| Croatia .....               | 16         | 670 172           | 486 530          | 183 642          |               |               |
| Syria .....                 | 7          | 592 564           | 448 120          | 144 444          |               |               |
| Lebanon .....               | 15         | 484 009           | 225 032          | 258 977          |               |               |
| Jordan .....                | 23         | 395 711           | 165 897          | 229 814          |               |               |
| Albania .....               | 8          | 187 493           | 124 000          | 63 493           |               |               |
| Bosnia-Herzegovina .....    | 4          | 183 844           | 99 152           | 84 692           |               |               |
| FYROM .....                 | 7          | 170 623           | 61 794           | 108 829          |               |               |
| Gaza-West Bank .....        | 8          | 144 006           | 106 270          | 37 736           |               |               |
| Israel .....                | 3          | 31 475            | 0                | 31 475           |               |               |
| <b>Sub-total</b>            | <b>308</b> | <b>13 674 173</b> | <b>6 716 335</b> | <b>6 957 838</b> | <b>5.14 %</b> | <b>4.85 %</b> |

### U.2.4. Russian Federation

|                  |          |               |               |               |               |               |
|------------------|----------|---------------|---------------|---------------|---------------|---------------|
|                  | 1        | 25 000        | 14 000        | 11 000        |               |               |
| <b>Sub-total</b> | <b>1</b> | <b>25 000</b> | <b>14 000</b> | <b>11 000</b> | <b>0.01 %</b> | <b>0.01 %</b> |

### U.2.5. Acceding and Accession Countries

|                  |           |                  |                  |                  |               |               |
|------------------|-----------|------------------|------------------|------------------|---------------|---------------|
| Romania          | 45        | 2 803 498        | 1 263 710        | 1 539 788        |               |               |
| Bulgaria         | 25        | 800 286          | 502 782          | 297 504          |               |               |
| <b>Sub-total</b> | <b>70</b> | <b>3 603 784</b> | <b>1 766 492</b> | <b>1 837 292</b> | <b>1.36 %</b> | <b>1.49 %</b> |

### U.2.6. Asia and Latin American Countries

| Countries and territories in which projects are located | Number of loans | Aggregate loans granted          | Undisbursed portion | Disbursed portion  | % of total 2004             | % fin. year 2003 |
|---|-----------------|----------------------------------|---------------------|--------------------|-----------------------------|------------------|
| Brazil .....  | 24              | 668 814                          | 162 475             | 506 339            |                             |                  |
| Argentina .....   | 8               | 203 467                          | 11 313              | 192 154            |                             |                  |
| Philippines .....                                       | 6               | 184 539                          | 66 832              | 117 707            |                             |                  |
| Indonesia .....   | 4               | 161 881                          | 48 794              | 113 087            |                             |                  |
| Mexico .....  | 3               | 130 176                          | 92 521              | 37 655             |                             |                  |
| China .....   | 3               | 99 425                           | 29 681              | 69 744             |                             |                  |
| Panama .....  | 3               | 95 949                           | 4 881               | 91 068             |                             |                  |
| Regional – Central America .....                        | 3               | 79 514                           | 59 037              | 20 477             |                             |                  |
| Pakistan .....  | 3               | 73 494                           | 18 528              | 54 966             |                             |                  |
| India .....   | 2               | 72 300                           | 50 000              | 22 300             |                             |                  |
| Peru .....  | 2               | 50 998                           | 0                   | 50 998             |                             |                  |
| Vietnam .....   | 1               | 44 278                           | 0                   | 44 278             |                             |                  |
| Thailand .....  | 1               | 40 803                           | 0                   | 40 803             |                             |                  |
| Sri Lanka .....   | 1               | 38 013                           | 15 000              | 23 013             |                             |                  |
| Bangladesh .....  | 1               | 31 999                           | 21 721              | 10 278             |                             |                  |
| Costa Rica .....  | 1               | 25 671                           | 0                   | 25 671             |                             |                  |
| Regional – Andean Pact .....                            | 1               | 22 108                           | 0                   | 22 108             |                             |                  |
| Uruguay .....   | 1               | 4 833                            | 0                   | 4 833              |                             |                  |
| <b>Sub-total</b>  | <b>68</b>       | <b>2 028 262</b>                 | <b>580 783</b>      | <b>1 447 479</b>   | <b>0.76 %</b>               | <b>0.90 %</b>    |
| <b>Total</b>  | <b>621</b>      | <b>21 700 065</b>                | <b>9 698 877</b>    | <b>12 001 188</b>  | <b>8.16 %<sup>(1)</sup></b> | <b>8.26 %</b>    |
| <b>TOTAL</b>  | <b>4 761</b>    | <b>265 833 023<sup>(2)</sup></b> | <b>42 938 437</b>   | <b>222 894 586</b> | <b>100.00 %</b>             | <b>100.00 %</b>  |

<sup>(1)</sup>: 7.95 % excluding Pre-Accession Facility.

<sup>(2)</sup>: including securitised loans (Notes B and D.1).

### Note V – Segment reporting

The Bank considers that lending constitutes its main business segment: its organisation and entire management systems are designed to support the lending business.

Consequently, the determining factors for segment reporting are:

- primary determining factor: lending as the main business segment;
- secondary determining factor: lending in terms of geographical spread.

Information to be disclosed under the heading of geographical segment reporting is given in the following notes:

- interest and similar income by geographical area (Note N);
- lending by country in which projects are located (Note U);
- tangible and intangible assets by country of location (Note F).

### Note W – Conversion rates

The following conversion rates were used for establishing the balance sheets at 31 December 2004 and 31 December 2003:

**31.12.2004 31.12.2003**

#### NON-EURO CURRENCIES OF EU MEMBER STATES:

|                  |         |          |
|------------------|---------|----------|
| Pound sterling   | 0.70505 | 0.704800 |
| Danish kroner    | 7.43880 | 7.4450   |
| Swedish kronor   | 9.02060 | 9.0800   |
| Cyprus pound     | 0.58000 | 0.58637  |
| Czech koruna     | 30.464  | 32.410   |
| Estonian kroon   | 15.6466 | 15.6466  |
| Hungarian forint | 245.97  | 262.50   |
| Lithuanian litas | 3.4528  | 3.4524   |
| Latvian lats     | 0.6979  | 0.6725   |
| Maltese lira     | 0.4343  | 0.4317   |
| Polish zloty     | 4.0845  | 4.7019   |
| Slovenian tolar  | 239.76  | 236.70   |
| Slovak koruna    | 38.745  | 41.170   |

### NON-COMMUNITY CURRENCIES:

|                       |         |         |
|-----------------------|---------|---------|
| United States dollars | 1.3621  | 1.2630  |
| Swiss francs          | 1.5429  | 1.5579  |
| Japanese yen          | 139.65  | 135.05  |
| Canadian dollars      | 1.6416  | 1.6234  |
| Australian dollars    | 1.7459  | 1.6802  |
| CFA francs            | 655.957 | 655.957 |
| Hong Kong dollars     | 10.5881 | 9.8049  |
| New Zealand dollars   | 1.8871  | 1.9244  |
| South African rand    | 7.6897  | 8.3276  |

### Note X – Subscribed capital and receivable reserves, called but not paid

As described in the table 'Own Funds and Appropriation of profit', the subscribed capital has increased from EUR 150 000 000 000 to EUR 163 653 737 000 as at 1 May, 2004.

As a consequence of the increase in subscribed capital, the total amount to be paid to capital and reserves by the ten new member States and Spain of EUR 2 407 966 159 (composed of an amount of EUR 682 686 850 for the capital and EUR 1 725 279 309 for the reserve) has been equally spread over 8 instalments: 30 September 2004, 30 September 2005, 30 September 2006, 31 March 2007, 30 September 2007, 31 March 2008, 30 September 2008 and 31 March 2009.

The instalment of 30 September 2004 has been entirely settled. It has to be noted that as at 31 December 2004, Latvia has already settled its instalment of 30 September 2005 for the amount of EUR 3 358 215.

The related net receivable from the Member States is shown in the balance-sheet as follows under the caption Subscribed capital and receivable reserves, called but not paid:

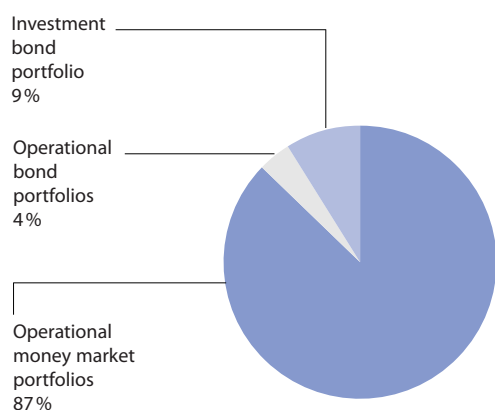
In EUR '000:

|  |                  |
|--|------------------|
| Receivable reserves called but not paid: | 1 507 213        |
| Subscribed capital called but not paid:  | 596 399          |
|  | <b>2 103 612</b> |



# Liquidity Management

As at 31 December 2004, the Bank's overall net liquidity amounted to EUR 22.7 billion, or 42% of forecast net cash flows for the following twelve months, against a floor set at 25%. Gross money market assets stood at EUR 25.1 billion (EUR 19 billion net of short-term commitments). These assets were held in 12 currencies, including four currencies of new members of the European Union. Bond assets totalled EUR 3.7 billion. In 2004, EU currencies accounted for 75% of aggregate liquid funds managed. Throughout the year, the level of the Bank's overall net liquidity was kept above the minimum liquidity ratio of 25% of future net annual cash requirements. The breakdown of treasury assets was as follows:



- The **operational money market portfolios** compartment is divided into three sub-portfolios, namely a one-month multi-currency money market portfolio and two other three-month portfolios, denominated solely in EUR, GBP and USD. These three portfolios constitute the first line of liquidity and account for the major part of liquid assets, or 87% of the total, more than half of which is in euro.

Mainly invested at short term, this compartment consists of borrowing proceeds awaiting disbursement plus surplus cash flow. Its chief purpose is to cover at all times the Bank's day-to-day liquidity needs, i.e. loan disbursements, debt servicing and administrative expenses, while obtaining a return measured against one and three-month market benchmarks. This first line of quick liquidity consists of liquid instruments with short and medium-dated tenors invested with top-rated counterparties or issued by borrowers with low credit-risk profiles. The duration of this compartment's assets is 0.10 of a year.

- The objective of the **operational bond portfolios** compartment is to enhance the yield of treasury placements, the bulk of which remains invested in the money market portfolios. It is subdivided into two sub-portfolios: a credit spread portfolio, invested in primarily AAA-rated floating-rate instruments; and a fixed-rate bond portfolio invested in 1 to 3-year government securities. This compartment amounted to EUR 1.2 billion.

- The **investment bond portfolio** compartment (EUR 2.5 billion) consists of a long-term portfolio through which part of the Bank's own funds are invested in bonds issued by EU Member States and other first-class public institutions, with a rating of AA1 or AAA. The duration of this compartment is 5.2 years. The bond portfolios collectively constitute the second line of liquidity.

The Global Commercial Paper Programme of up to EUR 10 billion forms one of the main liquidity management instruments. Its global format ensures that the Bank can at all times raise large amounts of short-term funds to cover its financing needs. Commercial paper issuance on both sides of the Atlantic in the Euro Commercial Paper (ECP) and the US Commercial Paper markets in a full range of currencies offers investors an attractive short-term investment product, in keeping with the Bank's strategy. Accordingly, steps were taken in 2004 to strengthen the EIB's position in the United States with a view to expanding distribution of its short-term offerings. During 2004, the volume of paper outstanding under the EIB's programme averaged around EUR 5.5 billion.

# Liquidity Management Results

Liquidity management operations generated gross interest income of EUR 891 million in 2004 (net income of EUR 788 million), corresponding to an average overall return on gross liquidity of 2.65 %.

The **operational money market portfolio** yielded EUR 743 million in interest income on average holdings of EUR 30 billion, i.e. an average return of 2.47 %.

The **operational bond portfolio** generated interest income of EUR 31 million on average annualised holdings of EUR 1.1 billion, corresponding to an average yield of 2.77 %; this mainly reflects the further tightening of credit-spread levels in the course of 2004.

The **investment bond portfolio** yielded total interest income of EUR 118 million on average holdings of EUR 2.5 billion. Its overall return came out at 4.68 % in 2004, against 5.43 % in 2003. The slightly lower return versus the previous year can be explained by the reinvestment of roughly 13 % of securities maturing in 2004 at market rates lower than those on the maturing bonds. The market value of this portfolio as at 31 December 2004 stood at EUR **2 672** million compared with a portfolio entry price of EUR **2 513** million.

|   | (EUR million) |         |
|---|---------------|---------|
|   | 2004          | 2003    |
| <b>Total gross liquidity</b>                        |               |         |
| Total income  | 891           | 633     |
| Average holdings                                    | 33 646        | 24 473  |
| Average return                                      | 2.65%         | 2.59%   |
| <i>of which operational money market portfolios</i> |               |         |
| Total income  | 743           | 463     |
| Average holdings                                    | 30 016        | 20 867  |
| Average return                                      | 2.47%         | 2.22%   |
| Duration  | 0.09 yr       | 0.19 yr |
| <i>of which operational bond portfolios</i>         |               |         |
| Total income  | 31            | 34      |
| Average holdings                                    | 1 114         | 1 094   |
| Average return                                      | 2.77%         | 3.07%   |
| Duration  | 0.83 yr       | 0.78 yr |
| <i>of which investment bond portfolio</i>           |               |         |
| Total income  | 118           | 136     |
| Average holdings                                    | 2 517         | 2 512   |
| Average return                                      | 4.68%         | 5.43%   |
| Duration  | 5.25 yr       | 5.15 yr |

# Report of the Auditor

The Chairman of the Audit Committee  
EUROPEAN INVESTMENT BANK  
Luxembourg

We have audited the financial statements, as identified below, of the European Investment Bank for the year ended 31 December 2004. These financial statements are the responsibility of the management of the European Investment Bank. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements identified below give, in accordance with the general principles of the Directives of the European Union on the annual accounts and consolidated accounts of banks and other financial institutions, a true and fair view of the financial position of the European Investment Bank as at 31 December 2004 and of the results of its operations and its cash flows for the year then ended.

The financial statements on which our opinion is expressed comprise:

- Balance sheet
- Statement of Special Section
- Profit and loss account
- Own funds and appropriation of profit
- Statement of subscriptions to the capital of the Bank
- Cash flow statement
- Notes to the financial statements.

