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MEMORANDUM OF UNDERSTANDING IN ORDER TO REINFORCE AND DEVELOP COOPERATION BETWEEN THE EUROPEAN INVESTMENT BANK (EIB) GROUP AND THE UNIVERSITY OF LUXEMBOURG (UL)

between

The European Investment Bank Group, consisting of the European Investment Bank and the European Investment Fund (hereafter "EIB") represented by Werner Hoyer, *President of the European Investment Bank*

and

The University of Luxembourg (hereafter "UL") represented by the *Chairman of the Board of Governors* Marc Jaeger and the *President*, Professor Dr. Rolf Tarrach.

WHEREAS:

- An active cooperation between the EIB and the UL already exists in various areas:
 - Convention on documentary resources
 - Ad hoc internships for graduate students
 - Teaching
 - Support for the 2011 European Regional Science Association summer school
 - Publication of papers co-authored by EIB and UL staff
- The EIB and the UL wish to coordinate and develop this cooperation with a more systematic approach, so as to take full advantage of the existing opportunities for cooperation;
- The EIB and UL wish to extend the existing cooperation to include initiatives to be pursued in various areas, inter alia:
 - Internships
 - Teaching
 - Research
 - Training of EIB staff
 - Joint publications
 - Sponsorships
 - Other collaboration on professional experience
 - Joint institutional initiatives

ARTICLE 1 Objective

This Memorandum of Understanding covers the areas and the modalities of cooperation between the EIB and the UL in various areas, existing or newly proposed, in the fields of academic research, teaching, training, documentary resources, governance and social entrepreneurship.

EIB and UL intend, subject to their respective mandates, policies and resources, within the context of various initiatives existing or newly proposed, to reinforce their cooperation, grouped into those initiatives that would be implemented (or reinforced) in the short term, and those that would be pursued in the medium or long term.

ARTICLE 2 Steering Committee

A steering committee ("Steering Committee") headed by representatives from the EIB and the UL is established to monitor the cooperation and manage the relationships between the EIB and the UL. Members of the Steering Committee for the EIB are appointed by the President of the EIB (for the EIB representatives) and by the Chief Executive of the EIF (for the EIF representatives) and consist of at least a Director General of the EIB, a Director of the EIF, the Dean of the EIB Institute and of a representative of the Human Resources Directorate. Members of the Steering Committee for the UL are appointed by the President of the UL and consist of at least the Dean of the Faculty of Law, Economics and Finance, the Dean of the Faculty of Science, Technology and Communication and the Dean of the Faculty of Language and Literature, Humanities, Arts and Education or their representatives.

The Steering Committee meets twice a year and holds periodic reviews.

The Steering Committee prepares and submits to the Management Committee of the EIB and the Executive Team of UL the cooperation modalities, prepares and controls annual programmes, defines financial and budgetary impacts and proposes extensions to the cooperation initiatives. In this context, it approves its business plan annually, and any financial arrangements (fees, etc.) relating to this agreement.

The secretariat of the Steering Committee is assumed by the EIB.

The Steering Committee may invite members of the staff of the EIB and the UL to its meetings.

ARTICLE 3 Scientific Cooperation

- 3.1. Initiatives based on the existing cooperation and/or to be pursued in the short term
- (a) Collaboration on documentary resources

EIB and UL will continue their collaboration in the field of documentary resources (further to the transfer of EIB documentary resources governed by the Convention signed on 5 March 2008). Members of the academic staff of the UL, as well as PhD students, will have access to the European Studies Library, and EIB staff will have access to the UL library.

- (b) Collaboration on research
 - Joint research activities

Joint research activities will be promoted and facilitated to communicate the research activities and interests of staff at both institutions.

Research of interest to the EIB and the UL

Research on topics of interest to the EIB and the UL will be identified by the Steering Committee, capitalizing on the internal EIB infrastructure (EIBURS, STAREBEI); this initiative could also be extended to identify and promote possible topics for PhD or Masters theses that would be of common interest.

Joint organization of seminars: EIB-UL "Brownbag Lunch" series

EIB and UL will organize seminars on topics of common interest.

Participation of EIB staff on UL thesis committees

Where appropriate, EIB will allow qualified EIB staff to participate (subject to UL approval) in an advisory role on PhD research committees or act as supervisors for Masters when the subjects are of interest to them or useful for their professional activities.

(c) Collaboration on teaching

Teaching at UL by EIB staff

Already established on an ad hoc basis by EIB staff with the necessary academic qualifications, this activity can be further expanded by decision of the Steering Committee.

It could include the offering of courses already taught at UL, for example:

- academic courses in financial econometrics, banking, banking law, relevant areas of public policy, etc. (at PhD or Masters level)
- practical courses on the investment cycle, project finance, public policy analysis, etc. (at Masters or Undergraduate level)
- guest lectures on specific academic/professional topics, for example, on Venture Capital, Microfinance, Securitization, Small and Medium-size Enterprises, International Accounting Standards, etc. (at PhD or Masters level).

Teaching at EIB by UL staff

Upon request of the EIB, UL will contribute to EIB's training needs, on a best effort basis, by organizing courses on EIB premises on specific analytical subjects, for example: project finance, banking, credit risk, interest rate risk, capital markets, etc.

Conditions are agreed upon by the EIB and the UL and fixed on a case-by-case basis.