ERNST & YOUNG  
Société Anonyme



Kenneth A. HAY

*Luxembourg, 3 March 2005*

# The Audit Committee

The Audit Committee reports to the Board of Governors, the following statement being communicated to the Governors prior to their approval of the Annual Report and the financial statements for the past financial year.

## Statement by the Audit Committee

The Committee, instituted in pursuance of Article 14 of the Statute and Article 25 of the Rules of Procedure of the European Investment Bank for the purpose of verifying that the operations of the Bank are conducted and its books kept in a proper manner, having

- designated Ernst & Young as external auditors, reviewed their audit planning process, examined and discussed their reports and noted that their opinion on the financial statements is unqualified,
- convened on a regular basis with the Heads of Directorates and relevant services, met regularly the Head of Internal Audit and discussed the relevant internal audit reports, and studied the documents which it deemed necessary to examine in the discharge of its duties,
- received assurance from the Management Committee concerning the effectiveness of the internal control structure and internal administration,

and considering

- the financial statements for the financial year ending on 31 December 2004 as drawn up by the Board of Directors at its meeting on 3 March 2005,
- that the foregoing provides a reasonable basis for its statement and,
- Articles 22, 23 & 24 of the Rules of Procedure,

to the best of its knowledge and judgement:

confirms that the activities of the Bank are conducted in a proper manner, in particular with regard to risk management and monitoring;

has verified that the operations of the Bank have been conducted and its books kept in a proper manner and that, to this end, it has verified that the Bank's operations have been carried out in compliance with the formalities and procedures laid down by the Statute and Rules of Procedure;

confirms that the financial statements, comprising the balance sheet, the statement of special section, the profit and loss account, the statement of own funds and appropriation of profit, the statement of subscriptions to the capital of the Bank, the cash flow statement and the notes to the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2004 in respect of its assets and liabilities, and of the results of its operations and cash flows for the year then ended.

Luxembourg, 3 March 2005

The Audit Committee



M. COLAS



M. HARALABIDIS



R. POVEDA ANADÓN



Investment Facility

# Financial Statements

## BALANCE SHEET AS AT 31 DECEMBER 2004

(in EUR '000)

| <i>ASSETS</i>  | <b>Year ended<br/>31.12.2004</b> | <i>Initial accounting<br/>period ended 31.12.2003</i> |
|--|----------------------------------|---|
| <b>Loans and advances to credit institutions</b> .....                   |                                  |   |
| Other loans and advances (Note D) .....                                  | 11 790                           | 67 473  |
| Loans (Note E).....  | 7 804                            | -   |
| <b>Loans and advances to customers</b>                                   |                                  |   |
| Loans (Note E).....  | 78 664                           | -   |
| <b>Shares &amp; other variable-yield securities</b> (Note C).....        | 11 787                           | 3 693   |
| <b>Facility Member States Contribution, called but not paid</b> (Note G) | 60 000                           | 133 487   |
| <b>Other assets</b> .....  |                                  |   |
| Currency swap contracts adjustment account .....                         | 139                              | -   |
| <b>Prepayment and accrued income</b> (Note F).....                       | 318                              | -   |
| <b>TOTAL ASSETS</b> .....  | <b>170 502</b>                   | <b>204 653</b>  |
| <br><i>LIABILITIES</i>   | <br><b>31.12.2004</b>            | <br><i>31.12.2003</i>                                 |
| <b>Facility Member States Contribution called</b> (Note G)               | 165 000                          | 205 000   |
| <b>Reserves</b>  |                                  |   |
| Loss brought forward   | (347)                            | -   |
| <b>Accruals and deferred income</b> (Note F)                             | 1                                | -   |
| <b>Profit / (Loss) for the financial year / period</b>                   | 5 848                            | (347)   |
| <b>TOTAL LIABILITIES</b>   | <b>170 502</b>                   | <b>204 653</b>  |

## OFF-BALANCE-SHEET ITEMS

|  | <b>31.12.2004</b> | <i>31.12.2003</i> |
|--|-------------------|-------------------|
| <b>Commitments</b>   |                   |                   |
| - Undisbursed loans (Note E)                                     |                   |                   |
| . credit institutions.....                                       | 186 884           | 40 000            |
| . customers.....   | 102 812           | 44 100            |
| - Undisbursed commitment in respect of equity investments        |                   |                   |
| . investments in venture capital enterprises                     | 52 285            | 52 010            |
| . investments in other enterprises                               | 4 600             | -                 |
| <b>Guarantees in respect to loans granted by third parties</b>   |                   |                   |
| Drawn .....  | -                 | -                 |
| Undrawn.....   | 25 000            | -                 |
| <b>Nominal value of currency swap contracts payable</b> .....    | 5 873             | -                 |
| <b>Nominal value of currency swap contracts receivable</b> ..... | 6 012             | -                 |

## PROFIT AND LOSS ACCOUNT

For the year ended 31 December 2004 (in EUR '000)

|  | <b>Year ended<br/>31.12.2004</b> | <i>Initial accounting<br/>period ended 31.12.2003</i> |
|--|----------------------------------|---|
| Interest and similar income (Note H) .....             | 1 780                            | -   |
| Commission (Note I).....                               | 5 048                            | -   |
| Result on financial operations (Note J) .....          | (980)                            | (347)   |
| <b>Profit / (Loss) for the financial year / period</b> | <b>5 848</b>                     | <b>(347)</b>  |

The bracketed notes refer to the notes to the Financial Statements.



## INVESTMENT FACILITY

### NOTES TO THE FINANCIAL STATEMENTS AS AT 31 DECEMBER 2004

#### Note A – General

The Investment Facility (the “Facility”) has been established within the framework of the Cotonou Agreement (the “Agreement”) on co-operation and development assistance negotiated between the African, Caribbean and Pacific Group of States (“the ACP States”) and the European Union and its Member States on 23 June 2000.

The Facility is managed by the European Investment Bank (the “EIB” or the “Bank”). Under the terms of the Agreement up to EUR 2,200 million for ACP and EUR 20 million for OCT (as agreed by the Council Decision of 27 November 2001 on the association of the Overseas Countries and Territories with the European Community) may be allocated to finance the Facility. Within the framework of the Agreement, the EIB also manages loans granted from its own resources. All other financial resources and instruments under the Agreement are administered by the European Commission.

These financial statements comprise only the operations of the Facility. Under Council Decision of 8 April 2003, the Member states agreed to cover in full the expenses incurred by the Bank for the management of the Facility for the first 5 years of the 9<sup>th</sup> European Development Fund. Accordingly, these financial statements exclude such expenses.

Under the terms of the Facility and according to the Financial Regulation applicable to the 9<sup>th</sup> European Development Fund, the funds received by the EIB on behalf of the Facility are recorded separately. Interest on these deposits, placed by the Facility with the EIB, is not accounted for by the Facility as it is payable directly to the European Commission.

Reflows, being repayment of principal or interest or commissions stemming from financial operations, and interest calculated on reflows are accounted for within the Facility.

#### Note B – Significant accounting policies

##### B.1. Accounting standards

These financial statements have been prepared in accordance with the general principles of the Directive 86/635/EEC of the Council of the European Communities of 8 December 1986 (as amended by Directive 2001/65/EC of 27 September 2001) on the annual accounts and consolidated accounts of banks and other financial institutions (the “Directive”).

##### B.2. Foreign currency translation

The accounts of the Facility are expressed in Euro.

For the presentation of the financial statements, assets, liabilities and off balance-sheet items denominated in currencies other than the Euro are translated into Euro at the spot rates of exchange prevailing on the balance sheet date.

The profit and loss accounts are translated monthly into Euro based on the exchange rates prevailing at the end of each month.

Exchange differences arising on translation are recorded as a currency gain or loss in the profit and loss account.

##### B.3. Financial assets

Financial assets are accounted for using the settlement date basis.

##### B.4. Shares and other variable yield securities

###### B.4.1. Investments in venture capital enterprises

Investments in venture capital enterprises represent shares and other variable-yield securities acquired for the longer term in the normal course of the Facility’s activities and are shown in the balance sheet at their original purchase cost.

Based on the reports received from fund managers up to the balance sheet date, the portfolio of Venture Capital Investments is valued on a line-by-line basis at the lower of cost or attributable net asset value (“NAV”), thus excluding any attributable unrealised gain that may be prevailing in this portfolio.

The attributable NAV is determined through applying either the Facility’s percentage ownership in the underlying vehicle to the NAV reflected in the most recent report or, to the extent available, the value per share at the same date, submitted by the respective Fund Manager. The attributable NAV is adjusted for events having occurred between the date of the latest available NAV and the balance sheet date to the extent that such adjustment is considered to be material.

Unrealised losses due solely to administrative expenses of venture capital funds in existence for less than two years at the balance sheet date are not taken into consideration in determining the attributable NAV.

###### B.4.2. Investments in other enterprises

Investments in other enterprises represent shares and other variable-yield securities acquired for the longer term in the normal course of the Facility’s activities and are shown in the balance sheet at their original purchase cost.

These investments are revalued on a line-by-line basis at the lower of cost or market, thus excluding any attributable unrealised gain that may be prevailing in this portfolio.

##### B.5. Provisions

As disbursements of loans to customers and investments have occurred mainly within the last twelve months, no significant requirement for provisions for decline in value of these items has been identified as at 31 December 2004.

##### B.6. Taxation

The Protocol on the Privileges and Immunities of the European Union, appended to the Treaty of 29 October 2004 establishing a Constitution for Europe, stipulates that the assets, revenues and other property of the Institution of the Union are exempt from all direct taxes.

##### B.7. Swaps

In the normal course of its activity, the Facility may enter into swap contracts with a view to hedge specific lending operations, denominated in currencies other than the Euro, in order to offset any gain or loss caused by foreign exchange rate fluctuations.

The net result on hedging operations is recognized in the profit and loss account.

#### Note C – Shares and other variable-yield securities (in EUR ‘000)

|   | Purchase price at the beginning of the year | Additions    | Disposals | Foreign exchange adjustments | Purchase price at the end of the year | Cumulative value adjustments at the end of the year | Carrying amount at the end of the year |
|---|---|--------------|-----------|------------------------------|---------------------------------------|---|--|
| Investments in venture capital enterprises:       | 3 693                                       | 4 495        | -         | (574)                        | 7 614                                 | -   | 7 614                                  |
| Investments in other enterprises <sup>(*)</sup>   | -   | 4 173        | -         | -                            | 4 173                                 | -   | 4 173                                  |
| <b>Shares and other variable-yield securities</b> | <b>3 693</b>                                | <b>8 668</b> | <b>-</b>  | <b>(574)</b>                 | <b>11 787</b>                         | <b>-</b>  | <b>11 787</b>                          |

(\*): This item contains 17 361 104 ordinary shares in Kenmare Resources Plc received as commission on subordinated loan granted to Moma Titanium Minerals (see Note I). The initial value of these shares (EUR 4 166 665) is based on the quoted share price in EUR at the date of transfer of ownership.

## Note D – Loans and advances to credit institutions – Other loans and advances (in EUR '000)

As at 31 December 2004, other loans and advances to credit institutions were as follows:

|  | Less than 3 months |               |
|--|--------------------|---------------|
|  | 2004               | 2003          |
| <b>Term deposits – Member States contributions</b> |                    |               |
| European Investment Bank (*)                       | 9 336              | 67 473        |
| <b>Term deposits – Facility reflows</b>            |                    |               |
| European Investment Bank (*)                       | 2 454              | -             |
|  | <b>11 790</b>      | <b>67 473</b> |

(\*): Under the terms of the Facility and according to the Financial Regulation applicable to the 9<sup>th</sup> European Development Fund, the funds received by the EIB on behalf of the Facility are recorded separately. Interest on these deposits is not accounted for by the Facility but is payable by the EIB to European Commission.

Reflows and interest calculated on reflows belong to the Facility.

## Note E – Summary statement of loans (in EUR '000)

|  | to intermediary credit institutions | directly to final beneficiaries <sup>(2)</sup> | 31.12.2004     | 31.12.2003    |
|--|-------------------------------------|--|----------------|---------------|
| Aggregate loans granted <sup>(1)</sup> |                                     |  |                |               |
| Disbursed portion                      | 7 804                               | 78 664   | 86 468         | -             |
| Undisbursed loans                      | 186 884                             | 102 812  | 289 696        | 84 100        |
| <b>Aggregate loans granted</b>         | <b>194 688</b>                      | <b>181 476</b>                                 | <b>376 164</b> | <b>84 100</b> |

(1): Aggregate loans granted comprise both the disbursed portion of loans and the portion still to be disbursed.

(2): Of which EUR 114 372 333 are subordinated as follows:

|               |                    |
|---------------|--------------------|
| - Disbursed   | 66 890 317         |
| - Undisbursed | 47 482 016         |
|               | <u>114 372 333</u> |

## Note F – Prepayments and accrued income – Accruals and deferred income (in EUR '000)

|  | 31.12.2004 | 31.12.2003 |
|--|------------|------------|
| <b>Prepayments and accrued income</b>          |            |            |
| Interest and commission receivable             | 318        | -          |
|  | <u>318</u> | -          |
| <b>Accruals and deferred income</b>            |            |            |
| Interest and commission payable <sup>(*)</sup> | 1          | -          |
|  | <u>1</u>   | -          |

(\*): Net interest payable on swap contract

## Note G – Facility Member States Contribution (in EUR)

The Member States Contribution to the Facility called amounts to EUR 165 million of which EUR 105 million has been paid-in. In 2004, a prior contribution amounting to EUR 100 million, called but not paid-in as at 31 December 2003, was cancelled retroactively at the request of the Member States participating in the 9<sup>th</sup> European Development Fund.

The statement of Facility Member States Contribution as at 31 December 2004 is as follows:

| Member States  | Total              | Unpaid            | Paid-in            |
|----------------|--------------------|-------------------|--------------------|
| Austria        | 4 372 500          | 1 590 000         | 2 782 500          |
| Belgium        | 6 468 000          | 2 352 000         | 4 116 000          |
| Denmark        | 3 531 000          | 1 284 000         | 2 247 000          |
| Finland        | 2 442 000          | 888 000           | 1 554 000          |
| France         | 40 095 000         | 14 580 000        | 25 515 000         |
| Germany        | 38 544 000         | 14 016 000        | 24 528 000         |
| Greece         | 2 062 500          | 750 000           | 1 312 500          |
| Ireland        | 1 023 000          | 372 000           | 651 000            |
| Italy          | 20 691 000         | 7 524 000         | 13 167 000         |
| Luxembourg     | 478 500            | 174 000           | 304 500            |
| Netherlands    | 8 613 000          | 3 132 000         | 5 481 000          |
| Portugal       | 1 600 500          | 582 000           | 1 018 500          |
| Spain          | 9 636 000          | 3 504 000         | 6 132 000          |
| Sweden         | 4 504 500          | 1 638 000         | 2 866 500          |
| United Kingdom | 20 938 500         | 7 614 000         | 13 324 500         |
| <b>TOTAL</b>   | <b>165 000 000</b> | <b>60 000 000</b> | <b>105 000 000</b> |

**Note H – Interest and similar income** (in EUR)

|                                    | <b>31.12.2004</b> | <b>31.12.2003</b> |
|------------------------------------|-------------------|-------------------|
| <b>Interest and similar income</b> |                   |                   |
| Interest on deposits               | 6 406             | -                 |
| Interest on loans                  | 1 774 067         | -                 |
|                                    | <b>1 780 473</b>  | <b>-</b>          |

**Note I – Commission** (in EUR)

The Facility has received commission for an amount of EUR 5 047 610, including EUR 4 166 665 represented by 17 361 104 shares in Kenmare Resources Plc received as commission in kind (see Note C).

**Note J – Result on financial operations** (in EUR)

Some investments in venture capital operations and loans were disbursed and are denominated in currencies other than the Euro; the exchange loss recorded results from the depreciation of those currencies against the Euro between the time of disbursement and the financial year-end (see Note B2).

In 2004, the Facility entered into a swap contract to hedge a position held in USD. The net result on hedging operations represents the revaluation of swap positions as at 31.12.2004.

As at 31 December, the result on financial operations comprised

|   | <b>31.12.2004</b> | <b>31.12.2003</b> |
|---|-------------------|-------------------|
| Net gain on hedging operations                    | 139 063           | -                 |
| Net loss arising from foreign exchange variations | (1 119 084)       | (346 782)         |
| Other financial operations                        | (68)              | -                 |
|   | <b>(980 089)</b>  | <b>(346 782)</b>  |

# Report of the Auditor

The Chairman of the Audit Committee  
EUROPEAN INVESTMENT BANK  
Luxembourg

We have audited the accompanying financial statements of the Investment Facility for the year ended 31 December 2004. These financial statements are the responsibility of the management of the European Investment Bank. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements give, in accordance with the general principles of the Directive of the European Union on the annual accounts of banks and other financial institutions, a true and fair view of the financial position of the Investment Facility as at 31 December 2004 and of the results of its operations for the year then ended.

ERNST & YOUNG  
Société Anonyme



Kenneth A. HAY

*Luxembourg, 3 March 2005*

# The Audit Committee

The Audit Committee reports to the Board of Governors, the following statement being communicated to the Governors prior to their approval of the Annual Report and the financial statements for the past financial year.

## Statement by the Audit Committee<sup>6</sup>

The Committee, instituted in pursuance of Article 14 of the Statute and Article 25 of the Rules of Procedure of the European Investment Bank for the purpose of verifying that the operations of the Bank are conducted and its books kept in a proper manner, having

- designated Ernst & Young as external auditors, reviewed their audit planning process, examined and discussed their reports and noted that their opinion on the financial statements is unqualified,
- convened on a regular basis with the Heads of Directorates and relevant services, and studied the documents which it deemed necessary to examine in the discharge of its duties,
- received assurance from the Management Committee concerning the effectiveness of the internal control structure and internal administration,

and considering

- the financial statements for the financial period ending on 31 December 2004 as drawn up by the Board of Directors at its meeting on 3 March 2005,
- that the foregoing provides a reasonable basis for its statement and,
- Articles 22, 23 & 24 of the Rules of Procedure,

to the best of its knowledge and judgement:

confirms that the activities of the Investment Facility are conducted in a proper manner, in particular with regard to risk management and monitoring;

has verified that the operations of the Investment Facility have been conducted and its books kept in a proper manner and that, to this end, it has verified that the Investment Facility's operations have been carried out in compliance with the formalities and procedures laid down by the Statute and Rules of Procedure;

confirms that the financial statements, comprising the balance sheet, the profit and loss account, and the notes to the financial statements give a true and fair view of the financial position of the Investment Facility as at 31 December 2004 in respect of its assets and liabilities, and of the results of its operations for the year then ended.

*Luxembourg, 3 March 2005*

THE AUDIT COMMITTEE



M. COLAS



M. HARALABIDIS



R. POVEDA ANADÓN

<sup>6</sup> The Financial Regulation applicable to the 9th European Development Fund in Article 112 with regard to the operations managed by the European Investment Bank states that these operations shall be subject to the audit and discharge procedures laid down in the Statute of the Bank for all of its operations. On this basis, the Audit Committee issues the above statement.



EIF

# Financial Statements



## BALANCE SHEET AS AT 31 DECEMBER 2004

(expressed in EUR)

| <i>ASSETS</i>   | <i>Notes</i> | <b>2004</b>        | <i>2003</i> |
|---|--------------|--------------------|-------------|
| Cash at bank and in hand                                | 3.1          |                    |             |
| current accounts  |              | <b>34 850 979</b>  | 24 123 231  |
| term deposits   |              | <b>51 500 000</b>  | 30 000 000  |
|   |              | <b>86 350 979</b>  | 54 123 231  |
| Debt securities and other fixed-income securities ..... | 3.2, 3.4     | <b>458 819 917</b> | 478 934 830 |
| Shares and other variable income securities .....       | 3.3, 3.4     | <b>70 355 318</b>  | 59 870 013  |
| Intangible fixed assets .....                           | 3.4          | <b>1 393 078</b>   | 993 975     |
| Tangible and other fixed assets .....                   | 3.4          | <b>4 575 816</b>   | 4 714 086   |
| Other assets .....                                      | 3.5          | <b>8 696 382</b>   | 3 376 011   |
| Prepayments and accrued income .....                    | 3.6          | <b>14 749 526</b>  | 15 163 313  |
| <b>Total assets</b>                                     |              | <b>644 941 016</b> | 617 175 459 |

| <i>LIABILITIES</i>  | <i>Notes</i> | <i>2004</i>              | <i>2003</i>     |
|---|--------------|--------------------------|-----------------|
| Creditors .....   | 4.1          | <b>5 023 188</b>         | 1 758 283       |
| Accruals and deferred income .....                            | 4.2          | <b>15 845 846</b>        | 16 006 738      |
| Provisions for liabilities and charges                        |              |                          |                 |
| Provisions relating to guarantees .....                       | 4.3          | <b>30 656 978</b>        | 27 454 593      |
| Provisions relating to pensions and similar obligations ..... | 4.4          | <b>4 644 296</b>         | 2 702 122       |
| Other provisions .....  |              | <b>2 183 906</b>         | 1 976 360       |
|   |              | <b>37 485 180</b>        | 32 133 075      |
| Capital .....   | 4.5          |                          |                 |
| Subscribed .....  |              | <b>2 000 000 000</b>     | 2 000 000 000   |
| Uncalled .....  |              | <b>- 1 600 000 000</b>   | - 1 600 000 000 |
|   |              | <b>400 000 000</b>       | 400 000 000     |
| Share premium account .....                                   |              | <b>12 770 142</b>        | 12 770 142      |
| Statutory reserve .....                                       | 4.6          | <b>62 314 590</b>        | 58 367 050      |
| Profit brought forward .....                                  | 4.6          | <b>84 298 631</b>        | 76 402 471      |
| Profit for the financial year .....                           | 4.6          | <b>27 203 439</b>        | 19 737 700      |
|   |              | <b>644 941 016</b>       | 617 175 459     |
|   |              | <b>Total liabilities</b> |                 |

## OFF-BALANCE SHEET ITEMS

|                                     |     |                       |               |
|-------------------------------------|-----|-----------------------|---------------|
| Guarantees issued .....             | 5.1 |                       |               |
| On drawn .....                      |     | <b>2 912 062 998</b>  | 2 768 008 277 |
| On undrawn .....                    |     | <b>131 039 293</b>    | 204 503 824   |
|                                     |     | <b>3 043 102 291</b>  | 2 972 512 101 |
| Commitments .....                   | 5.3 | <b>104 212 743</b>    | 82 747 480    |
| Assets held for third parties ..... | 5.4 | <b>250 617 974</b>    | 227 920 889   |
| Fiduciary operations .....          | 5.5 | <b>7 474 830 878</b>  | 6 714 836 258 |
|                                     | 5.6 | <b>10 872 763 886</b> | 9 998 016 728 |

The accompanying notes form an integral part of these annual accounts.

**PROFIT AND LOSS ACCOUNT**  
for the year ended 31 December 2004 (expressed in EUR)

|  | <i>Notes</i> | <b>2004</b>         | <i>2003</i>  |
|--|--------------|---------------------|--------------|
| Net interest and similar income  | 6.1          | <b>22 256 429</b>   | 22 451 050   |
| Income from securities   |              |                     |              |
| Income from investments in venture capital funds                             |              | <b>890 120</b>      | 126 868      |
| Commission income  | 6.2          | <b>28 565 954</b>   | 24 463 235   |
| Net loss on financial operations   | 6.3          | <b>- 691 592</b>    | - 1 632 761  |
| Other operating income   |              | <b>27 319</b>       | 221 713      |
| General administrative expenses:   |              |                     |              |
| Staff costs:   |              |                     |              |
| - wages and salaries   | 6.4          | <b>- 8 578 721</b>  | - 6 704 911  |
| - social security costs  |              |                     |              |
| of which: EUR 647 533 relating to pensions contributions (2003: EUR 541 205) |              | <b>- 1 008 265</b>  | - 810 554    |
| Other administrative expenses  |              | <b>- 3 975 887</b>  | - 3 369 950  |
| Value adjustments in respect of tangible and intangible fixed assets         |              | <b>- 13 562 873</b> | - 10 885 415 |
| Value adjustments in respect of shares and other variable income securities  | 3.3          | <b>- 600 295</b>    | - 348 031    |
| Provisions for commitments   | 4.3          | <b>- 5 392 432</b>  | - 10 922 598 |
| Profit for the financial year  |              | <b>- 4 289 191</b>  | - 3 736 361  |
|  |              | <b>27 203 439</b>   | 19 737 700   |

The accompanying notes form an integral part of these annual accounts.

## CASH FLOW STATEMENT AS AT 31 DECEMBER 2004

for the year ended 31 December 2004 (expressed in EUR)

|  | <b>2004</b>        | 2003               |
|--|--------------------|--------------------|
| <b>Cash flows from operating activities:</b>                                       |                    |                    |
| Profit for the financial year .....  | 27 203 439         | 19 737 700         |
| Value adjustments in respect of tangible and intangible fixed assets .....         | 600 295            | 348 031            |
| Value adjustments in respect of shares and other variable income securities .....  | 5 482 482          | 12 496 651         |
| Net increase in provisions for commitments .....                                   | 3 202 385          | 1 932 172          |
| Increase in provisions relating to pensions and similar obligations .....          | 150 000            | 150 000            |
| Profit on operating activities .....   | 36 638 601         | 34 664 554         |
| Decrease in other assets .....   | - 5 320 371        | - 2 729 426        |
| (Increase)/Decrease in prepayments and accrued income .....                        | 413 787            | -680 546           |
| (Increase)/Decrease in creditors and other provisions .....                        | 3 472 450          | - 1 483 406        |
| Increase/Decrease in accruals & deferred income .....                              | - 160 892          | 51 312             |
| Increase in contributions relating to pension & similar obligations .....          | 1 792 174          | 2 002 122          |
| <b>Net cash from operating activities</b>  | <b>36 835 749</b>  | <b>31 824 610</b>  |
| <b>Cash flows from investing activities</b>  |                    |                    |
| Decreases/(increases) in tangible & intangible fixed assets .....                  | - 861 128          | - 1 115 960        |
| Net decreases/(increases) in shares & other variable income securities .....       | - 15 967 787       | - 23 061 357       |
| Net decreases/(increases) in debt securities & other fixed income securities ..... | 20 114 913         | 27 780 058         |
| <b>Net cash from investing activities</b>  | <b>3 285 998</b>   | <b>3 602 741</b>   |
| <b>Cash flows from financing activities</b>  |                    |                    |
| Dividends paid .....   | - 7 894 000        | - 7 500 000        |
| <b>Net cash from financing activities</b>  | <b>- 7 894 000</b> | <b>- 7 500 000</b> |
|  |                    |                    |
|  | <b>2004</b>        | 2003               |
| <b>Summary statement of cash flows:</b>  |                    |                    |
| Cash at bank and in hand at the beginning of the financial year .....              | 54 123 232         | 26 195 881         |
| Net cash from:   |                    |                    |
| Operating activities .....   | 36 835 749         | 31 824 610         |
| Investing activities .....   | 3 285 998          | 3 602 741          |
| Financing activities .....   | - 7 894 000        | - 7 500 000        |
| <b>Cash at bank &amp; in hand at the end of the financial year</b>                 | <b>86 350 979</b>  | <b>54 123 232</b>  |

The accompanying notes form an integral part of these annual accounts.

# EUROPEAN INVESTMENT FUND

## NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2004

### 1. General

The EUROPEAN INVESTMENT FUND (hereafter the "Fund") was incorporated on June 14, 1994 as an international financial institution.

The primary task of the Fund, while providing adequate return on equity, is to contribute to the pursuit of European Community objectives through

- the provision of guarantees;
- the acquisition, holding, managing and disposal of equity participations;
- the administration of special resources entrusted by third parties, and
- related activities.

The Fund operates as a partnership the members of which are the European Investment Bank (hereafter the "EIB"), the European Union, represented by the Commission of the European Communities (the "Commission"), and a group of financial institutions of Member States of the European Union and of one accession state. The members of the Fund shall be liable for the obligations of the Fund only up to the amount of their share of the capital subscribed and not paid in.

The financial year of the Fund runs from January 1 to December 31 each year.

As detailed in note 4.5, the EIB has a majority shareholding in the Fund. Consequently the Fund is included in the consolidated accounts of the EIB Group. The consolidated accounts may be obtained from the registered office of the EIB at 100, boulevard Konrad Adenauer, L-2950 Luxembourg.

### 2. Accounting policies and presentation of annual accounts

#### 2.1 Presentation of annual accounts

The Fund's annual accounts are based on the general principles of the Council Directive of the European Communities 86/635/EEC of December 8, 1986 as amended by the Council Directive 2001/65/EC of September 27, 2001 (applicable as from January 1, 2005) relating to the annual accounts and consolidated accounts of banks and other financial institutions.