Joint trainings

EIB and UL will sponsor the development of training activities mutually beneficial to UL students and to EIB staff.

(d) Collaboration on EIB staff training needs

In order to allow EIB staff to participate in specialized courses by enrolment in one of UL's existing undergraduate and graduate degree programmes (e.g. Economics, Law, Finance, Humanities, and Education), or in one of the existing courses on a "life-long learning" (executive development basis), EIB candidates will be granted priority (subject to normal conditions of admissibility) for two places a year in UL programmes to be designated by the Steering Committee.

(e) Collaboration on professional experience

• In the context of EIB's traineeship programs, EIB will allow candidates from UL, which will have been designated by UL academic staff, to participate in the various EIB traineeships.

In order to allow proper planning and scheduling, at least two places a year under the general traineeship will be allocated with priority (subject to normal conditions of eligibility) to candidates from UL. The available traineeships include:

- the General traineeship schemes
- the FEMIP traineeship schemes
- other traineeships to be determined by the EIB

Recruitment/Placement

EIB will provide continuous reciprocal information flow about job offers under the GRAD programme.

Secondments to and from UL

EIB and UL will provide the opportunity for short secondments to pursue a temporary professional or research interest and/or to fill a temporary vacancy.

3.2. Initiatives to be pursued in the medium or long term

Various other initiatives requiring more preparation and potentially offering increased benefits can be developed in the long term. These initiatives will be explored actively by the Steering Committee. They will include, inter alia:

(a) EIB's early retirement schemes

EIB and UL will endeavour to facilitate the linking of EIB early retirement schemes and teaching at UL, under conditions to be approved on a case-by-case basis by the Steering Committee, and subject to approval by UL.

(b) EIB-focused modules in UL's programmes

UL will consider, when requested by the Steering Committee, the possibility to develop degree modules (or tracks) focused on the EIB's particular lines of business and interest which also serve as good training for newly recruited and prospective future EIB employees.

(c) Fieldwork programme

UL is willing to consider the participation of a Professor, Associate Professor or Post-Doc of the UL in the development of various short business "consultancy" topics proposed by the EIB under a "fieldwork program". Each assignment will typically last for 6-12 months and there would be agreed deliverables at the end of the assignment. Each course of study would be co-managed by an EIB staff member and a UL professor or associate professor. The conditions of such work will be agreed upon between the EIB and the UL on a case-by-case basis.

(d) EIB financed Masters and/or PhD research

EIB will support (subject to Steering Committee approval) the financing of Masters and/or PhD research candidates to work on a subject of interest to the Bank (see point 3.2. b) above).

(e) Joint institutional initiatives.

EIB and UL will explore the possibility of facilitating the development and implementation of institutional initiatives of common interest, for example, trust funds (e.g. on SME financing).

ARTICLE 4 Selection and recruitment

EIB and UL will select, in accordance with their internal rules and procedures, the staff in charge of teaching and the candidates allowed to participate to the initiatives mentioned in article 3 of this Memorandum.

ARTICLE 5 Scope

No clause of this Memorandum of Understanding shall be interpreted as interfering in any way with the respective decision-making processes of EIB and UL concerning their own affairs and operations.

ARTICLE 6 Consultation and communications

At the request of one of the Parties, the other Party shall enter promptly into consultations with it on any matter relating to this Memorandum of Understanding.

The EIB created as of January 1st 2012 an internal and autonomous structure, the EIB Institute, in order to encourage, support and sponsor science, art, culture education and research, in support of the EIB's mission to further the objectives of the European Union and its operational strategy. The EIB Institute will, inter alia, handle all the relationships between the EIB and the UL. In this context, from its creation, the EIB Institute will be represented in the Steering Committee by a duly appointed representative.

Notices and other communications given in connection with this Memorandum of Understanding shall be sent to the addresses mentioned below:

- for EIB: 100, boulevard Konrad Adenauer

L-2950 Luxembourg Attn. Mr. Rémy Jacob Dean of the EIB Institute

- for UL: 162A avenue de la Faïencerie

L-1511 Luxembourg Attn. Prof. André Prüm

Dean of the Faculty of Law, Economics and Finance

No alteration to such addresses shall be valid until it has been communicated to the other Party.

ARTICLE 7 Entry into force and duration

This Memorandum of Understanding shall enter into force on the day on which it is signed by the two Parties and shall remain in force for a term of 5 (five) years unless it is terminated either by mutual agreement or by one of the Parties terminating this Memorandum of Understanding by announcing such termination to the other Party in writing within twelve months.

ARTICLE 8 Dispute resolution

The parties shall undertake to provide an amicable solution to any dispute resulting from, or in connection with this Memorandum of Understanding, including the interpretation or application of any clause included herein.

ARTICLE 9 Amendments

This Memorandum of Understanding may be amended by mutual written consent between the Parties. Unless otherwise agreed, amendments shall apply only to activities that have not yet been put in place.

The Parties hereto have caused this Memorandum of Understanding to be executed in two originals in the English language.

Luxembourg, 2012 Luxembourg, 2012

Signed for and on behalf of the Signed for and on behalf of the EUROPEAN INVESTMENT BANK UNIVERSITY OF LUXEMBOURG

Werner Hoyer Rolf Tarrach
President President

Marc Jaeger Chairman, Board of Governors