These annual accounts have been prepared in accordance with the historical cost convention, using the accounting policies set out below.

#### 2.2 Valuation of foreign currency balances and transactions

The share capital of the Fund is expressed in euro ("EUR") and the accounting records are maintained in that currency.

Non-monetary items, which include "Intangible fixed assets" and "Tangible and other fixed assets" denominated in a foreign currency are reported using the exchange rate at the date of the transaction (historical cost).

Monetary items, which include all other assets, liabilities, and off-balance sheet items expressed in a currency other than EUR are reported using the closing foreign exchange rate ruling on the date of the closure of the annual accounts, as issued by the European Central Bank.

Income and charges in foreign currencies are translated into EUR at the exchange rate ruling on the date of the transaction.

Other exchange differences arising from the translation of monetary items are recognised in the profit and loss account in the period in which they arise.

#### 2.3 Debt securities and other fixed-income securities

Debt securities and other fixed-income securities are categorised and valued as follows:

- floating rate notes with maturities exceeding one year and fixed rate notes other than commercial paper are included in the "Investment Portfolio" and are valued at the lower of cost or market value and respectively at amortised cost;
- floating rate notes and commercial paper with maturities of less than one year are included in the "Short-term Portfolio" and are shown at nominal value.

Premiums paid over the maturity value, and discounts received in comparison to the maturity value of securities, are taken to the profit

and loss account in equal instalments over the remaining period to maturity. The net cumulative amortisation of premiums and discounts from the date of acquisition is included in "Accruals and deferred income" or "Prepayment and accrued income" in the balance sheet.

#### 2.4 Investments in venture capital funds

Investments in venture capital funds are included in "Shares and other variable income securities". They are acquired for the longer term in the normal course of the Fund's activities and are shown in the balance sheet at their original purchase cost.

Based on the reports received from fund managers up to the balance sheet date, the investments in venture capital are valued on a line-by-line basis at the lower of cost or attributable net asset value ("NAV"), thus excluding any attributable unrealised gain that may be prevailing in this portfolio.

The attributable net asset value is determined through applying either the Fund's percentage ownership in the underlying vehicle to the net asset value reflected in the most recent report or, to the extent available, the precise share value at the same date, submitted by the respective fund manager.

For the final valuation, the attributable net asset value is adjusted for the events having occurred between the available NAV date and the balance sheet date to the extent that it is considered to be material.

Investments in venture capital funds in existence for less than two years at balance sheet date are valued based on the same principles. Unrealised losses due only to administrative expenses of these recently created funds will however be ignored.

#### 2.5 Intangible and tangible fixed assets

Intangible fixed assets include the development costs of software that are capitalised under specific conditions such as identifiable expenses or existence of a future benefit for the Fund.

Intangible and tangible fixed assets are valued at purchase price, including development costs, reduced by accumulated value adjustments calculated to write off the value of such assets on a straight line basis over their expected useful life as follows:

|  | <b>Useful life</b> |
|--|--------------------|
| <b>Intangible fixed assets:</b>        |                    |
| Software .....                         | 2 to 5 years       |
| Internally developed software .....    | 3 years            |
| <b>Tangible fixed assets:</b>          |                    |
| Buildings .....                        | 30 years           |
| Fixtures and fittings .....            | 3 to 10 years      |
| Office equipments .....                | 3 to 5 years       |
| Computer equipments and vehicles ..... | 3 years            |

#### 2.6 Provisions relating to guarantees

Provisions relating to guarantees have been calculated in line with the methodology set out in the Fund's Credit Risk Policy Guidelines approved by the Board of Directors on December 4, 2001, as amended by the Board of Directors on May 4, 2004.

This results, as far as general provision is concerned, in a valuation of the provisioning requirements based on credit ratings, done transaction-by-transaction.

On a prospective basis, for the operations signed since January 1, 2002 the provisioning requirements are built up during the two thirds of the weighted average life of the guarantees in order to better conform with fair value accounting principles. The provisioning requirements remain booked in full for the guarantee operations signed until December 31, 2001.

In addition, where it has been felt appropriate, a specific provision has been built up.

#### 2.7 Provisions relating to pensions and similar obligations

The main pension plan of the European Investment Fund is a contributory defined benefit pension scheme, which covers all employees. It has entered into force in March 2003, replacing a defined contribution pension scheme. All contributions of the Fund and its members

of staff are transferred to the EIB for management and are invested by the EIB, in accordance with the rules and principles applied by the EIB for its own pension scheme. The amount transferred to the EIB for management is included under the heading "Other assets". The annual contributions are set aside and accumulated as a specific provision on the liabilities side of the Fund's balance sheet, together with annual interest.

Commitments for retirement benefits are to be valued on a periodic basis using the "projected unit credit method" to ensure that the provision recorded in the accounts is fairly stated. The main actuarial assumptions used by the actuary are set out in note 4.4. Actuarial surpluses and deficits are spread forward over a period based on the average expected remaining service lives of staff.

## 2.8 Guarantees issued

The amount disclosed in respect of issued guarantees represents the total commitment which refers to both the drawn and undrawn principal amounts of the underlying loans and, if relevant, to the present value of the flow of future interest payments covered by the guarantees.

## 2.9 Net interest and similar income

Interest and similar income are recognised on a time proportion basis.

Premiums on fixed-income securities amortised during the financial year, and interest and similar expenses paid are deducted from the gross amount of interest and similar income received.

## 2.10 Commission income

Up-front commissions received for arranging and granting guarantees are recognised when a binding obligation has been entered into.

Guarantee commissions received are recognised on a time proportion basis over the life of the guarantee.

## 3. Detailed disclosures relating to asset headings

### 3.1 Cash at bank and in hand

The remaining life of cash at bank and in hand is as follows:

|                     | 2004<br>EUR       | 2003<br>EUR       |
|---------------------|-------------------|-------------------|
| Repayable on demand | 34 850 979        | 24 123 231        |
| Up to three months  | 51 500 000        | 30 000 000        |
|                     | <u>86 350 979</u> | <u>54 123 231</u> |

### 3.4 Movements in fixed assets

Expressed in EUR

| Headings   | Purchase price<br>at the beginning<br>of the year | Additions         | Disposals           | Purchase price<br>at the end<br>of the year | Cumulative value<br>adjustments at<br>the end of the year | Carrying amount<br>at the end<br>of the year |
|--|---|-------------------|---------------------|---|---|--|
| Debt securities and other fixed income securities held as fixed assets (*) | 428 434 830                                       | 38 938 600        | (48 561 804)        | 418 811 626                                 | 6 791   | 418 818 417                                  |
| Shares & other variable income securities                                  | 86 850 992  | 23 741 687        | (7 773 900)         | 102 818 779                                 | (32 463 461)  | 70 355 318                                   |
| Intangible fixed assets  | 1 322 776   | 681 325           | (13 788)            | 1 990 313                                   | (597 235)   | 1 393 078                                    |
| Tangible and other fixed assets<br>of which:                               | 6 402 404   | 193 591           | 0                   | 6 595 995                                   | (2 020 179)   | 4 575 816                                    |
| a) Land and buildings  | 5 161 380   | 0                 | 0                   | 5 161 380                                   | (1 170 675)   | 3 990 705                                    |
| b) Fixtures and fittings   | 329 497   | 27 973            | 0                   | 357 470                                     | (183 608)   | 173 862                                      |
| c) Office equipment  | 624 276   | 61 522            | 0                   | 685 798                                     | (367 968)   | 317 830                                      |
| d) Computer equipment  | 194 414   | 104 096           | 0                   | 298 510                                     | (213 855)   | 84 655                                       |
| e) Vehicles  | 84 073  | 0                 | 0                   | 84 073                                      | (84 073)  |  |
| f) Other fixed assets  | 8 764   | 0                 | 0                   | 8 764                                       |   | 8 764  |
| <b>Total</b>   | <b>523 011 002</b>                                | <b>63 555 203</b> | <b>(56 349 492)</b> | <b>530 216 713</b>                          | <b>(35 074 084)</b>                                       | <b>495 142 629</b>                           |

(\*) This amount does not include commercial paper.

### 3.2 Debt securities and other fixed-income securities

Debt securities and other fixed-income securities are analysed as follows:

|                      | 2004<br>EUR        | 2003<br>EUR        |
|----------------------|--------------------|--------------------|
| Short-term Portfolio | 40 001 500         | 50 500 000         |
| Investment Portfolio | 418 818 417        | 428 434 830        |
|                      | <u>458 819 917</u> | <u>478 934 830</u> |

Debt securities and other fixed-income securities held by the Fund are all listed on a recognised market.

Debt securities and other fixed-income securities with a remaining duration to maturity of less than one year amount to EUR 92 672 852.

The market value of the debt securities and other fixed-income securities amounts to EUR 477 680 034 (2003: EUR 496 055 085).

The Fund participates as lender in a Securities Lending and Borrowing Programme with Euroclear and Clearstream. The market value of securities lent at year-end amounts to EUR 58 220 (2003: EUR 42 676).

### 3.3 Shares and other variable income securities

Shares and other variable income securities include investments in venture capital enterprises and are analysed as follows:

|                                       | 2004<br>EUR       | 2003<br>EUR       |
|---------------------------------------|-------------------|-------------------|
| Net disbursed amount at cost          | 102 818 779       | 86 850 992        |
| Value adjustment                      | - 30 580 365      | - 25 187 933      |
| Unrealised loss on foreign currencies | - 1 883 096       | - 1 793 046       |
| Net book value                        | <u>70 355 318</u> | <u>59 870 013</u> |

Investments in venture capital funds represent equity investments and related financing structures.

The unrealised gains on these investments, which are not recorded in the accounts, in accordance with the valuation method described in note 2.4, amount to EUR 7 047 415 (2003: EUR 5 323 724).

The unrealised foreign exchange loss arising from the revaluation of venture capital funds at year-end closing rates amounts to EUR 1 883 096 (2003: unrealised loss of EUR 1 793 046). In accordance with the Fund's provisioning policy this amount is included in the exchange loss of the year.

### 3.5 Other assets

Following the introduction of a new pension scheme in 2003 (see note 2.7), "Other assets" include the assets of the pension scheme transferred to the EIB for management and investment on behalf of the Fund. The movements for the year are as follows:

|  | 2004<br>EUR | 2003<br>EUR |
|--|-------------|-------------|
| Cumulated pension contributions                      | 1 514 945   | 633 138     |
| Net pension fund rights purchased/sold               | 1 953 074   | 1 294 358   |
| Pension risk fund                                    | 850 000     | 700 000     |
| Optional Supplementary Pension Scheme                | 263 820     | 217 326     |
| Interests earned on pension funds                    | 326 277     | 74 208      |
| Assets relating to pensions funds managed by the EIB | 4 908 116   | 2 919 030   |
| Other debtors  | 3 788 266   | 456 981     |
|  | 8 696 382   | 3 376 011   |

### 3.6 Prepayments and accrued income

Prepayments and accrued income are analysed as follows:

|  | 2004<br>EUR | 2003<br>EUR |
|--|-------------|-------------|
| Interest receivable on debt securities             | 10 423 692  | 10 698 842  |
| Interest receivable on term deposits               | 53 920      | 7 230       |
| Accrued commission on guarantees & management fees | 4 271 914   | 4 457 241   |
|  | 14 749 526  | 15 163 313  |

## 4. Detailed disclosures relating to liability headings

### 4.1 Creditors

Creditors are analysed as follows:

|  | 2004<br>EUR | 2003<br>EUR |
|--|-------------|-------------|
| Trade creditors and other payables                   | 3 410 119   | 1 475 677   |
| Optional Supplementary Pension Scheme (see Note 4.4) | 259 070     | 217 326     |
| Current account with EIB                             | 1 353 999   | 65 280      |
|  | 5 023 188   | 1 758 283   |

### 4.2 Accruals and deferred income

Accruals and deferred income are analysed as follows:

|   | 2004<br>EUR | 2003<br>EUR |
|---|-------------|-------------|
| Deferred income on issued guarantees        | 11 851 932  | 11 776 781  |
| Premium amortised on "Investment Portfolio" | 3 993 914   | 4 171 580   |
| Deferred income on commercial papers        | 0           | 58 377      |
|   | 15 845 846  | 16 006 738  |

As mentioned in the note 2.3, the discounts and premiums are netted. Discounts amount to EUR 3 352 891 (2003: EUR 2 790 130) and premiums amount to EUR 7 346 805 (2003: EUR 6 961 710). The total amount of discounts and premiums to be accrued on the remaining life of these securities respectively amounted to EUR 2 730 027 (2003: EUR 3 207 587) and EUR 6 116 848 (2003: EUR 6 478 701).

### 4.3 Provisions for commitments

The movements relating to provisions in respect of contingent losses that may arise from the guarantee portfolio are set out below:

|  | 2004<br>EUR | 2003<br>EUR |
|--|-------------|-------------|
| Balance at the beginning of the financial year | 27 454 593  | 25 522 421  |
| Transfer relating to SME guarantees            | 4 289 191   | 3 736 361   |
| Utilisation of the provision                   | (1 086 806) | (1 804 189) |
| Balance at the end of the year                 | 30 656 978  | 27 454 593  |

The balance of EUR 30 656 978 (2003: EUR 27 454 593) solely pertains to the Fund's own risk SME guarantee portfolio.

### 4.4 Provisions relating to pensions and similar obligations

Commitments in respect of retirement benefits as at December 31, 2004 have been valued in January 2005 by an independent actuary using the projected unit credit method. The calculations are based on the following assumptions:

- A discount rate of 4.9% for determining the actuarial present value of benefits accrued;
- A retirement age of 62;
- Probable resignation of 3% up to age 55;
- Use of EVK/PRASA 90 actuarial tables.

Following this actuarial calculation, the Fund has allocated funds to the provisions relating to pensions to ensure that commitments are fairly covered.

The movements in the "provisions relating to pensions and similar obligations" are as follows:

|                                    | 2004<br>EUR | 2003<br>EUR |
|------------------------------------|-------------|-------------|
| Provisions at December 31, 2003    | 2 702 122   | 550 000     |
| Contributions during the year      | 1 942 174   | 2 152 122   |
| Provisions as at December 31, 2004 | 4 644 296   | 2 702 122   |

The Board of Directors in its meeting of December 3, 2002 approved the principle of the creation of a defined benefit pension fund replacing the previous defined contribution pension scheme. Following the advice of an independent actuary a risk fund with an initial amount of EUR 550 000 was set up. Following the allocation of EUR 150 000 for 2004 (2003: EUR 150 000), this fund now amounts to EUR 850 000. Also refer to notes 2.7 and 3.5. This amount is recorded in the Profit and Loss Account under "Other administrative expenses".

The above figures do not include the liability towards members of staff in respect of the Optional Supplementary Pension Scheme (a contributory defined benefit pension scheme). The corresponding amount of EUR 259 070 (2003: EUR 217 326) is included under "Creditors".

### 4.5 Capital

The authorised capital amounts to EUR 2 billion, divided into 2 000 shares with a nominal value of EUR 1 000 000 each.

The subscribed share capital of EUR 2 000 000 000 representing 2 000 shares is called for an amount of EUR 400 000 000 representing 20% of the subscribed share capital.

The subscribed share capital is detailed as follows:

|                                     | 2004<br>EUR   | 2003<br>EUR   |
|-------------------------------------|---------------|---------------|
| Subscribed and paid in (20%)        | 400 000 000   | 400 000 000   |
| Subscribed but not yet called (80%) | 1 600 000 000 | 1 600 000 000 |
| Balance at the end of the year      | 2 000 000 000 | 2 000 000 000 |

The capital is subscribed as follows:

|                          | 2004<br>Number<br>of shares | 2003<br>Number<br>of shares |
|--------------------------|-----------------------------|-----------------------------|
| European Investment Bank | 1 183                       | 1 192                       |
| European Commission      | 600                         | 600                         |
| Financial institutions   | 217                         | 208                         |
|                          | 2 000                       | 2 000                       |

### 4.6 Statutory reserve and profit brought forward

Under the terms of Article 27 of its Statutes, the Fund is required to appropriate a statutory reserve at least 20% of its annual net profit until the aggregate reserve amounts to 10% of subscribed capital. Such reserve is not available for distribution.

A minimum amount of EUR 5 440 688 is required to be appropriated in 2005 with respect to the financial year ended December 31, 2004. Movements in reserves and profit brought forward are detailed as follows (in EUR):



|  | Statutory<br>reserve | Profit<br>brought<br>forward | Profit for<br>the financial<br>year |
|--|----------------------|------------------------------|-------------------------------------|
| Balance at the beginning of the financial year | 58 367 050           | 76 402 471                   | 19 737 700                          |
| Dividend paid                                  |                      |                              | (7 894 000)                         |
| Other allocation of last financial year profit | 3 947 540            | 7 896 160                    | (11 843 700)                        |
| Profit for the financial year                  |                      |                              | 27 203 439                          |
| Balance at the end of financial year           | 62 314 590           | 84 298 631                   | 27 203 439                          |

The General Meeting of Shareholders of March 29, 2004 approved the distribution of a dividend amounting to EUR 7 894 000 relating to the year 2003 (2002: EUR 7 500 000), corresponding to EUR 3 947 per share.

## 5. Disclosures relating to off-balance sheet items

### 5.1 Guarantees

#### 5.1.1 SME Guarantees

Guarantees issued are analysed with reference to their maturity as follows:

|                           | Drawn<br>EUR  | Undrawn<br>EUR | Total<br>2004<br>EUR | Total<br>2003<br>EUR |
|---------------------------|---------------|----------------|----------------------|----------------------|
| Up to five years          | 477 675 908   | 20 916 520     | <b>498 592 428</b>   | 692 184 789          |
| From five to ten years    | 292 697 596   | 74 965 812     | <b>367 663 408</b>   | 485 057 132          |
| From ten to fifteen years | 937 301 129   | 10 925 000     | <b>948 226 129</b>   | 314 877 109          |
| Over fifteen years        | 269 697 049   | 0              | <b>269 697 049</b>   | 123 000 000          |
|                           | 1 977 371 682 | 106 807 332    | <b>2 084 179 014</b> | 1 615 119 030        |

Of the above total amount, EUR 18 741 651 (2003: EUR 26 403 417) has been issued in favour of the EIB.

The drawn down portion of the guarantees issued includes an amount of EUR 31 680 770 (2003: EUR 26 426 858) representing the present value of future interest covered by guarantees.

#### 5.1.2 TEN Guarantees

TEN infrastructure guarantee operations, complementary to EIB's activities, have been transferred to the latter. The relevant contract was signed with the EIB on December 7, 2000. The EIB assumes the advantages of the transferred portfolio, but also bears the ultimate risk of the transactions, the Fund remaining merely a guarantor of record.

|                           | Drawn<br>EUR | Undrawn<br>EUR | Total<br>2004<br>EUR | Total<br>2003<br>EUR |
|---------------------------|--------------|----------------|----------------------|----------------------|
| Up to five years          | 379 517 043  | 7 481 961      | <b>386 999 004</b>   | 451 784 694          |
| From five to ten years    | 284 823 045  | 16 750 000     | <b>301 573 045</b>   | 327 731 044          |
| From ten to fifteen years | 188 255 965  | 0              | <b>188 255 965</b>   | 307 500 447          |
| Over fifteen years        | 82 095 263   | 0              | <b>82 095 263</b>    | 270 376 886          |
|                           | 934 691 316  | 24 231 961     | <b>958 923 277</b>   | 1 357 393 071        |

The drawn down portion of the guarantees issued includes an amount of EUR 25 306 165 (2003: EUR 32 940 834) representing the present value of future interest covered by guarantees.

### 5.2 Statutory ceiling on the overall commitments for operations

As regards guarantee operations, under the terms of Article 26 of the Fund's Statutes, the overall commitment of the Fund, excluding commitments made by the Fund on behalf of third parties, may not exceed three times the amount of its subscribed capital for guarantee operations.

The present level of subscribed capital paid in establishes a ceiling of EUR 6 000 000 000 in relation to total guarantees outstanding committed by the Fund currently totalling EUR 2 084 179 014 (2003: EUR 1 615 119 031).

The TEN guarantee operations managed by the Fund on behalf of EIB are not included in the above amount of guarantees outstanding in view of the risk thereon having been taken over by the EIB (EUR 958 923 277).

The ceiling decided by the General meeting pursuant to Article 12 and Article 26 of the Statutes and presently applied in respect of the Fund's own venture capital operations is 50% of own funds. Taking into account the 2004 results, the ceiling stands at EUR 287 853 401 whilst the commitments in respect of the venture capital operations at current rate amount to EUR 236 935 960 (2003: EUR 192 195 305).

### 5.3 Commitments

Commitments represent investments in venture capital funds committed and not yet disbursed amounting to EUR 104 212 743 at current rate (2003: EUR 82 747 480).

### 5.4 Assets held for third parties

Assets held for third parties, as set out below, represent trust accounts opened and maintained in the name of the Fund but for the benefit of the Commission and the EIB. Sums held in these accounts remain the property of the Commission and the EIB so long as they are not disbursed for the purposes set out in relation to each programme.

Under the Growth and Environment Pilot Project, no longer eligible for new drawdowns, the Fund provides a free guarantee to the financial intermediaries for loans extended to SME's with the purpose of financing environmentally friendly investments. The ultimate risk from the guarantee rests with the Fund and the guarantee fee is paid out of European Union budgetary funds. This program is closed and the final recovery of the remaining balance on the trust account has been returned to the EC Budget and the bank account has been closed both at December 2004.

Under the SME Guarantee Facility, the Fund is empowered to issue guarantees in its own name but on behalf and at the risk of the Commission.

Under the ETF Start-Up Facility, the Fund is empowered to acquire, manage and dispose of ETF start-up investments, in its own name but on behalf and at the risk of the Commission.

The support provided by the Seed Capital Action is aimed at the long-term recruitment of additional investment managers by the venture capital funds to increase the number of qualified personnel and to reinforce the capacity of the venture capital and incubator industries to cater for investments in seed capital.

Within the context of its venture capital activity, the Fund manages on behalf, and at the risk of the EIB the European Technology Facilities (ETF) 1 and 2, which have been implemented by the Fund since 1998.

The framework of the Risk Capital Mandate signed with the EIB in 2000, the EIF took over the EIB's existing venture capital portfolio, with further investments being funded as part of the "Innovation 2000 Initiative" of the EIB.

|   | 2004<br>EUR | 2003<br>EUR |
|---|-------------|-------------|
| Growth & Environment Pilot Project      | 0           | 5 192 134   |
| SME Guarantee facility                  | 101 577 956 | 113 120 994 |
| ETF Start-up Facility (*)               | 35 646 572  | 41 337 877  |
| Seed Capital Action                     | 174 840     | 102 570     |
| MAP Guarantee                           | 58 715 357  | 17 965 961  |
| MAP Equity (*)                          | 37 146 969  | 26 737 605  |
| Trust accounts with the Commission (**) | 233 261 694 | 204 457 141 |
| Trust accounts with the EIB             | 17 356 280  | 23 463 748  |
|   | 250 617 974 | 227 920 889 |

(\*) The figures above do not include the net cash flow in venture capital, of EUR 69 406 321 for ETF Start-Up (2003: EUR 56 706 333) and EUR 3 830 680 for MAP Equity Facility (2003: EUR 2 987 831) made on behalf of the Commission that are included in 5.5.

(\*\*) The trust accounts with the Commission include cash at bank, money market balances, investments in securities at nominal value and the relevant security accruals. They do not represent a final valuation of the relevant programmes.

## 5.5 Fiduciary operations

Pursuant to Article 28 of its Statutes, the Fund may accept the tasks of administering special resources entrusted to it by third parties. In execution of this article, the Fund manages and disposes of investments in venture capital funds, in its own name but on behalf and at the risk of

- the EIB, in accordance with European Technology Facility, European Technology Facility 2 and Transfer, Implementation and Management of Risk Capital Investments (Risk Capital Mandate) agreements,
- the Commission, in accordance with ETF Start-Up Facility and Seed Capital Action agreements, and
- the German Ministry of Economy and Labour (Bundes Ministerium für Wirtschaft und Arbeit "BMWA"), in accordance with ERP-EIF Dachfond agreement.

The Fund is also empowered to issue guarantees in its own name but on behalf and at the risk of the Commission according to the Fiduciary and Management Agreement concluded with the Commission (SME Guarantee Facility). However, the EC programmes are only liable for a contracted percentage of the full signature amounts shown below, up to the limit of the agreed budgetary allocation.

Fiduciary operations concluded pursuant to the Fiduciary and Management Agreements are analysed as follows:

|  | 2004<br>EUR   | 2003<br>EUR   |
|--|---------------|---------------|
| <b>Guarantees committed on behalf of the Commission (*)</b>  |               |               |
| Under the SME Guarantee Facility                             |               |               |
| Drawn  | 2 408 651 512 | 2 357 520 172 |
| Undrawn  | 34 288 284    | 118 187 749   |
| Under the MAP Guarantee Facility                             |               |               |
| Drawn  | 1 096 629 303 | 221 663 587   |
| Undrawn  | 1 610 565 154 | 1 730 523 681 |
| <b>Investments made on behalf of the Commission:</b>         |               |               |
| Under ETF Start-Up Facility:                                 |               |               |
| Drawn (**)   | 67 832 005    | 71 467 113    |
| Undrawn  | 29 692 967    | 38 459 119    |
| Under MAP Equity   |               |               |
| Drawn (**)   | 3 830 680     | 2 987 831     |
| Undrawn  | 24 555 979    | 10 947 169    |
| Under Seed Capital Action                                    |               |               |
| Drawn (**)   | 0             | 0             |
| Undrawn  | 300 000       | 300 000       |
| <b>Investments made on behalf of the EIB:</b>                |               |               |
| Under EIB Risk Capital Mandate                               |               |               |
| Drawn (**)   | 993 048 981   | 961 354 057   |
| Undrawn  | 968 483 117   | 980 586 565   |
| Under European Technology Facility                           |               |               |
| Drawn (**)   | 114 038 105   | 135 870 967   |
| Undrawn  | 85 414 791    | 84 968 248    |
| <b>Investments made on behalf of the External mandators:</b> |               |               |
| Under ERP-EIF Dachfond:                                      |               |               |
| Drawn (**)   | 0             | 0             |
| Undrawn  | 37 500 000    | 0             |
|  | 7 474 830 878 | 6 714 836 258 |

(\*) Those amounts are valued based on the valuation method described in note 2.8.

(\*\*) Those amounts are valued at cost on the basis of the valuation method described in the note 2.4.

- a value adjustment has been estimated at EUR 343 503 900 (2003: EUR 264 806 802) leading to a net adjusted value of EUR 763 583 186 (2003: EUR 832 418 222), on the investments managed on behalf of the EIB.
- a value adjustment has been estimated at EUR 34 180 406 (2003: EUR 24 156 284 estimated amount) leading to a net adjusted value of EUR 37 482 279 (2003: EUR 50 298 660 estimated amount), on the investments made on behalf of the Commission.

## 5.6 European Investment Fund commitments included in the off-balance sheet items

From the total off-balance sheet of EUR 10 872 763 886 (2003: EUR 9 998 016 728) the Fund bears the final risk for the following operations:

|   | 2004<br>EUR   | 2003<br>EUR   |
|---|---------------|---------------|
| Guarantees issued                         |               |               |
| Drawn                                     | 1 977 371 682 | 1 477 449 922 |
| Undrawn                                   | 106 807 332   | 137 669 108   |
|   | 2 084 179 014 | 1 615 119 030 |
| Commitments in venture capital operations | 104 212 743   | 82 747 480    |
|   | 2 188 391 757 | 1 697 866 510 |

## 6. Detailed information on the profit and loss account

### 6.1 Net interest and similar income

Net interest and similar income comprises:

|  | 2004<br>EUR | 2003<br>EUR |
|--|-------------|-------------|
| Interest on debt securities              | 20 571 066  | 23 070 334  |
| Interest on term deposits                | 1 115 721   | 482 993     |
| Interest on bank current accounts        | 649 679     | (9)         |
| Net premium amortised on debt securities | (824 138)   | (1 272 405) |
| Interests on pensions                    | 252 068     | 74 208      |
| Net other interest & similar charges     | 492 033     | 95 929      |
|  | 22 256 429  | 22 451 050  |

As mentioned in the note 2.3, the discounts and premiums of the debt securities are netted. The discounts amount to EUR 863 060 (2003: EUR 1 146 795) and the premiums amount to EUR 1 687 198 (2003: EUR 2 419 200).

### 6.2 Commission income

Commission income is detailed as follows:

|  | 2004<br>EUR | 2003<br>EUR |
|--|-------------|-------------|
| Commissions on own Portfolio Guarantees                        | 14 561 339  | 10 976 275  |
| Commissions on mandates relating to venture capital operations | 9 546 507   | 8 214 014   |
| Commissions on mandates relating to guarantees                 | 3 999 681   | 5 262 946   |
| Income from Advisory activity                                  | 448 427     | 0           |
| Other commissions  | 10 000      | 10 000      |
|  | 28 565 954  | 24 463 235  |

Income from Advisory activity has been reclassified from "Other operating income" into "Commission income". Had this classification been used in 2003, the "Commission income" would have been EUR 24 675 675, with Advisory fees amounting at EUR 212 440.

An amount of EUR 1 340 033 of commission income on a EC mandate relating to guarantee operations under SMEGF mandate is under discussion with the European Commission services. This amount has not been included in EIF income pending an agreement being reached between the parties.

### 6.3 Net loss on financial operations

Net loss on financial operations amounting to EUR 691 592 (2003: EUR 1 632 761) mainly corresponds to losses arising from transactions or cash positions in foreign currencies for an amount of EUR 698 384 (2003: EUR 1 740 238), of which EUR 90 050 is an unrealised loss on foreign exchange revaluation of the venture capital portfolio (2003: EUR 1 574 054).

### 6.4 Wages and salaries

Wages and salaries include expenses of EUR 2 701 121 (2003: EUR 2 955 016) incurred in relation to staff seconded from the EIB.

## 7. Personnel

The number of persons, including 12 EIB secondees (2003: 14 EIB secondees), employed at the year-end was as follows:

|   | 2004 | 2003 |
|---|------|------|
| Chief Executive                           | 1    | 1    |
| Employees                                 | 78   | 67   |
| Total                                     | 79   | 68   |
| Average number of employees over the year | 72   | 63   |

## 8. Related parties transactions

### 8.1 European Investment Bank

The amounts included in the financial statements and relating to the European Investment Bank are disclosed as follows:

|  | 2004<br>EUR   | 2003<br>EUR   |
|--|---------------|---------------|
| <b>ASSETS</b>                          |               |               |
| Prepayments and accrued income         | 1 420 710     | 1 340 682     |
| Other assets                           | 4 908 115     | 2 919 030     |
| <b>LIABILITIES</b>                     |               |               |
| Creditors                              | 1 925 557     | 1 486 949     |
| Other provisions                       | 999 327       | 947 500       |
| Accruals and deferred income           | 210 000       | 220 004       |
| Capital paid in                        | 236 600 000   | 238 400 000   |
| <b>OFF BALANCE SHEET</b>               |               |               |
| Guarantees on drawn                    | 754 428 318   | 1 003 774 163 |
| Guarantees on undrawn                  | 16 250 000    | 34 377 311    |
| Assets held for third parties          | 17 356 280    | 23 463 748    |
| Investments drawn in venture capital   | 1 107 087 086 | 1 097 225 024 |
| Investments undrawn in venture capital | 1 053 897 909 | 1 065 554 813 |
| <b>INCOME</b>                          |               |               |
| Net interest & similar income          | 252 068       | 74 208        |
| Management fees                        | 7 357 381     | 7 336 057     |
| <b>EXPENSES</b>                        |               |               |
| Wages & Salaries                       | 2 701 121     | 2 955 016     |
| IT expenses                            | 798 644       | 779 741       |
| Services                               | 200 866       | 526 424       |

## 8.2 Commission of the European Communities

The amounts included in the financial statements and relating to the Commission of the European Communities are disclosed as follows:

|  | 2004<br>EUR   | 2003<br>EUR   |
|--|---------------|---------------|
| <b>ASSETS</b>                              |               |               |
| Accounts Receivable                        | 1 374 808     | 1 881 038     |
| <b>LIABILITIES</b>                         |               |               |
| Accounts Payable                           | 1 340 033     | 0             |
| Deferred fees                              | 5 957 467     | 8 823 358     |
| Capital paid in                            | 120 000 000   | 120 000 000   |
| <b>OFF BALANCE SHEET</b>                   |               |               |
| Guarantees on drawn                        | 3 505 280 815 | 2 579 183 759 |
| Guarantees on undrawn                      | 1 644 853 438 | 1 848 711 430 |
| Assets held for third parties              | 233 261 694   | 204 457 141   |
| Investments drawn in venture capital       | 71 662 685    | 74 454 943    |
| Investments undrawn in venture capital (*) | 54 548 946    | 49 406 288    |
| <b>INCOME</b>                              |               |               |
| Management fees                            | 5 246 537     | 6 140 903     |
| Commissions received                       | 2 865 892     | 3 218 682     |
| <b>EXPENSES</b>                            |               |               |
| Treasury management fees                   | 46 331        | 35 842        |

(\*) If the Seed Capital Action undrawn amount had also been included in this category in 2003 then the comparative value would have been EUR 49 706 288.

### 8.3 Other related parties

The venture capital fund investments held by the Fund are not to be considered as related parties, as the aim is not to exercise control over the financial and operating policies of the fund's management.

## 9. Taxation

The Protocol on the Privileges and Immunities of the European Communities, appended to the Treaty of 8 April 1965 establishing a Single Council and a Single Commission of the European Communities, applies to the Fund, which means that the assets, revenues and other property of the Fund are exempt from all direct taxes.

# Independent Auditor's report

To the Audit Board  
of the EUROPEAN INVESTMENT FUND  
43, avenue J.F. Kennedy  
L-2968 Luxembourg

Following our appointment by the Audit Board, we have audited the accompanying annual accounts of the EUROPEAN INVESTMENT FUND for the year ended December 31, 2004. These annual accounts are the responsibility of the Board of Directors. Our responsibility is to express an opinion on these annual accounts based on our audit.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the annual accounts are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the annual accounts. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall annual accounts presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the attached annual accounts give, in accordance with the general principles of the Council Directives of the European Union on the annual accounts and consolidated accounts of banks and other financial institutions, a true and fair view of the financial position of the EUROPEAN INVESTMENT FUND as of December 31, 2004 and of the results of its operations and its cash flows for the year then ended.

PricewaterhouseCoopers S.à r.l.  
Réviseur d'Entreprises  
Represented by



Pierre Krier

*Luxembourg, 2 March 2005*

# Report of the Audit Board

The Audit Board set up in accordance with pursuant to Article 22 of the Statutes,

- acting in accordance with the customary standards of the audit profession,
- having studied the books of accounts and such documents which it deemed necessary to examine in the discharge of its duties,
- having examined the report dated 2 March 2005 drawn up by PricewaterhouseCoopers S.à.r.l. Réviseur d'Entreprises,

considering Articles 17, 18 ad 19 of the Rules of Procedure,

hereby confirms

- that the operations of the Fund have been carried out in compliance with the formalities and procedures laid down in the Statutes, the Rules of Procedure and the guidelines and directives from time to time adopted by the Board of Directors;
- that the balance sheet and profit and loss account of the European Investment Fund give a true and fair view of the financial position of the Fund in respect of its assets and liabilities, and of the results of its operations for the financial year under review.

*Luxembourg, 2 March 2005*

THE AUDIT BOARD



MICHAEL HARALABIDIS



SYLVAIN SIMONETTI



HANU LIPPONEN



# Risk Management

The Bank aligns its risk management systems to changing economic conditions and evolving regulatory standards. It adapts them on an ongoing basis as “best market practice” develops. Systems are in place to control and report on the main risks inherent to its operations, i.e. credit, market and operational risks.

The Bank applies best market practice in order to analyse and manage risks so as to obtain the strongest protection for its assets, its financial result, and consequently its capital. While the Bank is not subject to regulation, it aims to comply in substance with the relevant EU banking directives and the recommendations of the banking supervisors of the EU Member States, EU legislation and the competent supranational bodies, such as the Basel Committee on Banking Supervision (“BCBS”).

## 1 Risk Management Organisation

Since November 2003, the management of credit, market and operational risks has been consolidated within the new Risk Management Directorate (RM). RM independently identifies, assesses, monitors and reports the credit, market and operational risks to which the Bank is exposed in a comprehensive and consistent way and under a common approach. Within a commonly defined framework, whereby the segregation of duties is preserved, RM is independent of the Front Offices. The Director General of RM reports, for credit risks, to the President of the Bank, and for market and operational risks, to the designated Vice-President. The President and designated Vice-Presidents meet regularly with the Audit Committee to discuss topics relating to credit, market and operational risks. They are also responsible for overseeing risk reporting to the Management Committee and the Board of Directors.

This consolidation of risk management functions in a single Directorate not only follows current trends in the banking industry, but also allows for a more comprehensive understanding and assessment of the different risks involved in the EIB’s activity.

The Risk Management Directorate is structured around two Departments - namely the Credit Risk (CRD) and ALM, Derivatives, Financial & Operational Risks (FRD) Departments – and a Coordination Division.

To support the implementation of the Bank’s risk policies, two risk-oriented committees have been created.

The Credit Risk Assessment Group (CRAG) is a high-level forum for discussing relevant credit risk issues arising in the course of the Bank’s activities and for advising the Management Committee on these. Its members are the Directors General of the Operations, Projects, Risk Management, Finance and Legal Affairs Directorates. The CRAG is intended to complement, and does not replace, the existing case-by-case review of lending operations, which remains central to the loan approval process.

An ALM Committee (ALCO), made up of the Directors General of the Operations, Finance and Risk Management Directorates, provides a high-level forum for debating the Bank’s “ALM policy” and for making proposals in this field to the Management Committee. It promotes and facilitates the dialogue among the Directorates represented on it, provides a wider perspective on, and enhances their understanding of, the main financial risks.

## 2 Credit Risk Management

### 2.1 Credit risk policies for loans

The EIB’s policies on credit risk are approved by the Bank’s governing bodies. They set out minimum credit quality levels for both borrowers and guarantors in lending operations and identify the types of security that are deemed acceptable. They also detail the minimum requirements which loan contracts must meet in terms of key legal clauses and other contractual stipulations to ensure that the Bank’s position ranks at least as high as that of other senior lenders, with prompt access to security when required. In addition, via a counterpart and sector limit system, the credit policies ensure an acceptable degree of diversification in the Bank’s loan portfolio. The Bank’s limit system draws its inspiration from the traditional prudential regulations on concentration and “large exposure” management contained in the EU banking directives, though the Bank generally adopts a more restrictive approach to risk-taking than commercial banks.

Credit policies undergo periodic adaptations to incorporate evolving operational circumstances and respond to new mandates that the Bank may receive from its shareholders.

### 2.2 Credit risk measurement

In line with “best practice” in the banking sector, an internal “Loan Grading” system (based on the “expected loss” methodology) is implemented for lending operations. This has become an important part of the loan appraisal process and of credit risk monitoring, and forms the basis for annual general provisioning calculations in the statutory accounts, as well as providing a reference point for “pricing” credit risk when appropriate.

A Loan Grading (LG) system comprises the methodologies, processes, databases and IT systems supporting the assessment of credit risk in lending operations and the quantification of expected loss estimates. It summarises a large amount of information with the purpose of offering a relative ranking of loans’ credit risks. At the EIB, LGs reflect the present value of the estimated level of the “expected loss”, this being the product of the probability of default of the main obligors, the exposure at risk and the loss severity in the case of default. LGs are used for the following purposes:

- as an aid to a finer and more quantitative assessment of lending risks
- as help in distributing monitoring efforts



- as a description of the loan's portfolio quality at any given date
- as a benchmark for calculating the annual additions to the Fund for general banking risks.
- as one input in risk-pricing decisions based on the expected loss.

The following factors enter into the determination of an LG:

- I) The borrower's creditworthiness: RM/CRD independently reviews borrowers and assesses their creditworthiness based on internal methodologies and external data.
- II) The default correlation: it quantifies the chances of simultaneous financial difficulties arising for both the borrower and the guarantor. The higher the correlation between the borrower and the guarantor's default probabilities, the lower the value of the guarantee and therefore the lower the LG.
- III) The value of guarantee instruments and of securities: this value is assessed on the basis of the combination of the issuer's creditworthiness and the type of instrument used.
- IV) The contractual framework: a sound contractual framework will add to the loan's quality and enhance its internal grading.
- V) The loan's duration: all else being equal, the longer the loan, the higher the risk of incurring difficulties in the servicing of the loan.

A loan's expected loss is computed by combining the five elements discussed above. Depending on the level of this loss, a loan is assigned to one of the following LG classes listed below:

- A Prime quality loans: There are three sub-categories. A° comprises EU sovereign "risks", that is loans granted to – or fully, explicitly and unconditionally guaranteed by – Member States where no repayment difficulties are expected. A+ denotes loans granted to (or guaranteed by) entities other than Member States, with no expectation of deterioration over their duration.
- B High quality loans: These represent an assets class with which the EIB feels comfortable, although a minor deterioration is not ruled out in the future. B+ and B- are used to denote the relative likelihood of the possibility of this deterioration occurring.
- C Good quality loans: An example could be unsecured loans to solid banks and corporates with a 7-year bullet, or equivalent amortising, maturity at disbursement.
- D This rating class represents the borderline between "acceptable quality" loans and those that have experienced some difficulties. This watershed in loan grading is more precisely determined by the sub-classifications D+ and D-. Loans rated D- require heightened monitoring.
- E This LG category includes loans that in the course of their lives have experienced severe problems and their sliding into a situation of loss cannot be excluded. For this reason, they require careful, close and high monitoring. The sub-classes E+ and E- differentiate the intensity of this special monitoring process with those operations graded E- being in a position where there is a strong possibility that debt service cannot be maintained on a timely basis and therefore some form of debt restructuring is required, possibly leading to an impairment loss.

F (fail) denotes loans representing unacceptable risks. F-graded loans can only arise out of outstanding transactions that have experienced, after signature, unforeseen, exceptional and dramatic adverse circumstances. All operations where there is a loss of principal to the Bank are graded F and a specific provision is applied.

Generally, loans internally graded D- or below are placed on the Watch List. However, under the SFF/SFE programme, a limited amount of credit exposures with an original LG of D- or less can be accepted. A dedicated reserve of EUR 500 m is set aside to meet the higher credit risks implied by such operations.

In addition to the deal-by-deal analysis of each loan, the Bank, using an external credit software package, also develops a portfolio view of credit exposures, integrating the concentration and correlation effects created by the dependence of various exposures on common risk factors. By adding a portfolio dimension of credit risks, it is possible to complement the LG's deal-by-deal approach and thus provide a finer and more comprehensive risk assessment of the credit risks in the Bank's loan book.

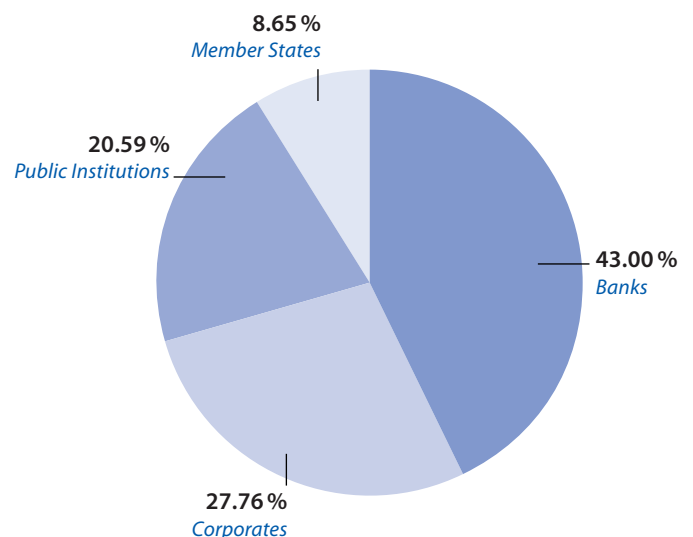
## 2.3 Analysis of EIB lending credit risk exposure

### 2.3.1 Credit quality

The overall credit quality of the EU lending portfolio, as exemplified by its LG distribution, continues to present an excellent profile, with loans internally graded A to C representing 96.2% of the total at end-2004, compared with 95.6% at end-2003. The share of loans internally graded D+, the lowest acceptable internal grading for "standard" loan operations, was 3.1% of the loan portfolio, corresponding to EUR 7.6 bn.

The chart below shows the distribution of outstanding loans within the EU broken down by major types of obligors' exposure. It can be seen that banks' and corporates' exposures represent 43% and 28% of the total EU portfolio respectively.

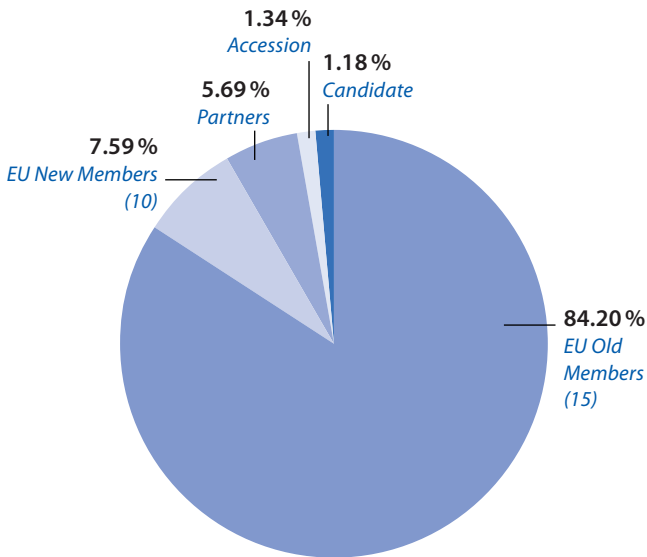
Distribution of outstanding loans - inside EU 2004



### 2.3.2 Geographical analysis of the banking book

Loans on the banking book amounted to EUR 266 bn at the financial year-end. A geographical analysis of these exposures, based on the location of the borrower, is shown in the chart below:

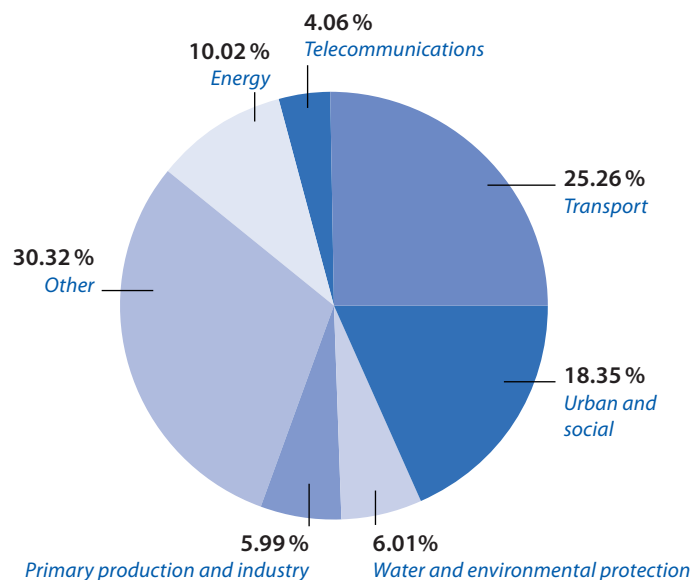
#### Geographical analysis of the banking book - 2004



### 2.3.3 Industry analysis

A critical element of risk management is to ensure adequate diversification of credit exposures. The EIB tracks its global exposure by industry (shown in the following chart), paying particular attention to industries that might be cyclical, volatile or undergoing substantial changes. Industry classifications refer to the project sector.

#### Industry analysis – 2004



### 2.3.4 Portfolio concentration analysis

The principle of risk diversification is at the core of sound banking practices. The EIB places limits on the maximum amount that can be loaned to a single debtor, group of debtors or sectors. In addition, it follows the evolution of credit risk concentration using the concept of Credit Value at Risk (CvaR).

The table below shows that, over the last few years, the main concentration indexes have either been stable, if measured in nominal terms, or have decreased, when computed on the basis of risk-weighted exposures.

| End-of-Period   | 2001  | 2002  | 2003  | 2004  |
|---|-------|-------|-------|-------|
| <b>Largest Nominal Group</b>  |       |       |       |       |
| Nominal Exposures (% of Loan Portfolio)                               |       |       |       |       |
| - Top 3   | 7.0%  | 7.0%  | 6.7%  | 7.1%  |
| - Top 5   | 10.4% | 10.4% | 9.9%  | 10.4% |
| - Top 10  | 17.2% | 16.9% | 16.4% | 17.3% |
| N° of Exposures (% of EIB Own Funds)                                  |       |       |       |       |
| - over 10 %   | 14    | 14    | 13    | 13    |
| - over 15 %   | 5     | 5     | 5     | 4     |
| - over 20 %   | 1     | 1     | 1     | 2     |
| <b>Largest Risk-Weighted Group</b>                                    |       |       |       |       |
| Risk-Weighted Exposures (% of EIB Own Funds)                          |       |       |       |       |
| - Top 3   | 32.1% | 28.5% | 28.9% | 26.9% |
| - Top 5   | 49.9% | 45.3% | 45.4% | 42.1% |
| N° of Risk-Weighted Exposures (% of EIB Own Funds)                    |       |       |       |       |
| - over 5 %  | 19    | 15    | 13    | 12    |
| - over 10 %   | 3     | 1     | 1     | -     |
| N° of SSSR Corporate Exposures over 5% of EIB Own Funds <sup>1)</sup> |       |       |       |       |
|   | 6     | 2     | 1     | 1     |
| Sum of all Large Exposures (% of EIB Own Funds) <sup>2)</sup>         |       |       |       |       |
|   | 142%  | 107%  | 93%   | 82%   |

(1) The terms "single signature" and "single risk" (or for brevity, "unsecured" or "SSSR") loans are used to indicate those lending operations where the EIB, irrespective of the number of signatures provided, has no genuine recourse to an independent third party, or to other forms of autonomous security.

(2) The EIB defines a Large Individual Exposure as a consolidated group exposure that, when computed in risk-weighted terms, is at or above 5% of the EIB's own funds. This definition applies to single individual borrowers or guarantors, excluding loans to Member States and loans fully covered by an explicit guarantee from, or secured by bonds issued by, Member States.

### 2.3.5 Maturity analysis

The analysis of the Bank's loan portfolio by residual contractual maturity is shown in the table below. It indicates that about half of the outstanding loans in the EIB's loan portfolio (including those outside the EU) have a remaining maturity of more than 10 years, in line with the long-term nature of the EIB.

#### Maturity analysis of loans (EUR m)

| Maturity     | Nature of Exposure |               |               |               |                |
|--------------|--------------------|---------------|---------------|---------------|----------------|
|              | Banks              | Corporates    | Publ Inst     | States        | Total          |
| 0-1 year     | 3 732              | 892           | 302           | 494           | 5 420          |
| 1-5 years    | 23 680             | 12 952        | 2 833         | 4 128         | 43 593         |
| 5-10 years   | 41 580             | 21 198        | 8 527         | 6 074         | 77 380         |
| 10-20 years  | 26 972             | 18 230        | 21 116        | 18 284        | 84 603         |
| > 20 years   | 8 098              | 14 791        | 13 511        | 18 762        | 55 162         |
| <b>Total</b> | <b>104 062</b>     | <b>68 063</b> | <b>46 289</b> | <b>47 743</b> | <b>266 157</b> |

### 2.4 EIB's Capital Ratio according to BASEL I rules.

On and off-balance-sheet credit exposures have been grouped in classes representing similar credit risks. To each of these classes a standard risk weighting (e.g. 0%, 20%, 50% or 100%) has been assigned following the risk-weighting scheme provided for in the 1988 Basel Capital Accord<sup>1</sup> (Basel I) under certain prudent and simplifying assumptions.

All these various classes of risk-weighted credit exposures are then summed up to obtain the overall risk-weighted assets of the EIB for the period 2001-2004, as shown in the table below.

| EUR m                             | Risk-Weighted Assets |                |                |                |
|-----------------------------------|----------------------|----------------|----------------|----------------|
|                                   | 2001                 | 2002           | 2003           | 2004           |
| Loans                             | 59 544               | 60 453         | 61 104         | 56 921         |
| Treasury Assets                   | 4 001                | 5 467          | 4 975          | 6 334          |
| Derivatives and Guarantees        | 613                  | 957            | 878            | 588            |
| <b>Total Risk-Weighted Assets</b> | <b>64 158</b>        | <b>66 877</b>  | <b>66 957</b>  | <b>63 843</b>  |
| Capital                           | 23 296               | 24 615         | 25 984         | 27 534         |
| <b>BIS I ratio</b>                | <b>36.31 %</b>       | <b>36.81 %</b> | <b>38.81 %</b> | <b>43.13 %</b> |

The resulting Basel I ratio ranges from 36% to 43%, to be compared with the minimum 8% ratio.

The Bank is currently assessing the impact of Basel II<sup>2</sup> ("The New Basel Accord") and is preparing the implementation of the "Internal Ratings Based Advanced Approach (IRBA Advanced)" for credit risks for the end of 2006. The IRBA Advanced is the EIB's preferred choice as it reflects the use of best banking practices and takes the particular long-term profile of the EIB into account. This is also the approach preferred by regulators.

<sup>1</sup> "International Convergence of Capital Measurement and Capital Standards", Basel Committee on Banking Supervision (July 1988), as amended.

<sup>2</sup> "International Convergence of Capital Measurement and Capital Standards, A Revised Framework", Basel Committee on Banking Supervision (June 2004).

### 2.5 General and specific provisioning policies

For normal EU lending, the general provisioning methodology used for the Bank's statutory accounts is based on the notion of expected loss and makes use of the internal LG system.

Specifically, as each LG category reflects different levels of perceived credit risk, as quantified by the estimate of their "expected loss", it is possible to assign to each LG class a percentage charge representing an estimate of expected loss, multiply it by the face amount of loans outstanding classified in any LG class, and then aggregate these results across the portfolio. The outcome would then be the target level for the EIB's Fund for general banking risks. The provisioning rates by LG categories are as follows:

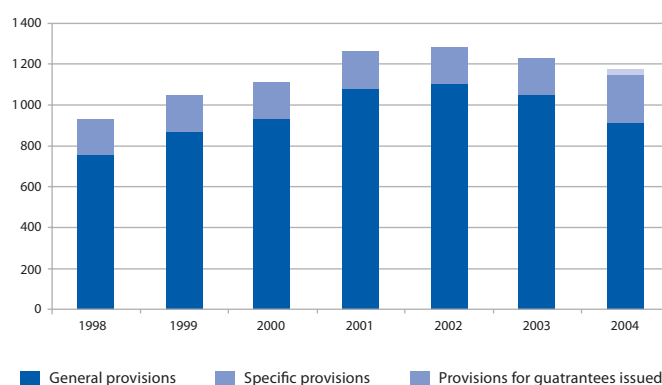
| Loan Grading   | Provisioning Rate |
|----------------|-------------------|
| A <sup>+</sup> | 0.00%             |
| A+             | 0.10%             |
| A-             | 0.20%             |
| B+             | 0.30%             |
| B-             | 0.50%             |
| C              | 1.00%             |
| D+             | 2.00%             |
| D-             | 3.00%             |
| E+             | 10.00%            |
| E-             | 25.00%            |

#### Specific provisioning

A specific provision will be created against all F-graded loans, as well as against E-graded ones when an impairment loss is assessed. The amount of such provisioning reflects the difference between the loan's nominal value and the present value of all the expected future cash-flows generated by the impaired asset.

The table below illustrates the evolution of general and specific provisioning.

#### Evolution of EIB provisions



## 2.6 Structured Finance Facility / Special FEMIP Envelope

The purpose of the Structured Finance Facility (SFF) and the Special FEMIP Envelope (SFE) is to extend the Bank's offer of lending products to include, when required and under controlled circumstances, those with a risk profile higher than for ordinary EIB loans. The capacity to undertake operations within the SFF/SFE is governed by a set of limits to ensure appropriate diversification of the portfolio as well as by the allocation of specific capital to each operation. The maximum amount of an SFF/SFE exposure depends on the size of the dedicated reserve (currently EUR 500 m) and on the LG distribution of these loans.

## 2.7 Venture capital operations

EIB Group (EIB and EIF) resources for venture capital are managed by the EIF as part of the Amsterdam Special Action Programme (ASAP) and the Innovation 2010 Initiative (i2i). The maximum amount of financial resources available for VC investments in VC funds by the EIF under the Risk Capital Mandate (RCM) from the EIB, and on which the Bank takes on the risks, is determined by the application of the Gearing Ratio (currently 200%) to the level of Dedicated Total Funds (around EUR 1 200 m). Taking account of this mechanism, the EIF undertakes new VC investments under the RCM with the objective of ensuring that the total portfolio of such operations is balanced in terms of investee, sector, stage, geographical focus and vintage. An internal risk-grading methodology for VC funds has been developed by the EIF and is used in deciding on new investments and monitoring the quality of VC assets.

# 3 ALM and Financial Risk Management

## 3.1 Financial risk policies

As is the case with the 'four-eyes principle' applied in lending activities via the Bank's credit policies, so the market risk policy of the Bank establishes that RM shall provide an opinion with respect to all financial activities of the Bank that introduce material market risks, and with respect to financial transactions that may create credit risk, such as treasury hedging or derivatives operations.

Market risks are identified, measured, managed and reported according to a set of policies and procedures updated on a regular basis called "The Financial Risk and ALM Policy Guidelines" (FRPG). The general principles underpinning these policies are described below.

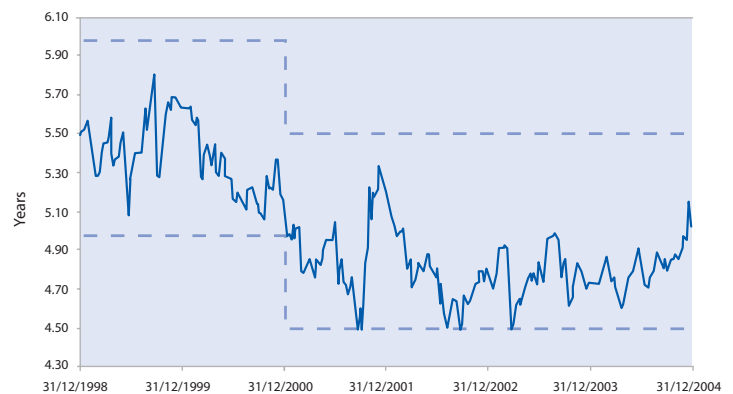
### 3.1.1 Sustainability of revenue and self-financing capacity

The Bank's ALM policy forms an integral part of the Bank's overall financial risk management. It reflects the expectations of the three main stakeholders of the Bank (i.e. the Bank's shareholders, the Bank's borrowers and the financial markets) in terms of stability of earnings, preservation of the economic value of own funds, and the self-financing of the Bank's growth in the long term.

To achieve these aims, the ALM policy employs medium to long-term indexation for the investment of own funds to promote stability of revenues and enhance overall returns. This indexation policy implies an exposure to medium to long-term yields and is not influenced by any short-term views on trends in interest rates.

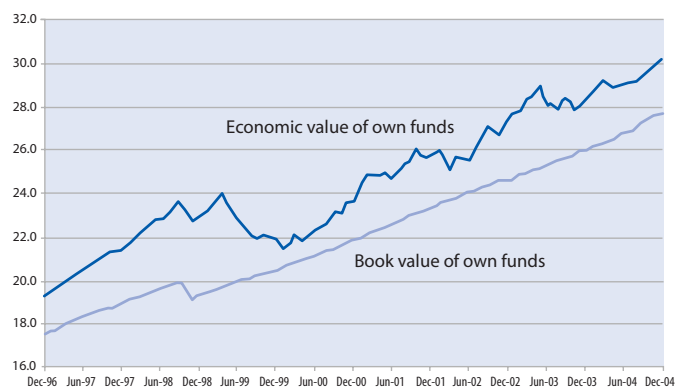
This is accomplished by targeting a duration for the Bank's own funds of between 4.5-5.5 years (down from the objective of 5-6 years until end 2000). The following graph shows the evolution of the duration of the own funds, which remains a key ALM strategic indicator for the Bank.

Evolution of the duration of the Bank's own funds



The stability of revenues is evidenced, in the following chart, by the linear increase of the book value of own funds, accomplished by the systematic annual transfer of the annual surplus into reserves, which in turn allows for the self-financing of future increases in subscribed capital.

Evolution of the book value and economic value of own funds



The graph also shows (upper line) that the economic value of the Bank is exposed to interest rate variations. However, in spite of the interest rate cycles which generally occur, the economic value of the Bank's own funds has increased over time.

### 3.1.2 EIB's financial risk appetite

As a public institution, the Bank does not aim to make profits from speculative exposures to financial risks, sets its financial risk tolerance to a minimum level as defined by approved limits, and applies a conservative financial framework. As a consequence, the Bank does not view its treasury or funding activities as profit maximising centres, even though performance objectives are attached to those activities. Investment activities are conducted

within the primary objective of protection of the capital invested. With respect to exposures arising from the Bank's lending and borrowing operations, the main principle of the Bank's financial risk policy is therefore that all material financial risks are hedged.

Following best market practice, all new types of transaction introducing operational or financial risks must be authorised by the Management Committee, after the approval of the New Products Committee, and are managed within approved limits. Such positions may include strategic activities in line with the Bank's mission, such as venture capital operations or equity participations.

### 3.2 Risk management of derivatives

The use of derivatives by the EIB is limited to the hedging of individual transactions in the area of borrowing and treasury activities and, to a minor degree, to asset and liability management.

The risk policy for derivative transactions is based on the definition of eligibility conditions and rating-related limits for swap counterparties. In order to reduce credit exposures,

the Bank has signed "Credit Support Annexes" with the majority of its swap counterparties and receives collaterals when the exposure exceeds certain contractually defined thresholds.

Nominal derivative amounts have been growing, following the size of the EIB balance sheet, but exposures at risk (measured as BIS credit equivalent and Net Market Exposure) have decreased due to a rigorous collateral and limit management policy.

### Derivatives Operations Overview

| End of Period                            | (EUR m) |         |         |         |
|--|---------|---------|---------|---------|
|  | 2001    | 2002    | 2003    | 2004    |
| Nominal Value of O/S Swaps and DRS       | 145 381 | 166 107 | 194 045 | 222 505 |
| Total BIS Credit Risk Equivalent         | 9 668   | 8 226   | 4 715   | 5 459   |
| Weighted BIS Credit Risk Equivalent      | 2 594   | 2 398   | 1 475   | 1 384   |
| Total Net Market Exposure <sup>(1)</sup> | 1 610   | 1 185   | 655     | 334     |

<sup>(1)</sup> Positive exposure net of collaterals received.

### 3.3 Treasury Risk Management

Treasury investments are classified into: (i) short-term treasury, with the primary objective of maintaining liquidity; (ii) long-term treasury, as a second liquidity line; and (iii) an investment portfolio, almost exclusively composed of EU sovereign bonds.

Credit risk policy for treasury transactions is also monitored through the attribution of credit limits to the counterparties for short-term and long-term transactions. The weighted exposure for each counterparty must not exceed the authorised limit.

The table below offers an illustration of the size and credit quality of the Bank's various treasury portfolios as at end-2004.

| Type of Operation                   | Nominal exposure (EUR m)        |                           |            |              |               | Total        |               |
|-------------------------------------|---------------------------------|---------------------------|------------|--------------|---------------|--------------|---------------|
|                                     | Short Term External Rating only | Long Term External Rating |            |              |               |              |               |
|                                     |                                 | < A or NR                 | A          | AA           |               |              | Aaa           |
| TOTAL Short Term Treasury           | A-1+/P-1                        | 2 537                     | 165        | 6 791        | 15 591        | 3 999        | 29 083        |
| TOTAL Long Term Treasury            | 0                               | 0                         | 26         | 280          | 853           |              | 1 158         |
| Investment Portfolio                | 0                               | 0                         | 173        | 789          | 1 502         |              | 2 464         |
| <b>TOTAL NOMINAL TREASURY FUNDS</b> |                                 | <b>2 537</b>              | <b>165</b> | <b>6 989</b> | <b>16 660</b> | <b>6 354</b> | <b>32 705</b> |

## 4 Operational Risk Management

At the EIB, the management of operational risk is performed at all levels within the organisation and is a responsibility of all the various services of the Bank.

The EIB employs an assessment methodology that takes into account all available information including loss history, risk profile and the risk/control environment of the various business processes and business lines. The key component of the methodology is a self-assessment process. A set of Key Risk Indicators (KRIs) organised in an Operational Risk Scorecard, and a statistical model based on historical data, complete the operational risk environment.

An Internal Control Framework (ICF) covers all the key business processes of the EIB. The ICF is a management tool owned by management and its documentation, which is kept up-to-date by means of an on-line database, forms the basis for the regular self-assessment of risks and controls.

Information concerning operational risk events, losses and KRIs, and updates on the activities of the New Products Committee and on the maintenance of the ICF, are regularly forwarded to the Bank's senior management and the Management Committee.

# Audit and Control

**Audit Committee** – The Audit Committee is one of the four governing bodies of the European Investment Bank. It is independent of the management and control of the Bank and verifies that the Bank's operations have been conducted in compliance with the procedures laid down in its Statute and the Rules of Procedure, and that its books have been kept in a proper manner. The Audit Committee approves the financial statements of the Bank and the Investment Facility and the consolidated financial statements of the European Investment Bank Group, comprising the Bank and the European Investment Fund. The Governors take note of the report of the Audit Committee and its conclusions, and of the Statements by the Committee (on the consolidated, non-consolidated and Investment Facility financial statements), before approving the Annual Report of the Board of Directors.

In 2004, the Audit Committee reviewed the financial statements, internal management arrangements, accounting policies and internal financial controls. It met with representatives of the other statutory bodies and with key staff members; and it co-ordinated and reviewed the work of the internal and external audit functions. The Audit Committee also reviewed the performance of the external auditors to ensure that an objective and professional relationship was maintained between the Bank and the auditors.

During 2004, under close monitoring of the Audit Committee, the Bank continued to strengthen its control structures as recommended by the Basel Committee on Banking Supervision (under the aegis of the BIS - Bank for International Settlements) in the internationally recognised 'best banking' rules and principles set out in the "Framework for Internal Control Systems in Banking Organisations".

**External auditors** – The independent external auditors report directly to the Audit Committee, which they inform each year of their work programme and of the coordination of their activity with that of the Bank's Internal Audit. The firm Ernst & Young was designated by the Audit Committee in 1997 after consultation with the Bank's Management Committee. The contract will expire on the date on which the 2004 financial statements are approved by the Board of Governors. During 2004, a competitive tendering procedure was followed which resulted in the selection, by the Audit Committee, of Ernst & Young to provide external audit services under a new contract commencing 1 January 2005. Ernst & Young have changed the lead partner in charge of the new contract in accordance with internationally recognised guidelines and regulations regarding audit partner rotation. The external auditors are not allowed to carry out any work of an advisory nature or act in any other capacity that could compromise their independence when performing their auditing tasks.

**Internal audit** – Catering for audit needs at all levels of management of the EIB Group and acting with the guarantees of independence and of professional standards conferred upon it by its Charter revised in 2001, Internal Audit examines and evaluates the relevance and effectiveness of the internal control systems and the procedures involved. It is also introducing an internal control framework based on BIS guidelines. Hence, Internal Audit reviews and tests controls in critical banking, information technology and administrative areas over a two to five-year cycle. Under internal procedures to combat fraud, the Head of Internal Audit has authority to conduct inquiries. The Bank may also call upon external assistance or experts in accordance with the requirements of the inquiry, including the services of the European Anti-Fraud Office (OLAF).

**Management Control** – Operating under the direct responsibility of the Deputy Secretary General, Management Control comprises: the Financial Control Department, headed by the Financial Controller, the Planning, Budget and Control Division and an Organisation unit. This structure covers the entire process of translating strategy into objectives and ultimately monitoring the results achieved. It does so primarily by means of the Corporate Operational Plan, accounting and financial control, and the budget and budgetary control. An integrated reporting system has been put in place, focusing both on the financial position and cash flows and on the evaluation of results in relation to strategy, institutional and operational objectives and business plans. Management Control provides an opinion on any proposal to the Management Committee that may have a budgetary, accounting or organisational impact.



# EIB Group Addresses



## European Investment Bank

100, boulevard Konrad Adenauer  
L-2950 Luxembourg

☎ (+352) 43 79 1  
☎ (+352) 43 77 04

[www.eib.org](http://www.eib.org) – [info@eib.org](mailto:info@eib.org)

### External Offices

|                       |   |  |
|-----------------------|---|--|
| <b>Belgium</b>        | Rue de la loi 227 / Wetstraat 227<br>B-1040 Bruxelles / Brussel | ☎ (+32-2) 235 00 70<br>☎ (+32-2) 230 58 27       |
| <b>France</b>         | 21, rue des Pyramides<br>F-75001 Paris                          | ☎ (+33-1) 55 04 74 55<br>☎ (+33-1) 42 61 63 02   |
| <b>Germany</b>        | Lennéstraße 11<br>D-10785 Berlin                                | ☎ (+49-30) 59 00 47 90<br>☎ (+49-30) 59 00 47 99 |
| <b>Greece</b>         | 364, Kifissias Ave & 1, Delfon<br>GR-152 33 Halandri / Athens   | ☎ (+30) 210 68 24 517<br>☎ (+30) 210 68 24 520   |
| <b>Italy</b>          | Via Sardegna 38<br>I-00187 Roma                                 | ☎ (+39) 06 47 19 1<br>☎ (+39) 06 42 87 34 38     |
| <b>Portugal</b>       | Avenida da Liberdade, 190-4°, A<br>P-1250-147 Lisboa            | ☎ (+351) 213 42 89 89<br>☎ (+351) 213 47 04 87   |
| <b>Spain</b>          | Calle José Ortega y Gasset, 29, 5°<br>E-28006 Madrid            | ☎ (+34) 914 31 13 40<br>☎ (+34) 914 31 13 83     |
| <b>United Kingdom</b> | 2 Royal Exchange Buildings<br>London EC3V 3LF                   | ☎ (+44) 20 73 75 96 60<br>☎ (+44) 20 73 75 96 99 |
| <b>Egypt</b>          | 6, Boulos Hanna Street<br>Dokki, Giza 12311, Cairo              | ☎ (+20-2) 336 65 83<br>☎ (+20-2) 336 65 84       |
| <b>South Africa</b>   | 27 George Storrar Drive<br>Groenkloof 0181, Pretoria            | ☎ (+27-12) 452 52 90<br>☎ (+27-12) 460 99 23     |
| <b>Tunisia</b>        | 70, avenue Mohamed V<br>TN-1002 Tunis                           | ☎ (+216) 71 28 02 22<br>☎ (+216) 71 28 09 98     |



## European Investment Fund

43, avenue J.F. Kennedy  
L-2968 Luxembourg

☎ (+352) 42 66 88 1  
☎ (+352) 42 66 88 200

[www.eif.org](http://www.eif.org) – [info@eif.org](mailto:info@eif.org)

*Please consult the Bank's website for any change in the list of existing offices and for details on offices which may have been opened following publication of this brochure.*